

HBA

Home Builders Association of Fort Wayne, Inc.

July 2026

CONNECTIONS



Lynn Delagrang, a 41-year HBA member warms up on the Autumn Ridge driving range before the summer golf outing on June 11.



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2026 Annual Sponsors

PEAK



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FOUNDATION



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CONNECTIONS is a monthly publication of the Home Builders Association of Fort Wayne, Inc.
305 West Main Street
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hbafortwayne.com

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to *CONNECTIONS* is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.



2026 HBA Executive Officers

President	Nic Hoeffel	Windsor Homes
Vice-President	Glenn Claycomb	Rivers Edge Construction
Treasurer	Al Hamed	Hamed Homes
Secretary	Greg Gerbers	The DeHayes Group
Immediate Past President	Nate Delagrang	Colonial Homes



2026 Board of Directors

Standing: (L to R) Brad Giese, John Belote, Mike Jenkins, Rachel Kees, Amy Schiltz, Jhonelle Kees, AJ Sheehe, Austin Lundquist, Bob Fisher, Matt Lancia

Seated: (L to R) Al Hamed, Treasurer; Glenn Claycomb, Vice-President; Nic Hoeffel, President; Nate Delagrang, Immediate Past President; Greg Gerbers, Secretary

Not pictured: Barclay Allen, Tyler Cady, Nick Toney

TAX RULING: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by the National Association of Home Builders (NAHB) and the Indiana Builders Association (IBA),
For BUILDERS \$28.70 is not deductible for income tax purposes and for ASSOCIATES \$25.90 is not deductible.

President's Pen

Nic Hoeffel, 2026 Board President



Summer is in full swing, and I hope everyone is finding a little time to breathe between projects.

I hope everyone enjoyed the Northeast Indiana Build PAC Golf outing as much as we did. Whether you shot your best round of the year, or spent most of the afternoon introducing your ball to the tree line, it's always one of my favorite events on the calendar. Days like that remind me why this Association is worth showing up for – it's the people, advocating for new home construction. This event captures those two missions in an unbelievable way, and we are so thrilled to have been able to host another great day on the course. Thanks to everyone who came out, and a special thank you to our sponsors who make it possible year after year.

As we head into the back half of the year, the Association has plenty on the horizon, such as more Meet Me @ 3's, the Chili Cook-Off, and the HBA Golf Outing at the end of summer. We will be sending out information on those as they get closer. As always, if you aren't involved in a subcommittee and are interested, please reach out to me or Rebecca for more information.

The building environment right now is anything but simple – costs, codes, and the regulatory landscape are all moving targets. This is exactly why your membership matters. We're stronger collectively than any of us are individually, and I don't take that lightly in this role.

Looking forward to seeing everyone soon.

A handwritten signature in black ink that reads "Nic Hoeffel".

Nic Hoeffel
2026 Board President

Have an issue? We can help!

If you're dealing with an issue related to building codes or legislation, bring it to the HBA Governmental Affairs Committee. Contact Rebecca Cameron at the HBA office, (260) 420-2020 or rebecca@hbafortwayne.com

JULY MEETINGS + EVENTS

Tuesday, July 7
Workforce Development Committee, 8:30am

Friday, July 10
Governmental Affairs Committee, 8:30am

Tuesday, July 14
Board of Directors meeting, 8am

Building Blocks Education Series:

2026 Remodeling Expo, 12-1pm

Join us for a Lunch + Learn where we'll discuss everything you need to know about the 2026 Remodeling Expo and why you should be part of it! Please register by Friday, July 10 so we have an accurate headcount.

Monday, July 20
Membership Committee, 7:45am

Thursday, July 23
Meet Me @ 3: Open House & "Forklift Petting Zoo," 3-5pm

Hull Lift Truck, 3830 Concept Court
Take a look at what Hull Lift Truck has to offer, learn about new technology in warehousing and material handling, tour the facility network with members and more!

Event registration available online:
hbafortwayne.com/events



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Offer valid for applications received from now through September 30, 2026. Available only on loans serviced by First Federal Savings Bank. Additional terms apply.

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Office: 574-268-1089
juliam@firstfederalbanking.com
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-Justin Daniel Kohn Sr



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IBA now accepting entries for 4th Annual Hoosier Excellence Awards



Upcoming Events

August 25-27

Association Management Conference
St. Louis, MO

October 6-8

Fall Leadership Meeting, Detroit, MI

January 30-February 4, 2027

International Builders Show (IBS)
Las Vegas Convention Center

May 18-22, 2027

Spring Leadership Meeting, Washington D.C.

September 20-22, 2027

Fall Leadership Meeting, San Diego, CA

*NAHB Educational Opportunities:

July 8

Shop Talk: The Difficult Client Playbook -
Turning Tension into Trust

July 9

Live Online Course: Estimating - The First Line
of Defense for Profits

July 14

Live Online Course: Business Accounting - A
Road Map to Profitability

July 16

Live Online Course: The Project Schedule - A
Planning and Communication Tool

*NAHB online education is FREE to members, unless otherwise noted and requires an NAHB account login. For more information, visit www.nahb.org and click on the Education and Events tab.

HOOSIER
Excellence
AWARDS



Enter today at ibaaward.com

Starting today, submit your projects for consideration in the 2026 IBA Hoosier Excellence Awards!

IBA is excited to announce the return of the Hoosier Excellence Awards for its fourth year. From today, through September 4, builder and remodeler members can submit their projects to 15 categories. Need inspiration? Check out last year's winners [here](#).

Submission Process: Projects may be submitted through September 4, 2026, at ibaaward.com. To be eligible for entry, projects must have been completed between September 1, 2025, and September 1, 2026. Entry is free and limited to IBA members.

Judging Process: Winners will be selected by an independent judging panel of building industry professionals and consultants. These experts will carefully evaluate each submission based on various criteria, including innovation, craftsmanship, design, and overall excellence.

Awards Ceremony: Winners will be honored at a grand ceremony on December 2, 2026, which will take place in conjunction with the highly anticipated IBA Board meeting. This event will provide an excellent opportunity for networking and celebrating your achievements among industry peers.

Which of your projects will you submit for an opportunity to be showcased as an outstanding builder or remodeler in the state?

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RENEWING MEMBERS

*Thank you for
your continued support!*

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Amstutz Construction
Builders First Source
Davis Homes
J & N Stone
Kaufman Well Drilling, Inc.
Matt Lancia Signature Homes
Martin Interiors, Inc.
MBN Properties
Raber Patio Enclosures
Sauer Land Surveying, Inc.
Summit City Services
The Kitchenworks of Fort Wayne
3 Rivers Federal Credit Union
National Door & Trim

WELCOME NEW MEMBER:



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Quality Stone Services

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Austin@qualitystoneservices.com

STAY UP-TO-DATE!

There's plenty on our Association calendar each month, so make sure you've got all the information you need to stay connected:

- Read CONNECTIONS online magazine each month, available on our website.
- Check meeting dates and news to know with our Weekly Update email.
- Watch for direct emails sent to the membership through our Growth Zone management system.
- Log into InfoHub to read reports and pay invoices.

You can also follow us on social media:



If you aren't hearing from us, or if your business contact changes, please contact Member Services Director Jen Cameron at services@hbafortwayne.com to update your contact information.

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Saturday 8 a.m. - 2 p.m.



HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!

**DON'T LOSE YOUR
SPIKE CREDITS!**

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for one year will lose their spike points. Be sure your recruited members are renewing, or recruit a new member!



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STATESMEN (500-999)	
678	Rob Wacker
618	Jeff Thomas
606	Herb Delagrang
SUPER SPIKES (250-499)	
449	Bob Buescher
291	Jamie Lancia
ROYAL SPIKES (150-249)	
243	Jay Shipley
243	Matt Momper
238	Roger Delagrang
238	Duane Kees
216	Charlie Giese
201	Jim Klotz
178	Greg Gerbers
169	Barclay Allen
155	Kay Feichter
152	Matt Lancia
RED SPIKES (100-149)	
143	Ric Zehr
113	Kevan Biggs
109	Logan Buescher
109	Jerry Korte
109	Rodney Robrock
GREEN SPIKES (50-99)	
86	Josh Barkley
81	Gregg Richhart
75	Jim Bauman
75	Lynn Delagrang
73	Luke Hoffman
59	Brad Cayot
59	Tyler Kees
54	Austin Lundquist

LIFE SPIKE (25-49)	
49	Nate Delagrang
47	Bruce Jackson
44	Terry Stauffer
37	James Buckhardt
28	Jeff Bushey
28	Chad Delagrang
28	Brad Wallace
26	Chad Korte
BLUE SPIKES (6-24)	
23	Michael Coe
22	Brad Lombard
20	Adam Clemens
18	Mark Heller
13	Nic Hoeffel
13	Michael Jenkins
12	Glenn Claycomb
10	Tyler Miller
9	Ryan Schiltz
7	Jhonelle Kees
7	Alex Miller
7	John Miller
7	Ryan Wannemacher
6	Tong Nokaya
SPIKE CANDIDATES	
5	Brian Poor
4	Amy Schiltz
2	Brad Botts
2	Bradley Davis
2	Stefan Hartman
2	Ronald Lee
2	Kamran Mirza
2	Kevin Walsh
1	Ralph Anderson
1	Emanuel Brandenberger
1	Heath Guenin
1	Al Hamed
1	Jeff Heiniger
1	Denny Kees
1	Justin Kuhn
1	Linda Maynhart
1	A.J. Sheehe
1	Troy Slattery
1	Michael Woodfill



House Notes

Rebecca Cameron, Executive Officer

Hello, Members!

It was so great to see everyone out at Autumn Ridge for the Build PAC golf outing last month! Big thanks to all sponsors, players and volunteers for supporting our advocacy efforts and making it such a fantastic day.

Be sure to check out pages 6 and 8 for upcoming meeting and event dates -- you'll want to put those on your calendars, and be sure to register online! The Indiana Builders

Association (IBA) is now accepting entries for its 4th Annual Hoosier Excellence Awards, which will be presented at a ceremony on Wednesday, December 2 in Noblesville. Several of our members have received awards in past years, and I highly encourage submitting entries this year as well!

Looking at the past six months, our Network Night, Town & Country and golf outing were great events, and we've welcomed 25 new members while also improving our retention. Jen and I thank everyone who has generously helped along the way. We look forward to seeing you all at our upcoming BIG events: HBA golf outing (September 24), 13th Annual Chili Cook-Off (October 23), 3rd Annual Remodeling Expo (November 6-7) and our Inaugural Celebration/Casino Night (December 11).

Have a great month!

Rebecca

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Summer Golf Outing, June 11

To view all photos from the day, check out the photo gallery on the HBA website!





Timberlin Homes
JP Visser, Justin Visser,
Logan Garton, Ethan Yourdon



COLONIAL

HOMES

Colonial Homes

Nate Delagrang, Thad Winter,
Ross Sorgenfrei, Cory Hansen



Wayne Pipe + Supply
Austin Lundquist, Adam Hans,
Jared Gidley, Evan Bonifas



**Thank you to all who joined us!
It was a great day of golf and
shenanigans at Autumn Ridge!**



Do you provide products and services directly to homeowners?

The Home Builders Association's Remodeling Expo is the perfect way to grow your business!

Our consumer-focused event targets homeowners interested in home improvements ranging from small upgrades to complete interior/exterior renovations.

Exhibit Space: 10' x 10' booth

HBA members: \$750

Non-HBA members*: \$950

*includes 1 year membership dues

Additional adjacent booth space: \$500 each

Remodeling Expo



Home Builders Association of Fort Wayne, Inc.

Sponsored by:



Join us for a Lunch + Learn on Tuesday, July 14 from 12-1pm to learn more about the 2026 Remodeling Expo

Register at www.hbafortwayne.com/events by Friday, July 10 or call (260) 420-2020 with any questions.

Owning a business is a labor of love. And FRANKLY our insurance has you covered.

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The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at 260.969.1317 or greg@dehayes.com.



June 2026 Board Meeting Minutes

305 W. Main Street
Fort Wayne, IN 46802
(260) 420-2020
hbafortwayne.com



Home Builders Association of Fort Wayne Board of Directors Meeting Minutes 06/09/26

Roll Call

Present: Nic Hoeffel, Glenn Claycomb, Al Hamed, Greg Gerbers, Nate Delagrange, John Belote, Mike Jenkins, Jhonelle Kees, Rachel Kees, Austin Lundquist, Amy Schiltz, Barclay Allen, Tyler Cady

Attorney: Mark Baines

Absent: Bob Fisher, Brad Giese, AJ Sheehe, Matt Lancia, Nick Toney

Call to Order

The meeting of the HBA Board of Directors was called to order by President Nic Hoeffel. 8:00am

Consent Agenda

A motion was made and seconded to approve the Consent Agenda as presented. Motion carried.

Secretary's Report

- May Board Meeting Minutes were reviewed and approved.

Financial Report

- May 2026 financial review/summary was presented.
- A motion was made and approved to accept the May 2026 Financial Report.

Committee Reports

Workforce Development

- Report was presented. Items discussed.

Program/Marketing

- Report was presented. No additional action required. Looking info possible fish fry

Governmental Affairs

- No action required

Membership

- NAHB Spring Membership Drive, April 1 – June 30
- Applications for membership were presented and approved, including approval for participation with the BBB program as noted.

EO Report

Update on reports and events

Ivy in AC being removed and AC checked tomorrow

Get work force development hours turned in

Golf Outing update

Notes / Action Items

Adjournment

There being no further business, the meeting was adjourned. 8:17 (AC was not working and very hot)

Submitted by:

Gregory R. Gerbers, Secretary, HBA Board of Directors

1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jun-25	Jun-24
Framing	\$ 16,677	\$ 16,560	\$ 16,537	\$ 16,537	\$ 16,481	\$ 16,564	\$ 16,492	\$ -	\$ 16,556	\$ 16,618	\$ 17,426	\$ 17,872
Roof	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ -	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,644
Exterior Doors	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ -	\$ 709	\$ 709	\$ 709	\$ 679
Garage Doors	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ -	\$ 723	\$ 723	\$ 723	\$ 743
Drywall	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ -	\$ 3,071	\$ 3,071	\$ 3,071	\$ 2,976
Interior Doors	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ -	\$ 3,477	\$ 3,477	\$ 3,387	\$ 3,365
Interior Trim	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,028	\$ 3,028	\$ -	\$ 3,031	\$ 3,032	\$ 2,914	\$ 2,909
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ -	\$ 598	\$ 598	\$ 598	\$ 598
Garage Door Oper.	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ -	\$ 357	\$ 357	\$ 332	\$ 322
Total	\$ 33,323	\$ 33,205	\$ 33,208	\$ 33,208	\$ 33,152	\$ 33,236	\$ 33,164	\$ -	\$ 33,230	\$ 33,295	\$ 33,870	\$ 34,109

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jun-25	Jun-24
Framing	\$ 23,015	\$ 22,877	\$ 22,877	\$ 22,837	\$ 22,756	\$ 22,874	\$ 22,926	\$ -	\$ 23,276	\$ 23,475	\$ 24,619	\$ 25,012
Roof	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ -	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,096
Drywall	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ -	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,192
Exterior Doors	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ -	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,653
Exterior Trim	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,091	\$ 3,091	\$ -	\$ 3,091	\$ 3,091	\$ 3,034	\$ 3,020
Garage Doors	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ -	\$ 723	\$ 723	\$ 723	\$ 743
Final Material	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ -	\$ 783	\$ 783	\$ 783	\$ 749
Interior Doors	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ -	\$ 1,804	\$ 1,804	\$ 1,783	\$ 1,701
Interior Trim	\$ 6,566	\$ 6,566	\$ 6,566	\$ 6,561	\$ 6,561	\$ 6,561	\$ 6,561	\$ -	\$ 6,564	\$ 6,564	\$ 6,447	\$ 5,202
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 357	\$ -	\$ 357	\$ 357	\$ 332	\$ 322
Fireplace	\$ 1,874	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,909	\$ -	\$ 2,072	\$ 2,072	\$ 1,874	\$ 1,686
Total	\$ 48,456	\$ 48,354	\$ 48,354	\$ 48,334	\$ 48,253	\$ 48,428	\$ 48,479	\$ -	\$ 48,996	\$ 49,194	\$ 49,920	\$ 48,375

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jun-25	Jun-24
Framing	\$ 39,272	\$ 39,073	\$ 39,044	\$ 39,076	\$ 39,093	\$ 39,319	\$ 39,388	\$ -	\$ 39,587	\$ 39,802	\$ 41,024	\$ 40,469
Roof	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ -	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,361
Exterior Doors	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ -	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,854
Garage Doors	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ -	\$ 910	\$ 910	\$ 910	\$ 931
Fireplace	\$ 3,985	\$ 3,995	\$ 3,995	\$ 3,995	\$ 4,071	\$ 4,071	\$ 4,071	\$ -	\$ 4,147	\$ 4,147	\$ 4,007	\$ 4,001
Deck	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ -	\$ 8,621	\$ 8,621	\$ 8,673	\$ 10,591
Drywall	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ -	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,740
Exterior Trim	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,460	\$ 1,460	\$ -	\$ 1,461	\$ 1,461	\$ 1,430	\$ 1,363
Interior Trim	\$ 11,010	\$ 11,010	\$ 11,010	\$ 11,006	\$ 11,006	\$ 11,006	\$ 11,237	\$ -	\$ 11,242	\$ 11,242	\$ 10,777	\$ 10,745
Interior Doors	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ -	\$ 7,094	\$ 7,094	\$ 6,968	\$ 5,937
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ -	\$ 911	\$ 911	\$ 911	\$ 911
Garage Door Oper.	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ -	\$ 357	\$ 357	\$ 332	\$ 322
Total	\$ 85,756	\$ 85,568	\$ 85,563	\$ 85,591	\$ 85,684	\$ 85,936	\$ 86,236	\$ -	\$ 87,703	\$ 87,918	\$ 88,405	\$ 88,225

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	May-26	Jun-26	Jun-25	Jun-24
Framing	\$ 42,781	\$ 42,478	\$ 42,523	\$ 42,456	\$ 42,552	\$ 42,763	\$ 42,899	\$ -	\$ 43,298	\$ 43,566	\$ 44,872	\$ 44,575
Roof	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ -	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,660
Exterior Doors	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ -	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,743
Garage Doors	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ -	\$ 997	\$ 997	\$ 997	\$ 1,015
Drywall	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ -	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,641
Exterior Trim	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,630	\$ 4,630	\$ -	\$ 4,630	\$ 4,630	\$ 4,515	\$ 4,390
Deck	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ -	\$ 6,422	\$ 6,422	\$ 6,280	\$ 6,770
Interior Doors	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ -	\$ 12,887	\$ 12,887	\$ 12,698	\$ 11,381
Interior Trim	\$ 8,716	\$ 8,714	\$ 8,714	\$ 8,709	\$ 8,709	\$ 8,716	\$ 8,716	\$ -	\$ 8,718	\$ 8,736	\$ 8,483	\$ 8,508
Final Material	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ -	\$ 545	\$ 545	\$ 545	\$ 522
Garage Door Oper.	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ -	\$ 357	\$ 357	\$ 332	\$ 322
Fireplace	\$ 6,205	\$ 6,309	\$ 6,309	\$ 6,309	\$ 6,309	\$ 6,309	\$ 6,309	\$ -	\$ 6,801	\$ 6,801	\$ 6,205	\$ 5,779
Total	\$ 97,293	\$ 97,092	\$ 97,162	\$ 97,090	\$ 97,186	\$ 97,520	\$ 97,656	\$ -	\$ 99,193	\$ 99,479	\$ 99,464	\$ 97,305

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