

HBA Fort Wayne

CONNECTIONS

HBA

Home Builders Association
of Fort Wayne

March 2024



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2024 HBA Annual Sponsors



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On the cover

This D.R. Horton home located in the Estates of Signal Ridge features a spacious kitchen and four bedrooms. The main bedroom has a large walk-in closet and luxury bath and is located in the back of the home for privacy. The home features America's Smart Home® Technology. Signal Ridge is a villa community with low maintenance. Snow removal, lawn care, irrigation all included.

D.R. HORTON
America's Builder



Home Builders Association of Fort Wayne, Inc.

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.



2024 HBA Executive Officers

President	Greg Gerbers	The DeHayes Group
Vice-President	Nate Delagrange	Colonial Homes
Treasurer	Nic Hoeffel	Windsor Homes
Secretary	Glenn Claycomb	Rivers Edge Construction
Immediate Past President	Logan Buescher	Bob Buescher Homes

BOARD MEMBERS

Barclay Allen, Timberlin Homes
John Belote, Rabb Water Systems
Al Hamed, Hamed Homes
Harrison Heller, Heller Homes
Luke Hoffman, Granite Ridge Builders
Mike Jenkins, Home Lumber
Jhonelle Kees, Zion Real Estate & Development Group

Tyler Kees, Zion Build Group
Dave Korte, Korte Does It All
Austin Lundquist, Wayne Pipe & Supply
Alex Miller, Star Homes by Delagrange & Richhart
Amy Schiltz, Metropolitan Title
Brad Wallace, Bittersweet Development, LLC

Tax Ruling: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB and the Indiana Builders Association, when calculating your business deduction for your association dues you must subtract \$35.64 of NAHB's \$198 dues (18%) and \$8.51 of the HBA of Fort Wayne's IBA Franchise Affiliation Fee as non-deductible.



2024 Board of Directors

Standing: Luke Hoffman, John Belote, Al Hamed, Jhonelle Kees, Amy Schiltz, Austin Lundquist, Alex Miller, Barclay Allen

Seated: Nic Hoeffel, Treasurer; Nate Delagrange, Vice-President, Greg Gerbers, President; Logan Buescher, Immediate Past President, Glenn Claycomb, Secretary

Not pictured: Harrison Heller, Mike Jenkins, Tyler Kees, Dave Korte, Brad Wallace

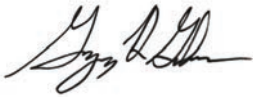
Exciting news for 2024....

The HBA of Fort Wayne turns 80 this year. Be on the lookout as we plan an event later this fall to celebrate this awesome accomplishment. There have been great leaders, members and so many others who have helped get us to where we are today. And we're looking to you--our current members--to help us reach our next milestone.

The Builder/Associate Expo on February 22 was a great networking event and a fun time seemed to be had by all. If you weren't there, plan to attend a future event and help us continue to move this amazing organization forward. Already attending events? Great I need your help too....bring a friend. Let's grow!

Having just returned from IBS, it's great to bring back new ideas and opportunities to help keep housing affordable here in little Fort Wayne, which was recently voted one of the most desirable places to live (yes, Fort Wayne)! But how do we keep people excited about buying the products we have to offer? The PAC committee is involved weekly in helping on your behalf to keep housing affordable.

Get involved...



Greg Gerbers
2024 Board President



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Member Events

2024 Town & County New Home Tour



Saturday, April 27
Sunday, April 28
Saturday, May 4
Sunday, May 5
Noon to 5 p.m.
each day

Event sponsorship and advertising opportunities still available!
Guide book distribution in the Journal Gazette, Auburn Star and Huntertown Northwest News, news racks and sponsor locations leading up to show dates.

See page 17 for details.



Home Builders Association of Fort Wayne, Inc.

Online registrations at

hbafortwayne.com/events or contact
elise@hbafortwayne.com to register

HBA Committee Meetings

Monday, March 4
Membership Committee
HBA office - 7:45am

Monday, March 4
Marketing Committee
HBA Office - 4:00pm

Wednesday, March 6
Program Committee
Coyote Creek - 4:00pm

Thursday, March 7
Executive Committee
Lunch Box Cofe - 8:00am

Friday, March 8
Governmental Affairs Committee
HBA office - 8:00am

Tuesday, March 12
Board Meeting
HBA Office - 8:00am

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National Association of Home Builders
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HBA Board of Director's Meeting
Tuesday, February 13, 2024
8:00 HBA Office

February Board Meeting Minutes

Call to Order:

- The meeting was called to order @ 8:00 a.m. by Greg Gerbers - President.

Concurrence Items: Motion to Approve and Accepted

- Treasurer's Report
- Secretary's Report
- Dave Korte motion
- Logan Buscher second

Committee/Group Updates

Membership:

- New members. Allen & Laine / Go Home Mortgage / Indiana Michigan Power
Justin Harlow Landscape Maintenance / Olive & Oak Custom Homes / Spray Foam Genie
 - o Alex Miller motion
 - o Dave Korte second
- Barclay Allen received Spike award
- Greg Gerbers talked about membership retention

Program

- Upcoming events
 - o Play for JA
 - o Associate Expo – (15) Builders signed up with a total of (30) people registered.
All (40) spaces sold out.
 - o Golf outing – Deciding where it will be. Each person to receive two drink tickets.
Soda and water are free.
 - o Bourbon trip – Buffalo Trace is completely booked. Looking at March 15th someplace else
or may move it to another date if we can get into Buffalo Trace.
 - o Remodelers Showcase – Still determining where it will be held. Survey to be sent out.
 - o Parade of Homes – Asking developers and builders if they want to do it.

Workforce

- FWCS finished regionals.
- We will be donating gift basket for silent auction for gala.
- EACS still needing material list. Will be doing mock interviews on March 7th.
Looking for people to participate. Also doing a job fair on March 11th.
- Boys & Girls Club partnership. We have received funds for our events this year.

Young Professionals:

- N/A

EO Report – Rebecca Cameron:

- NAHB wrote article about us and Garrett program.
- We have started PAC sponsorships.
- Ad Lab provided info for Town & Country and is coming in under budget.
- We currently have (28) properties, looking for (35) for upcoming Town & Country show.

Open Forum:

- Discussed realtor and builder compensation letter.

The meeting was adjourned @ 9:15 a.m.

Respectfully submitted,
Glenn Claycomb



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Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



**HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!**

STATESMEN (500-999)

629 Rob Wacker
586 Herb Delagrange
563 Jeff Thomas

SUPER SPIKES (250-499)

442 Bob Buescher
264 Jamie Lancia

ROYAL SPIKES (150-249)

241 Jay Shipley
238 Roger Delagrange
234 Matt Momper
232 Duane Kees
205 Charlie Giese
196 Jim Klotz
155 Kay Feichter
151 Barclay Allen

RED SPIKES (100-149)

133 Matt Lancia
131 Ric Zehr
107 Kevan Biggs
107 Jerry Korte
100 Greg Gerbers

GREEN SPIKES (50-99)

95 Rodney Robrock
80 Gregg Richhart
77 Josh Barkley
74 Jim Bauman
73 Lynn Delagrange
71 Logan Buescher
57 Luke Hoffman
55 Brad Cayot

LIFE SPIKE (25-49)

47 Brad Jackson
44 Terry Stauffer
43 Tyler Kees
43 Austin Lundquist
37 James Burkhardt
27 Jeff Bushey
25 Chad Delagrange

BLUE SPIKES (6-24)

21 Michael Coe
20 Brad Lombard
20 Brad Wallace
18 Chad Korte
17 Mark Heller
11 Adam Clemens
8 Ryan Schiltz
7 Nate Delagrange
6 Michael Jenkins

SPIKE CANDIDATES

5 Bob Barney
5 Tong Nokaya
5 Brian Poor
5 Ryan Wannemacher
4 John Miller
4 Ross Smith
3 Glenn Claycomb
3 Jen Luke
3 Tyler Miller
2 Stefan Hartman
2 Jhonelle Kees
2 Kamran Mirza
2 Kevin Walsh
1 Emanuel Brandenberger
1 Nic Hoeffel
1 Denny Kees
1 Alex Miller
1 Troy Slattery
1 Michael Woodfill



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contact Rebecca
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rebecca@hbaftwayne.com

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and schedule
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8:00am - 4:00pm**



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PAC Sponsorships now available!

The Indiana Builders Association is one of the most effective lobbying and political organizations in our state, focused entirely on housing issues. HBA Fort Wayne has a long history of supporting IBA's lobbying team of CEO Rick Wajda and Governmental Affairs Director Carlie Hopper, and we'd like to continue that support, as well as grow local awareness on affordable housing issues.

PAC donations received with dues payments continue to support our efforts, and we're now offering sponsorships for additional support and elevation of our PAC program at three levels:

GOLD - \$1,500

SILVER - \$1,000

BRONZE - \$500

Donors will be recognized in the monthly Connections magazine, weekly Email Update and on signage at the HBA annual PAC Golf event. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.

Thank you, 2024 PAC Sponsors!

GOLD LEVEL



Governmental Affairs Committee

Starting this month we're merging our PAC and Codes committees into one Governmental Affairs committee. If you're interested in learning more about the policy side of residential construction, join us for our first meeting on **Friday, March 8, 8a at the HBA office.**

This newly-formed committee will discuss and meet with our local officials, political candidates and provide a closer look at how PAC support helps at the state level in Indianapolis. Led by Committee Chairman Logan Buescher, the Governmental Affairs committee will be a valuable resource for our members, with open communication and opportunities to be involved with legislation affecting the local home-building industry.



HBA Fort Wayne members recently met with Allen County Surveyor Mike Fruchey, as well as staff members Matt Jarrett (Allen County MS4 Program Manager/Water Quality Hydrologist) and Ean Degitz (Water Quality Drainage Inspector). Facilitating meetings and conversations with city and county officials is part of the Governmental Affairs committee's agenda going.

Up for Renewal January-March

If you work with these businesses
please encourage them to
renew their membership!

ABC Seamless of Fort Wayne
Academy Mortgage
Barrett McMagny
Biggs, Inc.

Bojrab Landscape Management
Bradley Overhead Door
Cascade Cabinets
Copper River Cabinet
Cornerstone Custom Homes
DHI Mortgage
Doc Dancer

Everwise Credit Union

Fall Creek Homes

GAF

Hartman Brothers Heating & Air Conditioning
Heller Homes

Interior Products Supply
James Schmucker Masonry
JATS

Liberty Developing
Masters Heating & Cooling
Northern Star Landscaping
Oasis Lifestyle
Preferred Inc.
Property X

RENEWING MEMBERS

ASSOCIATES

Aquatic Management
Closet Concepts Fort Wayne
Fairfield Gallerie
Fox Contractors Corp.
Indiana Michigan Power
Kendall Lighting Center
King Concrete Construction, Inc.
Madison Cabinets
Top Marketing
Van's Home Center
WaterFurnace International

BUILDERS

American Elegance Homes
Bittersweet Development
Bob Buescher Homes
Colonial Development
Colonial Homes
Redfli Design Build
The Chestnut Group
Timberlin Homes
Wilson & McComb Homes

Thank you for your continued support!

NAHBNow

The Official News Blog of the National Association of Home Builders

NEW BUILDER MEMBER

Olive + Oak Custom Homes

Jay Gremaux
1229 W Berry Street
Fort Wayne IN 46802
(260) 918-5141
jay@oliveandoakhomes.com



Olive + Oak Custom Homes is a design-focused builder, placing client care and satisfaction at its forefront. The founding team shares a deep passion for creating exceptional one-of-a-kind homes and are eager to bring fresh yet timeless styles to the Fort Wayne housing market, and surrounding areas. With 41 years of combined construction experience, Olive + Oak is intimately familiar with the building process and wholly dedicated to outstanding craftsmanship. In-house professional designers will foster our client's own creativity as they expertly guide you through the finish selections. Every home will be uniquely tailored to its owner. Olive + Oak believes that a home is not just a structure; it's where memories are made, families are raised, and the sweetest parts of life are lived. Our goal is to deliver a premium custom designed product, meticulously crafted with care and precision along with an unparalleled client experience- for every client.

NEW ASSOCIATE MEMBER

Allen + Laine

Erika Blasius
6393 Creek Creek Boulevard
Fort Wayne IN 46818
(260) 446-2990
erikalaine@allenlaine.com
www.allenlaine.com

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At Allen + Laine we are a family-owned one-stop-shop for home renovations with a welcoming showroom, providing quality cabinetry, countertops, and flooring. With over 20 years of industry experience, our design team and custom builders handle full remodel services. We offer the best products at affordable prices, while our contracting company handles installation.



Home Builders Association of Fort Wayne, Inc.

NEW ASSOCIATE MEMBERS

GO Home Mortgage

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At GO Mortgage LLC, our mission is clear: We make it simple, fast and efficient to finance a home. By delivering uncommonly good solutions not commonly found elsewhere, we've been strengthening communities that enable people to take ownership in their lives as they take ownership of their homes, for over 25 years. From searching to purchasing to maintaining to building wealth, we dedicate ourselves to the life of a home through its every stage. Ready to experience it for yourself? Let's GO!

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justin@landscapemaintenancelc.com
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Spray Foam Genie is your premier destination for residential and commercial spray foam insulation and concrete leveling services in Fort Wayne. Our expert team is dedicated to helping home builders, homeowners, and business owners create comfortable and energy efficient environments by sealing out allergens, dust, moisture, and the elements with high-quality insulation. Additionally, we specialize in concrete leveling for both residential and commercial properties, ensuring safety and aesthetics with quick and effective solutions. With our commitment to top-notch products and professional installation, trust Spray Foam Genie to provide lasting insulation and leveled surfaces for years to come!

House Notes

Hello everyone!

Even though Spring officially begins on March 19, I'd like to wish you all an (early) Happy Spring!

As Greg mentioned in President's Pen, we had a wonderful Associate Expo event in February, which gave our Associate members a chance for some face-to-face networking with Builder members.

Thank you to...

... the 40 Associate member businesses that participated, making this the second year in a row to max out registrations. You all definitely showed up and showed out for the event with engaging, informative displays and some really awesome give aways.

... 30+ Builder members who attended, representing 14 companies. We appreciate you taking time out of your schedule to attend and network with the Associates.

... event sponsors Carter Lumber, Rabb Water Systems, Wayne Pipe & Supply, Home Lumber, Central Supply, Mont Surfaces, First Federal Savings Bank, Habitat for Humanity of Greater Fort Wayne, Aqua Systems, Rural 1st Meridian Title and The DeHayes Group.

... and all who generously donated door prize items: A.M.E. Cleaning, Bin There Dump That, Bittersweet Development, Closet Concepts, Devour Tools/NuTek, Diamond Residential Mortgage, First Federal Savings Bank, H & H Sales, Hallmark Home Mortgage, Home Lumber, Inspired Closets/Better Organized Spaces, Kendall Lighting, Knot Just Decks, Metropolitan Title, Overhead Door of Fort Wayne, Reilley Trucking, STAR Financial Bank and The DeHayes Group. (I know a few more came in unexpectedly, so if you aren't listed here, please know we're so grateful for your donation!)

Looking ahead (and to the next page), our next event is the 34th Annual Town & Country New Home Tour, April 27-28 and May 4-5, featuring 40 amazing new homes. Ad space in the official tour guide is still available -- contact us at the office to reserve space today. Keep an eye out for details on another Spring tradition--Builder Breakfast--coming up in April.

If you're interested in other ways to engage with HBA, take a look at page 18, where we have some different ways to become involved with our student chapters. You don't even have to wait for an event! If you'd like to be part of the team to introduce students to careers in residential construction, come to a Workforce Development committee meeting (first Tuesday of the month, 8a at the HBA office) or just give me a call. We can get you connected!

Have a great month!

Rebecca



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2024 Town & County New Home Tour Dates

Saturday, April 27
Sunday, April 28
Saturday, May 4
Sunday, May 5

Noon to 5 p.m. each day

Participating Builders

Bob Buescher Homes
Granite Ridge Builders
Kiracofe Homes
MBN Properties
Rivers Edge Construction
Windsor Homes

D.R. Horton
Heller Homes
Lancia Homes
Preston Allen Homes
Star Homes by Delagrang & Richhart
Wannemacher Design Build

Delagrang Homes
Hickory Creek Homes
Majestic Homes
Quality Crafted Homes

Sign up today at
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contact
rebecca@hbaftortwayne.com
for more information

EVENT SPONSORSHIP: \$3,000

- Sponsor may display product/service in up to (2) participating Town & Country Tour homes. (\$900 value) **Subject to participating builder and sponsor mutually agreeing upon location and product being displayed in home.*
- Print advertisement in the official event guidebook
1/2-page full-color (\$825 value), or \$825 applied to full-page ad
- Sponsorship mentions in all radio spots over a two-week span
- Logo placement on all TV spots over a two-week span
- Logo and sponsorship mention on all print advertising, including placement on guidebook cover (\$1,500 value)
- Logo and sponsorship mention on HBAftortwayne.com linking directly to your website (\$1,000 value)
- Recognition on HBA social media thanking you for your sponsorship and linking to your website (\$250 value)
- CONNECTIONS magazine and Weekly Update e-newsletter mentions from time of sign-up through end of the event (\$200 value)
- Your business will serve as a point of distribution for the official guidebook, driving traffic to your location (\$250 value)
- Six month ad schedule in CONNECTIONS magazine
1/4-page, full-color (3.75" wide by 4.5" tall) (\$430 value), or \$430 value applied to a larger ad

In-Home Vendor

Single location: \$500

\$50 discount for

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1/4 Page	\$525

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2-page Center Spread	\$2,500 SOLD
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Inside Front Facing	\$1,475 SOLD
Inside Back Cover	\$1,650 SOLD
Inside Back Facing	\$1,475

For rate sheet/contract contact:
elise@hbaftortwayne.com



Get involved with a student chapter!

Fort Wayne Community Schools Career Academy, East Allen County Schools Career Center and Garrett High School Career Development Program have students at varying skill levels who would benefit from YOUR experience in the residential building industry. Take advantage of these upcoming opportunities, or call the HBA office and we can help get you scheduled with one of our student chapters.

Mark your Calendar for the Career Fair at South Side High School, 3601 South Calhoun Street, Fort Wayne, IN.

Tuesday, April 16, from 8:45-1:35

The entire school will attend, giving you an opportunity to meet 1,500 students.

We would love to be able to expand, so if you know other businesses who would like to receive the **formal email invitation in March**, please let me know!

Sheila Leonard
Guidance Counselor, Class of 2024

VOLUNTEERS NEEDED! EACS Mock Interviews

Friday, March 15

Session 1: 8:10a - 10:18a

Session 2: 12:10p - 2:30p

RSVP to Gordon Liechty

gliechty@eacs.k12.in.us

East Allen Career Center

1065 Woodmere Drive, New Haven

REVERSE INTERNSHIP & CAREER FAIR

Connect with Amp Lab Juniors and Seniors about possible high school internships and post-grad employment opportunities.

30TH APRIL
9:00 - 10:30 AM & 12:30 - 2:00 PM
DON WOLF CONFERENCE CENTER
ELECTRIC WORKS CAMPUS

REGISTER TO ATTEND AT
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260-467-7360
riley.johnson@fwcs.k12.in.us

BECOME A BYF AMBASSADOR

WHO IS AN AMBASSADOR?
BYF Ambassadors are Industry Professionals in the state of Indiana passionate about sharing their work with students. These professionals volunteer to attend career fairs, hiring fairs, and other networking events with students in order to share about the many different careers available in construction.

HOW DO I SIGN UP?
Complete the application at the bottom of this flyer to join our network! Once you do you will receive monthly emails that contain volunteer opportunities. Simply sign up via the email link and a member of the ICRF team will connect you with the host of your event.

OTHER PERKS INCLUDE...

- SWAG**
ICRF can provide all of the giveaways you need for any event you volunteer for. Once you sign up we will send you a link to complete your swag order and we'll send it your way!
- WORKFORCE DEVELOPMENT**
Let's get the word out about careers in construction! Many students don't know about the multitude of opportunities that are available to them. Simply by hearing your story another student may find a career.
- RECRUITING**
Many events in need of volunteers are hiring fairs full of students looking for work. These are often graduating seniors, but can also include people looking for summer employment or work-based learning jobs.

If you are interested please contact: MWIELANDHORNING@INDIANA.CONSTRUCTION.ORG
Or follow this link to complete the form: [TINYURL.COM/BYFAMAMBASSADOR](https://tinyurl.com/byfamambassador)



CARTER LUMBER Build on a Strong Foundation

W.E. Carter opened the doors of his first lumberyard in 1932 in Akron, Ohio. He set out to have a family-run company that treated its customers like they were family. Over 85 years later, we're still operating with the same philosophy. We are dedicated to providing our professional customers with a broad range of building materials and exceptional customer service.

We are a practical, no-nonsense company that understands the growth of our business is directly tied to the growth of your business. We see our relationships as more than a supplier and customer. To us, it's a partnership. Wouldn't you prefer to do business with a company that considers you a partner?

Contact your representative or local Carter Lumber to see how having Carter Lumber as a part of your team can help you grow your business and your bottom line.



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(260) 493-4333

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Nichole Fehl
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7131 E. Jefferson Blvd.

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When you are looking for
products & services search our online directory
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Owning a business is a labor of love.

And FRANKLY our insurance has you covered.

Members of Home Builders Association of Fort Wayne
can save money on commercial insurance.

- Commercial insurance discount
- Workers' compensation discount
- Streamlined audit procedures
- Discount on subcontract rates
- Bundled coverages including errors & omissions
- Endorsements for property, liability and auto

The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at
260.969.1317 or greg@dehayes.com.

Let's have a frank
conversation



THE
DEHAYES GROUP



MEMBER TO MEMBER PERKS

DISCOUNT PROGRAM

and where to find permit data!

We hope you all have taken the time to login to our website featuring the members Infohub. That's where you will find a number of resources including permit data!

We have also started adding MEMBER TO MEMBER PERKS. If you would like to offer a discount to HBA members we will help promote it to our membership. We can set it up for you, but you would be able to edit it at anytime. You can choose to offer a coupon code, set expiration dates and terms of the discount. Contact elise@hbafortwayne.com to set up your discount!

Here is the menu for the Infohub ► ► ► ► ► ►

So where are the permits? They are under RESOURCES along with other documents and forms that you might find helpful.

CONSTRUCTION PERM SPECIAL



Loans disclosed now through March 31, 2024, will receive special base rate discounts. Contact your local Mortgage Loan Originator for more details.



One closing transaction for the entire process!



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Borrowers must meet underwriting guidelines. Conditions apply. see lender for details. NMLS#399927



Home Builders Association of Fort Wayne, Inc.



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Home



My Info



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Events



Member Directory



Resources



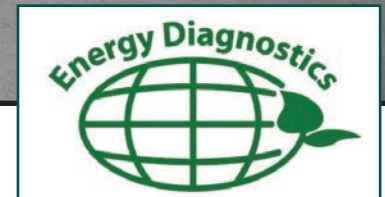
News



Member to Member
Perks



Energy Diagnostics Earns Prestigious Certification as a Great Place to Work



Energy Diagnostics, a leading provider of energy inspection, certification, and compliance services, is proud to announce its recent recognition as a Certified Great Place to Work. This certification is a testament to the company's commitment to fostering a positive and inclusive workplace culture.

This prestigious certification reflects Energy Diagnostics Inc.'s commitment to fostering a positive and inclusive workplace environment for its employees. Achieving this accolade is a testament to the company's dedication to creating a workplace culture that values collaboration, innovation, and employee well-being.

"At Energy Diagnostics, our people are our most valuable asset. We believe in creating an environment where employees feel valued, supported, and motivated to contribute their best," said Taylor Schwarzkopf, CEO. "Receiving the Certified Great Place to Work designation is a tremendous honor and a validation of our ongoing efforts to prioritize the well-being and professional growth of our team, particularly given that we have received this designation many times over the years."

The recognition aligns with Energy Diagnostics' mission to drive excellence in the energy efficiency industry while prioritizing the development and satisfaction of its workforce. The company's commitment to sustainability extends beyond its core services, encompassing a dedication to fostering a positive workplace culture.

About Great Place to Work®:

Great Place to Work® is the global authority on workplace culture, employee experience, and the leadership behaviors proven to deliver market-leading revenue, employee retention, and increased innovation. Certification is based on an extensive analysis of confidential employee feedback and an audit of management policies and practices.

About Energy Diagnostics:

Energy Diagnostics is a leading provider of energy inspection, certification, and compliance services. With an emphasis on practical, cost-effective strategies and 30 years of experience, the company is dedicated to improving the efficiency, environmental impact, and comfort of residential and commercial buildings across the country. Energy Diagnostics works closely with homebuilders, developers, architects, and HVAC professionals to ensure compliance with energy codes and standards, providing innovative solutions for a sustainable future.

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100% of the cost for your BPA is covered by your Association Membership

BPA stands for Business Diagnostic & Plan of Actions and is an exclusive and private business planning tool from Small Business Growth Partners, developed through focusing on the issues of builders, remodelers, HBA Associate members and how to solve them.

01

GO TO SMALLBUSINESSGROWTHPARTNERS.COM

02

CLICK "REDEEM YOUR BPA"

03

CHOOSE "HBA MEMBERS"

*The deliverable is an extremely accurate and personalized 30+ page, step-by-step and time-based 12-month plan for you and your business.



SMALL BUSINESS  **GROWTH PARTNERS** TM

Allen County Permit Activity Summary

2022						2023												2024
Type	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan
Single Family	114	94	121	153	73	74	128	90	242	155	152	180	157	110	103	97	54	60
Duplex	0	0	4	0	14	24	0	0	0	0	18	2	31	16	16	0	0	0
Apartments	0	0	0	0	11	0	0	0	0	0	8	0	0	0	1	8	0	0
Res Add 'n in \$1000	3933	3386	2794	2079	1373	1375	1671	2198	2736	2944	3150	2202	2648	2137	2872	3396	2103	1086
Res Repair in \$1000	17059	14863	13024	10458	7551	7482	7736	9981	15306	13268	10902	11370	12316	10068	14928	10043	6013	8538
Garages	15	15	13	8	7	3	4	9	17	10	14	6	11	11	12	7	9	1
Total Dwellings	114	94	125	153	98	98	128	90	242	155	178	182	188	126	126	105	54	60

The Permit History has been restored to our website. You can access it through the infohub, go to the Resources tab on the left menu.
If you are looking for specific historical data not available there, please contact elise@hbaftwayne.com

Remodeling Permit Totals for Allen County

	January 2024		January 2023		2024 YEAR TO DATE		2023 YEAR TO DATE	
Type	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$
Addition	30	\$1,086,359	30	\$1,376,151	30	\$1,086,359	30	\$1,376,151
Alteration	93	\$1,922,075	102	\$1,255,274	93	\$1,922,075	102	\$1,255,274
Remodel	92	\$3,132,203	58	\$2,475,165	92	\$3,132,203	58	\$2,475,165
Repair	43	\$820,285	36	\$813,210	43	\$820,285	36	\$813,210
Reroof	49	\$788,414	46	\$703,215	49	\$788,414	46	\$703,215
Tear Off	90	\$1,453,956	134	\$1,908,510	90	\$1,453,956	134	\$1,908,510
Siding	16	\$421,281	16	\$290,530	16	\$421,281	16	\$290,530
TOTAL	413	\$9,624,573	422	\$8,822,055	413	\$9,624,573	422	\$8,822,055



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BRICKWORKS® SUPPLY CENTER

In support of HBA Fort Wayne:

For all brick/masonry home that is purchased through Brickworks Fort Wayne by an HBA FW member Builder, Brickworks will make a \$50 donation to the HBA.

Member-to Member Discount:

On top of that, on the 5th qualifying home (per HBA builder) for that year, we pay the entire membership dues for that builder for the next calendar year (\$608).

Details on this offer:

- Valid for work initiated after March 10, 2024
- All Brick/Masonry is defined as Brick, Thin Brick, Manufactured Stone, Natural Stone, or Mac Metal Siding
- Minimum requirements include:
 - Brickworks brick/masonry needs to be used on the entire first floor on all sides of the home.
 - Donation will be made within 30 days after the invoice for the home is paid in full by builder.
 - The Builder needs to work with Chris Hoy (Sales Representative) to confirm qualifications beforehand.
 - Must be purchased directly or indirectly from Brickworks Supply Fort Wayne
 - We understand that builders do purchase material indirectly through masons and we intend to honor those transactions if it's approved ahead of time.

To participate or if you have questions contact:

Chris Hoy

Outside Sales - Residential

Direct (260) 622-5549

Cell (260) 403-0103

Email Chris.Hoy@brickworkssupply.com

Brickworks Supply Center

3000 N Wells St

Fort Wayne, IN 46808



Home Builders Association of Fort Wayne, Inc.

**Remodeler Expo &
Builder Showcase**
September 13-15, 2024

Allen County War
Memorial Coliseum

Connections - March 2024 - 25

The Fort Wayne HOME & GARDEN SHOW

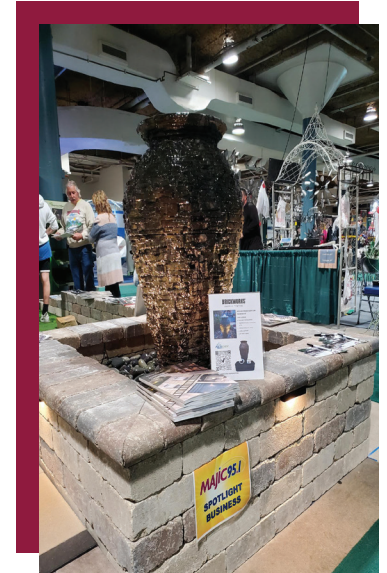
HBA Fort Wayne made it to the annual Home & Garden Show this year! Big thanks to our friends at **Brickworks** for making space in their Garden Gallery display for HBA.

We visited with over 30 of our members who participated as vendors and spoke with many show visitors who stopped at our table. Whether general information, membership or upcoming public-facing events, it was so great to be able to educate homeowners about what HBA is, what we do and how we can be a resource to them.



(Right) The HBA area featured take-away information about membership and a quick link to our website, as well as a shout-out to our annual sponsors. Homeowners could also take a "save the date" card for the new fall event --Remodelers' Showcase, scheduled for September 14-15.

(Left) Brickworks expanded display included a putting green, and this attention-grabbing fountain feature.



Tadd Trout, Overhead Door Company of Fort Wayne



Rivers Edge Construction



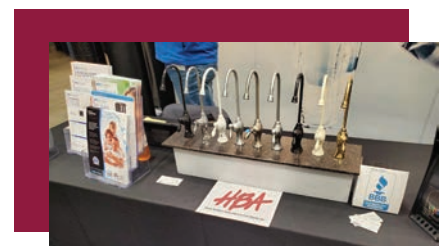
Congratulations to Jason Spuller -- Inspired Closets won 2nd place for Best Display!



Fox Homes



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Rabb Water Systems ... proudly sharing the HBA logo!



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IF YOU USE ANY OF OUR

PARTICIPATING MANUFACTURERS

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check

THE AVERAGE REBATE PER
BUILDER/REMODELER COMPANY
WHO PARTICIPATED IN 2022 WAS:

\$1,526.65



HBArebates.com

info@HBArebates.com

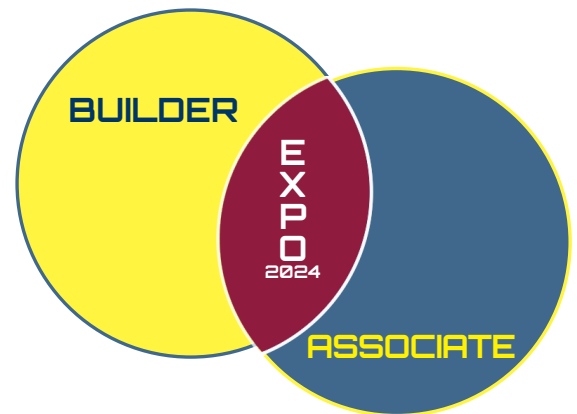


866.849.8400

@MemberRebateProgram

Builder/Associate Expo Recap

What a great event where our Associate members had the opportunity to meet with the Builders and enjoy a fun, casual event with food, drink and LOTS of door prizes. Thank you to everyone who made this SOLD OUT event a success!



**THANK YOU TO
OUR SPONSORS!**



And to our door prize donors...

Bin There Dump That
Metropolitan Title
Bittersweet Development
Knot Just Decks
Diamond Residential Mortgage
Devour Tools
Reilley Trucking
Overhead Door of Fort Wayne
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First Federal Savings Bank
Hallmark Home Mortgage

Hallmark Home Mortgage
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Closet Concepts
Home Lumber
The DeHayes Group
Inspired Closets/
Better Organized Space



1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Jan-23	Jan-22
Framing	\$ 17,955	\$ 17,934	\$ 18,194	\$ 18,584	\$ 18,561	\$ 18,769	\$ 18,271	\$ 17,713	\$ 17,329	\$ 17,329	\$ 18,559	\$ 22,413
Roof	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644
Exterior Doors	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 611
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751	\$ 742
Drywall	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 3,289
Interior Doors	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 2,902
Interior Trim	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,911	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,911	\$ 2,818
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 555
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 34,194	\$ 34,173	\$ 34,433	\$ 34,823	\$ 34,801	\$ 35,009	\$ 34,509	\$ 33,950	\$ 33,565	\$ 33,565	\$ 34,806	\$ 38,296

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Jan-23	Jan-22
Framing	\$ 25,255	\$ 25,217	\$ 25,380	\$ 26,040	\$ 26,204	\$ 26,646	\$ 25,722	\$ 25,069	\$ 24,966	\$ 24,966	\$ 26,422	\$ 35,813
Roof	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096
Drywall	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,599
Exterior Doors	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,546
Exterior Trim	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 2,814
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751	\$ 742
Final Material	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 693
Interior Doors	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,651
Interior Trim	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,093
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,607	\$ 1,491
Total	\$ 48,498	\$ 48,460	\$ 48,622	\$ 49,283	\$ 49,447	\$ 49,889	\$ 48,965	\$ 48,312	\$ 48,209	\$ 48,209	\$ 49,660	\$ 58,860

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Jan-23	Jan-22
Framing	\$ 44,240	\$ 44,162	\$ 44,226	\$ 44,633	\$ 44,487	\$ 42,432	\$ 42,078	\$ 41,302	\$ 40,532	\$ 40,532	\$ 45,295	\$ 53,498
Roof	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361
Exterior Doors	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,691
Garage Doors	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 939	\$ 930
Fireplace	\$ 3,314	\$ 3,314	\$ 3,637	\$ 3,637	\$ 3,637	\$ 3,637	\$ 3,637	\$ 4,001	\$ 4,001	\$ 4,001	\$ 3,313	\$ 3,111
Deck	\$ 10,716	\$ 10,739	\$ 10,739	\$ 10,421	\$ 10,421	\$ 10,398	\$ 10,398	\$ 10,398	\$ 10,398	\$ 10,398	\$ 10,755	\$ 10,283
Drywall	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 6,335
Exterior Trim	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,323
Interior Trim	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 9,980
Interior Doors	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,854
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 835
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 91,360	\$ 91,305	\$ 91,691	\$ 91,781	\$ 91,634	\$ 89,556	\$ 89,202	\$ 88,791	\$ 88,021	\$ 88,021	\$ 92,460	\$ 99,523

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Jan-23	Jan-22
Framing	\$ 53,987	\$ 49,531	\$ 49,222	\$ 49,663	\$ 49,511	\$ 47,383	\$ 46,901	\$ 45,887	\$ 45,581	\$ 45,581	\$ 54,965	\$ 65,234
Roof	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660
Exterior Doors	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,582
Garage Doors	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,023	\$ 1,014
Drywall	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 7,315
Exterior Trim	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,306
Deck	\$ 6,885	\$ 6,900	\$ 6,900	\$ 6,835	\$ 6,835	\$ 6,775	\$ 6,775	\$ 6,775	\$ 6,775	\$ 6,775	\$ 7,193	\$ 8,784
Interior Doors	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,692
Interior Trim	\$ 8,555	\$ 8,600	\$ 8,613	\$ 8,604	\$ 8,604	\$ 8,604	\$ 8,587	\$ 8,587	\$ 8,565	\$ 8,565	\$ 8,545	\$ 8,120
Final Material	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 485
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,549	\$ 5,196
Total	\$ 106,188	\$ 101,792	\$ 101,496	\$ 101,863	\$ 101,711	\$ 99,523	\$ 99,025	\$ 98,011	\$ 97,682	\$ 97,682	\$ 107,463	\$ 118,710



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