

HBA Fort Wayne

# CONNECTIONS



March 2026

## MARCH MADNESS kick-off! Thursday, March 19



hosted by  
Van's Home Center  
106 Peckhart Court  
Auburn IN 46706

3-5pm  
Food & Drinks  
provided by  
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**Here's to carrying that spirit forward into 2026 — with deeper partnerships and unstoppable momentum.**

If you haven't worked with us yet and would like to learn more about all our screening solutions, please give us a call or shoot us an email. We would love an opportunity to partner with you in 2026.

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# HBA Annual Sponsors

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## FOUNDATION



To renew or learn more about the benefits of sponsorship contact:

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(260) 420-2020

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Home Builders Association of Fort Wayne, Inc.

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305 West Main Street | Fort Wayne, IN 46802 | (260) 420-2020 | hbafortwayne.com

### HBA STAFF

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.

## 2026 HBA BOARD OF DIRECTORS



### 2026 HBA Executive Officers

<b>President</b>	<b>Nic Hoeffel</b>	<b>Windsor Homes</b>
<b>Vice-President</b>	<b>Glenn Claycomb</b>	<b>Rivers Edge Construction</b>
<b>Treasurer</b>	<b>Al Hamed</b>	<b>Hamed Homes</b>
<b>Secretary</b>	<b>Greg Gerbers</b>	<b>The DeHayes Group</b>
<b>Immediate Past President</b>	<b>Nate Delagrange</b>	<b>Colonial Homes</b>

### BOARD MEMBERS

**Barclay Allen**, *Timberlin Homes*  
**John Belote**, *Rabb Water Systems*  
**Tyler Cady**, *MBN Properties*  
**Bob Fisher**, *Prime Homes*  
**Brad Giese**, *D.R. Horton*  
**Mike Jenkins**, *Home Lumber*

**Rachel Kees**, *Quality Crafted Homes*  
**Austin Lundquist**, *Wayne Pipe & Supply*  
**Matt Lancia**, *Matt Lancia Signature Homes*  
**Amy Schiltz**, *Metropolitan Title*  
**A.J. Sheehe**, *Hickory Creek Homes*  
**Nick Toney**, *Lake City Bank*

**Jhonelle Kees**, *Zion Real Estate & Development Group*

**TAX RULING:** Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by the National Association of Home Builders (NAHB) and the Indiana Builders Association (IBA), For BUILDERS \$28.70 is not deductible for income tax purposes and for ASSOCIATES \$25.90 is not deductible.



### 2026 Board of Directors

*Standing:* Brad Giese, John Belote, Mike Jenkins, Rachel Kees, Amy Schiltz, Jhonelle Kees, AJ Sheehe, Austin Lundquist, Bob Fisher, Matt Lancia  
*Seated:* Al Hamed, Treasurer; Glenn Claycomb, Vice-President; Nic Hoeffel, President; Nate Delagrange, Immediate Past President; Greg Gerbers, Secretary

Looking back at our calendar, it is hard to believe how much we have packed into the shortest month of the year. Starting with Network Night, I want to thank everyone who came and participated and a big shout out to our sponsors. It was another great event, and it wouldn't be possible without all of you. If you missed it this time around, set a reminder for yourself next year. It is truly one of our best and it is amazing to have been able to watch it continue to grow year after year.



This month was also defined by our commitment to growth and advocacy on a much larger stage. Our trip to the IBA Legislative Day at the Statehouse in Indianapolis was a vital reminder that our voices matter. We spent the day meeting with legislators, ensuring they understand the impact of the building industry on our local economy and advocating for policies that keep housing affordable and attainable for everyone in Northeast Indiana. On the heels of that trip, a few of us headed south for the NAHB International Builders' Show (IBS) in Orlando. Attending seminars and walking the show floor to see the cutting-edge innovations in technology and design was truly inspiring. I'm excited to see how we can bring those ideas back to our job sites right here in Fort Wayne.

Looking ahead, we aren't slowing down. Mark your calendars for our March Madness Kick-Off on March 19th at Van's Home Center. It's going to be a great afternoon of basketball, bites, and beverages, the perfect way to bridge the gap into our busy season. We are also already gearing up for the Spring Town & Country New Home Tour, which kicks off on April 25th. This is our premier opportunity to show the community the quality and craftsmanship that defines the Fort Wayne HBA. I look forward to seeing what you all have submitted this year. Thank you for your continued dedication to this industry and our Association.

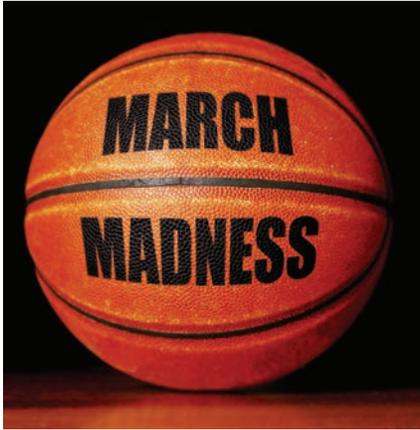
I look forward to seeing you all at Van's on March 19th!

A handwritten signature in black ink that reads "Nic Hoeffel".

Nic Hoeffel  
2026 Board President



# Member Events



## MARCH MADNESS Meet Me @ 3

Thursday, March 19, 3-5pm



106 Peckhart Court, Auburn

Event is FREE, but please REGISTER:

[hbafortwayne.com/events](http://hbafortwayne.com/events)



Home Builders Association of Fort Wayne, Inc.

Online registrations at

[hbafortwayne.com/events](http://hbafortwayne.com/events) or contact

[elise@hbafortwayne.com](mailto:elise@hbafortwayne.com) to register

## SAVE THE DATE

for these upcoming events:

**Building Blocks Education Series:  
Rural Construction & Development**  
Wednesday, April 29  
hosted by Rural 1st  
See page 20 for details!

**Meet Me @ 3: Cinco de Mayo**  
Tuesday, May 5  
hosted by Central Supply

**Spring GMM &  
Builder Appreciation Luncheon**  
Thursday, May 21

**Summer Golf Outing**  
Thursday, June 11  
Autumn Ridge Golf Course

**Building Blocks Education Series:  
2026 Remodeling Expo**  
Tuesday, July 14

**See all your member benefits in one document!**

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**See all your HBA Fort Wayne, Indiana Builders Association and National Association of Home Builders member benefits in one document!**

Available on the Resources tab in Infohub or email [services@hbafortwayne.com](mailto:services@hbafortwayne.com) to receive a copy.

Hello, Members!

It's so nice to see signs of spring making appearances, assuring us that longer days and warmer weather are around the corner.

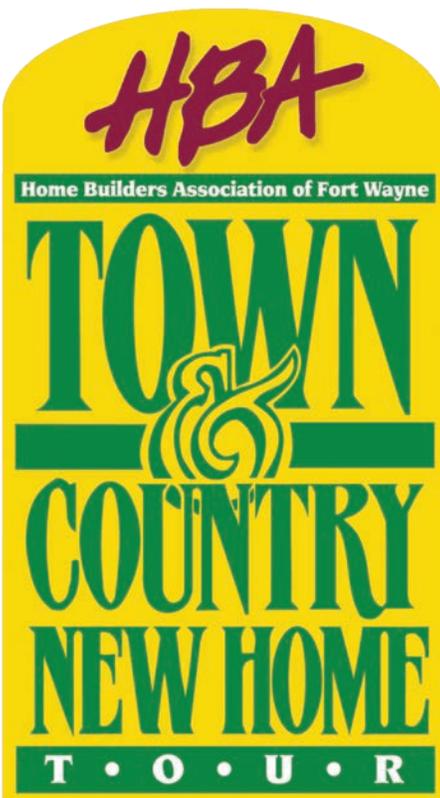
First, was the Fort Wayne Home & Garden Show which was this past weekend, in which nearly 50 HBA Fort Wayne members participated. I hope all our member businesses had a great four days at the Coliseum, and we would love to have you all join us in early November when we'll host our **3rd Annual Home & Remodeling Expo**, also at the Coliseum. Admittedly, our event is still young, but it's got great potential to grow into an even better resource for area homeowners who are looking for professionals to help with remodeling projects or even a new home. Details and early registration will be available very soon!

The other sign of spring is the **2026 Town & Country New Home Tour** which begins on Saturday, April 25. We have 50 homes registered in this year's show, and we can't wait to see all of them in just eight weeks' time. Thank you to all our members who are participating in this year's Tour, from those who registered homes to others who purchased guidebook advertising. We would like to thank our 2026 Town & Country Event Sponsors, **Rabb Water Systems, Wayne Pipe & Supply and JD Kuhn Heating & Air Conditioning.**

Don't forget to register for our first Meet Me @ 3 event of 2026 -- March Madness Tip-Off hosted by Van's Home Center. This is a FREE event, but please register for an accurate count.

Have a great month!

*Rebecca*



## 2026 Town & Country New Home Tour

*Saturday, April 25*

*Sunday, April 26*

*Saturday May 2*

*Sunday, May 3*

*12p-5p each day*





On Monday, February 9, HBA Fort Wayne members joined peers from around the state at the annual IBA Legislative Conference. Attendees had a briefing with House Speaker Todd Huston,

followed by lunch with legislators at the Indiana State House.



HBA Fort Wayne members Glenn Claycomb, Nic Hoeffel, Jamie Lancia, Nate Delagrang, Logan Buescher and Greg Gerbers attended IBA's annual Legislative Day luncheon at the State House.

Immediate Past President Nate Delagrang received the 2025 Paul Johnson award for excellence in membership recruitment.



## 2026 State & National Event Calendar

April 15	IBA Executive Committee Meeting	Gaylar Electric
June 9-13	NAHB Spring Leadership Meeting & Legislative Conference	Grand Hyatt, Washington, D.C.
June 17	IBA Executive Committee Meeting	South Bend, IN
August 19	IBA Executive Committee Meeting	Madison County, IN
October 6-8	NAHB Fall Board and Committee Meetings	Detroit Marriott @ Renaissance Center, Detroit, Michigan
October 14	IBA Executive Committee Meeting	Indiana Construction Roundtable Foundation, Indianapolis, IN
November 12-13	NAHB Area 9 Leadership Conference	TBD
TBD	Hoosier Excellence Awards & IBA Board Meeting	TBD
TBD	NAHB BUILD-PAC Event	TBD



State Representatives Bob Morris and Martin Carbaugh, and IBA Governmental Affairs Director Carlie Hopper joined our Fort Wayne group for dinner after a day of meeting and networking with legislators and peers.

**Connections - March 2026 - 8**



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khigh@meridiantitle.com

**Nichole Jehl**  
Regional Sales Manager  
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njehl@meridiantitle.com

**Chris Alexander**  
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**NMLS#399947**



First Federal will not pay additional fees, such as real estate taxes, any type of house inspection, construction fees, private mortgage insurance premiums, prepaid interest or delivery fees. Borrowers must meet underwriting guidelines.

First Federal Savings Bank is FDIC Insured and an Equal Housing Lender. NMLS#399927

Owning a business is a labor of love.

And FRANKLY our insurance has you covered.

Members of Home Builders Association of Fort Wayne can save money on commercial insurance.

- Commercial insurance discount
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- Streamlined audit procedures
- Discount on subcontract rates
- Bundled coverages including errors & omissions
- Endorsements for property, liability and auto

The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at **260.969.1317** or **[greg@dehayes.com](mailto:greg@dehayes.com)**.

Let's have a frank conversation



# Spike Updates

## DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



**HIGHLIGHTED NAMES  
INCREASED POINTS  
LAST MONTH!**

STATESMEN (500-999)	
671	Rob Wacker
612	Jeff Thomas
604	Herb Delagrang
SUPER SPIKES (250-499)	
449	Bob Buescher
285	Jamie Lancia
ROYAL SPIKES (150-249)	
243	Jay Shipley
241	Matt Momper
238	Roger Delagrang
236	Duane Kees
214	Charlie Giese
200	Jim Klotz
172	Greg Gerbers
166	Barclay Allen
155	Kay Feichter
RED SPIKES (100-149)	
148	Matt Lancia
142	Ric Zehr
112	Kevan Biggs
109	Jerry Korte
106	Rodney Robrock
105	Logan Buescher
GREEN SPIKES (50-99)	
85	Josh Barkley
81	Gregg Richhart
75	Jim Bauman
74	Lynn Delagrang
71	Luke Hoffman
58	Brad Cayot
56	Tyler Kees
52	Austin Lundquist

LIFE SPIKE (25-49)	
48	Nate Delagrang
47	Bruce Jackson
44	Terry Stauffer
37	James Burkhardt
28	Jeff Bushey
27	Chad Delagrang
27	Brad Wallace
25	Chad Korte
BLUE SPIKES (6-24)	
23	Michael Coe
22	Brad Lombard
18	Mark Heller
17	Adam Clemens
12	Glenn Claycomb
12	Michael Jenkins
10	Tyler Miller
9	Ryan Schiltz
7	John Miller
6	Alex Miller
6	Tong Nokaya
6	Ryan Wannemacher
SPIKE CANDIDATES	
5	Nic Hoeffel
5	Jhonelle Kees
5	Brian Poor
3	Amy Schiltz
2	Bradley Davis
2	Stefan Hartman
2	Ronald Lee
2	Kamran Mirza
2	Kevin Walsh
1	Ralph Anderson
1	Emanuel Brandenberger
1	Heath Guenin
1	Al Hamed
1	Jeff Heiniger
1	Denny Kees
1	Linda Maynhart
1	Troy Slattery
1	Michael Woodfill



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that building a home can be challenging and full of decisions, but with ProFed, we take the worry and hassle out of the lending process. Discover the benefits of being pre-approved and prepared as our local mortgage experts walk you through the process.

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# HBA REBATES



## Want To Start Getting Money Back for Products You Already Use?

[HBArebates.com](http://HBArebates.com)



FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

### EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR PARTICIPATING MANUFACTURERS

THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2024 WAS:

# \$1,650.24

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check

#### PARTICIPATING MANUFACTURERS



Contact Us:

[HBArebates.com](http://HBArebates.com)  
[info@HBArebates.com](mailto:info@HBArebates.com)

866.849.8400  
@HBArebates



Home Builders Association of Fort Wayne - Building Blocks Education Series

# Rural Living

 presented by  **RURAL 1<sup>st</sup>**  
Closer to What Matters

Join us for a Lunch & Learn on rural development, with clear, practical guidance straight from the specialists.



Home Builders Association of Fort Wayne, Inc.

Lunch is provided by Rural 1st at this event, please register by 4/27 at [hbafortwayne.com/events](http://hbafortwayne.com/events)



**Wednesday, April 29, 12pm - 1pm**  
**HBA office, 305 W. Main Street, Fort Wayne**

*Whether you work with clients who want to purchase land, build on acreage, renovate a rural property, or simply understand how rural appraisal and lending differ from urban markets you'll find all the information you need. Lunch provided.*



*Rural 1<sup>st</sup> is a tradename and Rural 1<sup>st</sup>, the Rolling Hills Window icon, Rural Logic, and Closer to What Matters are exclusive trademarks of Farm Credit Mid-America, NMLS 407249. Rural 1<sup>st</sup> products are available to consumers within the territories of participating Farm Credit System Associations. Equal Housing Lender.*

# February 2026 Board Meeting Minutes

## Home Builders Association of Fort Wayne Board of Directors

02/12/26 Meeting Minutes

### Roll Call

**Present:** Nic Hoeffel, Glenn Claycomb, Al Hamed, Greg Gerbers, Nate Delagrange, John Belote, Bob Fisher, Brad Giese, Mike Jenkins, Jhonelle Kees, Rachel Kees, Austin Lundquist, Matt Lancia, Amy Schiltz, AJ Sheehe

**Absent:** Barclay Allen, Tyler Cady, Nick Toney

### Call to Order

The meeting of the HBA Board of Directors was called to order by President Nic Hoeffel. 8:00am

### Consent Agenda

Secretary's Report

- December Board Meeting Minutes were reviewed and approved.

Financial Report

- Jan. 2026 financial review/summary was presented.

- A motion was made and approved to accept the Jan 2026 Financial Report.

Committee Reports

- Workforce Development: Report was presented. Items discussed were approved as reported.

- Program/Marketing: Report was presented. No additional action required.

- Governmental Affairs: Discussion on Hunteertown candidates and support plan.

- Membership: NAHB Spring Membership Drive, April 1 – June 30; Applications for membership were presented and approved, including approval for participation with the BBB program as noted.

### Strategic Planning

Discussion was held regarding strategic planning priorities for 2026.

### EO Report

Update on reports and events; IBA Meeting discussion; NAHB Show discussion

### Notes / Action Items

- Outreach to Indy regarding membership opportunities.
- Develop and launch a social media campaign to support membership engagement.

### Adjournment

There being no further business, the meeting was adjourned. 8:45

*Submitted by: Gregory R. Gerbers, Secretary, HBA Board of Directors*



Part of our HBA Fort Wayne mission is to support the local residential construction industry with advocacy efforts. PAC donations received with dues payments continue to support these efforts, and we encourage members to consider renewing or donating as a PAC Sponsor, to support, elevate and broaden the reach of our PAC program. Sponsorship is available at three levels:

**GOLD - \$1,500**

**SILVER - \$1,000**

**BRONZE - \$500**

**GOLD LEVEL**



**SILVER LEVEL**



***Thank you for your support!***

At minimum, donors will be recognized in the monthly Connections magazine, Weekly Update email and on signage at HBA member events. Checks made payable to Northeast Indiana BUILD PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.

**PAC Pick of the Month**

Thank you to our members like KENDALL LIGHTING CENTER who include a PAC donation with their annual dues payment.

Please contact the HBA office for a token of gratitude for supporting the Northeast Indiana BUILD PAC!





# Network Night 2026



We had a "full house" with 41 Associates at our annual network Night in February! Associates pictured clockwise from First Federal Savings Bank, Ruoff Mortgage, Home Lumber & Overhead Door.



## THANK YOU TO OUR SPONSORS



# HBA

Home Builders Association of Fort Wayne

# TOWN & COUNTRY NEW HOME

## REGISTRATION OPEN

for Sponsors, Ad Space & In-Home Vendors  
Registration closes Monday, March 9

Sign up today at  
[hbafortwayne.com/events](http://hbafortwayne.com/events)  
contact  
elise@hbafortwayne.com  
for more information

### 2026 Town & County New Home Tour Dates

Saturday, April 25  
Sunday, April 26  
Saturday, May 2  
Sunday, May 3

Noon to 5pm each day

#### Event Sponsors



**Builders who missed the  
deadline must contact  
Rebecca@hbafortwayne.com**

**In-Home Vendor\***  
**Single location: \$500**  
**\$50 discount for**

**2+ locations: \$450 each**  
*discount given when invoiced  
through HBA office*

**\*In-Home Vendors make  
arrangements directly with builders  
for specific homes in the show.  
HBA office can provide a list of  
participating builders and homes.  
In-Home Vendors must be members  
of HBA Fort Wayne.**

#### GUIDEBOOK ADVERTISING

Full-Page	\$1,200
Half-Page	\$850
1/4 Page	\$525

#### PREMIUM ADS

2-page Center Spread	\$2,600
Back Cover	\$2,100
Inside Front Cover	\$1,650
Inside Front Facing	\$1,475
Inside Back Cover	\$1,650
Inside Back Facing	\$1,475

### EVENT SPONSORSHIP: \$3,000

- Sponsor may display product/service in up to (2) participating Town & Country Tour homes. (\$900 value) *\*Subject to participating builder and sponsor mutually agreeing upon location and product being displayed in home.*
- Print advertisement in the official event guidebook  
1/2-page full-color (\$850 value), or \$850 applied to full-page ad
- Sponsorship mentions in all radio spots over a two-week span
- Logo placement on all TV spots over a two-week span
- Logo and sponsorship mention on all print advertising, including placement on guidebook cover (\$1,500 value)
- Logo and sponsorship mention on HBAfortwayne.com linking directly to your website (\$1,000 value)
- Recognition on HBA social media thanking you for your sponsorship and linking to your website (\$250 value)
- CONNECTIONS magazine and Weekly Update e-newsletter mentions from time of sign-up through end of the event (\$200 value)
- Your business will serve as a point of distribution for the official Guidebook, driving traffic to your location (\$250 value)
- Six month ad schedule in CONNECTIONS magazine  
1/4-page, full-color (3.75" wide by 4.5" tall) (\$430 value), or \$430 value applied to a larger ad

**For questions and assistance with registering or invoicing,  
please contact [elise@hbafortwayne.com](mailto:elise@hbafortwayne.com) (260) 420-2020**



## Membership and Benefits



**140,000+**

NAHB members



**32%**

of NAHB members are home builders and remodelers.



**68%**

of NAHB members are Associate members in housing-related fields.



**700+**

affiliated state and local home builder associations (HBAs).



**\$100,000**

amount NAHB provided to support recovery efforts in regions impacted by hurricanes Helene and Milton.



**\$550,000**

total amount of financial assistance allocated through NAHB's State and Local Issues Fund and Legal Action Fund in 2024 to help HBAs in advocacy and legal victories.



**\$40,000,000+**

total savings members received in 2024 through member-exclusive discounts.

## RENEWING MEMBERS *Thank you!*

### ASSOCIATES

Aquatic Management  
Atomic Water Solutions  
Brickworks Supply Center  
Carter Lumber Company  
Duncan Supply Company  
Feichter, REALTORS  
Great American Insurance Group

### ASSOCIATES

Hull Lift Truck  
Kendall Lighting Center  
Madison Cabinets  
Pella Windows & Doors  
Rabb Water Systems  
Rowe Electric  
Wayne Kitchen & Bath Works

### BUILDERS

American Elegance Homes  
Bob Buescher Homes  
Carriage Place Homes  
JF Design Build  
Oakmont Development  
Timberlin Homes  
TND Homes  
Woodmark Homes

*Thank you for your continued support*

## NEW ASSOCIATE MEMBERS

### Beckman Lawson, LLP

Patrick Hess  
201 W. Wayne Street  
Fort Wayne IN 46802  
(260) 422-0800  
phess@beckmanlawson.com  
beckmanlawson.com



Beckman Lawson's team of attorneys provides a full range of legal services for business and individuals. We're big on business and commercial law, providing counsel in all areas – whether you're starting a business, selling one, hiring people or pursuing growth.

### Crystal Creek Concrete

Ramiro Granados  
434 Council Road  
Fort Wayne IN 46825  
(260) 241-4936  
ramiro@crystalcreekconcrete.com  
crystalcreekconcrete.com



Looking for a reputable concrete contractor in Fort Wayne? Crystal Creek Concrete delivers expert solutions for residential and commercial projects across the region. Our skilled team handles everything from driveways and patios to stamped concrete and commercial work, always with precision, quality, and a commitment to customer satisfaction.

### Horner Roofing & Siding, LLC

Samantha Evans  
917 Union Street  
Suite A  
Mishawaka IN 46544  
(574) 318-0316  
samantha@hornerroofing.com  
hornerroofingandsiding.com



We are a family-owned company that has been around since 2016. Headed up by a husband-wife duo, we specialize in exterior remodeling, including roofs, siding, gutters, windows and doors. We provide services for both residential and full-scale commercial projects and love working side-by-side with home and business owners to bring their projects to life. Damage from recent storms? We specialize in storm damage and take the hassle out of the claims process by working directly with customers' insurance companies to get their properties restored to pre-storm condition. Customer service is key at our company. Whether it's a small gutter project, or a full-scale home makeover you can count on our employees treating your project and home like it was their very own!



### Trane Supply

Corey Fisher  
6602 Innovation Boulevard  
Fort Wayne In 46818  
(260) 489-0984  
corey.fisher@trane.com  
tranesupply.com



Home Builders Association of Fort Wayne, Inc.

# Mark your calendars and join us for upcoming events.

DATE	EVENT	VENUE
April 25-26	Town + Country New Home Tour	
May 2-3	Town + Country New Home Tour	
5-May	Meet Me @ 3: Cinco de Mayo	Central Supply
21-May	Spring General Membership Meeting	Ceruti's
11-Jun	PAC Golf Outing	
14-Jul	Building Blocks: Remodeling Expo	HBA office
23-Jul	Meet Me @ 3: <i>Open for sponsorship!</i>	
20-Aug	Cornhole Tournament	
September	Associate Member Appreciation Month	
September 7-11	Professional Women in Building Week	
8-Sep	Meet Me @ 3: PWB	
17-Sep	HBA Golf Outing	

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Home Builders Association of Fort Wayne, Inc.

Builder	Units	Total	Avg Cost
AKC Improvements	2	\$ 280,000	\$ 140,000
AKM Enterprises/KAM Constructic	1	\$ 400,000	\$ 400,000
Amish Brothers Enterprises	2	\$ 3,000,000	\$ 1,500,000
Apex Building Company	1	\$ 350,000	\$ 350,000
Arnold Lumber	1	\$ 350,000	\$ 350,000
Barkley Builders	4	\$ 4,177,213	\$ 1,044,303
Baseline Builders	3	\$ 1,850,000	\$ 616,667
Blevins Builders	1	\$ 700,000	\$ 700,000
Bob Buescher Homes	25	\$ 16,461,253	\$ 658,450
Canyon Creek Homes	3	\$ 1,600,000	\$ 533,333
Carriage Place Homes	16	\$ 5,614,545	\$ 350,909
Colonial Homes	1	\$ 1,490,235	\$ 1,490,235
Cornerstone Custom Homes	2	\$ 2,587,000	\$ 1,293,500
D.R. Horton	291	\$ 79,097,848	\$ 271,814
Davis Homes	3	\$ 504,000	\$ 168,000
Delagrang Builders	2	\$ 1,200,000	\$ 600,000
Delagrang Homes	5	\$ 1,947,873	\$ 389,575
E.E. Brandenberger Construction	1	\$ 500,000	\$ 500,000
Fall Creek Homes	12	\$ 5,245,080	\$ 437,090
Fries-Parker Building And Develop	1	\$ 464,000	\$ 464,000
Granite Ridge Builders	76	\$ 39,052,973	\$ 513,855
Habitat for Humanity	24	\$ 3,560,000	\$ 148,333
Hamed Homes	4	\$ 10,425,500	\$ 2,606,375
Heller Homes	48	\$ 16,968,000	\$ 353,500
Henney Builders	1	\$ 400,000	\$ 400,000
Hickory Creek	2	\$ 2,715,000	\$ 1,357,500
Home Pro	1	\$ 515,000	\$ 515,000
Ideal Builders*	27	\$ 7,096,457	\$ 262,832
JATS	2	\$ 450,000	\$ 225,000
JF Design Build	1	\$ 325,000	\$ 325,000
JRN Homes	4	\$ 1,225,000	\$ 306,250
Kiracofe Homes	45	\$ 17,687,640	\$ 393,059

Builder	Units	Total	Avg Cost
Lancia Homes	139	\$ 38,290,227	\$ 275,469
Legacy Homes by Delagrang	7	\$ 5,775,010	\$ 825,001
Lynn Delagrang	2	\$ 1,326,500	\$ 663,250
Maggos Builders	6	\$ 4,987,162	\$ 831,194
Majestic Homes	47	\$ 17,132,518	\$ 364,522
Marquis Builders	1	\$ 600,000	\$ 600,000
Matt Lancia Signature Homes	15	\$ 3,820,000	\$ 254,667
MBN Properties	32	\$ 24,020,000	\$ 750,625
Network Construction	3	\$ 826,000	\$ 275,333
Nixon Homes	3	\$ 1,052,000	\$ 350,667
Olive + Oak Custom Homes	3	\$ 2,575,000	\$ 858,333
Preston Allen Homes	8	\$ 7,065,000	\$ 883,125
Prime Homes	16	\$ 11,763,014	\$ 735,188
Property X	1	\$ 385,000	\$ 385,000
Quality Crafted Homes	7	\$ 4,394,400	\$ 627,771
Redfli Design Build	2	\$ 1,400,000	\$ 700,000
RW Robrock Design-Build	1	\$ 2,671,750	\$ 2,671,750
Secrist Marketing Group	1	\$ 985,065	\$ 985,065
Sky Hill Homes	1	\$ 280,000	\$ 280,000
Slattery Builders	2	\$ 1,761,238	\$ 880,619
Star Homes by Delagrang	8	\$ 4,544,135	\$ 568,017
Starks Signature Homes	5	\$ 1,785,000	\$ 357,000
Steury Builders	1	\$ 230,600	\$ 230,600
Timberlin Homes	3	\$ 5,524,500	\$ 1,841,500
TND Homes	3	\$ 1,980,000	\$ 660,000
Vision Homz	3	\$ 1,816,605	\$ 605,535
Wannemacher Design Build	10	\$ 8,735,324	\$ 873,532
Wilson & McComb Homes	1	\$ 477,614	\$ 477,614
Windsor Homes	25	\$ 10,215,152	\$ 408,606
Wolf Homes	5	\$ 1,500,000	\$ 300,000
Woodmark Homes	2	\$ 1,114,000	\$ 557,000
<b>TOTALS</b>	<b>953</b>	<b>\$ 383,551,218</b>	<b>\$ 402,467</b>

\*missing numbers for 4 out of 27 permits

**by Dollar Volume**

D.R. Horton	291	\$ 79,097,848
Granite Ridge Builders	76	\$ 39,052,973
Lancia Homes	139	\$ 38,290,227
MBN	32	\$ 24,020,000
Kiracofe	45	\$ 17,687,640

**by Average Cost**

RW Robrock Design-Build	1	\$ 2,671,750
Hamed Homes	4	\$ 2,606,375
Timberlin Homes	3	\$ 1,841,500
Amish Brothers Enterprises	2	\$ 1,500,000
Colonial Homes	1	\$ 1,490,235

**by Number of Units**

D.R. Horton	291
Lancia Homes	139
Granite Ridge Builders	76
Heller Homes	48
Majestic Homes	47

**PERMITS ISSUED IN ALLEN COUNTY BY PRICE RANGE**

**2025 Summary**

Year	2022		2023		2024		2025 (Jan-Dec)*	
Total # of Permits	1367		1414		1195		1035	
Price Range	# Permits	Percent	# Permits	Percent	# Permits	Percent	# Permits	Percent
\$150,000 and under	78	6%	90	6%	63	6%	52	5%
\$150,001 - \$200,000	123	9%	223	16%	45	16%	79	8%
\$200,001 - \$300,000	422	31%	450	32%	224	32%	420	41%
\$300,001-\$400,000*	365	27%	386	27%	587	27%	228	22%
\$400,001-\$500,000	180	13%	112	8%	112	8%	70	7%
\$500,001-\$750,000							107	10%
Over \$750,001	199	15%	153	11%	164	11%	79	8%

**REMODELING PERMIT ACTIVITY FOR ALLEN COUNTY**

	2022		2023		2024		2025	
	#	\$	#	\$	#	\$	#	\$
Addition	829	32,582,444	818	29,439,766	916	\$35,271,940	904	\$38,435,327
Alteration	1273	18,851,760	1306	19,411,744	1167	\$19,331,638	1253	\$17,672,515
Remodel	733	27,622,794	812	25,156,791	911	\$30,885,924	1,064	\$24,500,231
Repair	575	14,589,464	530	10,120,869	569	\$10,846,890	693	\$10,359,947
Reroof	1067	18,168,262	1079	15,929,783	1068	\$16,739,874	1159	\$13,820,085
Siding	506	6,337,285	509	7,021,125	534	\$8,632,934	538	\$33,545,864
Tear Off	3758	51,166,633	3548	50,765,611	2791	\$39,948,170	2821	\$6,402,527
<b>Total</b>	<b>8741</b>	<b>\$169,318,642</b>	<b>8602</b>	<b>\$157,845,689</b>	<b>7956</b>	<b>\$161,657,370</b>	<b>8432</b>	<b>\$144,736,496</b>

<b>ALLEN COUNTY</b>	<b>1035</b>	<b>\$</b>	<b>315,593,230</b>	<b>\$</b>	<b>304,921</b>
Aboite	166	\$	80,262,244	\$	483,507
Adams	93	\$	25,542,062	\$	274,646
Cedar Creek	47	\$	32,698,014	\$	695,702
Eel River	160	\$	48,958,132	\$	305,988
Jefferson	1	\$	190,000	\$	190,000
Lafayette	11	\$	8,225,506	\$	747,773
Lake	13	\$	7,361,425	\$	566,263
Madison	6	\$	2,217,006	\$	369,501
Marion	2	\$	2,100,000	\$	1,050,000
Maumee	19	\$	6,445,855	\$	339,256
Milan	49	\$	15,381,707	\$	313,912
Monroe	4	\$	846,000	\$	211,500
Perry	205	\$	100,867,532	\$	492,037
Pleasant	1		417,710	\$	417,710
Scipio	2	\$	1,081,470	\$	540,735
Springfield	10	\$	3,789,381	\$	378,938
St. Joseph	99	\$	43,250,539	\$	436,874
Washington	88	\$	23,941,614	\$	272,064
Wayne	59	\$	9,186,097	\$	155,697
<b>ADAMS COUNTY</b>	<b>68</b>		<b>\$19,754,179</b>	<b>\$</b>	<b>290,503</b>
<b>DEKALB COUNTY</b>	<b>94</b>		<b>\$39,040,227</b>	<b>\$</b>	<b>415,322</b>
<b>HUNTINGTON COUNTY</b>	<b>57</b>		<b>\$20,922,740</b>	<b>\$</b>	<b>367,066</b>
<b>WELLS COUNTY*</b>	<b>71</b>		<b>\$10,754,089</b>	<b>\$</b>	<b>151,466</b>
<b>WHITLEY COUNTY</b>	<b>67</b>		<b>\$29,584,017</b>	<b>\$</b>	<b>441,552</b>
	<b>1392</b>	<b>\$</b>	<b>435,648,482</b>	<b>\$</b>	<b>1,164,836</b>

**2025 Summary  
by Jurisdiction**

*\*\$ not provided on all permits,  
average is on permits  
with \$ reported*

*\*\$ not provided on 40 of 71 permits*



# HONOR ROLL

## PLATINUM LEVEL



## GOLD LEVEL



## SILVER LEVEL



## COMMUNITY PARTNERS



*Thank you to everyone who donated time and talent in 2025 to help educate local students and introduce them to construction trades!*



Home Builders Association of Fort Wayne, Inc.

# Workforce Development Champions 2026

Workforce Development Champions is an HBA Fort Wayne initiative in conjunction with NAHB's established program. Beginning January 1 of each year, member businesses will track hours for workforce development activities and report to the HBA office.\* Member participation will be tracked throughout the year; achievements/rewards will be announced in December at the Inaugural Gala.

Earn hours for the following activities:

- Visit or be a guest speaker at a local student chapter or school
- Serve on an educational advisory board
- Donate materials or equipment to a local student chapter
- Provide job-shadowing opportunities for students in a construction trades program; or host a student for National Job Shadowing Day on/around February 2
- Offer internships, pre-apprenticeships/apprenticeships
- Host construction trades instructor externships
- Participate in a Career Day event at an area middle school
- Volunteer to be a SkillsUSA competition judge
- Host a job fair for interns/paid employees
- Volunteer with construction-related programs at Boys & Girls Club of Fort Wayne or Junior Achievement JobSpark
- Sponsor a student chapter
- Serve on the HBA Workforce Development committee
- Host construction trades students at your business or job site



## **CHAMPION LEVELS**

### **Platinum: 100 hours**

*Recognition in HBA publications, digital platforms and all Workforce Development-related events.*

### **Gold: 50 hours**

*Recognition on digital platforms and signage at Workforce Development-related events.*

### **Silver: 25 hours**

*Recognition on social media and at Workforce Development-related events.*

### **Bronze: 15 hours**

*Recognition on HBA website and at Workforce Development-related events.*

### **Community Partner: 10 hours**

*Recognition at Workforce Development-related events.*

\* Hours must be submitted quarterly to HBA office by March 25, June 26, September 25 and December 4; participant summary will appear in April/July/October issues of Connections.

## Allen County Permit Activity Summary

Type	2024							2025											
	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sep	Oct	Nov	Dec
Single Family	97	99	136	88	128	125	64	79	77	107	172	94	83	93	88	85	206	95	75
Duplex	3	18	3	14	4	6	2	2	6	4	4	4	6	0	8	2	2	4	2
Res Add 'n in \$1000	3913	2214	5047	4098	2446	1533	3190	4341	1151	4215	3234	5325	5106	5180	3273	6678	3584	3350	1657
Res Repair in \$1000	12992	9934	11171	11036	11074	9926	7798	9013	6629	13604	11996	12725	12829	12648	12954	14249	14280	9648	6784
Garages	15	7	15	15	13	13	12	4	5	10	12	12	8	10	10	7	13	11	9
Total Dwellings	100	117	139	102	132	131	66	81	83	111	176	98	89	93	96	87	208	99	77

**Permit History can be found on our website. You can access it through the infohub, go to the Resources tab on the left menu.**

**If you are looking for specific historical data not available there, please contact [services@hbafortwayne.com](mailto:services@hbafortwayne.com)**

## Remodeling Permit Totals for Allen County

Type	December 2025		December 2024		2025 TOTAL		2024 TOTAL	
	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$
Addition	39	\$1,657,245	46	\$3,190,388	904	\$46,999,458	916	\$35,271,940
Alteration	72	\$1,482,677	77	\$1,206,270	1253	\$22,415,281	1167	\$19,331,638
Remodel	66	\$1,453,275	58	\$1,891,482	1064	\$31,637,619	911	\$30,885,924
Repair	70	\$1,395,975	46	\$961,572	693	\$14,008,986	569	\$10,846,890
Reroof	46	\$828,011	63	\$1,131,042	1159	\$18,182,976	1068	\$16,739,874
Tear Off	72	\$1,227,938	144	\$2,236,893	2821	\$42,416,409	2791	\$39,948,170
Siding	21	\$395,901	25	\$370,547	538	\$8,341,749	534	\$8,632,934
<b>TOTAL</b>	<b>386</b>	<b>\$8,441,022</b>	<b>459</b>	<b>\$10,988,194</b>	<b>8432</b>	<b>\$184,002,478</b>	<b>7956</b>	<b>\$161,657,370</b>



Home Builders Association of Fort Wayne, Inc.

### WAYS WE KEEP IN TOUCH!

- Monthly *CONNECTIONS* online magazine
- Weekly Update email sent via Mail Chimp
- Email sent through our Growth Zone management system
- Reports and invoicing through our Infohub
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  - 02 CLICK "REDEEM YOUR BPA"
  - 03 CHOOSE "HBA MEMBERS"
- \*The deliverable is an extremely accurate and personalized 30+ page, step-by-step and time-based 12-month plan for you and your business.



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# Lumber Report

## 1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Feb-25	Feb-24
Framing	\$ 17,440	\$ 17,426	\$ 17,371	\$ 16,681	\$ 16,677	\$ 16,560	\$ 16,537	\$ 16,537	\$ 16,481	\$ 16,564	\$ 10,375	\$ 17,234
Roof	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,644
Exterior Doors	\$ 684	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 684	\$ 679
Garage Doors	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 743	\$ 743
Drywall	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 2,976
Interior Doors	\$ 3,370	\$ 3,387	\$ 3,387	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,370	\$ 3,365
Interior Trim	\$ 2,914	\$ 2,914	\$ 2,914	\$ 3,028	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,028	\$ 2,905	\$ 2,909
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
<b>Total</b>	<b>\$ 33,841</b>	<b>\$ 33,870</b>	<b>\$ 33,814</b>	<b>\$ 33,329</b>	<b>\$ 33,323</b>	<b>\$ 33,205</b>	<b>\$ 33,208</b>	<b>\$ 33,208</b>	<b>\$ 33,152</b>	<b>\$ 33,236</b>	<b>\$ 26,787</b>	<b>\$ 33,471</b>

## 2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Feb-25	Feb-24
Framing	\$ 24,499	\$ 24,619	\$ 24,458	\$ 23,575	\$ 23,015	\$ 22,877	\$ 22,877	\$ 22,837	\$ 22,756	\$ 22,874	\$ 23,894	\$ 24,264
Roof	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,096
Drywall	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,192
Exterior Doors	\$ 1,674	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,674	\$ 1,653
Exterior Trim	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,091	\$ 3,020	\$ 3,020
Garage Doors	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 743	\$ 743
Final Material	\$ 749	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 749	\$ 749
Interior Doors	\$ 1,783	\$ 1,783	\$ 1,783	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,737	\$ 1,701
Interior Trim	\$ 6,447	\$ 6,447	\$ 6,447	\$ 6,571	\$ 6,566	\$ 6,566	\$ 6,566	\$ 6,561	\$ 6,561	\$ 6,561	\$ 6,443	\$ 5,202
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Fireplace	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,733	\$ 1,686
<b>Total</b>	<b>\$ 49,695</b>	<b>\$ 49,920</b>	<b>\$ 49,759</b>	<b>\$ 49,022</b>	<b>\$ 48,456</b>	<b>\$ 48,354</b>	<b>\$ 48,354</b>	<b>\$ 48,334</b>	<b>\$ 48,253</b>	<b>\$ 48,428</b>	<b>\$ 48,905</b>	<b>\$ 47,627</b>

## 3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Feb-25	Feb-24
Framing	\$ 40,233	\$ 41,024	\$ 40,939	\$ 39,658	\$ 39,272	\$ 39,073	\$ 39,044	\$ 39,076	\$ 39,093	\$ 39,319	\$ 39,540	\$ 39,958
Roof	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,361
Exterior Doors	\$ 2,876	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,876	\$ 2,854
Garage Doors	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 931	\$ 931
Fireplace	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 3,985	\$ 3,995	\$ 3,995	\$ 3,995	\$ 4,071	\$ 4,071	\$ 4,007	\$ 4,001
Deck	\$ 8,669	\$ 8,673	\$ 7,455	\$ 7,446	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,877	\$ 10,405
Drywall	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,740
Exterior Trim	\$ 1,430	\$ 1,430	\$ 1,430	\$ 1,436	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,460	\$ 1,363	\$ 1,363
Interior Trim	\$ 10,777	\$ 10,777	\$ 10,777	\$ 11,022	\$ 11,010	\$ 11,010	\$ 11,010	\$ 11,006	\$ 11,006	\$ 11,006	\$ 10,752	\$ 10,745
Interior Doors	\$ 6,938	\$ 6,968	\$ 6,968	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 6,938	\$ 5,903
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
<b>Total</b>	<b>\$ 87,462</b>	<b>\$ 88,405</b>	<b>\$ 87,102</b>	<b>\$ 86,188</b>	<b>\$ 85,756</b>	<b>\$ 85,568</b>	<b>\$ 85,563</b>	<b>\$ 85,591</b>	<b>\$ 85,684</b>	<b>\$ 85,936</b>	<b>\$ 85,907</b>	<b>\$ 87,494</b>

## 4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Feb-25	Feb-24
Framing	\$ 44,465	\$ 44,872	\$ 44,710	\$ 43,452	\$ 42,781	\$ 42,478	\$ 42,523	\$ 42,456	\$ 42,552	\$ 42,763	\$ 43,717	\$ 44,566
Roof	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,660
Exterior Doors	\$ 1,757	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,757	\$ 1,743
Garage Doors	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 1,015	\$ 1,015
Drywall	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,641
Exterior Trim	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,630	\$ 4,390	\$ 4,390
Deck	\$ 6,270	\$ 6,280	\$ 5,832	\$ 5,796	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,986	\$ 6,701
Interior Doors	\$ 12,638	\$ 12,698	\$ 12,698	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,638	\$ 10,910
Interior Trim	\$ 8,490	\$ 8,483	\$ 8,475	\$ 8,719	\$ 8,716	\$ 8,714	\$ 8,714	\$ 8,709	\$ 8,709	\$ 8,716	\$ 8,468	\$ 8,514
Final Material	\$ 522	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 522	\$ 522
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Fireplace	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,309	\$ 6,309	\$ 6,309	\$ 6,309	\$ 6,309	\$ 5,779	\$ 5,779
<b>Total</b>	<b>\$ 98,902</b>	<b>\$ 99,464</b>	<b>\$ 98,845</b>	<b>\$ 97,985</b>	<b>\$ 97,293</b>	<b>\$ 97,092</b>	<b>\$ 97,162</b>	<b>\$ 97,090</b>	<b>\$ 97,186</b>	<b>\$ 97,520</b>	<b>\$ 97,316</b>	<b>\$ 96,763</b>



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