



Home Builders Association of Fort Wayne, Inc.
May 2026

CONNECTIONS



May is
**National Home
Remodeling Month**



Connecting area builders & developers with industry leading material and service providers through networking and educational opportunities.

Connecting with local, state & national policy-makers through the Indiana Builders Association and the National Association of Home Builders.



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Thank you HBA Members for your Support! **Custom Screen Solutions for New Builds, Renovations & Repairs**

2025 marked our first full year under new ownership. We expanded our service teams, moved into a new location in Indianapolis and officially relaunched here in Fort Wayne. More than 500 homeowners, business owners, property managers, developers, realtors, builders and countless others trusted us with their screening needs. A huge shoutout to all of you who supported us this year. We are grateful to everyone for their invaluable guidance and for introducing us to other HBA members and colleagues, suppliers, and customers.

Here's to carrying that spirit forward into 2026 — with deeper partnerships and unstoppable momentum.

If you haven't worked with us yet and would like to learn more about all our screening solutions, please give us a call or shoot us an email. We would love an opportunity to partner with you in 2026.

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2026 Annual Sponsors

PEAK



BEAM



FOUNDATION



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Have an issue? We can help!

If you're dealing with an issue related to building codes or legislation, bring it to the HBA Governmental Affairs Committee.

Contact Rebecca Cameron at the HBA office, (260) 420-2020 or rebecca@hbafortwayne.com



Home Builders Association of Fort Wayne, Inc.

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305 West Main Street | Fort Wayne, IN 46802 | (260) 420-2020 | hbafortwayne.com

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.



2026 HBA Executive Officers

President	Nic Hoeffel	Windsor Homes
Vice-President	Glenn Claycomb	Rivers Edge Construction
Treasurer	Al Hamed	Hamed Homes
Secretary	Greg Gerbers	The DeHayes Group
Immediate Past President	Nate Delagrang	Colonial Homes



2026 Board of Directors

Standing: (L to R) Brad Giese, John Belote, Mike Jenkins, Rachel Kees, Amy Schiltz, Jhonelle Kees, AJ Sheehe, Austin Lundquist, Bob Fisher, Matt Lancia

Seated: (L to R) Al Hamed, Treasurer; Glenn Claycomb, Vice-President; Nic Hoeffel, President; Nate Delagrang, Immediate Past President; Greg Gerbers, Secretary

Not pictured: Barclay Allen, Tyler Cady, Nick Toney

TAX RULING: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by the National Association of Home Builders (NAHB) and the Indiana Builders Association (IBA),
For BUILDERS \$28.70 is not deductible for income tax purposes and for ASSOCIATES \$25.90 is not deductible.



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BPA stands for Business Diagnostic & Plan of Actions and is an exclusive and private business planning tool from Small Business Growth Partners, developed through focusing on the issues of builders, remodelers, HBA Associate members and how to solve them.

01

GO TO SMALLBUSINESSGROWTHPARTNERS.COM

02

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03

CHOOSE "HBA MEMBERS"

*The deliverable is an extremely accurate and personalized 30+ page, step-by-step and time-based 12-month plan for you and your business.



Member Events

SAVE THE DATE
for these upcoming events:

Spring GMM & Builder Appreciation Luncheon
Thursday, May 21. 11:30a - 1p
Ceruti's, 6601 Innovation Boulevard

Building Blocks Education Series: 2026 Remodeling Expo
Tuesday, July 14, 12-1p
HBA office, 305 W. Main Street

Summer Golf Outing
Thursday, June 11
9a shotgun start
Autumn Ridge Golf Course

MM@3: Big Equipment Petting Zoo
Thursday, July 23, 3-5p
Hull Lift Truck
3830 Concept Court

Building Blocks Education Series: Member Recruitment + Retention
Monday, June 29, 9a
HBA office, 305 W. Main Street
Featuring Dave Ashley
NAHB Membership Field Specialist

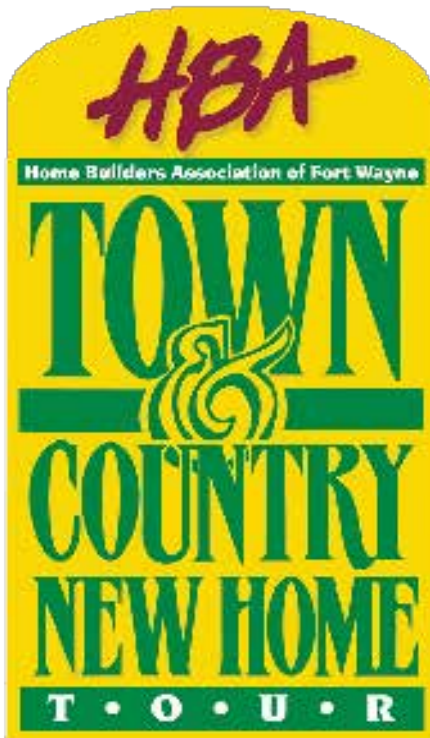
REGISTER ONLINE:
hbafortwayne.com/events

Available now as an Excel or PDF file

See all your HBA Fort Wayne, Indiana Builders Association and National Association of Home Builders member benefits in one document!

Available on InfoHub,
under the Resources tab.
Questions? Contact the HBA office
at (260) 420-2020.

Thank you to everyone who made the 2026 Town & Country New Home Tour a SUCCESS!



From builders and sponsors, to in-home vendors and guidebook advertisers ... Town & Country wouldn't be the annual tradition it is without your support.

- Bob Buescher Homes
- Central Supply Company
- Colonial Homes
- D.R. Horton
- The DeHayes Group
- Delagrang Homes
- First Federal Savings Bank
- Granite Ridge Builders
- Heller Homes
- Inspired Closets/BOS Garage
- Floor Coatings
- Jack Laurie Group
- Kendall Lighting
- Kiracofe Homes
- Lancia Homes
- Majestic Homes
- Matt Lancia Signature Homes
- MBN Properties
- Meridian Title
- Network Construction
- Nob Brick
- Olive + Oak Custom Homes
- Partners 1st Federal Credit Union
- Preston Allen Homes
- ProFed Credit Union
- Prime Homes FW
- Quality Crafted Homes
- Ruoff Mortgage
- Slattery Builders
- Star Homes
- Timberlin Homes
- TND Homes
- Windsor Homes

Thank you for your support!

-Justin Daniel Kuhn Sr




Local Honest Midwest Service

NAHB BUILD-PAC CLAY SHOOT

Hosted by the Indiana Builders Association
All proceeds benefit the NAHB BUILD-PAC

June 30, 2026

Indiana Gun Club, Fortville, IN

Cost: \$250/person
\$1000/Foursome

12:00 pm: lunch and registration

1:00 pm: clay shoot

happy hour to follow



Questions? Contact jenna@buildindiana.org



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Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



**HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!**

STATESMEN (500-999)	
673	Rob Wacker
615	Jeff Thomas
606	Herb Delagrance
SUPER SPIKES (250-499)	
449	Bob Buescher
287	Jamie Lancia
ROYAL SPIKES (150-249)	
243	Jay Shipley
242	Matt Momper
238	Roger Delagrance
237	Duane Kees
215	Charlie Giese
201	Jim Klotz
175	Greg Gerbers
168	Barclay Allen
155	Kay Feichter
151	Matt Lancia
RED SPIKES (100-149)	
143	Ric Zehr
113	Kevan Biggs
109	Jerry Korte
106	Logan Buescher
106	Rodney Robrock
GREEN SPIKES (50-99)	
85	Josh Barkley
81	Gregg Richhart
75	Jim Bauman
75	Lynn Delagrance
71	Luke Hoffman
59	Brad Cayot
58	Tyler Kees
53	Austin Lundquist

LIFE SPIKE (25-49)	
49	Nate Delagrance
47	Bruce Jackson
44	Terry Stauffer
37	James Buckhardt
28	Jeff Bushey
27	Chad Delagrance
27	Brad Wallace
25	Chad Korte
BLUE SPIKES (6-24)	
23	Michael Coe
22	Brad Lombard
18	Adam Clemens
18	Mark Heller
12	Glenn Claycomb
12	Michael Jenkins
10	Tyler Miller
9	Ryan Schiltz
8	Nic Hoeffel
7	Jhonelle Kees
7	John Miller
6	Alex Miller
6	Tong Nokaya
6	Ryan Wannemacher
SPIKE CANDIDATES	
5	Brian Poor
4	Amy Schiltz
2	Brad Botts
2	Bradley Davis
2	Stefan Hartman
2	Ronald Lee
2	Kamran Mirza
2	Kevin Walsh
1	Ralph Anderson
1	Emanuel Brandenberger
1	Heath Guenin
1	Al Hamed
1	Jeff Heiniger
1	Denny Kees
1	Justin Kuhn
1	Linda Maynhart
1	A.J. Sheehe
1	Troy Slattery
1	Michael Woodfill



Spring into Homeownership!

If you are in the market for a new home in 2026, 3Rivers can help!

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Let's help you reach your homeownership goals in 2026!

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\$1,650.24

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- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check

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Contact Us:

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[@HBArebates](https://www.instagram.com/HBArebates)





Part of our HBA Fort Wayne mission is to support the local residential construction industry with advocacy efforts. PAC donations received with dues payments continue to support these efforts, and we encourage members to consider renewing or donating as a PAC Sponsor, to support, elevate and broaden the reach of our PAC program. Sponsorship is available at three levels:

GOLD - \$1,500

SILVER - \$1,000

BRONZE - \$500

Thank you to the following members for supporting advocacy efforts!



Bob Buescher Roger Delagrang Jamie Lancia Thomas Nitza Time Corners Self Storage
 Brian Brown Scott Huber James Morlan Barry Sturges Ric Zehr

At minimum, donors will be recognized in the monthly Connections magazine, Weekly Update email and on signage at HBA member events. Checks made payable to Northeast Indiana BUILD PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.

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MM@3 event!





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The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at
260.969.1317 or greg@dehayes.com.

Let's have a frank conversation

 **Frankenmuth**
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THE DEHAYES GROUP



April 2026 Board Meeting Minutes

305 W. Main Street
Fort Wayne, IN 46802
(260) 420-2020
hbafortwayne.com



Home Builders Association of Fort Wayne Board of Directors Meeting Minutes 04/14/26

Roll Call

Present: Nic Hoeffel, Glenn Claycomb, Al Hamed, Greg Gerbers, Nate Delagrang, John Belote, Mike Jenkins, Jhonelle Kees, Rachel Kees, Austin Lundquist, Matt Lancia, Amy Schiltz, AJ Sheehe, Barclay Allen, Tyler Cady, Nick Toney

Absent: Bob Fisher, Brad Giese,

Call to Order

The meeting of the HBA Board of Directors was called to order by President Nic Hoeffel. 8:00am

Consent Agenda

A motion was made and seconded to approve the Consent Agenda as presented. Motion carried.

Secretary's Report

- December Board Meeting Minutes were reviewed and approved.

Financial Report

- Jan. 2026 financial review/summary was presented.
- A motion was made and approved to accept the Jan 2026 Financial Report.

Committee Reports

Workforce Development

- Report was presented. Items discussed.

Program/Marketing

- Report was presented. No additional action required.

Governmental Affairs

- Discussion on Huntertown candidates and support plan.

Membership

- NAHB Spring Membership Drive, April 1 – June 30
- Applications for membership were presented and approved, including approval for participation with the BBB program as noted.
- Executive Board to meet with a potential member about rejoining

EO Report

Update on reports and events

Town and Country Update

Get work force development hours turned in

Elise is retiring

Notes / Action Items

- Outreach to Indy regarding membership opportunities.
- Develop and launch a social media campaign to support membership engagement.

Adjournment

Matt Lancia discussed better ways to get streets and job sites added to GPS programs

There being no further business, the meeting was adjourned. 8:45

Submitted by:

Gregory R. Gerbers, Secretary, HBA Board of Directors

RENEWING MEMBERS

Thank you for your continued support!

Copper River Cabinet Co./
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WELCOME NEW MEMBERS

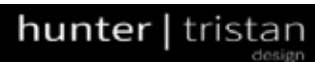


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Membership and Benefits



140,000+

NAHB members



32%

of NAHB members are home builders and remodelers.



68%

of NAHB members are Associate members in housing-related fields.



700+

affiliated state and local home builder associations (HBAs).



\$100,000

amount NAHB provided to support recovery efforts in regions impacted by hurricanes Helene and Milton.



\$550,000

total amount of financial assistance allocated through NAHB's State and Local Issues Fund and Legal Action Fund in 2024 to help HBAs in advocacy and legal victories.



\$40,000,000+

total savings members received in 2024 through member-exclusive discounts.

NAHBNow

The Official News Blog of the National Association of Home Builders



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PLATINUM LEVEL



GOLD LEVEL



SILVER LEVEL



COMMUNITY PARTNERS



Thank you to everyone who donated time and talent in 2025 to help educate local students and introduce them to construction trades!

EACS students learn about construction supply with visit to HBA member business



Students from East Allen County Career Center's morning and afternoon classes visited Home Lumber on Friday, May 1. Brian Carnes provided his usual top-notch guided tour for the students as they dodged raindrops in the yard and learned about the business that's been part of the community for nearly

70 years. Beginning with a brief introduction, the students then donned hi-visibility vests and began the walking tour. In stops along the way, Brian explained not only the products they work with, but the family culture of Home Lumber.

We're grateful to member businesses who welcome the opportunities to interact with area construction trades students, sharing experience and making important connections!



Thank you, Home Lumber!

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