

HBA Fort Wayne

CONNECTIONS



May 2025



May is
**National Home
Remodeling Month**



Connecting area Builders & Developers with industry leading material and service providers through networking and educational opportunities.

Connecting with local, state & national policy making through the Indiana Builders Association and the National Association of Home Builders.

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2025 Sponsorships are still available!

To renew or learn more about the benefits of sponsorship contact:

Rebecca@hbaftfortwayne.com
(260) 420-2020

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On the cover

As the seasons change, so do home owners' wants and needs for their living spaces. While some desire to implement more sustainable living features, others may want to elevate their homes with luxe finishes and open floor plans. This is where enlisting the help of a professional remodeler is crucial.

Occurring every May, NAHB's National Home Remodeling Month recognizes the expertise of trained remodeling professionals and highlights the many benefits of hiring one to complete a home renovation project.

HBA

Home Builders Association of Fort Wayne, Inc.

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.



2025 HBA Executive Officers

President	Nate Delagrange	Colonial Homes
Vice-President	Nic Hoeffel	Windsor Homes
Treasurer	Glenn Claycomb	Rivers Edge Construction
Secretary	Logan Buescher	Bob Buescher Homes
Immediate Past President	Greg Gerbers	The DeHayes Group

BOARD MEMBERS

Barclay Allen, *Timberlin Homes*
John Belote, *Rabb Water Systems*
Tyler Cady, *MBN Properties*
Brad Giese, *D.R. Horton*
Al Hamed, *Hamed Homes*
Harrison Heller, *Heller Homes*
Luke Hoffman, *Granite Ridge Builders*

Mike Jenkins, *Home Lumber of New Haven*
Jhonelle Kees, *Zion Real Estate & Development Group*
Austin Lundquist, *Wayne Pipe & Supply*
Alex Miller, *Star Homes by Delagrange & Richhart*
Amy Schiltz, *Metropolitan Title*
Nick Toney, *Lake City Bank*

TAX RULING: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by the National Association of Home Builders (NAHB) and the Indiana Builders Association (IBA), For BUILDERS \$48.08 is not deductible for income tax purposes and for ASSOCIATES \$46.48 is not deductible.



2025 Board of Directors

Standing: John Belote, Tyler Cady, Nick Toney, Mike Jenkins, Jhonelle Kees, Amy Schiltz, Austin Lundquist, Barclay Allen, Brad Giese, Al Hamed

Seated: Glenn Claycomb, Treasurer; Nic Hoeffel, Vice-President; Nate Delagrange, President; Greg Gerbers, Immediate Past President; Logan Buescher, Secretary

Not pictured: Harrison Heller, Luke Hoffman, Alex Miller

Hello, All

This past month has been an exciting and busy time for the Fort Wayne HBA, filled with valuable networking opportunities and strong momentum toward our goals. As we continue moving through 2025, our focus remains firmly on growth — not just in membership numbers, but in strengthening the relationships, knowledge, and opportunities that fuel our success. Through our various events and initiatives, it's clear that our collective efforts are making a meaningful impact.



One major highlight was our General Membership Meeting where we welcomed Robert Dietz, Chief Economist for the NAHB, as the guest speaker. His insights into housing trends and the broader economic outlook for our industry were both important and informative. Also in attendance were IBA President Ryan Baker and Mollie Flook, the IBA Services Director. We were thrilled to see an excellent turnout for this event.

We also had a fantastic Town and Country Home Show, showcasing 45+ of the area's finest homes from various builders and members of the HBA. This was a beneficial event that helped us to engage the broader community in our mission.

Additionally, the NAHB Spring Membership Drive is well underway. With two months remaining, now is the perfect time to continue inviting colleagues and industry partners to join us and be part of our growing network. Keep up the good work!

Growth matters – not just for the individual builder or associate, but for the strength of the HBA as a whole. Every new connection, every shared insight, and every successful event reinforces the vital role our association plays in shaping the future of our local housing industry.

Thank you for all you do to support and contribute to our ongoing success. Let's keep this momentum going!

Best Regards,

Nate Delagrang
2025 Board President



2025 Town & Country New Home Tour
continues...
Saturday & Sunday
May 3 & 4

Noon to 5pm

Thank you to our sponsors



Member Events

Meet Me @ 3

Hosted by Inspired Closets/
BOS Garage Floor Coatings

introducing

Inspired Closets Envision™

4023 Transportation Drive, Fort Wayne
3-5pm, food & beverages provided
FREE for HBA Members

See page 10 for details



Home Builders Association of Fort Wayne, Inc.

Online registrations at

hbafortwayne.com/events or contact
elise@hbafortwayne.com to register

Remodeling Expo

SAVE THE DATE

for our second Remodeling Expo at the Allen County War Coliseum! We've revamped the concept to focus on our Builders and Associates actively involved in the remodeling industry. We have also moved the date to early November to increase traffic.

The event is consumer focused, inviting the public to learn more about the remodeling process and how our members can assist them.

Last year's event was small but mighty with most participants telling us that the leads they got were qualified and many projects went forward from those contacts.

2025 EVENT DATES

SATURDAY, NOVEMBER 8

& SUNDAY, NOVEMBER 9

see page 20 for more information

ONLY 1 TEAM SPOT LEFT!



HBA SUMMER GOLF

Thursday, June 12

**Autumn Ridge
Golf Club**

See page 28 for Details



See all your member
benefits in one
document!

Available
now as an
Excel or PDF file

Available on the Resources tab in Infohub or
email elise@hbafortwayne.com to receive a copy.

See all your HBA Fort Wayne,
Indiana Builders Association and
National Association of Home
Builders member benefits in one
document!

House Notes

Rebecca Cameron, Executive Officer

Members --

It's been so great to see the signs of spring lately -- warmer temperatures, leaves popping out on the trees and Town & Country signs around town. Our annual home tour event kicked off last weekend, and the feedback I've received so far reflects some great traffic through the show homes. Looking forward to the second and final weekend of the tour this weekend, May 3-4, and hope everyone enjoys a continued wonderful turnout.

And speaking of a wonderful turnout, I'm so grateful to all members who joined us for the Spring General Member Meeting on April 16. Not only did we welcome NAHB's Dr. Rob Dietz, but 2025 IBA President Ryan Baker and IBA Association Services Director Mollie Flook. Everyone was so appreciative of the economic data shared -- if you weren't able to attend, you can still view Dr. Dietz's presentation in the Resources section of InfoHub.

On the 15th of this month Inspired Closets/BOS Garage Floor Coatings is hosting a Meet Me @ 3 to showcase Inspired Closets Envision, an augmented reality closet design tool. You can check out this cutting-edge technology, and enjoy food & beverages while catching up with your HBA friends. *(See full details on page 10)*. These networking events have been adjusted to fit into the end of your work day and not interfere with after work commitments or family time. We hope to see you on the 15th!



NAHB's Dr. Rob Dietz, HBAFW President Nate Delagrange, IBA President Ryan Baker and IBA Member Services Director Mollie Flook attended our annual Spring General Membership Meeting on April 16.

Don't forget the NAHB Spring Membership Drive continues through June 30! Talk with those business owners you know who aren't currently a member and tell them all the wonderful ways HBA Fort Wayne helps YOU do business, connect with fellow members and stay informed about local, state and national legislation that can affect your business. There's strength in numbers and we want to continue to grow ours! Find recruitment resources on InfoHub, and keep an eye out for additional materials in the coming weeks.

Have a great month!

Rebecca

NAHB Membership Drive April 1 - June 30

*Put yourself in the driver's seat
and help grow our membership!*



Connections - May 2025 - 7

Q1 Claiming deadline is May 16



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Meet me at 3

Hosted by Inspired Closets/BOS Garage Floor Coatings,
introducing Inspired Closets Envision™



What is Envision?™

Inspired Closets Envision™ is a first-of-its-kind augmented reality closet design tool that blends a two-dimensional rendering with augmented reality technology, so homeowners can see and experience their new closet in its fully transformed state - at full scale - before it's ever built.

When:

3-5 p.m. on Thursday, May 15

Where:

Inspired Closets Fort Wayne
4023 Transportation Drive
Fort Wayne, In 46818

Cost:

Free to HBA FW Members

To register:

Go to: hbafortwayne.com/events
or scan in QR to the left.



Upcoming Events


Business.buildindiana.org/events



2025 State & National Association Calendar of Events



DATE	EVENT	LOCATION
March 10 - 11	IBA Legislative Conference	Embassy Suites, Indianapolis
May 14	IBA Executive Committee Meeting	Ball State University, Emens Auditorium
June 10-13	NAHB Spring Leadership Meeting	Marriott Marquis, Washington DC
July 23	IBA Executive Committee Meeting	Idle Creek Golf Course, Terre Haute
September 17	IBA Executive Committee Meeting; Build PAC Golf Outing	Donald Ross Course, French Lick
November 17-19	NAHB Fall Leadership Meeting	Hyatt Regency, Denver
December 4-5	NAHB Area 9 Leadership Conference	Embassy Suites at Notre Dame, South Bend
Coming in Fall 2025	Certified Lead Renovator Training	TBD
	Certified Aging-In-Place (CAPS)	TBD
	IBA Fall Board & Committee Meetings	TBD



ARE YOU ON SOCIAL MEDIA?

IBA is too!

Connect with IBA on LinkedIn,
Facebook, and X.

Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!

STATESMEN (500-999)

655 Rob Wacker
597 Herb Delagrange
597 Jeff Thomas

SUPER SPIKES (250-499)

446 Bob Buescher
279 Jamie Lancia

ROYAL SPIKES (150-249)

243 Jay Shipley
238 Roger Delagrange
239 Matt Momper
235 Duane Kees
211 Charlie Giese
198 Jim Klotz
162 Barclay Allen
155 Kay Feichter

RED SPIKES (100-149)

145 Greg Gerbers
144 Matt Lancia
138 Ric Zehr
110 Kevan Biggs
108 Jerry Korte
103 Rodney Robrock

GREEN SPIKES (50-99)

94 Logan Buescher
82 Josh Barkley
81 Gregg Richhart
75 Jim Bauman
73 Lynn Delagrange
66 Luke Hoffman
57 Brad Cayot
52 Tyler Kees

LIFE SPIKE (25-49)

47 Brad Jackson
47 Austin Lundquist
44 Terry Stauffer
37 James Burkhardt
28 Jeff Bushey
26 Chad Delagrange
26 Brad Wallace

BLUE SPIKES (6-24)

23 Chad Korte
22 Michael Coe
21 Brad Lombard
18 Nate Delagrange
18 Mark Heller
14 Adam Clemens
8 Michael Jenkins
8 Tyler Miller
8 Ryan Schiltz
7 Glenn Claycomb
6 John Miller
6 Tong Nokaya
6 Ryan Wannemacher

SPIKE CANDIDATES

5 Bob Barney
5 Jhonelle Kees
5 Alex Miller
5 Brian Poor
3 Amy Schiltz
2 Stefan Hartman
2 Nic Hoeffel
2 Ronald Lee
2 Kamran Mirza
2 Kevin Walsh
1 Ralph Anderson
1 Emanuel Brandenberger
1 Jeff Heiniger
1 Denny Kees
1 Linda Maynhart
1 Troy Slattery
1 Michael Woodfill



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Workforce Development Champions 2025

Workforce Development Champions is a new HBA Fort Wayne initiative in conjunction with NAHB's established program. Beginning January 1 of each year, member businesses will track hours for workforce development activities and report to the HBA office.* Member participation will be tracked throughout the year; achievements/rewards will be announced in December at the Inaugural Gala.

Earn hours for the following activities:

- Visit or be a guest speaker at a local student chapter
- Serve on an educational advisory board
- Donate materials or equipment to a local student chapter
- Provide job-shadowing opportunities for students in a construction trades program; or host a student for National Job Shadowing Day on/around February 2
- Offer internships, pre-apprenticeships/apprenticeships
- Host construction trades instructor externships
- Participate in a Career Day event at an area middle school
- Volunteer to be a SkillsUSA competition judge
- Host a job fair for interns/paid employees
- Volunteer with construction-related programs at Boys & Girls Club of Fort Wayne or Junior Achievement JobSpark
- Sponsor a student chapter
- Serve on the HBA Workforce Development committee
- Host construction trades students at your business or job site



CHAMPION LEVELS

Platinum: 100 hours

Recognition in HBA publications, digital platforms and all Workforce Development-related events.

Gold: 50 hours

Recognition on digital platforms and signage at Workforce Development-related events.

Silver: 25 hours

Recognition on social media and at Workforce Development-related events.

Bronze: 15 hours

Recognition on HBA website and at Workforce Development-related events.

Community Partner: 10 hours

Recognition at Workforce Development-related events.

** Hours must be submitted quarterly to HBA office by March 24, June 23, September 2 and December 1; participant summary will appear in April/July/October issues of Connections.*

April Board Meeting Minutes

HBA Board of Directors Meeting
Tuesday, April 15, 2025

Present: Nate Delagrange, Nic Hoeffel, Glenn Claycomb, Logan Buescher, Greg Gerbers, Barclay Allen, John Belote, Tyler Cady, Brad Giese, Al Hamed, Harrison Heller, Luke Hoffman, Jhonelle Kees, Austin Lundquist, Alex Miller, Amy Schiltz, Nick Toney, Rebecca Cameron

Absent: Mike Jenkins

Call to Order:

The meeting was called to order @ 8am by Nate Delagrange, President

Concurrence Items: Motion to Approve and Accept

Secretary Report, Financial Report: Austin Lundquist, motion; Greg Gerbers, second

Membership: (3) new members for approval:

- Hull Lift Truck
- Gotcha Covered Fort Wayne
- Hoosier Plumbing (reinstatement)

APPROVED

Executive Director's Report

Bourbon trip/barrel pick for PAC fundraiser: Wilderness Trail Distillery in Danville, Kentucky. Scheduled for Friday, May 9; one-hour tour with tasting/pick to follow. Please contact Rebecca if you're interested in attending.

Board members: remember to submit (20) members you can commit to checking in with quarterly.

NAHB Spring Membership Drive underway. Currently five Board members have recruited new members: Nate, Glenn, Amy, Greg and Barclay. Reminder -- Board members are required to recruit (2) members per calendar year or donate \$50 for each missed recruit to PAC by year end.

Open forum discussion followed on appraisal issues.

Meeting adjourned: 8:45am

Respectfully submitted,
Logan Buescher
Board Secretary



Thank you, 2025 PAC Sponsors!

GOLD LEVEL



BRONZE LEVEL



The Indiana Builders Association is one of the most effective lobbying and political organizations in our state, focused entirely on housing issues. HBA Fort Wayne has a long history of supporting IBA's lobbying team of CEO Rick Wajda and Governmental Affairs Director Carlie Hopper.

PAC donations received with dues payments continue to support our efforts. We also encourage members to consider renewing or donating as a PAC Sponsor, to support and elevate our PAC program at three levels:

GOLD - \$1,500

SILVER - \$1,000

BRONZE - \$500

At minimum, donors will be recognized in the monthly Connections magazine, Weekly Update email and on signage at HBA member events. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.

RENEWING MEMBERS *Thank you!*

ASSOCIATES

Advanced American Electric- Christian Miller Electric
Bradley Overhead Door
Contract Interiors
CR Carpet
Custom Assured Mechanical
Earth Source Inc
Hoosier Plumbing
Inspired Closets/Better Organized Spaces
Kaough Distributing Company
Mike Thomas Associates
Morsches Builders Mart
Prestige Tile & Stone
Rabb Water Systems
Raynor Door Authority
Ross Restoration
Rowe Electric
Terry A. Stauffer, Attorney

BUILDERS

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New members or any members wanting to learn more about utilizing the benefits offered by HBA Fort Wayne should attend this FREE event! Register at hbafortwayne.com/events

Meet Me @ 3
Thursday, June 19
3-5pm at Home Lumber
2101 Lincoln Hwy E
New Haven, IN

Hosted by



Hull Lift Truck

Jen Walters
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Fort Wayne IN 46808
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jen.walters@hulllifttruck.com
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Commissioner's Corner

Joe Hutter
Allen County Building Commissioner

Back Flow Preventers

Per the State of Indiana, all Back Flow Preventers must be installed by a Licensed Plumber. This has been this way for years, but we are starting to see more Irrigation companies putting it on the application for the irrigation permit.

When the plumber pulls the permit for the second meter for irrigation, they are required to install the Back Flow before the meter should be installed. I know of one area that installs the meter before the Back Flow is installed. That town is liable for cross contamination if that would happen.

WAYS WE KEEP IN TOUCH!

Monthly *CONNECTIONS* online magazine

Weekly Update email sent via Mail Chimp

Email sent through our Growth Zone management system

Text-casting - We are getting ready to launch a new texting app. If you haven't been receiving information by texts and would like to be added contact Jen!

Reports and invoicing through our Infohub

Follow us...



If you are not hearing from us - please contact Jen Cameron at Services@hbafortwayne.com and we will update your information!



When you are looking for products & services search our online directory to find a fellow HBA Fort Wayne Member!

Have an issue? We can help!

If you're dealing with an issue related to building codes or legislation, bring it to the Governmental Affairs Committee.

For more information, contact Rebecca at the HBA office (260) 420-2020 or rebecca@hbafortwayne.com

Get involved with an HBA committee in 2025!

Membership Committee

Chair: Greg Gerbers

Responsible for recruiting new members, membership retention and onboarding of new members. Meets the third Monday of each month, 7:45a, at the HBA office.

Workforce Development Committee

Co-Chairs: Glenn Claycomb, Alex Miller

Creates opportunities for members and area construction trades students to interact and foster productive professional relationships, ensuring the local home-building industry's future stability and strength. Meets the first Tuesday of each month, 8:30a, at the HBA office.

Programming + Marketing Committee

Chair: Austin Lundquist

Assists with date and location selection for all social events (Golf Outings, General Membership Meetings, Inaugural, Chili Cook-Off, Meet Me @ 5, etc.), as well as acquisition of door prizes. Develops marketing and brand-awareness strategies, as well as approving concepts and budgets for annual home show events. Meets the first Wednesday of each month, 4p, at Coyote Creek Golf Club, 4935 Hillegas Road.

Governmental Affairs Committee

Chair: Logan Buescher

Responsible for legislative involvement assuring the best interest of the Association is served in pending actions in the state, county, and city governing bodies. Addresses Codes issues and stays up to date on all changes affecting the residential building industry. Determines disbursement of funds to political candidates. Meets the first Friday of odd-numbered months, 8:30a at the HBA office.

Please contact the HBA office (260) 420-2020 or email Rebecca Cameron, Executive Officer, (rebecca@hbafortwayne.com) to be placed on the committee(s) of your choice.



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The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at
260.969.1317 or greg@dehayes.com.

Let's have a frank conversation



THE
DEHAYES
GROUP



Remodeling Expo



**Saturday, November 8
Sunday, November 9**

**Members - do you sell products and services directly to consumers?
The Remodeling Expo could be the perfect way to grow your business!**

We return to the Memorial Coliseum for the 2025 Expo. This event will be marketed to people looking to make home improvements ranging from small projects to complete interior and exterior renovations.

REGISTRATION OPEN NOW

HBA Members

Exhibit Space - \$750 for a 10 x 10 foot space

additional adjacent spaces available for \$500 each

Sponsorship packages start at \$2,500

**Interested vendors
contact
Rebecca Cameron
rebecca@hbafortwayne.com**



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**NAHB
Membership Drive
April 1 - June 30**

*Put yourself in the driver's
seat and help grow our
membership!*

**Contact Rebecca at
rebecca@hbaftortwayne.com
if you would like to get
involved in recruiting!**

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Congratulations FWCS Construction Trades students qualifying for the SkillsUSA national competition in Atlanta, June 23-27. Good luck to all!

CABINETMAKING

Isaiah Powers
Sydney Reed
Mason Hanna

ELECTRICAL CONSTRUCTION WIRING

Roman Mayer
Haydyn Wiemann
Brayden Hawkins

PLUMBING

Adrian Romero
Emanuel Vivar Chiman
Quincy Cains

HVAC + REFRIGERATION

Caleb Lanza
Brennan Martin
Kaidince Runyon

HVAC + Refrigeration

Caleb Lanza
Brennan Martin
Kaidince Runyon

SHEET METAL

Tyre Tomlinson
Pavel Lopez
Dylan Wilson

CARPENTRY

Oliver Adams

TEAM WORKS

Drew Pancake
Aiden Patton
Kaleb Richards
Ashlyn Robinson

MASONRY

Abram Ratajczak

WELDING

Ethan Ring

HEAVY EQUIPMENT OPERATION

Collin Russell

JOB SKILL DEMONSTRATION

Everett Pawlak
Luke Harber
Adeiah Jesch



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sales targets this month.

~~Maybe~~ I'll exceed my
client's expectations.

~~Maybe~~ the transaction
will go smoothly.

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8:00am - 4:00pm**



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Allen County Permit Activity Summary

Type	2023			2024												2025		
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar
Single Family	103	97	54	60	134	109	119	138	97	99	136	88	128	125	64	79	77	107
Duplex	16	0	0	0	0	10	0	2	3	18	3	14	4	6	2	2	6	4
Res Add 'n in \$1000	2872	3396	2103	1086	2205	2015	3366	4210	3913	2214	5047	4098	2446	1533	3190	4341	1151	4215
Res Repair in \$1000	14928	10043	6013	8538	9077	9959	12770	13211	12992	9934	11171	11036	11074	9926	7798	9013	6629	13604
Garages	12	7	9	1	6	12	10	10	15	7	15	15	13	13	12	4	5	10
Total Dwellings	126	105	54	60	134	119	119	140	100	117	139	102	132	131	66	81	83	111

Permit History can be found on our website. You can access it through the infohub, go to the Resources tab on the left menu.

If you are looking for specific historical data not available there, please contact services@hbafterwayne.com

Remodeling Permit Totals for Allen County

Type	March 2025		March 2024		2025 Year To Date		2024 Year To Date	
	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$
Addition	70	\$4,215,309	61	\$2,015,413	156	\$9,707,195	133	\$5,290,940
Alteration	131	\$2,597,644	72	\$1,376,375	328	\$5,769,124	259	\$4,858,005
Remodel	104	\$4,020,967	69	\$2,409,923	276	\$9,806,400	230	\$7,437,034
Repair	45	\$1,625,584	46	\$830,587	148	\$4,243,836	134	\$2,625,167
Reroof	95	\$1,299,607	72	\$994,463	176	\$2,533,597	165	\$2,636,887
Tear Off	232	\$714,290	266	\$3,769,108	390	\$5,613,604	529	\$7,768,556
Siding	52	\$3,345,836	37	\$578,751	87	\$1,212,437	91	\$1,562,779
TOTAL	729	\$17,819,237	623	\$11,974,620	1561	\$38,886,193	1541	\$32,179,368

GENERAL MEMBERSHIP MEETING

SPRING
2025



Home Builders Association of Fort Wayne, Inc.

Election Impacts on the Outlook

Good

- Extension of most or all of the 2017 tax cuts
- Reduction of costly/inefficient regulatory policies
- Increased macroeconomic growth environment



Bad

- Larger government deficit
- Narrow and general tariffs
- Inflationary impacts



- Uncertain risks (need more policy detail)
- Illegal immigration enforcement

Our Spring General Membership Meeting featured an economic update from guest speaker, NAHB Chief Economist Dr. Robert Dietz. His presentation is available on our member infohub at <https://bit.ly/3YEtmrK>



Pictured left to right
Dr. Robert Dietz
NAHB Chief Economist
Nate Delagrange
2025 Board President
HBA of Fort Wayne

Ryan Baker
2025 President
Indiana Builders Association
Mollie Flook
Association Services Director
Indiana Builders Association

Rebecca Cameron, HBA Fort Wayne Executive Director welcomed our members and guests.

Thank you to our Associate Member Ceruti's for another great event!

Thank you to our sponsors





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03

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SMALL BUSINESS
GROWTH PARTNERS

Summer Golf 2025

Thursday, June 12

Proceeds benefit HBAFW BUILD-PAC

Team Registration:

\$ 700/foursome*

18 holes of golf + cart,
breakfast, lunch, (3) drink tickets
snacks & driving range

Check in & first drink
of the day/breakfast
at 8:30am

Shotgun Start
at 9:00 am

Late Lunch & Awards
following golf



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SPONSORSHIP OPPORTUNITIES

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- | | |
|----------------------------------|------------------------------|
| 1-Colonial Homes | 19-D.R. Horton |
| 2-Rivers Edge Construction | 20-D.R. Horton |
| 3-Rivers Edge Construction | 21-Overhead Door |
| 4-Mont Surfaces by Mont Granite | 22-Quality Crafted Homes |
| 5-Zion Real Estate & Development | 23-Reese Wholesale |
| 6-Timberlin Homes | 24-Reese Wholesale |
| 7-Home Lumber | 25-IMI |
| 8-Lake City Bank | 26-Century 21 Bradley Realty |
| 9-Bob Buescher Homes | 27-Momper Insulation |
| 10-NIPSCO | 28-Central Supply |
| 11-Builders FirstSource | 29-Kiracofe Homes |
| 12-ABC Supply Co. | 30-Hamed Homes |
| 13-ABC Supply Co. | 31-Hamed Homes |
| 14-Van's Home Center | 32-Wannemacher Design Build |
| 15-Energy Diagnostics | 33-Inspired Closets |
| 16-Rabb Water Systems | 34-Everwise Credit Union |
| 17-Wayne Pipe & Supply | 35-MBN Properties |
| 18-Wayne Pipe & Supply | 36- |

**Registrations accepted on first-come basis; two of the foursome
must be HBA members. No refunds in the event of inclement weather.*

Event Sponsor (\$900) * includes team entry

- Pre- and post-event social media posts
- Recognition during event program
- Logo recognition in CONNECTIONS & Weekly Update email

Snack Cart Sponsor (\$500)

Meet & greet as you drive the course in a cart bearing your logo

- Logo recognition in CONNECTIONS & weekly email update
- Pre- and post-event social media posts

Showcase Hole Sponsor (\$375)

- Staffed hole near tee box with your product/service on display
- Activity/contest is optional, but encouraged; must provide prize

Showcase Hole Sponsors:

Carter Lumber

A.M.E. Cleaning

Meridian Title

Inspired Closets/Better Organized Spaces

The DeHayes Group

Gotcha Covered of Fort Wayne

Central Supply Company

Metropolitan Title

Green Sponsor (\$200)

- Yard sign with company name/logo placed on green

Green Sponsors:

First Federal Savings Bank

Wannemacher Design Build

Reese Wholesale

3Rivers Federal Credit Union

D.R. Horton

Ross Restoration



1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	Apr-24	Apr-23
Framing	\$ 17,592	\$ 17,036	\$ 16,885	\$ 16,793	\$ 16,777	\$ 17,037	\$ 17,005	\$ 10,375	\$ 10,375	\$ 17,434	\$ 18,165	\$ 17,955
Roof	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,704	\$ 4,704	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,644	\$ 4,644
Exterior Doors	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 684	\$ 684	\$ 684	\$ 684	\$ 679	\$ 679
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 723	\$ 743	\$ 743
Drywall	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 2,976	\$ 2,976
Interior Doors	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,370	\$ 3,370	\$ 3,370	\$ 3,370	\$ 3,365	\$ 3,365
Interior Trim	\$ 2,908	\$ 2,907	\$ 2,908	\$ 2,908	\$ 2,908	\$ 2,908	\$ 2,908	\$ 2,905	\$ 2,905	\$ 2,909	\$ 2,909	\$ 2,912
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 332	\$ 332	\$ 332	\$ 332	\$ 322	\$ 322
Total	\$ 33,921	\$ 33,365	\$ 33,215	\$ 33,122	\$ 33,106	\$ 33,426	\$ 33,416	\$ 26,787	\$ 26,787	\$ 33,830	\$ 34,402	\$ 34,194

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	Apr-24	Apr-23
Framing	\$ 26,040	\$ 23,801	\$ 23,632	\$ 23,624	\$ 23,685	\$ 23,975	\$ 23,910	\$ 23,894	\$ 24,168	\$ 24,397	\$ 25,348	\$ 25,255
Roof	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,257	\$ 4,257	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,096	\$ 4,096
Drywall	\$ 4,192	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,192	\$ 4,192
Exterior Doors	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,674	\$ 1,674	\$ 1,674	\$ 1,674	\$ 1,653	\$ 1,653
Exterior Trim	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,034	\$ 3,020	\$ 3,020
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 723	\$ 743	\$ 743
Final Material	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 1,653	\$ 749
Interior Doors	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,733	\$ 1,733	\$ 1,737	\$ 1,737	\$ 1,737	\$ 1,737	\$ 1,701	\$ 1,701
Interior Trim	\$ 5,148	\$ 9,505	\$ 9,833	\$ 9,833	\$ 9,906	\$ 9,906	\$ 9,906	\$ 6,443	\$ 6,440	\$ 6,440	\$ 5,202	\$ 5,148
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 332	\$ 332	\$ 332	\$ 332	\$ 322	\$ 322
Fireplace	\$ 1,619	\$ 1,686	\$ 1,686	\$ 1,733	\$ 1,737	\$ 1,737	\$ 1,733	\$ 1,733	\$ 1,872	\$ 1,874	\$ 1,686	\$ 1,619
Total	\$ 49,283	\$ 51,594	\$ 51,752	\$ 51,792	\$ 51,962	\$ 52,413	\$ 52,379	\$ 48,905	\$ 49,316	\$ 49,541	\$ 49,615	\$ 48,498

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	Apr-24	Apr-23
Framing	\$ 40,226	\$ 39,370	\$ 39,432	\$ 39,277	\$ 39,393	\$ 39,506	\$ 39,502	\$ 39,540	\$ 39,864	\$ 40,169	\$ 40,717	\$ 44,240
Roof	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,451	\$ 4,451	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,361	\$ 4,361
Exterior Doors	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,876	\$ 2,876	\$ 2,876	\$ 2,876	\$ 2,854	\$ 2,854
Garage Doors	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 910	\$ 931	\$ 931
Fireplace	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,001	\$ 3,314
Deck	\$ 10,591	\$ 9,328	\$ 9,328	\$ 9,328	\$ 7,877	\$ 7,877	\$ 7,877	\$ 7,877	\$ 7,877	\$ 7,857	\$ 10,595	\$ 10,716
Drywall	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,740	\$ 5,740
Exterior Trim	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,430	\$ 1,363	\$ 1,363
Interior Trim	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,752	\$ 10,752	\$ 10,749	\$ 10,749	\$ 10,745	\$ 10,705
Interior Doors	\$ 5,893	\$ 5,893	\$ 5,937	\$ 5,937	\$ 5,937	\$ 6,933	\$ 6,938	\$ 6,938	\$ 6,938	\$ 6,938	\$ 5,937	\$ 5,903
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 332	\$ 332	\$ 332	\$ 332	\$ 322	\$ 322
Total	\$ 88,120	\$ 86,000	\$ 86,105	\$ 85,955	\$ 84,620	\$ 85,819	\$ 85,861	\$ 85,907	\$ 86,229	\$ 86,560	\$ 88,477	\$ 91,360

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	Apr-24	Apr-23
Framing	\$ 43,868	\$ 43,145	\$ 43,119	\$ 43,123	\$ 43,695	\$ 43,847	\$ 43,690	\$ 43,717	\$ 43,717	\$ 44,292	\$ 45,107	\$ 53,987
Roof	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,856	\$ 5,856	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,660	\$ 5,660
Exterior Doors	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,757	\$ 1,757	\$ 1,757	\$ 1,757	\$ 1,743	\$ 1,743
Garage Doors	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 997	\$ 1,015	\$ 1,015
Drywall	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,641	\$ 6,641
Exterior Trim	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,515	\$ 4,390	\$ 4,390
Deck	\$ 6,770	\$ 6,223	\$ 6,192	\$ 6,192	\$ 5,986	\$ 5,986	\$ 5,986	\$ 5,986	\$ 5,986	\$ 5,871	\$ 6,724	\$ 6,885
Interior Doors	\$ 11,033	\$ 11,033	\$ 11,381	\$ 11,381	\$ 11,381	\$ 12,633	\$ 12,638	\$ 12,638	\$ 12,638	\$ 12,638	\$ 11,381	\$ 10,910
Interior Trim	\$ 12,536	\$ 12,525	\$ 12,525	\$ 12,473	\$ 12,473	\$ 12,508	\$ 12,509	\$ 8,468	\$ 8,468	\$ 8,466	\$ 8,514	\$ 8,555
Final Material	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 332	\$ 332	\$ 332	\$ 332	\$ 322	\$ 322
Fireplace	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 6,197	\$ 6,205	\$ 5,779	\$ 5,559
Total	\$ 100,485	\$ 99,204	\$ 99,494	\$ 99,446	\$ 99,813	\$ 101,449	\$ 101,322	\$ 97,316	\$ 97,734	\$ 98,306	\$ 97,797	\$ 106,188



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