



CONNECTIONS

September 2026

Grown from a Van Wert construction company in the late 1960s, National Door & Trim provides high-quality products, with personalized service.



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Have Questions? Contact us to learn more!



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CONNECTIONS is a monthly publication of the Home Builders Association of Fort Wayne, Inc.
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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to *CONNECTIONS* is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.



2026 HBA Executive Officers

President	Nic Hoeffel	Windsor Homes
Vice-President	Glenn Claycomb	Rivers Edge Construction
Treasurer	Matt Lancia	Matt Lancia Signature Homes
Secretary	Greg Gerbers	The DeHayes Group
Immediate Past President	Nate Delagrange	Colonial Homes



2026 Board of Directors

Standing: (L to R) Brad Giese, John Belote, Mike Jenkins, Rachel Kees, Amy Schiltz, Jhonelle Kees, AJ Sheehe, Austin Lundquist, Bob Fisher, Matt Lancia, Treasurer

Seated: (L to R) Al Hamed; Glenn Claycomb, Vice-President; Nic Hoeffel, President; Nate Delagrange, Immediate Past President; Greg Gerbers, Secretary

Not pictured: Barclay Allen, Tyler Cady, Nick Toney

TAX RULING: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by the National Association of Home Builders (NAHB) and the Indiana Builders Association (IBA),
For BUILDERS \$28.70 is not deductible for income tax purposes and for ASSOCIATES \$25.90 is not deductible.

President's Pen

Nic Hoeffel, 2026 Board President



As we start waking up to chillier temperatures and talks of fall, I hope all your back-to-school activities and last-minute summer vacations went well. We at the HBA are gearing up for some of our most anticipated events of the year.

As we continue to see volatility in material costs, and market confidence, I say it is as important a time as ever to be a member and support the HBA. We are – and will stay – committed to advocating for affordable housing throughout

Northeast Indiana. I challenge you to bring potential new members to one of our upcoming events – and we have several keystone events coming up over the next few months. Check the calendar for dates and details on the Fall Golf Outing, Chili Cook Off, and Remodeling Expo.

It recently came to my attention, as it may have come to some of you, that a handrail profile used consistently through Allen County does not, in fact, meet code. With the help of Home Lumber and Allen County Building Commissioner Joe Hutter, we have worked out an amenable path forward while keeping your customers in mind. Joe has agreed to accept this handrail style until November 1st on new permits. If your permit is pulled after this date, the square handrail will no longer be accepted or passible. Please see Joe's letter on page 10 for more details.

Remember, our Association is only as strong as its members. If you're looking for a way to get more involved, whether serving on a committee or just showing up to an event, please reach out and do so – we'd love to have you.

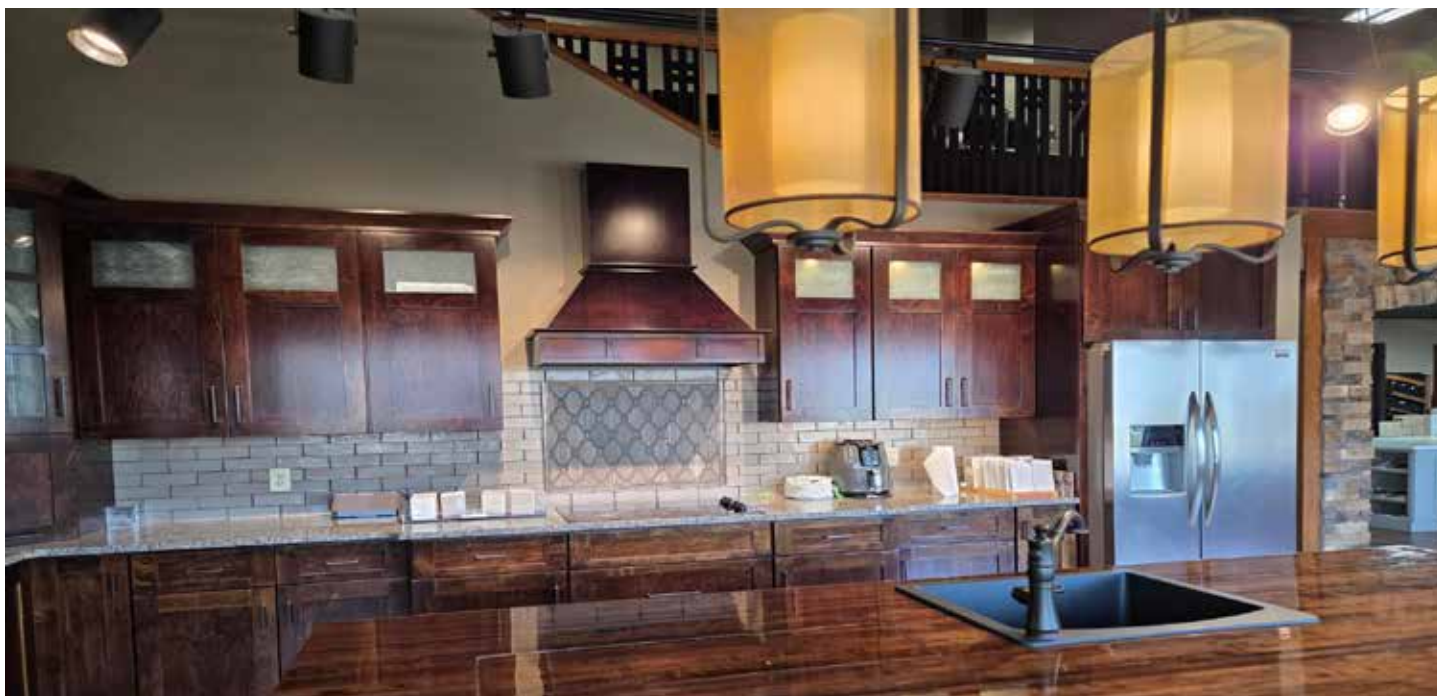
Thanks for everything you do for our industry and our community!



Nic Hoeffel
2026 Board President

Have an issue? We can help!

If you're dealing with an issue related to building codes or legislation, bring it to the HBA Governmental Affairs Committee. Contact Rebecca Cameron at the HBA office, (260) 420-2020 or rebecca@hbafortwayne.com



Returning to its roots in the residential construction market, National Door & Trim is a one-stop-shop for interior products

Nearly 60 years ago in Ohio's Van Wert County, brothers Tom Sr. and Vic Turnwald and their cousin Gene formed Turnwald Construction.

A little more than a decade later, coming out of an economic recession, internal adjustments were in the works. Turnwald Construction offered employee shares with the intention of self-funding pre-finished products, fueled by Tom's interest in moving the business into the finishing industry. Ultimately, National Door & Trim was formed, with a simple goal of providing high quality, hand-made products. But creating a new business with the effects of the late 1970's recession still lingering in the marketplace, Tom and Gene -- along with their wives, Ruth and Kathy -- were devoted to building their business, working long hours into the evenings and having a definitive hands-on approach to every aspect of the company. Things picked up in the late 1980s, adding another staff member and one sales position.

Over the next several years, National Door & Trim expanded its reach into the Toledo market, and soon the word was out: builders could come to rely on the company to produce high-quality products in a timely manner, giving the company a growth spurt throughout the 1990s.

However, on November 10, 2002, an F4 tornado cut a path of devastation through Van Wert, and National Door & Trim's building was completely destroyed. Harkening back to his strong, determined spirit, Tom quickly found a way to salvage what he could from the ruins, and six weeks after the tragedy, National Door & Trim resumed shipping of products and shortly after that, rebuilding began.

In the shadow of that rebuilding process, another recession loomed; however a partnership with a local company that manufactured purses created an opportunity for National Door & Trim to develop specialized display cabinets, and marked its expansion into the cabinet market. As the recession rebound progressed, National Door & Trim further expanded its product line, which ultimately led to a rebrand, offering a comprehensive look at the company's full scope of products and services. Eventually, industry growth and change presented another opportunity and the formation of a commercial division.

See National Door & Trim, page 15



Spring into Homeownership!

If you are in the market for a new home in 2026, 3Rivers can help!

From conventional loans, to one and two-time close construction loans, to home equity loan options that can help cover the costs of that new roof, updated patio, or kitchen remodel you have been dreaming of, our wide range of mortgage solutions and **local servicing** make the process of building, buying, refinancing, and renovating simple.

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NMLS# 556303

UPCOMING EVENTS

Be sure to add these dates to your calendar and watch for registration information!

HBA Fall Golf Outing

Thursday, September 24

Coyote Creek Golf Club

Check-in: 8:15a; Shotgun Start: 9a

ONLY 10 TEAM SPOTS LEFT!

Sponsorships still available!

13th Annual Chili Cook-Off & Silent Auction benefitting HBA Student Chapters at FWCS/

Anthis, East Allen Career Center,

and Garrett High School

Thursday, October 22, 5p-7p

D.R. Horton

3rd Annual Remodeling Expo

Friday, November 6

Saturday, November 7

Allen County War Memorial Coliseum

REGISTRATION NOW OPEN!

See page 19 for details!

HBA Open House/Night of Lights

Wednesday, November 25

Catch up with your HBA friends before the traditional lighting of Santa and his reindeer!

Inaugural Gala/Casino Night

Friday, December 11

Ceruti's

**HBA BOARD OF DIRECTORS
nominations being accepted
through September 30.**

Email rebecca@hbafortwayne.com

10 team registrations remaining!

Sponsorships available!



Home Builders Association of Fort Wayne, Inc.

FALL GOLF OUTING

SEPTEMBER 24, 2026

Team Registration: \$ 800/foursome*

Includes 18 holes of golf with cart; breakfast, lunch, (3) drink tickets & driving range

**Two players of foursome must be HBA members.
Proper attire required; no t-shirts or tank tops.*

Multiple team registration now open!

Contact the HBA office, (260) 420-2020 or
services@hbaftfortwayne.com



4935 Hillegas Road, Fort Wayne

EVENT SPONSORS

BEVERAGE CART SPONSORS

SNACK CART SPONSORS

8:15am, CHECK-IN
Breakfast & First Drink of the Day

9am, SHOTGUN START

LUNCH & AWARDS
following golf

REGISTERED TEAMS

- | | |
|------------------------------|-----------------------------|
| 1-Rabb Water Systems | 19-Plumbers Plus |
| 2-Wayne Pipe & Supply | 20-Reese Wholesale-1 |
| 3-Central Supply Company | 21-Reese Wholesale-2 |
| 4-Big C Lumber | 22-Rivers Edge Construction |
| 5-Builders First Source | 23-SRS Building Products |
| 6-National Door & Trim | 24-Timberlin Homes |
| 7-ProFed Credit Union | 25-Wannemacher Design Build |
| 8-Ad Lab | 26-Water Out |
| 9-Bob Buescher Homes | 27- |
| 10-Colonial Homes | 28- |
| 11-Cornerstone Energy | 29- |
| 12-IMI | 30- |
| 13-Inspired Closets/BOS | 31- |
| 14-Lake City Bank | 32- |
| 15-Lee Supply Corporation-1 | 33- |
| 16-Lee Supply Corporation-2 | 34- |
| 17-Momper Insulation | 35- |
| 18-Partners 1st Credit Union | 36- |

AVAILABLE SPONSORSHIPS

All sponsors receive:

- Pre- and post-event social media posts
- Recognition during event program
- Logo recognition in Connections & Weekly Update email

Event Sponsor (\$900)

- includes (1) team entry

Tee Off Sponsor (\$600 - 1 available)

- Host breakfast & first drink of the day in cups bearing your business logo

19th Hole Sponsor (\$600 - 1 available)

- Opportunity to speak at lunch and provide giveaways

Cart Sponsor (\$600 - 1 available)

- Your logo displayed on the score card clip on every cart
- Opportunity to provide giveaways placed on every cart

Showcase Hole Sponsor (\$400)

- Staffed hole with your product/service on display
- Provide door prize

Activities at Showcase Holes are optional, but encouraged!

Green Sponsor (\$250)

- Yard sign with company name/logo placed at green

The course will make every effort to continue play through inclement weather; however, no refunds will be issued in the event of cancellation.



It's somewhat ironic that as the calendar year winds down, our HBA events are ramping up! The last third of 2026 is always a busy time for us, with the **Fall Golf Outing** coming up on the 24th of this month (team and sponsor registration is still available!), our **13th Annual Chili Cook-Off & Silent Auction** in October, **Remodeling Expo** in November and, finally, our end-of-year **Inaugural Celebration** in early December, which will, once again, feature a casino night to close out the year.

Among the prepping and planning for these events, I was able to attend NAHB's Association Management Conference last month in St. Louis. As always, my fellow EOs and I were faced with tough decisions each day, as there were many interesting sessions to attend. This year, I attended several seminars that highlighted member engagement, as well as member benefits and building curriculum for member education. I always leave AMC with a notebook full of ideas, and I hope to integrate some of these into our 2027 budget and calendar. As I shared with the Board, I am so grateful for the opportunity to attend AMC each year, as there are many HBAs that don't prioritize this exceptional educational experience.

New in this issue of *Connections* is a cover story on one of our newer members, National Door & Trim. This new feature will be available each month, so if you're interested in having your business highlighted, just drop me an email at rebecca@hbafortwayne.com.

Remember, if you have any questions about your membership, or would like to share insight, suggestions or new ideas, please feel free to give us a call or email!

Wishing you all a great month, and I look forward to seeing you at an upcoming event!

Rebecca

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Code Updates

Codes Update

New electrical and plumbing codes advance to AG's Office, then to Governor

On August 4, the Fire Prevention and Building Safety Commission gave final approval of two proposed rules:

- 1) Proposed rule to adopt the 2026 Indiana Electrical Code (IEC), which is based on the 2023 National Electrical Code with amendments.
- 2) Proposed rule to amend the 2012 Indiana Plumbing Code to comply with the Reduction of Lead in Drinking Water Act

Since HEA 1001-2026 eliminated the mandatory installation of arc fault circuit interrupters (AFCIs), which would have been required by the new code, IBA has offered support for the proposed rule.

Just a reminder, both the IEC and the IRC provide the option for Class 2 structures to comply with the provisions of the Indiana Electrical Code OR the electrical provisions of the Indiana Residential Code. Members considering which code to use should be aware of the requirements in the 2026 IEC that will add cost to housing including expanded GFCI requirements to additional areas and specific appliances, expanded protection for personnel, and the prohibition on side-mounted outlets in kitchen islands. [View the Regulatory Analysis.](#)

The proposed rules move to the Office of the Attorney General, then to the Governor for review and approval by each. After the rules have been approved by all state signatories, they will be filed with LSA and become effective 180 days later.

Building and fire codes await approval from OMB

Draft proposed rules for the following new codes await approval from the Office of Management and Budget before public hearing will be scheduled:

- 2024 International Fire Code, first printing, with Indiana amendments to create the 2026 Indiana Fire Code
- 2024 International Building Code, first printing, with Indiana amendments to create the 2026 Indiana Building Code.

IBA will notify members of the public hearing dates. [Note:](#) To understand the proposed amendments, access read-only versions of the model codes linked above, and browse the Table of Contents on the left side.

Who's using private providers for plan review and inspections?

Since January 1, 2026, permit applicants can use qualified, private providers for plan review and inspections of one and two-family dwellings and townhouses (aka Class 2 structures).

IC 36-7-2.5 defines "private provider" as a person who is a registered architect, a registered professional engineer, or a certified building official. The private provider cannot be an employee of, affiliated with, or financially interested in the person, firm, or corporation engaged in the project to be reviewed or inspected.

We want to connect builder members to private providers. If a local unit of government requires plan review or inspections of Class 2 structures, and you've chosen to use a private provider for those services, please let us know by emailing Carlisle@BuildIndiana.org.



ALLEN COUNTY, INDIANA BUILDING DEPARTMENT

200 E Berry St, Ste 180 Fort Wayne, IN 46802

Phone: (260) 449-7131

Joseph Hutter, Building Commissioner

Handrails

This matter has recently been brought to my attention.

As we all know, handrails are manufactured in various shapes and sizes. The attached document outlines the applicable code requirements and provides examples of both compliant and non-compliant handrail types.

It has come to my attention that several homes currently under construction include non-approved handrails. I am unsure when the use of the rectangular-style handrail began or who authorized it; however, it does not meet the criteria for a Type 2 handrail. To allow adequate time for adjustment, I am granting a grace period during which these handrails may continue to be used.

Beginning November 1, 2026, all new permit applications must demonstrate compliance with the current handrail code requirements. This transition period should provide sufficient time for manufacturers to ensure their products meet the necessary standards.

Please feel free to reach out with any questions or concerns.

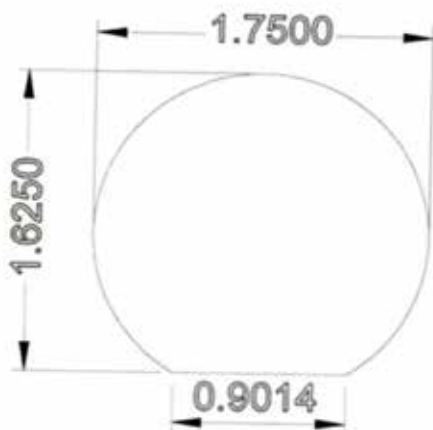
Thank you,
Joseph Hutter
Building Commissioner

See Code Updates, page 11

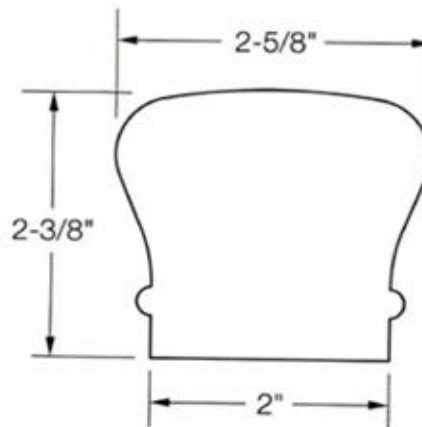
R311.7.8.5 Grip Size

Required handrails shall be of one of the following types or provide equivalent graspability.

1. **Type I.** Handrails with a circular cross section shall have an outside diameter of not less than $1\frac{1}{4}$ inches (32 mm) and not greater than 2 inches (51 mm). If the handrail is not circular, it shall have a perimeter of not less than 4 inches (102 mm) and not greater than $6\frac{1}{4}$ inches (160 mm) and a cross section of not more than $2\frac{1}{4}$ inches (57 mm). Edges shall have a radius of not less than 0.01 inch (0.25 mm).
2. **Type II.** Handrails with a perimeter greater than $6\frac{1}{4}$ inches (160 mm) shall have a graspable finger recess area on both sides of the profile. The finger recess shall begin within $\frac{3}{4}$ inch (19 mm) measured vertically from the tallest portion of the profile and have a depth of not less than $\frac{5}{16}$ inch (8 mm) within $\frac{7}{8}$ inch (22 mm) below the widest portion of the profile. This required depth shall continue for not less than $\frac{3}{8}$ inch (10 mm) to a level that is not less than $1\frac{3}{4}$ inches (45 mm) below the tallest portion of the profile. The width of the handrail above the recess shall be not less than $1\frac{1}{4}$ inches (32 mm) and not more than $2\frac{3}{4}$ inches (70 mm). Edges shall have a radius of not less than 0.01 inch (0.25 mm).



Type 1



Type 2



Type 2



Does NOT meet code



Hoosier Excellence Awards deadline extended to September 11



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Enter today at ibaaward.com

2026 Hoosier Excellence Awards
The deadline has been extended! You can now submit a project for the Hoosier Excellence Awards until September 11.

Now in its fourth year, the Hoosier Excellence Awards celebrate the exceptional craftsmanship, innovation, and professionalism of Indiana's home builders and remodelers. If you've completed a project you're proud of, now is the time to showcase your work.

Submit Your Project
Projects must have been completed between September 1, 2025, and September 1, 2026, to be eligible. Entry is free for all IBA builder and remodeler members, and submissions are accepted across 15 award categories.

See Last Year's Winners
Looking for inspiration? Explore the [2025 winning projects](#) to see the outstanding homes, remodels, and communities recognized by IBA.

Judged by Industry Experts
Each submission is evaluated by an independent panel of out-of-state building industry professionals and consultants. Entries are judged on craftsmanship, design, innovation, functionality, and overall excellence.

Celebrate Your Success
Winners will be honored during the 2026 Hoosier Excellence Awards Ceremony on December 2, 2026, held in conjunction with the IBA Board Meeting. It's an opportunity to celebrate your achievements and be recognized among the best in Indiana's home building industry.

Don't miss your chance to earn statewide recognition and showcase your best work.
[Submit your project today at \[ibaaward.com\]\(http://ibaaward.com\).](#)

Enter today!

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Upcoming Events

October 6-8

Fall Leadership Meeting, Detroit, MI

January 30-February 4, 2027

International Builders Show (IBS)

Las Vegas Convention Center

REGISTRATION NOW OPEN!

Visit www.buildersshow.com

May 18-22, 2027

Spring Leadership Meeting, Washington D.C.

September 20-22, 2027

Fall Leadership Meeting, San Diego, CA

**For more information, visit
nabh.org/meetings-and-events**



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(260) 452-8816
hgreene@patchmaster.com

Precision Garage Door
Lindsay Searles

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lindsay@precisiondoorfortwayne

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(260) 415-5273
glenn.oakandiron@gmail.com

Wise Stone Choice
Art Thiesmann

5723 US 930 E., Fort Wayne, IN 46803
(260) 749-8062
athiesmann@wisestonechoice.com



**HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!**

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for one year will lose their spike points. Be sure your recruited members are renewing, or recruit a new member!

STATESMEN (500-999)	
681	Rob Wacker
621	Jeff Thomas
608	Herb Delagrang
SUPER SPIKES (250-499)	
451	Bob Buescher
292	Jamie Lancia
ROYAL SPIKES (150-249)	
243	Jay Shipley
243	Matt Momper
238	Roger Delagrang
238	Duane Kees
216	Charlie Giese
201	Jim Klotz
182	Greg Gerbers
172	Barclay Allen
155	Kay Feichter
152	Matt Lancia
RED SPIKES (100-149)	
144	Ric Zehr
113	Kevan Biggs
113	Logan Buescher
109	Jerry Korte
109	Rodney Robrock
GREEN SPIKES (50-99)	
86	Josh Barkley
81	Gregg Richhart
76	Jim Bauman
75	Lynn Delagrang
73	Luke Hoffman
59	Brad Cayot
60	Tyler Kees
54	Austin Lundquist
52	Nate Delagrang

LIFE SPIKE (25-49)	
47	Bruce Jackson
44	Terry Stauffer
37	James Buckhardt
28	Jeff Bushey
28	Chad Delagrang
28	Brad Wallace
26	Chad Korte
BLUE SPIKES (6-24)	
24	Michael Coe
22	Brad Lombard
20	Adam Clemens
18	Mark Heller
15	Nic Hoeffel
14	Michael Jenkins
12	Glenn Claycomb
10	Tyler Miller
9	Ryan Schiltz
8	Jhonelle Kees
7	Alex Miller
7	John Miller
7	Ryan Wannemacher
6	Tong Nokaya
SPIKE CANDIDATES	
5	Brian Poor
4	Amy Schiltz
2	Brad Botts
2	Bradley Davis
2	Stefan Hartman
2	Ronald Lee
2	Kamran Mirza
2	Kevin Walsh
1	Ralph Anderson
1	Emanuel Brandenberger
1	Heath Guenin
1	Al Hamed
1	Jeff Heiniger
1	Denny Kees
1	Justin Kuhn
1	Linda Maynhart
1	A.J. Sheehe
1	Troy Slattery
1	Michael Woodfill



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National Door & Trim, continued from page 6

Throughout the years of challenge and change, National Door & Trim has maintained a solid, builder-centered focus on residential doors, trim, stairs and cabinets, covering markets in the Great Lakes region, reaching down the east coast to Florida and stretching west into Colorado, Montana and California. Its growth, however, has not overshadowed the basics on which the company was built.

From the hands of 35 employees in their 75,000 square-foot facility, National Door & Trim controls all aspects of production in-house, standing behind what they do with exceptional quality control.

As a member of the Home Builders Association of Fort Wayne, National Door & Trim hopes to connect with area businesses, build relationships with the right people and be there for them.



Operating from its 75,000 sq.-ft. facility in Van Wert, National Door & Trim's crew finish 200 doors per day.



National Door & Trim's products and showroom offerings are backed by a sales team with 100+ years of experience.



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BBB Business Tip: Your company culture tells people who you are

By Jan Diaz
President/CEO
BBB Serving Northern Indiana

Ask a business owner what makes their company different, and you'll probably hear about products, service or experience. But there's another answer: The way you do business.

Your company culture tells employees, customers and potential customers what matters to you. It's where the values you talk about become the values people actually experience, and that's especially important for a small business because culture touches nearly every part of the organization.



Turn your values into actions

Think about the values you want your business to represent. Maybe they're integrity, exceptional customer service, innovation or community involvement. Whatever they are, they shouldn't exist only in a mission statement. They should influence the decisions you make.

If customer service is a core value, for example, consider how you respond when something goes wrong. If supporting your community matters, find ways to put that commitment into action. If you say employees are important, make sure your workplace practices reflect it. Consistency between what you say and what you do builds credibility.

Give employees a sense of purpose

Culture can give employees a stronger sense of belonging. When people understand the purpose behind their work and feel connected to the organization, they're better positioned to contribute ideas and work together toward common goals.

Make sure employees understand how their individual responsibilities contribute to the bigger picture. That connection can help turn a job into something more meaningful and give everyone a shared sense of direction.

Encourage ideas and innovation

Employees who work closely with customers or handle day-to-day operations often spot changing needs and potential problems early. Creating an environment where they're comfortable sharing ideas can help a small business adapt.

That doesn't mean every suggestion has to become a new initiative. It does mean employees should feel comfortable asking questions, identifying problems and suggesting better ways to serve customers or improve the business.

See Company culture on page 17

Company culture, continued from page 16

Remember that customers see your culture, too

Customers experience your culture in the way employees answer the phone, resolve a complaint, explain a product or respond when someone needs help. Your website, social media and community involvement can also communicate what your business values.

That's why company culture isn't simply an internal issue. Over time, it becomes part of your brand and helps shape the reputation your business develops in the community.

You don't build a strong culture by writing a mission statement and hanging it on the wall. You build it by consistently putting your values into practice. Take a look at the experience you're creating for employees and customers. When your actions consistently reflect your values, people notice, and that's one of the strongest ways to show them who you are.

Want more ways to strengthen your business? Visit the BBB Business Resources page at bbb.org, or learn how to stand out from the crowd at bbb.org/get-accredited.

About BBB: The Better Business Bureau has empowered people to find businesses, brands, and charities they can trust for more than 110 years. In 2024, people turned to BBB.org more than 220 million times for BBB Business Profiles on 5.5 million businesses, and 725,000 times for BBB charity reports on 12,000 local and national charities. Regional, independent BBBs can be found across the United States and Canada, including BBB Serving Northern Indiana, which was founded in 1920 and serves 23 counties in Indiana.



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The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at
260.969.1317 or greg@dehayes.com.

Let's have a frank conversation



THE
DEHAYES GROUP



August 2026 Board Meeting Minutes



305 W. Main Street
Fort Wayne, IN 46802
(260) 420-2020
hbafortwayne.com

Home Builders Association of Fort Wayne Board of Directors Meeting Minutes 8.11.2026

Roll Call

Present: Nic Hoeffel, Glenn Claycomb, Al Hamed, Greg Gerbers, Nate Delagrange, Jhonelle Kees, Rachel Kees, Amy Schiltz, Barclay Allen, Tyler Cady, Matt Lancia, Nick Toney, AJ Sheehe, Mike Jenkins, Austin Lundquist, John Belote
Attorney: Mark Baines

Absent: Bob Fisher, Brad Giese

Call to Order

The meeting of the HBA Board of Directors was called to order by President Nic Hoeffel. 8:00am

Consent Agenda

A motion was made and seconded to approve the Consent Agenda as presented. Motion carried.

Secretary's Report

- July Board Meeting Minutes were reviewed and approved.

Financial Report

- July 2026 financial review/summary was presented.
- A motion was made and approved to accept the July 2026 Financial Report.

Committee Reports

Workforce Development

- Report was presented. Items discussed.

Program/Marketing

- Report was presented. No additional action required.

Governmental Affairs

- Report Presented, no action needed

Membership

- NAHB Spring Membership Drive, April 1 – June 30
- Applications for membership were presented and approved, including approval for participation with the BBB program as noted.

EO Report

Nate D. received his 50 Spike Point award

Membership reports 85.4% retention

Area 9 leadership Conference Nov, 12-13

IBA Meetings in Indy Dec. 2-3

Notes / Action Items

Adjournment

There being no further business, the meeting was adjourned. 8:26 am

Submitted by:

Gregory R. Gerbers, Secretary, HBA Board of Directors



Remodeling Expo



**Friday, November 6
Saturday, November 7**

Do you provide products and services directly to homeowners?

The Home Builders Association's Remodeling Expo is the perfect way to grow your business! Our consumer-focused event targets homeowners interested in home improvements ranging from small upgrades to complete interior/exterior renovations.

**Exhibit space: 10' x 10' booth - \$750
Additional adjacent booth space: \$500 each**

Join these registered members:

Champion Windows & Home Exteriors	Miracle Contracting
Doors & Drawers	Momper Insulation
Everdry Waterproofing	Plumbers Plus
Home Pro Windows, Roofing, Siding, Doors	Quality Stone Services
Inspired Closets/Better Organized Spaces	Raber Patio Enclosures
James Hardie Building Products	Renewal by Andersen
JB Dumpsters	Rivers Edge Construction & Remodeling
Key Exteriors	ScreenMobile
Knot Just Decks	The DeHayes Group
LeafFilter Gutter Protection	Wible's U-Pick Hardwoods
LJ Stone	Windows Doors & More

**Register online at hbafortwayne.com/events
or contact the HBA office (260) 420-2020.**

Sponsored by:



1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jul-26	Aug-26	Aug-25	Aug-24
Framing	\$ 16,537	\$ 16,537	\$ 16,481	\$ 16,564	\$ 16,492	\$ -	\$ 16,556	\$ 16,618	\$ 17,110	\$ 17,162	\$ 16,681	\$ 17,036
Roof	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ -	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,644
Exterior Doors	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ -	\$ 709	\$ 709	\$ 715	\$ 715	\$ 709	\$ 679
Garage Doors	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ -	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 743
Drywall	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ -	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071
Interior Doors	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ -	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,365
Interior Trim	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,028	\$ 3,028	\$ -	\$ 3,031	\$ 3,032	\$ 3,032	\$ 3,032	\$ 3,028	\$ 2,907
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ -	\$ 598	\$ 598	\$ 599	\$ 599	\$ 598	\$ 598
Garage Door Oper.	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ -	\$ 357	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Total	\$ 33,208	\$ 33,208	\$ 33,152	\$ 33,236	\$ 33,164	\$ -	\$ 33,230	\$ 33,295	\$ 33,793	\$ 33,845	\$ 33,329	\$ 33,365

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jul-26	Aug-26	Aug-25	Aug-24
Framing	\$ 22,877	\$ 22,837	\$ 22,756	\$ 22,874	\$ 22,926	\$ -	\$ 23,276	\$ 23,475	\$ 24,515	\$ 24,727	\$ 23,575	\$ 23,801
Roof	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ -	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,096
Drywall	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ -	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318
Exterior Doors	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ -	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,653
Exterior Trim	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,091	\$ 3,091	\$ -	\$ 3,091	\$ 3,091	\$ 3,091	\$ 3,091	\$ 3,034	\$ 3,020
Garage Doors	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ -	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 743
Final Material	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ -	\$ 783	\$ 783	\$ 826	\$ 826	\$ 783	\$ 749
Interior Doors	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ -	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,701
Interior Trim	\$ 6,566	\$ 6,561	\$ 6,561	\$ 6,561	\$ 6,561	\$ -	\$ 6,564	\$ 6,564	\$ 6,576	\$ 6,576	\$ 6,571	\$ 9,505
Garage Door Oper.	\$ 332	\$ 357	\$ 357	\$ 357	\$ 357	\$ -	\$ 357	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Fireplace	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,909	\$ -	\$ 2,072	\$ 2,072	\$ 2,072	\$ 2,072	\$ 1,874	\$ 1,686
Total	\$ 48,354	\$ 48,334	\$ 48,253	\$ 48,428	\$ 48,479	\$ -	\$ 48,996	\$ 49,194	\$ 50,289	\$ 50,502	\$ 49,022	\$ 51,593

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jul-26	Aug-26	Aug-25	Aug-24
Framing	\$ 39,044	\$ 39,076	\$ 39,093	\$ 39,319	\$ 39,388	\$ -	\$ 39,587	\$ 39,802	\$ 41,055	\$ 41,252	\$ 39,658	\$ 39,370
Roof	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ -	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,361
Exterior Doors	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ -	\$ 2,992	\$ 2,992	\$ 3,011	\$ 3,011	\$ 2,992	\$ 2,854
Garage Doors	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ -	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 931
Fireplace	\$ 3,995	\$ 3,995	\$ 4,071	\$ 4,071	\$ 4,071	\$ -	\$ 4,147	\$ 4,147	\$ 4,147	\$ 4,147	\$ 4,007	\$ 4,001
Deck	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ -	\$ 8,621	\$ 8,621	\$ 8,621	\$ 8,645	\$ 7,446	\$ 9,328
Drywall	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ -	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921
Exterior Trim	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,460	\$ 1,460	\$ -	\$ 1,461	\$ 1,461	\$ 1,461	\$ 1,461	\$ 1,436	\$ 1,363
Interior Trim	\$ 11,010	\$ 11,006	\$ 11,006	\$ 11,006	\$ 11,237	\$ -	\$ 11,242	\$ 11,242	\$ 11,254	\$ 11,254	\$ 11,022	\$ 10,745
Interior Doors	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ -	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 5,893
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ -	\$ 911	\$ 911	\$ 911	\$ 912	\$ 911	\$ 911
Garage Door Oper.	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ -	\$ 357	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Total	\$ 85,563	\$ 85,591	\$ 85,684	\$ 85,936	\$ 86,236	\$ -	\$ 87,703	\$ 87,918	\$ 89,201	\$ 89,424	\$ 86,188	\$ 86,000

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jul-26	Aug-26	Aug-25	Aug-24
Framing	\$ 42,523	\$ 42,456	\$ 42,552	\$ 42,763	\$ 42,899	\$ -	\$ 43,298	\$ 43,566	\$ 44,550	\$ 45,037	\$ 43,452	\$ 43,145
Roof	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ -	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,660
Exterior Doors	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ -	\$ 1,827	\$ 1,827	\$ 1,867	\$ 1,867	\$ 1,827	\$ 1,743
Garage Doors	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ -	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 1,015
Drywall	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ -	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847
Exterior Trim	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,630	\$ 4,630	\$ -	\$ 4,630	\$ 4,630	\$ 4,630	\$ 4,630	\$ 4,515	\$ 4,390
Deck	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ -	\$ 6,422	\$ 6,422	\$ 6,422	\$ 6,422	\$ 5,796	\$ 6,223
Interior Doors	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ -	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 11,033
Interior Trim	\$ 8,714	\$ 8,709	\$ 8,709	\$ 8,716	\$ 8,716	\$ -	\$ 8,718	\$ 8,736	\$ 8,731	\$ 8,750	\$ 8,719	\$ 12,525
Final Material	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ -	\$ 545	\$ 545	\$ 574	\$ 574	\$ 545	\$ 522
Garage Door Oper.	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ -	\$ 357	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Fireplace	\$ 6,309	\$ 6,309	\$ 6,309	\$ 6,309	\$ 6,309	\$ -	\$ 6,801	\$ 6,801	\$ 6,801	\$ 6,801	\$ 6,205	\$ 5,779
Total	\$ 97,162	\$ 97,090	\$ 97,186	\$ 97,520	\$ 97,656	\$ -	\$ 99,193	\$ 99,479	\$ 100,526	\$ 101,032	\$ 97,985	\$ 99,204



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