

HBA Fort Wayne

CONNECTIONS



Home Builders Association
of Fort Wayne

June 2025

A photograph of a man and a woman standing together in front of a two-story blue house with white trim. The man is wearing a blue shirt and a patterned jacket, and the woman is wearing a light pink shirt and blue jeans. They are both smiling. The house has a red door and a white porch.

Homeownership is
the Foundation
of the
American Dream.

June is National Home Ownership Month

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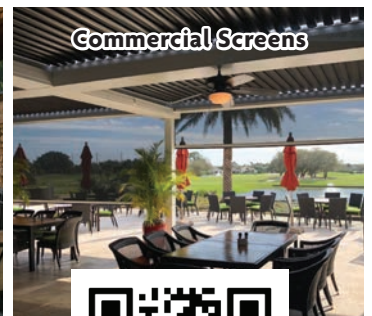
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On the cover

HBA FW and the home building industry celebrates National Homeownership Month each June. Homeownership can help build equity and pave the way for financial stability. No matter the conditions in the broader market, the best time to buy a home is always right now. For buyers, homeownership is more than a financial investment – owning a home means owning your future and a place to raise your family.



Home Builders Association of Fort Wayne, Inc.

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.



2025 HBA Executive Officers

President	Nate Delagrange	Colonial Homes
Vice-President	Nic Hoeffel	Windsor Homes
Treasurer	Glenn Claycomb	Rivers Edge Construction
Secretary	Logan Buescher	Bob Buescher Homes
Immediate Past President	Greg Gerbers	The DeHayes Group

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Austin Lundquist, *Wayne Pipe & Supply*
Alex Miller, *Star Homes by Delagrange & Richhart*
Amy Schiltz, *Metropolitan Title*
Nick Toney, *Lake City Bank*

TAX RULING: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by the National Association of Home Builders (NAHB) and the Indiana Builders Association (IBA), For BUILDERS \$48.08 is not deductible for income tax purposes and for ASSOCIATES \$46.48 is not deductible.



2025 Board of Directors

Standing: John Belote, Tyler Cady, Nick Toney, Mike Jenkins, Jhonelle Kees, Amy Schiltz, Austin Lundquist, Barclay Allen, Brad Giese, Al Hamed

Seated: Glenn Claycomb, Treasurer; Nic Hoeffel, Vice-President; Nate Delagrange, President; Greg Gerbers, Immediate Past President; Logan Buescher, Secretary

Not pictured: Harrison Heller, Luke Hoffman, Alex Miller

Hello All,

As we step into the summer months, I am thrilled to see the engagement within our organization continue to grow. It has been great to see our members showing up, engaging, and making the most of what our Association has to offer. Your involvement is what keeps our momentum strong.

In May, Jason Spuller of Inspired Closets opened his business to us for a Meet Me at 3 event. He took time to show his newest showroom showstopper: a virtual reality design setup. It was a great example of how technology and creativity are shaping the future of home design. With about 30 members in attendance, it was not only informative but a great opportunity to connect and learn from one another.

Looking forward, we have our upcoming PAC Golf Outing at Autumn Ridge on June 12. This is a highlight of the summer and an important way to show our support while enjoying a great day on the course with fellow members. I hope to see many of you there.

Also, a reminder that the NAHB Spring Membership Drive continues through the end of June. It is a perfect time to reach out and invite colleagues or partners in the industry to get involved. Every new member strengthens our voice and adds value to our shared efforts. Let's make the most of this final stretch!

Once again, I wholly appreciate your dedication to the Fort Wayne HBA. I encourage you to keep on building strong connections and pushing forward together – not just for ourselves, but for the future of our local industry, the upcoming generation of builders, and the communities we help shape. For those who deeply care about the growth in all of our professions, your contributions matter.

Best Regards,



Nate Delagrang
2025 Board President



- **Local**
- **Honest**
- **Midwest Service**



**NAHB
Membership Drive
April 1 - June 30**

*Put yourself in the driver's seat and help
grow our membership!*

**Contact Rebecca at
rebecca@hbafortwayne.com
if you would like to get involved in
recruiting!**

Member Events



Showcase Holes & Sponsorships still available!

HBA SUMMER GOLF

Thursday, June 12

Autumn Ridge Golf Club

8:30am check-in

9:00am Shotgun start

See page 30 for Details



Meet Me @ 3

Hosted by Home Lumber

**Make the most of your
HBA FW Membership Benefits**

Thursday, June 19

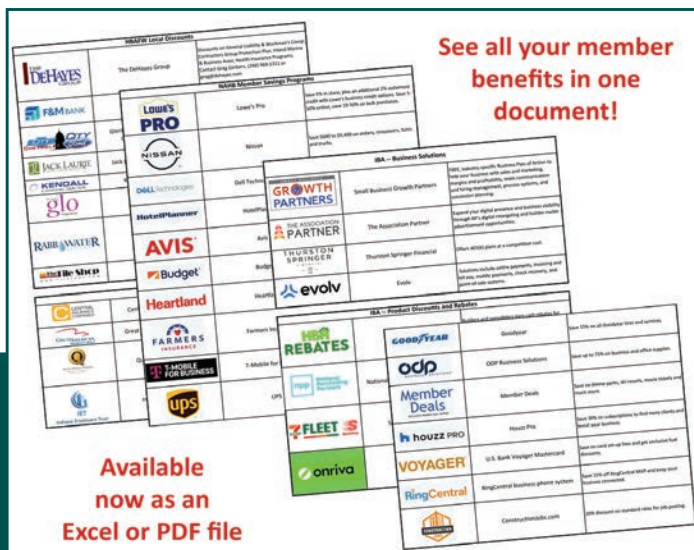
at Home Lumber

2101 Lincoln Highway E, New Haven IN 46774

3-5pm, food & beverages provided

FREE for HBA Members

See page 10 for details



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now as an
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Available on the Resources tab in Infohub or
email elise@hbafortwayne.com to receive a copy.



Home Builders Association of Fort Wayne, Inc.

Online registrations at

hbafortwayne.com/events or contact

elise@hbafortwayne.com to register



Wednesday, July 16



Lunch & Learn

HBA Office from noon to 1:00pm

If you are interested in participating in the 2025 Remodeling Expo we encourage you to come learn more about how to optimize your participation in this event. Bring your lunch...beverages & cookies provided.

Meet Me @ 3

Hosted by WATER OUT

featuring the

HBA FW CORNHOLE TOURNAMENT

Thursday, August 14

at Water Out

2315 Southyard Court, Fort Wayne IN 46818

3-5pm, food & beverages provided

FREE for HBA Members

Team Registration is \$150 for 2 member team



SAVE THE DATE

Registration opens soon!

**See all your HBA Fort Wayne,
Indiana Builders Association and
National Association of Home
Builders member benefits in one
document!**

House Notes

Rebecca Cameron, Executive Officer

Members --

As you can see by the cover of this month's Connections, June is National Homeownership Month, which provides us with an opportunity to share with consumers the important role our homes play in our lives.

A structure is a house during the build process, but once someone moves in, it becomes *home*.

It's the place we leave when we go to work, run errands, or go on a grand adventure; we return looking forward to rest, relaxation and recharging.

A home is the place we make our own with decor, photographs, artwork, music ... a place where others see our true selves and what's important to us.

As families grow, our homes are filled with children and all their accompaniments -- from baby swings and play mats, to dolls and trucks and video game systems. And let's not forget beloved pets, who often preside over our homes, simply letting us live there with them.

A home is where we welcome family and friends on holidays, birthdays or any average weekend when we want to share a meal and visit with one another -- it's a safe, comforting space during times of challenge or grief. For everything our homes are, they wouldn't be what they are without people like our HBA members who work together and create these amazing, special places -- the houses we call home.

Throughout this month, with the help of NAHB resources, we'll be sharing National Homeownership Month content on our social media outlets (Facebook, Instagram, YouTube). Please help us make the most of our outreach efforts by interacting with the posts by liking, commenting and sharing them.

Have a great month!

Rebecca



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HBA

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**Join us for this networking event and
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offered by HBA Fort Wayne!**

Food & Drinks are provided

Event is FREE to HBA members

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Register at hbafortwayne.com/events

Meet Me @ 3

Thursday, June 19

3-5pm at Home Lumber

2101 Lincoln Hwy E

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Hosted by



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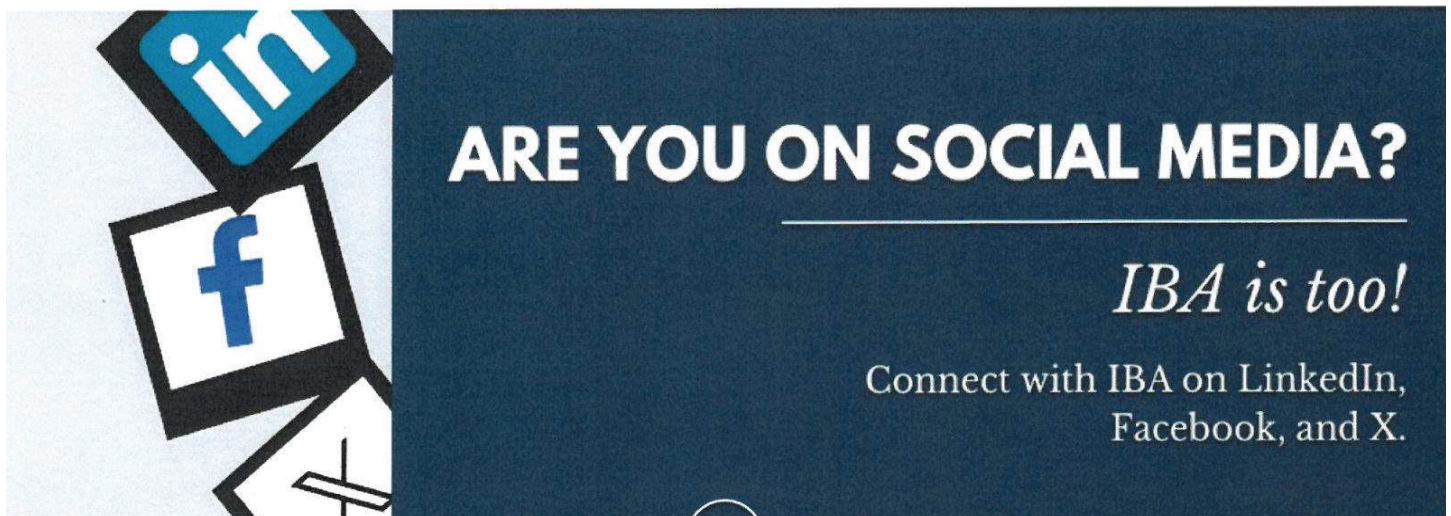
Area student chapters hold Signing Day events

Senior students at FWCS Career Academy, East Allen County Schools Career Center and Garrett High School Career Development Program participated in signing day activities last month, celebrating the culmination of high school education and the beginning of jobs in the construction industry.

A collective 75 students signed on with a variety of local businesses, including three HBA members: Roberts & Rittenhouse Construction, Michael Kinder & Sons and Apex Electric. Thank you to these members for not only engaging with the students, but stepping up and providing an opportunity to begin their respective careers!

Even though the school year has just wrapped up, we're already looking forward to the 2025-26 school year, not only for engagement with the student chapters, but for support with our Boys & Girls Club partnership. For the second year in a row, HBA Fort Wayne is part of NAHB's Boys & Girls Club Cohort, which provides funding for construction trades education for middle school-age students. This year's project is cornhole boards, and the program schedule is tentatively set for September through early December, consisting of several smaller build modules. Meetings will be once per week in late afternoon. We'll announce the full schedule later this summer.

Please consider stepping in to volunteer with either the Boys & Girls Club program, or with a student chapter. Helping younger students learn more about careers in construction trades, and working side-by-side with the older students is a terrific way to ensure the upcoming workforce is ready to step into jobs and become valued employees of your businesses.



Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



**HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!**

STATESMEN (500-999)

656 Rob Wacker
598 Herb Delagrange

597 Jeff Thomas

SUPER SPIKES (250-499)

446 Bob Buescher
279 Jamie Lancia

ROYAL SPIKES (150-249)

243 Jay Shipley
238 Roger Delagrange
239 Matt Momper
235 Duane Kees
211 Charlie Giese
198 Jim Klotz

163 Barclay Allen

155 Kay Feichter

RED SPIKES (100-149)

146 Greg Gerbers
145 Matt Lancia
139 Ric Zehr
111 Kevan Biggs

108 Jerry Korte

103 Rodney Robrock

GREEN SPIKES (50-99)

94 Logan Buescher
82 Josh Barkley
81 Gregg Richhart
75 Jim Bauman
73 Lynn Delagrange
66 Luke Hoffman
58 Brad Cayot
53 Tyler Kees

LIFE SPIKE (25-49)

48 Austin Lundquist
47 Brad Jackson
44 Terry Stauffer
37 James Burkhardt
28 Jeff Bushey
26 Chad Delagrange
26 Brad Wallace

BLUE SPIKES (6-24)

24 Chad Korte
22 Michael Coe
21 Brad Lombard
19 Nate Delagrange
18 Mark Heller
14 Adam Clemens
9 Tyler Miller
8 Michael Jenkins
8 Ryan Schiltz
7 Glenn Claycomb
6 John Miller
6 Tong Nokaya
6 Ryan Wannemacher

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Home Builders Association of Fort Wayne, Inc.

Workforce Development Champions 2025

Workforce Development Champions is a new HBA Fort Wayne initiative in conjunction with NAHB's established program. Beginning January 1 of each year, member businesses will track hours for workforce development activities and report to the HBA office.* Member participation will be tracked throughout the year; achievements/rewards will be announced in December at the Inaugural Gala.

Earn hours for the following activities:

- Visit or be a guest speaker at a local student chapter
- Serve on an educational advisory board
- Donate materials or equipment to a local student chapter
- Provide job-shadowing opportunities for students in a construction trades program; or host a student for National Job Shadowing Day on/around February 2
- Offer internships, pre-apprenticeships/apprenticeships
- Host construction trades instructor externships
- Participate in a Career Day event at an area middle school
- Volunteer to be a SkillsUSA competition judge
- Host a job fair for interns/paid employees
- Volunteer with construction-related programs at Boys & Girls Club of Fort Wayne or Junior Achievement JobSpark
- Sponsor a student chapter
- Serve on the HBA Workforce Development committee
- Host construction trades students at your business or job site



CHAMPION LEVELS

Platinum: 100 hours

Recognition in HBA publications, digital platforms and all Workforce Development-related events.

Gold: 50 hours

Recognition on digital platforms and signage at Workforce Development-related events.

Silver: 25 hours

Recognition on social media and at Workforce Development-related events.

Bronze: 15 hours

Recognition on HBA website and at Workforce Development-related events.

Community Partner: 10 hours

Recognition at Workforce Development-related events.

** Hours must be submitted quarterly to HBA office by March 24, June 23, September 2 and December 1; participant summary will appear in April/July/October issues of Connections.*

May Board Meeting Minutes

HBA Board of Directors Meeting Monday, May 12, 2025

Present: Nate Delagrange, Nic Hoeffel, Glenn Claycomb, Greg Gerbers, Barclay Allen, John Belote, Tyler Cady, Al Hamed, Harrison Heller, Luke Hoffman, Jhonelle Kees, Austin Lundquist, Amy Schiltz, Nick Toney, Rebecca Cameron

Absent: Logan Buescher, Brad Giese, Alex Miller

Call to Order:

The meeting was called to order @ 8am by Nate Delagrange, President

Concurrence Items: Motion to Approve and Accept

Secretary Report, Financial Report: Austin Lundquist, motion; Greg Gerbers, second

Membership: (3) new members for approval:

- C & F Landscaping (Buescher)
- Summit City Services (Buescher)
- Cambria (Delagrange)

Financial Report

Q1 Osaic report was distributed with Board packets for anyone who would like to review. Expenses in PAC Income/Expense section have been revised to show negative amounts. Event Profit spreadsheet recap -- 2025 events have been profitable, with the exception of the Komets game. Events have averaged about \$2,500 more profitable over 2024. Town & Country profit will be available after May month end.

EO Report

2025 show featured 46 properties. Received predominantly positive feedback, with many builders reporting outstanding foot traffic both weekends. There were a couple builders who were “underwhelmed” by visitors, and we had some hiccups with sign usage the first weekend.

After discussion with Executive Board, and in the wake of unreturned sign materials in 2024, it was suggested that if the invoicing for unreturned signs (\$50 for yard sign, \$20 for directionals) is ignored, the builder would forfeit participation in following year’s show. Board discussion settled on billing full cost of replacement and if it is ignored, the cost will be added to following year’s participation fee.

Al Hamed motion; Greg Gerbers, second. Board vote: passed

Executive Board suggested adding to EO incentives: “If any one event is \$2,500 more profitable than prior year, EO to receive \$500 per event.” Board approved after brief discussion.

CBUSA

Al Hamed provided Board with information regarding CBUSA, a group buying program for builders. Need interest by at least (15) builders to join. Al to provide introductory information to Rebecca for distribution among Builder members, in effort to build audience for a Zoom call presentation.

Meeting adjourned: 8:58am

Respectfully submitted,
Logan Buescher, Board Secretary



Thank you, 2025 PAC Sponsors!

GOLD LEVEL



BRONZE LEVEL



The Indiana Builders Association is one of the most effective lobbying and political organizations in our state, focused entirely on housing issues. HBA Fort Wayne has a long history of supporting IBA's lobbying team of CEO Rick Wajda and Governmental Affairs Director Carlie Hopper. PAC donations received with dues payments continue to support our efforts. We also encourage members to consider renewing or donating as a PAC Sponsor, to support and elevate our PAC program at three levels:

GOLD - \$1,500
SILVER - \$1,000
BRONZE - \$500

At minimum, donors will be recognized in the monthly Connections magazine, Weekly Update email and on signage at HBA member events. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.

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90/10 cotton/polyester
- C - Men's Recharge Jersey Polo, Anchor Grey Heather \$33.15 (2XL, 3XL: \$36.15)
50/50 recycled polyester/polyester drop needle jersey
- D - Men's DryBlend Poly Pocket T, Sport Grey \$21.30 (2XL: \$24.30; 3XL: \$22.55)
50/50 cotton/polyester, DryBlend moisture-wicking
- E - Sport-Tek Flexfit Cap, Maroon \$22.90
- F - Sport-Tek Stretch-Tek Mesh Back Cap, Iron Grey \$20.15
- G- Grommated Hemmed Towel, Black \$14.55



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RENEWING MEMBERS *Thank you!*

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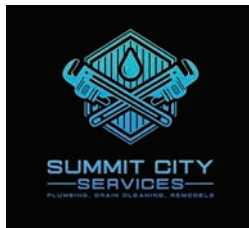


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Commissioner's Corner

Joe Hutter
Allen County Building Commissioner

Back Flow Preventers

Per the State of Indiana, all Back Flow Preventers must be installed by a Licensed Plumber. This has been this way for years, but we are starting to see more Irrigation companies putting it on the application for the irrigation permit.

When the plumber pulls the permit for the second meter for irrigation, they are required to install the Back Flow before the meter should be installed. I know of one area that installs the meter before the Back Flow is installed. That town is liable for cross contamination if that would happen.

WAYS WE KEEP IN TOUCH!

Monthly *CONNECTIONS* online magazine

Weekly Update email sent via Mail Chimp

Email sent through our Growth Zone management system

Text-casting - We are getting ready to launch a new texting app. If you haven't been receiving information by texts and would like to be added contact Jen!

Reports and invoicing through our Infohub

Follow us...



If you are not hearing from us - please contact Jen Cameron at Services@hbafortwayne.com and we will update your information!

Owning a business is a labor of love.

And FRANKLY our insurance has you covered.

Members of Home Builders Association of Fort Wayne can save money on commercial insurance.

- Commercial insurance discount
- Workers' compensation discount
- Streamlined audit procedures
- Discount on subcontract rates
- Bundled coverages including errors & omissions
- Endorsements for property, liability and auto

The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at
260.969.1317 or greg@dehayes.com.

Let's have a frank conversation



THE
DEHAYES GROUP





Thank you to Jason Spuller and the team at Inspired Closets/Better Organized Spaces for hosting a great Meet Me@3 event in May!



The event showed off the capabilities of the Inspired Closets Envision reality closet design tool. Using augmented reality technology, homeowners can see and experience their new closet in it's fully transformed state before it's ever built.



HBA Builder Activity - 2025 January through March

Builder	Units	Total	Avg Cost
Bob Buescher Homes	11	\$ 6,948,811	\$ 631,710
Carriage Place Homes	1	\$ 400,000	\$ 400,000
D.R. Horton	65	\$ 18,711,660	\$ 287,872
Fall Creek Homes	1	\$ 350,000	\$ 350,000
Fox Homes	2	\$ 930,200	\$ 465,100
Granite Ridge Builders	25	\$ 12,803,187	\$ 512,127
Habitat for Humanity	5	\$ 700,000	\$ 140,000
Hamed Homes	1	\$ 3,215,000	\$ 3,215,000
Heller Homes	12	\$ 4,075,000	\$ 339,583
Ideal Builders	6	\$ 1,794,278	\$ 299,046
Kiracofe Homes	21	\$ 7,595,125	\$ 361,673
Lancia Homes	34	\$ 9,033,066	\$ 265,678
Legacy Homes by Delagrange	2	\$ 2,020,550	\$ 1,010,275
Lynn Delagrange	1	\$ 746,500	\$ 746,500
Maggos Builders	3	\$ 2,237,000	\$ 745,667
Majestic Homes	15	\$ 5,560,840	\$ 370,723
Matt Lancia Signature Homes	1	\$ 480,000	\$ 480,000
MBN Properties	8	\$ 5,430,000	\$ 678,750
Olive + Oak Custom Homes	1	\$ 650,000	\$ 650,000
Preston Allen Homes	1	\$ 575,000	\$ 575,000
Prime Homes	2	\$ 1,532,401	\$ 766,201
Quality Crafted Homes	2	\$ 1,559,015	\$ 779,508
Redfli Design Build	2	\$ 1,400,000	\$ 700,000
Slattery Builders	1	\$ 851,238	\$ 851,238
Star Homes by Delagrange	3	\$ 1,896,350	\$ 632,117
Starks Signature Homes	1	\$ 435,000	\$ 435,000
Wannemacher Design Build	1	\$ 893,000	\$ 893,000
Windsor Homes	7	\$ 2,675,835	\$ 382,262
TOTALS	235	\$ 95,499,056	\$ 406,379

2025 Q1 Summary



Home Builders Association of Fort Wayne, Inc.

For questions on our permit
reports contact
services@hbafortwayne.com

by Number of Units

D.R. Horton	65
Lancia Homes	34
Granite Ridge Builders	25
Kiracofe Homes	21
Majestic Homes	15

by Dollar Volume

D.R. Horton	65	\$ 18,711,660
Granite Ridge Builders	25	\$ 12,803,187
Lancia Homes	34	\$ 9,033,066
Kiracofe Homes	21	\$ 7,595,125
Bob Buescher Homes	11	\$ 6,948,811

by Average Cost

Hamed Homes	1	\$ 3,215,000
Legacy Homes by Delagrange	2	\$ 1,010,275
Wannemacher Design Build	1	\$ 893,000
Slattery Builders	1	\$ 851,238
Quality Crafted	2	\$ 779,508

PERMITS ISSUED IN ALLEN COUNTY BY PRICE RANGE

2025 Q1 Summary

Year	2022		2023		2024		2025 (Jan-Mar)*	
Total # of Permits	1367		1414		1195		307	
Price Range	# Permits	Percent	# Permits	Percent	# Permits	Percent	# Permits	Percent
\$150,000 and under	78	6%	90	6%	63	6%	15	5%
\$150,001 - \$200,000	123	9%	223	16%	45	16%	16	5%
\$200,001 - \$300,000	422	31%	450	32%	224	32%	91	30%
\$300,001-\$400,000*	365	27%	386	27%	587	27%	67	22%
\$400,001-\$500,000	180	13%	112	8%	112	8%	17	6%
\$500,001-\$750,000							28	9%
Over \$750,001	199	15%	153	11%	164	11%	19	6%

REMODELING PERMIT ACTIVITY FOR ALLEN COUNTY 2023

	2022		2023		2024		2025 (January-March)	
	#	\$	#	\$	#	\$	#	\$
Addition	829	32,582,444	818	29,439,766	916	\$35,271,940	156	\$9,707,195
Alteration	1273	18,851,760	1306	19,411,744	1167	\$19,331,638	328	\$5,769,124
Remodel	733	27,622,794	812	25,156,791	911	\$30,885,924	276	\$9,806,400
Repair	575	14,589,464	530	10,120,869	569	\$10,846,890	148	\$4,243,836
Reroof	1067	18,168,262	1079	15,929,783	1068	\$16,739,874	176	\$2,533,597
Siding	506	6,337,285	509	7,021,125	534	\$8,632,934	87	\$1,212,437
Tear Off	3758	51,166,633	3548	50,765,611	2791	\$39,948,170	390	\$5,613,604
Total	8741	\$169,318,642	8602	\$157,845,689	7956	\$161,657,370	1561	\$38,886,193

ALLEN COUNTY	253	\$	98,697,980	\$	390,111
Aboite	33	\$	14,625,357	\$	443,193
Adams	31	\$	10,095,714	\$	325,668
Cedar Creek	19	\$	11,527,671	\$	606,720
Eel River	41	\$	12,376,066	\$	301,855
Jefferson	1	\$	190,000	\$	190,000
Lafayette	1	\$	520,200	\$	520,200
Lake	1	\$	600,000	\$	600,000
Maumee	3	\$	925,000	\$	308,333
Milan	16	\$	5,593,207	\$	349,575
Monroe	1	\$	100,000	\$	100,000
Perry	50	\$	25,989,765	\$	519,795
Springfield	3	\$	1,190,000	\$	396,667
St. Joseph	19	\$	7,197,540	\$	378,818
Washington	22	\$	6,229,460	\$	283,157
Wayne	12	\$	1,538,000	\$	128,167
ADAMS COUNTY	9		\$3,020,059	\$	335,562
DEKALB COUNTY	17		\$5,950,513	\$	350,030
HUNTINGTON COUNTY	12		\$4,182,822	\$	348,569
WELLS COUNTY*	12		\$1,911,660	\$	318,610
WHITLEY COUNTY	10		\$2,833,622	\$	283,362
	313	\$	116,596,656	\$	311,756

2025 Q1 Summary by Jurisdiction

*\$ not provided on all permits,
average is on permits
with \$ reported

*\$ not provided on 6 of 12 permits

Remodeling Expo



Saturday, November 8
Sunday, November 9

Members - do you sell products and services directly to consumers?
The Remodeling Expo could be the perfect way to grow your business!

We return to the Memorial Coliseum for the 2025 Expo. This event will be marketed to people looking to make home improvements ranging from small projects to complete interior and exterior renovations.

REGISTRATION OPEN NOW

HBA Members

Exhibit Space - \$750 for a 10 x 10 foot space

additional adjacent spaces available for \$500 each

Sponsorship packages start at \$2,500

Interested vendors
contact
Rebecca Cameron
rebecca@hbafortwayne.com



Home Builders Association
of Fort Wayne



Remodeling Expo



Wednesday, July 16

Lunch & Learn

HBA Office from noon to 1:00pm

If you are interested in participating in the 2025 Remodeling Expo we encourage you to come learn more about how to optimize your participation in this event. Bring your lunch...beverages & cookies provided.

MTC

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YOUR PEACE OF MIND

We're the **Title Partner**
You Can Rely On.



CHOOSE MERIDIAN TITLE.

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- ◀ Top-Tier Products & Services
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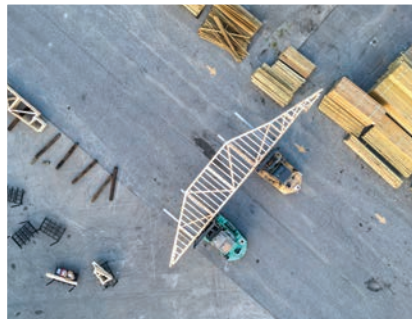


CARTER LUMBER Build on a Strong Foundation

W.E. Carter opened his first lumberyard in 1932 in Akron, Ohio, with a simple mission—build a family-run company that treats customers like family. 93 years later and now the fifth largest building materials supplier in the nation, Carter Lumber continues to operate with that same commitment, providing top-quality materials and expert service to the region's best builders.

We're more than just a supplier—we're a partner. The most successful builders in Indiana trust Carter Lumber because we understand their needs, offer a broad range of high-quality materials, and deliver exceptional service that keeps projects on track.

If you're looking for a supplier that works as hard as you do, contact your Carter Lumber representative today. Let's build something great together.



6630 Lincoln Hwy. East
Fort Wayne, IN 46803
(260) 493-4333

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2025 State & National Association Calendar of Events



DATE	EVENT	LOCATION
June 10-13	NAHB Spring Leadership Meeting	Marriott Marque, Washington DC
July 23	IBA Executive Committee Meeting	Idle Creek Golf Course, Terre Haute
September 17	IBA – NAHB Build PAC Golf Outing	Donald Ross Course, French Lick
September 18	Construction Contracts & Law Seminar	French Lick Resort
November 17 - 19	NAHB Fall Leadership Meeting	Denver
December 4 - 5	NAHB Are 9 Leadership Conference	Embassy Suites, Notre Dame
Coming in Fall 2025	Certified Lead Renovator Training	TBD
	Certified Aging-In-Place (CAPS)	TBD
	IBA Fall Board & Committee Meetings	TBD

Redeem Your BPA in 3 easy steps!

100% of the cost for your BPA is covered by your Association Membership

BPA stands for Business Diagnostic & Plan of Actions and is an exclusive and private business planning tool from Small Business Growth Partners, developed through focusing on the issues of builders, remodelers, HBA Associate members and how to solve them.



Allen County Permit Activity Summary

Type	2023			2024												2025			
	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr
Single Family	103	97	54	60	134	109	119	138	97	99	136	88	128	125	64	79	77	107	172
Duplex	16	0	0	0	0	10	0	2	3	18	3	14	4	6	2	2	6	4	4
Res Add 'n in \$1000	2872	3396	2103	1086	2205	2015	3366	4210	3913	2214	5047	4098	2446	1533	3190	4341	1151	4215	3234
Res Repair in \$1000	14928	10043	6013	8538	9077	9959	12770	13211	12992	9934	11171	11036	11074	9926	7798	9013	6629	13604	11996
Garages	12	7	9	1	6	12	10	10	15	7	15	15	13	13	12	4	5	10	12
Total Dwellings	126	105	54	60	134	119	119	140	100	117	139	102	132	131	66	81	83	111	176

Permit History can be found on our website. You can access it through the infohub, go to the Resources tab on the left menu.
If you are looking for specific historical data not available there, please contact services@hbafortwayne.com

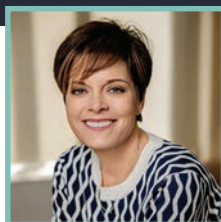
Remodeling Permit Totals for Allen County

Type	April 2025		April 2024		2025 Year To Date		2024 Year To Date	
	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$
Addition	78	\$3,234,110	102	\$3,365,894	235	\$12,981,305	234	\$8,644,834
Alteration	124	\$2,226,509	123	\$1,959,679	451	\$7,989,833	380	\$6,799,934
Remodel	113	\$2,626,059	89	\$2,609,129	389	\$12,432,459	320	\$10,037,913
Repair	52	\$919,205	34	\$724,359	198	\$5,152,291	169	\$3,458,526
Reroof	117	\$1,558,957	134	\$2,345,844	292	\$4,069,054	297	\$4,852,731
Tear Off	264	\$3,825,115	312	\$4,356,736	653	\$9,498,719	839	\$12,093,075
Siding	54	\$840,296	56	\$774,555	140	\$2,046,033	147	\$2,337,334
TOTAL	802	\$15,230,251	850	\$16,136,196	2358	\$54,169,694	2386	\$48,224,347

**YOU'RE THE KEY TO THEIR NEW HOME,
WE MAKE SURE THE LOCK WORKS.**

METROPOLITAN  **TITLE**

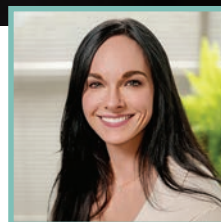
**CLOSE WITH CONFIDENCE THIS NATIONAL HOMEOWNERSHIP MONTH
WITH INDIANA'S #1 TITLE INSURANCE TEAM**



Amy Schiltz
aschiltz@metrotci.com
260.414.5127



Tasha Arnold
tarnold@metrotci.com
260.497.9469



Leah Graham
lgraham@metrotci.com
260.705.1418

METROPOLITANTITLE.COM

Summer Golf 2025

Thursday, June 12

Proceeds benefit HBAFW BUILD-PAC

Thank you to our
presenting sponsors

The Chestnut Group &
Autumn Ridge Golf Club

Check in & first drink
of the day/breakfast
at 8:30am

Shotgun Start
at 9:00 am

Late Lunch & Awards
following golf

11420 Auburn Road
Fort Wayne, IN 46845

CASH PRIZE FOR TOP 3 TEAMS!

ALL PLAYERS ARE ELIGIBLE
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Register for teams
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elise@hbaafortwayne.com

SPONSORSHIP OPPORTUNITIES

TEAMS

- | | |
|----------------------------------|------------------------------|
| 1-Colonial Homes | 19-D.R. Horton |
| 2-Rivers Edge Construction | 20-D.R. Horton |
| 3-Rivers Edge Construction | 21-Overhead Door |
| 4-Mont Surfaces by Mont Granite | 22-Quality Crafted Homes |
| 5-Zion Real Estate & Development | 23-Reese Wholesale |
| 6-Timberlin Homes | 24-Reese Wholesale |
| 7-Home Lumber | 25-IMI |
| 8-Lake City Bank | 26-Century 21 Bradley Realty |
| 9-Bob Buescher Homes | 27-Momper Insulation |
| 10-NIPSCO | 28-Central Supply |
| 11-Builders FirstSource | 29-Kiracofe Homes |
| 12-ABC Supply Co. | 30-Hamed Homes |
| 13-ABC Supply Co. | 31-Hamed Homes |
| 14-Van's Home Center | 32-Wannemacher Design Build |
| 15-Energy Diagnostics | 33-Inspired Closets |
| 16-Rabb Water Systems | 34-Everwise Credit Union |
| 17-Wayne Pipe & Supply | 35-MBN Properties |
| 18-Wayne Pipe & Supply | 36-Ideal Builders |

*Registrations accepted on first-come basis; two of the foursome
must be HBA members. No refunds in the event of inclement weather.

19th Hole Sponsor (\$500 - 1 available)

- Opportunity to speak at end of day lunch & awards and provide giveaways
- Logo recognition in CONNECTIONS & weekly email update
- Pre- and post-event social media posts
- Recognition during event program

Showcase Hole Sponsor (\$375)

- Staffed hole near tee box with your product/service on display
- Activity/contest is optional, but encouraged; must provide prize

Showcase Hole Sponsors:

Carter Lumber
A.M.E. Cleaning
Meridian Title
Louisville Tile
Brickworks Supply Center
C&F Landscaping
Inspired Closets/Better Organized Spaces

The DeHayes Group
Gotcha Covered of Fort Wayne
Central Supply Company
Metropolitan Title
Jack Laurie Home Floor Design
Hull Lift Truck

Green Sponsor (\$200)

- Yard sign with company name/logo placed on green

Green Sponsors:

First Federal Savings Bank
Wannemacher Design Build
Reese Wholesale
H & H Sales Company

3Rivers Federal Credit Union
D.R. Horton
Ross Restoration



1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	May-24	May-23
Framing	\$ 17,036	\$ 16,885	\$ 16,793	\$ 16,777	\$ 17,037	\$ 17,005	\$ 10,375	\$ 10,375	\$ 17,434	\$ 17,440	\$ 18,104	\$ 17,934
Roof	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,704	\$ 4,704	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,644	\$ 4,644
Exterior Doors	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 684	\$ 684	\$ 684	\$ 684	\$ 684	\$ 679	\$ 679
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 723	\$ 723	\$ 743	\$ 743
Drywall	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 2,976	\$ 2,976
Interior Doors	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,370	\$ 3,370	\$ 3,370	\$ 3,370	\$ 3,370	\$ 3,365	\$ 3,365
Interior Trim	\$ 2,907	\$ 2,908	\$ 2,908	\$ 2,908	\$ 2,908	\$ 2,908	\$ 2,905	\$ 2,905	\$ 2,909	\$ 2,914	\$ 2,909	\$ 2,912
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 322	\$ 322
Total	\$ 33,365	\$ 33,215	\$ 33,122	\$ 33,106	\$ 33,426	\$ 33,416	\$ 26,787	\$ 26,787	\$ 33,830	\$ 33,841	\$ 34,340	\$ 34,173

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	May-24	May-23
Framing	\$ 23,801	\$ 23,632	\$ 23,624	\$ 23,685	\$ 23,975	\$ 23,910	\$ 23,894	\$ 24,168	\$ 24,397	\$ 24,499	\$ 25,330	\$ 25,217
Roof	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,257	\$ 4,257	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,096	\$ 4,096
Drywall	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,192	\$ 4,192
Exterior Doors	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,674	\$ 1,674	\$ 1,674	\$ 1,674	\$ 1,674	\$ 1,653	\$ 1,653
Exterior Trim	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,034	\$ 3,034	\$ 3,020	\$ 3,020
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 723	\$ 723	\$ 743	\$ 743
Final Material	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749
Interior Doors	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,733	\$ 1,733	\$ 1,737	\$ 1,737	\$ 1,737	\$ 1,737	\$ 1,783	\$ 1,701	\$ 1,701
Interior Trim	\$ 9,505	\$ 9,833	\$ 9,833	\$ 9,906	\$ 9,906	\$ 9,906	\$ 6,443	\$ 6,440	\$ 6,440	\$ 6,447	\$ 5,202	\$ 5,148
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 322	\$ 322
Fireplace	\$ 1,686	\$ 1,686	\$ 1,733	\$ 1,737	\$ 1,737	\$ 1,733	\$ 1,733	\$ 1,872	\$ 1,874	\$ 1,874	\$ 1,686	\$ 1,619
Total	\$ 51,594	\$ 51,752	\$ 51,792	\$ 51,962	\$ 52,413	\$ 52,379	\$ 48,905	\$ 49,316	\$ 49,541	\$ 49,695	\$ 48,693	\$ 48,460

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	May-24	May-23
Framing	\$ 39,370	\$ 39,432	\$ 39,277	\$ 39,393	\$ 39,506	\$ 39,502	\$ 39,540	\$ 39,864	\$ 40,169	\$ 40,233	\$ 40,756	\$ 44,162
Roof	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,451	\$ 4,451	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,361	\$ 4,361
Exterior Doors	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,876	\$ 2,876	\$ 2,876	\$ 2,876	\$ 2,876	\$ 2,854	\$ 2,854
Garage Doors	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 910	\$ 910	\$ 931	\$ 931
Fireplace	\$ 4,001	\$ 4,001	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,001	\$ 3,314
Deck	\$ 9,328	\$ 9,328	\$ 9,328	\$ 7,877	\$ 7,877	\$ 7,877	\$ 7,877	\$ 7,877	\$ 7,857	\$ 8,669	\$ 10,591	\$ 10,739
Drywall	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,740	\$ 5,740
Exterior Trim	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,430	\$ 1,430	\$ 1,363	\$ 1,363
Interior Trim	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,752	\$ 10,752	\$ 10,749	\$ 10,749	\$ 10,777	\$ 10,745	\$ 10,705
Interior Doors	\$ 5,893	\$ 5,937	\$ 5,937	\$ 5,937	\$ 6,933	\$ 6,938	\$ 6,938	\$ 6,938	\$ 6,938	\$ 6,938	\$ 5,937	\$ 5,903
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 322	\$ 322
Total	\$ 86,000	\$ 86,105	\$ 85,955	\$ 84,620	\$ 85,819	\$ 85,861	\$ 85,907	\$ 86,229	\$ 86,560	\$ 87,462	\$ 88,512	\$ 91,305

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	May-24	May-23
Framing	\$ 43,145	\$ 43,119	\$ 43,123	\$ 43,695	\$ 43,847	\$ 43,690	\$ 43,717	\$ 43,717	\$ 44,292	\$ 44,465	\$ 45,071	\$ 49,531
Roof	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,856	\$ 5,856	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,660	\$ 5,660
Exterior Doors	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,757	\$ 1,757	\$ 1,757	\$ 1,757	\$ 1,757	\$ 1,743	\$ 1,743
Garage Doors	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 997	\$ 997	\$ 1,015	\$ 1,015
Drywall	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,641	\$ 6,641
Exterior Trim	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,515	\$ 4,515	\$ 4,390	\$ 4,390
Deck	\$ 6,223	\$ 6,192	\$ 6,192	\$ 5,986	\$ 5,986	\$ 5,986	\$ 5,986	\$ 5,986	\$ 5,871	\$ 6,270	\$ 6,770	\$ 6,900
Interior Doors	\$ 11,033	\$ 11,381	\$ 11,381	\$ 11,381	\$ 12,633	\$ 12,638	\$ 12,638	\$ 12,638	\$ 12,638	\$ 12,638	\$ 11,381	\$ 10,910
Interior Trim	\$ 12,525	\$ 12,525	\$ 12,473	\$ 12,473	\$ 12,508	\$ 12,509	\$ 8,468	\$ 8,468	\$ 8,466	\$ 8,490	\$ 8,514	\$ 8,600
Final Material	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 322	\$ 322
Fireplace	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 6,197	\$ 6,205	\$ 6,205	\$ 5,779	\$ 5,559
Total	\$ 99,204	\$ 99,494	\$ 99,446	\$ 99,813	\$ 101,449	\$ 101,322	\$ 97,316	\$ 97,734	\$ 98,306	\$ 98,902	\$ 97,808	\$ 101,792



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