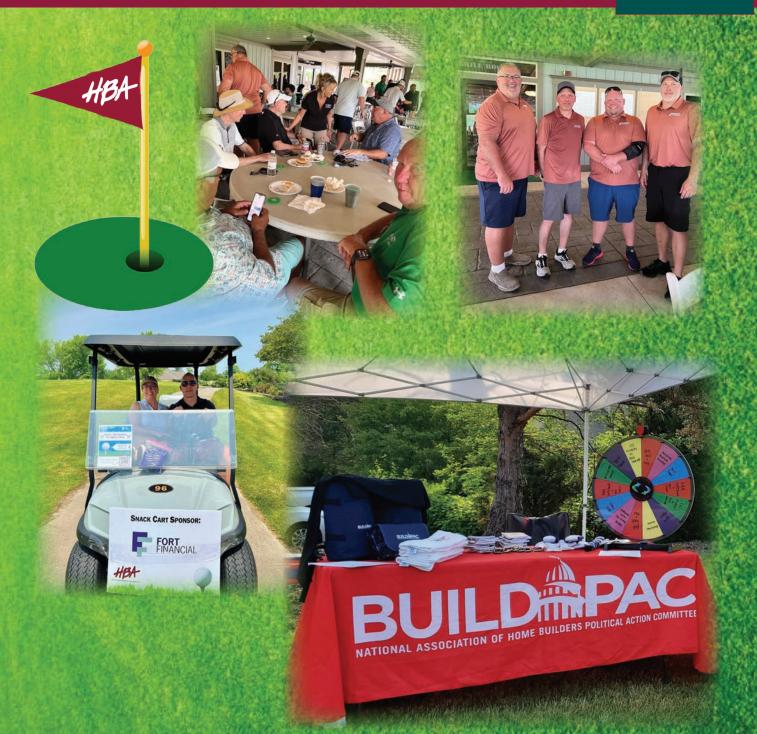
HBA Fort Wayne

CONNECTIONS





Connecting area Builders & Developers with industry leading material and service providers through networking and educational opportunities.

Connecting with local, state & national policy making through the Indiana Builders Association and the National Association of Home Builders.



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HOA

Home Builders Association of Fort Wayne, Inc.

CONNECTIONS is published by the Home Builders Association of Fort Wayne, Inc. 305 West Main Street | Fort Wayne, IN 46802 | (260) 420-2020 | hbafortwayne.com

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.

2025 HBA BOARD OF DIRECTORS



2025 HBA Executive Officers

President Vice-President Treasurer Secretary

Immediate

Nate Delagrange Nic Hoeffel Glenn Claycomb Logan Buescher Colonial Homes Windsor Homes Rivers Edge Construction Bob Buescher Homes

The DeHayes Group

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TAX RULING: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by the National Association of Home Builders (NAHB) and the Indiana Builders Association (IBA), For BUILDERS \$48.08 is not deductible for income tax purposes and for ASSOCIATES \$46.48 is not deductible.



2025 Board of Directors

Standing: John Belote, Tyler Cady, Nick Toney, Mike Jenkins, Jhonelle Kees, Amy Schiltz, Austin Lundquist, Barclay Allen, Brad Giese, Al Hamed Seated: Glenn Claycomb, Treasurer; Nic Hoeffel, Vice-President; Nate Delagrange, President; Greg Gerbers, Immediate Past President; Logan Buescher, Secretary Not pictured: Harrison Heller, Luke Hoffman, Alex Miller

President's Pen

Hello All,

As we move into the heart of summer and halfway through the year, I find myself reflecting on how, amid vacations and rising temperatures, our members continue to show up and stay involved. There is a certain momentum that builds this time of year, and it is a privilege to witness and be part of it.



Last month, we came together for two events that strengthened the professional ties within our community. First, the PAC Golf Outing at Autumn Ridge brought together 36 teams. It was both a beautiful day on the course and productive for PAC. Additionally, I hope that our networking opportunities throughout the day sparked new connections and future collaborations.

We also gathered for a Meet Me at 3 hosted by Home Lumber. We welcomed over 50 members for an afternoon of conversation, connection, and delicious food. Home Lumber introduced us to one of their featured vendors (and new HBA Fort Wayne member), Tri-State Forest Products, who shared valuable insights into materials that make an impact on our fields. The afternoon provided a relaxed setting to exchange ideas, build relationships, and stay in touch with what is happening in the industry.

This summer, I challenge you to stay active in your HBA membership. If you have not attended an event recently, come mingle with other members at one of the upcoming events. If you are not part of a committee, join one. I know some members may hesitate to get more involved, but being part of a committee truly matters. Opportunities include the Program Committee, Workforce Development Committee, Membership Committee, and Governmental Affairs Committee. There is a place for your voice and your talents, and I hope to see even more members stepping into deeper involvement.

To those reading this: thank you. Whether you have participated in a committee, attended a gathering, or simply read these updates with the hope to re-engage soon, you are part of what makes this Association thrive. For anyone wondering why this all matters – it is simple. Strong local Associations build strong businesses, strong businesses build strong communities, and strong communities support our IBA.

Best Regards,

the Bloges

Nate Delagrange 2025 Board President



Member Events



Lunch & Learn HBA Office from noon to 1:00pm

If you are interested in participating in the 2025 Remodeling Expo we encourage you to come learn more about how to optimize your participation in this event. Bring your lunch...beverages & cookies provided.

Meet Me @ 3 Hosted by WATER OUT

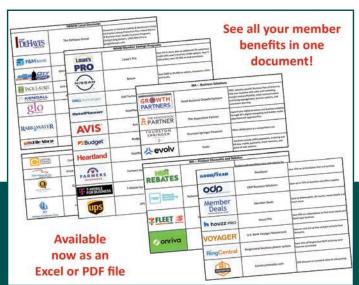
featuring the HBA FW CORNHOLE TOURNAMENT

Thursday, August 14 at Water Out 2315 Southyard Court, Fort Wayne IN 46818 3-5pm, food & beverages provided FREE for HBA Members

Team Registration is \$150 for 2 member team



REGISTER NOW! Event info on page 10



Available on the Resources tab in Infohub or email services@hbafortwayne.com to receive a copy.



Home Builders Association of Fort Wayne, Inc. Online registrations at <u>hbafortwayne.com/events</u> or contact elise@hbafortwayne.com to register

HBA FALL GOLF

Cherny`

Tuesday, September 9 Cherry Hill Golf Club

6615 Wheelock Road Fort Wayne IN 46835

8:30am check-in 9:00am Shotgun start

REGISTRATION IS OPEN NOW! See page 8 for Details

Meet Me @ 3

Hosted by Stucky's Furniture & Appliance

Thursday, October 9

at Stucy's Furniture & Applicance 5601 Coldwater Road, Fort Wayne IN 46825 3-5pm, food & beverages provided

FREE for HBA Members



See all your HBA Fort Wayne, Indiana Builders Association and National Association of Home Builders member benefits in one document!

House Notes

Rebecca Cameron, Executive Officer

Members --

I recently traveled to Florida for a family event, which also afforded a chance for me to do something I haven't done in a while -- absolutely nothing. Elise and Jen were witness to my ridiculous excitement at the prospect of sitting on the beach with a book (which, if I'm being honest would be merely a prop) and not feeling one ounce of guilt. Last Saturday I got my wish, and parked myself in a beach chair for an afternoon of sun and ocean breezes. About 20 minutes in, my mind started wandering, thinking back over the first half of the year. I realized how fortunate we've been so far this year, and I want to take this opportunity to extend a huge THANK YOU to our membership. We use that phrase a lot, for a variety of reasons, but in this case it means more because we're seeing a remarkable uptick in member engagement, which has a huge positive impact.

So, thank you for showing up, supporting events, and being actively involved. Many of you may not realize that even if your schedule is tight and you manage to pop by a Meet Me @ 3 event for 20-30 minutes, it matters. Carving 45 minutes out of your morning to attend a committee meeting matters; donating a door prize for an event matters. All these seemingly little things do, in fact, add up. And this year in particular, it's making a difference. We feel the support, and that matters the most.

Have a great month!

Riberto

Owning a business is a labor of love.

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- · Discount on subcontract rates
- Bundled coverages including errors & omissions
- · Endorsements for property, liability and auto

The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at 260.969.1317 or greg@dehayes.com.





FALL GOLF OUTING SEPTEMBER 9, 2025

Home Builders Association of Fort Wayne, Inc.

AVAILABLE SPONSORSHIPS

- All sponsorships over \$500 receive
- Pre- and post-event social media posts
- Recognition during event program
- Logo recognition in CONNECTIONS & weekly email update additional benefits listed below

Event Sponsor (\$900)

includes Team entry

Tee Off Sponsor (\$600 - 1 available)

 Hosting breakfast & first drink of the day with your logo printed on the cups!

19th Hole Sponsor (\$500 - 1 available)

 Opportunity to speak at end of day lunch & awards and provide giveaways

Cart Sponsor (\$500 - 1 available)

·Your logo displayed on the score card clip on every cart Opportunity to provide giveaways placed on every cart

Beverage Carts Sponsors





Snack Cart Sponsor (\$500 - 1 available)

 Opportunity to meet & greet at as you drive the course in the snack cart with your logo on the front

Showcase Hole Sponsor (\$375)

Staffed hole with your product/service on display

• Hole sponsor provides winner prize • 3 Rivers Activities at your hole are optional, but encouraged Green Sponsor (\$200) Yard sign with company name/logo placed at tee box EVENT SPONSORS RABBAWATER WAYNE Partners =] : (•) |= |= |D|

PIPE & SUPPLY CREDIT UNION INF CENTRAL SUPP THE DEHAYES GROUP Greg Gerbe umber COMPANY

To sign up for your sponsorshipcontact Elise elise@hbafortwayne.com or register online at: or hbafortwayne.com/events

Connections - July 2025 - 8

event of inclement weather on event day

Team Registration

700/foursome*

18 holes of golf & cart, Breakfast, Lunch, 3 Drink Tickets & Snacks, Driving Range

Registrations accepted on first-come basis & two of the foursome must be HBA members.

CHECK-IN - 8:15am

Breakfast & First Drink of the Day TEE TIME-Shotgun Start - 9:00 am LUNCH & AWARDS - following golf Thank you to our presenting sponsors:

The Chestnut Group & Cherry Hill Golf Club



SHOWCASE HOLE **SPONSORS** •The DeHayes Group Meridian Ťitle Metropolitan Title

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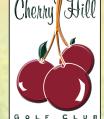
July 1-Aug 1

Limit 1 team per member organization

Registration

After August 1 you may register a 2nd team if space is available.

Contact elise@hbafortwavne.com to be put on 2nd team waitlist



6615 Wheelock Road Fort Wayne, IN 46835

TEAMS

1-Rabb Water Systems

2-Wayne Pipe & Supply 3-Carter Lumber

5-ProFed Credit Union

7-Energy Diagnostics

8-Timberlin Homes

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30-31-

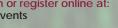
32-33-

34-

35-

6-Partners 1st Credit Union

4-Central Supply



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OUR EVENT SPONSORS

Thursday, August 14 from 3-5 pm hosted by Water Out 2315 Southyard Court

Cornhole - \$150 per 2 person team (cash prizes!) Limited to 14 teams...register today

Sponsorships

Fort Wayne IN 46818

or HBA Members

Spectators attend for FREE, but please register so we know you are attending!

\$500 - BEVERAGE SPONSOR Logo recognition in event promotions and at the event. limited to 2 sponsors

\$100 - LANE SPONSOR Your logo on a cornhole lane!

COMPAN





FWCS Construction Trades student brings home the GOLD

Isaiah Powers has a lot to celebrate. Not only did he graduate high school last month, but he won a gold medal in the 2025 SkillsUSA national competition in Atlanta at the end of June. Powers said in an interview with WANE that he placed third at SkillsUSA national competition in 2024. This year, however, he built a coffee table in an eight-hour timeframe for the cabinetmaking competition, which was judged on a variety of criteria including accuracy to the blueprint. In the end, Powers earned a gold medal for his craftsmanship.

Powers credits his carpentry instructor Chris Roberts for encouraging him to compete in SkillsUSA.

"I think passion and discipline create skill," Powers said. "So if you enjoy something and you stick with it long enough, eventually you'll get really good at it."



Construction Trades instructor Chris Roberts celebrates Isaiah's gold medal finish at SkillsUSA in Atlanta.

Congratulations, Isaiah!

Meet Me @ 3

Hosted by Stucky's Furniture & Appliance

Thursday, October 9 at Stucy's Furniture & Applicance 5601 Coldwater Road, Fort Wayne IN 46825 3-5pm, food & beverages provided

FREE for HBA Members

Plan ahead... REGISTER NOW!



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Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!

STATESMEN (500-999)



HIGHLIGHTED NAMES INCREASED POINTS LAST MONTH!

| | ATESMEN (500-999) | |
|---|---|--|
| 658 | Rob Wacker | |
| 600 | Jeff Thomas | |
| 599 | Herb Delagrange | |
| SU | PER SPIKES (250-499) | |
| 446 | Bob Buescher | |
| 279 | Jamie Lancia | |
| RO | YAL SPIKES (150-249) | |
| 243 | Jay Shipley | |
| 240 | Matt Momper | |
| 238 | Roger Delagrange | |
| 235 | Duane Kees | |
| 211 | Charlie Giese | |
| 198 | Jim Klotz | |
| 163 | Barclay Allen | |
| 155 | Kay Feichter | |
| | | |
| R | ED SPIKES (100-149) | |
| R 147 | ED SPIKES (100-149) Greg Gerbers | |
| | | |
| 147 | Greg Gerbers Matt Lancia | |
| 147 145 | Greg Gerbers Matt Lancia | |
| 147 145 139 | Greg Gerbers Matt Lancia Ric Zehr | |
| 147 145 139 112 | Greg Gerbers Matt Lancia Ric Zehr Kevan Biggs | |
| 147 145 139 112 108 105 | Greg Gerbers Matt Lancia Ric Zehr Kevan Biggs Jerry Korte | |
| 147 145 139 112 108 105 | Greg Gerbers Matt Lancia Ric Zehr Kevan Biggs Jerry Korte Rodney Robrock | |
| 147 145 139 112 108 105 G | Greg Gerbers Matt Lancia Ric Zehr Kevan Biggs Jerry Korte Rodney Robrock REEN SPIKES (50-99) | |
| 147 145 139 112 108 105 G 95 | Greg Gerbers Matt Lancia Ric Zehr Kevan Biggs Jerry Korte Rodney Robrock REEN SPIKES (50-99) Logan Buescher | |
| 147 145 139 112 108 105 6 95 83 | Greg Gerbers Matt Lancia Ric Zehr Kevan Biggs Jerry Korte Rodney Robrock REEN SPIKES (50-99) Logan Buescher Josh Barkley | |
| 147 145 139 112 108 105 6 95 83 81 | Greg Gerbers Matt Lancia Ric Zehr Kevan Biggs Jerry Korte Rodney Robrock REEN SPIKES (50-99) Logan Buescher Josh Barkley Gregg Richhart | |
| 147 145 139 112 108 105 6 95 83 81 81 | Greg Gerbers Matt Lancia Ric Zehr Kevan Biggs Jerry Korte Rodney Robrock REEN SPIKES (50-99) Logan Buescher Josh Barkley Gregg Richhart Jim Bauman | |
| 147 145 139 112 108 105 6 95 83 81 75 73 | Greg Gerbers Matt Lancia Ric Zehr Kevan Biggs Jerry Korte Rodney Robrock REEN SPIKES (50-99) Logan Buescher Josh Barkley Gregg Richhart Jim Bauman Lynn Delagrange | |

| | LIFE SPIKE (25-49) |
|----|-----------------------|
| 48 | Austin Lundquist |
| 47 | Brad Jackson |
| 44 | Terry Stauffer |
| 37 | James Burkhardt |
| 28 | Jeff Bushey |
| 26 | Chad Delagrange |
| 26 | Brad Wallace |
| 25 | Chad Korte |
| | BLUE SPIKES (6-24) |
| 22 | Michael Coe |
| 21 | Brad Lombard |
| 19 | Nate Delagrange |
| 18 | Mark Heller |
| 14 | Adam Clemens |
| 9 | Michael Jenkins |
| 9 | Tyler Miller |
| 8 | Ryan Schiltz |
| 7 | Glenn Claycomb |
| 6 | John Miller |
| 6 | Tong Nokaya |
| 6 | Ryan Wannemacher |
| | SPIKE CANDIDATES |
| 5 | Bob Barney |
| 5 | Jhonelle Kees |
| 5 | Alex Miller |
| 5 | Brian Poor |
| 3 | Amy Schiltz |
| 2 | Stefan Hartman |
| 2 | Nic Hoeffel |
| 2 | Ronald Lee |
| 2 | Kamran Mirza |
| 2 | Kevin Walsh |
| 1 | Ralph Anderson |
| 1 | Emanuel Brandenberger |
| 1 | Jeff Heiniger |
| 1 | Denny Kees |
| 1 | Linda Maynhart |
| 1 | Troy Slattery |
| 1 | Michael Woodfill |

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Great weather, a tie (broken) for 1st place and men in skirts. Thanks to everyone who participated at this annual event for HBA Fort Wayne!

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SHOWCASE HOLES

Carter Lumber The DeHayes Group A.M.E. Cleaning Gotcha Covered of FW Meridian Title Central Supply Company Louisville Tile Metropolitan Title Brickworks Supply Center Jack Laurie Home Floor Design C&F Landscaping Hull Lift Truck Partners 1st Ross Restoration Inspired Closets /Better Organized Spaces

3Rivers Federal Credit Union Reese Wholesale D.R. Horton H & H Sales Company

June Board Meeting Minutes

HBA Board of Directors Meeting Tuesday, June 10, 2025

Present: Nate Delagrange, Nic Hoeffel, Glenn Claycomb, Logan Buescher, Greg Gerbers, Barclay Allen, John Belote, Brad Giese, Al Hamed, Harrison Heller, Luke Hoffman, Mike Jenkins, Austin Lundquist, Amy Schiltz, Nick Toney, Rebecca Cameron **Absent:** Tyler Cady, Jhonelle Kees, Alex Miller

Call to Order:

The meeting was called to order @ 8am by Nate Delagrange, President

Concurrence Items: Motion to Approve and Accept

Secretary Report, Financial Report: Logan Buescher, motion; Greg Gerbers, second

Membership: (3) new members for approval:

- Tri-State Forest Products
- Davis Homes

Financial Report

May month-end financial reports approved; Logan Buescher, motion; Austin Lundquist, second Lake City Bank CD maturing on 06/20. Rebecca to check rates and approve rollover.

CBUSA

Currently have about (12) Builder members interested in learning more. CBUSA rep Ryan Lipchek to host meeting to provide further details on Friday, June 20 at the HBA office.

EO Report

Board members will receive mid-year update regarding attendance and recruitment committments. Rebecca will attend NAHB Association Management Conference in August; received a \$750 scholarship from NAHB to help offset costs.

No further business. Logan Buescher motion to adjourn; Greg Gerbers, second.

Meeting adjourned: 8:58am

Respectfully submitted, Logan Buescher, Board Secretary



Thank you, 2025 PAC Sponsors!

GOLD LEVEL



The Indiana Builders Association is one of the most effective lobbying and political organizations in our state, focused entirely on housing issues. HBA Fort Wayne has a long history of supporting IBA's lobbying team of CEO Rick Wajda and Governmental Affairs Director Carlie Hopper. PAC donations received with dues payments continue to support our efforts. We also encourage members to consider renewing or donating as a PAC Sponsor, to support and elevate our PAC program at three levels:

GOLD - \$1,500 SILVER - \$1,000 BRONZE - \$500

At minimum, donors will be recognized in the monthly Connections magazine, Weekly Update email and on signage at HBA member events. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.

Q2 Claiming deadline is August 15!







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| A - Women's Recharge Jersey Polo, Anchor Grey Heather | \$33.15 (2XL: \$36.15) |
|---|------------------------|
| 50/50 recycled polyester/polyester drop needle jersey | |

- B Women's Heavy Cotton V-Neck T, Sport Grey 90/10 cotton/polyester
- C Men's Recharge Jersey Polo, Anchor Grey Heather 50/50 recycled polyester/polyester drop needle jersey
- D Men's DryBlend Poly Pocket T, Sport Grey 50/50 cotton/polyester, DryBlend moisture-wicking
- E Sport-Tek Flexfit Cap, Maroon
- F Sport-Tek Stretch-Tek Mesh Back Cap, Iron Grey
- G- Grommeted Hemmed Towel, Black

\$13.50 (2XL: \$15.50)

\$33.15 (2XL, 3XL: \$36.15)

\$21.30 (2XL: \$24.30; 3XL: \$22.55)



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NEW BUILDER MEMBER

Davis Homes

Bradley Davis 3950 Priority Way South Drive Suite 210 Indianapolis IN 46240 (317) 370-5479 bdavis2davishomes.com davishomes.com



At Davis Homes, we believe designing your new home should be enjoyable and rewarding. We're here to help you select interior and exterior products for your home that fit both your style and budget.

Start building your dream. When we say your dream, we mean it. While we're here to help guide you through the process... you are in the driver's seat from the very beginning, which is why we offer a variety of starting points for you to explore the home building process.

NEW ASSOCIATE MEMBER

Tri-State Forest Products

David Spooner 6740 Guion Road Indianapolis IN 46268 (800) 256-8152 dspooner@tsfpi.com tsfpi.com



Our goal at Tri-State Forest Products is to develop and maintain relationships by offering remarkable service and quality products. We aren't just in the building materials business. We're in the relationship business. Without our wonderful customers, exceptional staff and the creation of partnerships with our vendors, we couldn't do what we do. Tri-State Forest Products has 9 locations throughout Michigan, Indiana, Ohio, Kentucky & Tennessee servicing 12+ states.

Indiana Builders Association September Events buildindiana.org/events



September 17IBA-NAHB Build PAC Golf OutingSeptember 18Construction Contracts & Law Seminar



kitchen and bath a reality www.theelegantkitc<u>henandbath.com - 260.247.2690</u>

Thank you to Home Lumber for hosting our June Meet Me @ 3 networking event!







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WAYS WE KEEP IN TOUCH!

Monthly CONNECTIONS online magazine

Weekly Update email sent via Mail Chimp

Email sent through our Growth Zone management system

Text-casting - We are getting ready to launch a new texting app. If you haven't been receiving information by texts and would like to be added contact Jen!

Reports and invoicing through our Infohub



If you are not hearing from us - please contact Jen Cameron at Services@hbafortwayne.com and we will update your information!





Workforce Development Champions is a new HBA Fort Wayne initiative in conjunction with NAHB's established program. Beginning January 1 of each year, member businesses will track hours for workforce development activities and report to the HBA office.* Member participation will be tracked throughout the year; achievements/rewards will be announced in December at the Inaugural Gala.

Earn hours for the following activities:

- Visit or be a guest speaker at a local student chapter
- Serve on an educational advisory board
- Donate materials or equipment to a local student chapter
- Provide job-shadowing opportunities for students in a construction trades program; or host a student for National Job Shadowing Day on/around February 2
- Offer internships, pre-apprenticeships/apprenticeships
- · Host construction trades instructor externships
- Participate in a Career Day event at an area middle school
- Volunteer to be a SkillsUSA competition judge
- Host a job fair for interns/paid employees
- Volunteer with construction-related programs at Boys & Girls Club of Fort Wayne or Junior Achievement JobSpark
- Sponsor a student chapter
- Serve on the HBA Workforce Development committee
- Host construction trades students at your business or job site

CHAMPION LEVELS

Platinum: 100 hours

Recognition in HBA publications, digital platforms and all Workforce Development-related events.

Gold: 50 hours

Recognition on digital platforms and signage at Workforce Development-related events.

Silver: 25 hours

Recognition on social media and at Workforce Development-related events.

Bronze: 15 hours

Recognition on HBA website and at Workforce Development-related events.

Community Partner: 10 hours

Recognition at Workforce Development-related events.

* Hours must be submitted quarterly to HBA office by March 24, June 23, September 2 and December 1; participant summary will appear in April/July/October issues of Connections.





MEMORIAL COLISEUM Members - do you sell products and services directly to consumers?

The Remodeling Expo could be the perfect way to grow your business!

We return to the Memorial Coliseum for the 2025 Expo. This event will be marketed to people looking to make home improvements ranging from small projects to complete interior and exterior renovations.

REGISTRATION OPEN NOW

HBA Members

Exhibit Space - \$750 for a 10 x 10 foot space additional adjacent spaces available for \$500 each

Sponsorship packages start at \$2,500



Learn More on Wednesday, July 16 HBA Office from noon to 1:00pm

If you are interested in participating in the 2025 Remodeling Expo we encourage you to come learn more about how to optimize your participation in this event. Bring your lunch...beverages & cookies provided.





Insights from 2024 participants

"With this last year being the first year, we weren't exactly sure what to expect. What we ultimately saw was a good mix of high-quality leads for remodeling projects and new home construction. We are looking forward to being part of the growth of the event this year, and for many to come!" -Windsor Homes

"Stucky's Furniture & Appliance had a very positive experience at the 2024 Remodeling Expo. The event was organized and the HBA staff easy to work with. We also made a very valuable business to business connection. Stucky's looks forward to watching the event grow and being a part of it in 2025!" - Stucky's Furniture & Appliance

"Participating in the 2024 HBA Remodeling Expo was a great success for Rivers Edge Construction. It gave us the opportunity to connect with our community, share our passion for high-quality remodels, and answer questions from homeowners looking to update their spaces. We truly enjoyed the conversations and engagement throughout the event, and we're already looking forward to participating again this year." - Glenn Claycomb **Rivers Edge Construction &** Remodeling



All Purchase and Construction applications that are taken between June 20, 2025 and August 31, 2025, will receive a \$750 Closing Cost Credit.

Requires either a new or existing First Federal Savings Bank Checking or Savings Account.



Redeem Your BPA in 3 easy steps!

100% of the cost for your BPA is covered by your Association Membership

BPA stands for Business Diagnostic & Plan of Actions and is an exclusive and private business planning tool from Small Business Growth Partners, developed through focusing on the issues of builders, remodelers, HBA Associate members and how to solve them.





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We are excited to invite you to submit your outstanding projects for consideration in the prestigious IBA Hoosier Excellence Awards. This is your opportunity to showcase your exceptional work and gain recognition within the building industry.

Project submissions are open through September 12 for IBA members to enter their best projects for consideration. Entry is free!

The winners of the IBA Hoosier Excellence Awards will be chosen by an independent panel of building industry professionals and consultants.

Winners will be honored at a grand ceremony on November 10, 2025, which will take place in conjunction with the highly anticipated IBA Leadership Conference.

For more details and to enter, visit www. ibaaward.com

Allen County Permit Activity Summary -

| | 2023 | | 2024 | | | | | | | | | | | | 2025 | | | | |
|-------------------------|-------|------|------|------|------|-------|-------|-------|------|-------|-------|-------|------|------|------|------|-------|-------|-------|
| Туре | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | Мау |
| Single Family | 97 | 54 | 60 | 134 | 109 | 119 | 138 | 97 | 99 | 136 | 88 | 128 | 125 | 64 | 79 | 77 | 107 | 172 | 94 |
| Duplex | 0 | 0 | 0 | 0 | 10 | 0 | 2 | 3 | 18 | 3 | 14 | 4 | 6 | 2 | 2 | 6 | 4 | 4 | 4 |
| Res Add 'n in \$1000 | 3396 | 2103 | 1086 | 2205 | 2015 | 3366 | 4210 | 3913 | 2214 | 5047 | 4098 | 2446 | 1533 | 3190 | 4341 | 1151 | 4215 | 3234 | 5325 |
| Res Repair in \$1000 | 10043 | 6013 | 8538 | 9077 | 9959 | 12770 | 13211 | 12992 | 9934 | 11171 | 11036 | 11074 | 9926 | 7798 | 9013 | 6629 | 13604 | 11996 | 12725 |
| Garages | 7 | 9 | 1 | 6 | 12 | 10 | 10 | 15 | 7 | 15 | 15 | 13 | 13 | 12 | 4 | 5 | 10 | 12 | 12 |
| Total Dwellings | 105 | 54 | 60 | 134 | 119 | 119 | 140 | 100 | 117 | 139 | 102 | 132 | 131 | 66 | 81 | 83 | 111 | 176 | 98 |

Permit History can be found on our website. You can access it through the infohub, go to the Resources tab on the left menu. If you are looking for specific historical data not available there, please contact services@hbafortwayne.com

Remodeling Permit Totals for Allen County —

| | М | ay 2025 | М | ay 2024 | 2025 | Year To Date | 2024 Year To Date | | | | | |
|------------|-----------|--------------|-----------|--------------|-----------|--------------|-------------------|--------------|--|--|--|--|
| Туре | # Permits | \$ | # Permits | \$ | # Permits | \$ | # Permits | \$ | | | | |
| Addition | 102 | \$5,324,641 | 109 | \$4,209,718 | 338 | \$18,395,946 | 341 | \$12,789,552 | | | | |
| Alteration | 121 | \$2,381,250 | 96 | \$1,361,109 | 572 | \$10,461,083 | 476 | \$8,161,043 | | | | |
| Remodel | 96 | \$2,560,021 | 92 | \$3,065,621 | 483 | \$14,770,480 | 411 | \$13,101,034 | | | | |
| Repair | 45 | \$765,216 | 53 | \$998,053 | 241 | \$5,907,307 | 222 | \$4,409,079 | | | | |
| Reroof | 148 | \$2,247,249 | 115 | \$1,941,460 | 439 | \$6,313,803 | 411 | \$6,774,191 | | | | |
| Tear Off | 273 | \$4,151,920 | 322 | \$4,552,498 | 927 | \$13,650,639 | 1160 | \$16,611,573 | | | | |
| Siding | 38 | \$618,866 | 69 | \$1,291,899 | 178 | \$2,664,899 | 216 | \$3,629,233 | | | | |
| TOTAL | 823 | \$18,049,163 | 856 | \$17,420,358 | 3178 | \$72,164,157 | 3237 | \$65,475,705 | | | | |



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- Flexible terms available:10 to 30 years.
- Locked rate & float-to-lock options available.
- No requalification once construction is complete.



1330 Directors Row Fort Wayne, IN 46808

260.471.8336 mortgage@partners1stcu.org







1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

| Price Summary | Sep-24 | Oct-24 | Nov-24 | Dec-24 | Jan-25 | Feb-25 | Mar-25 | Apr-25 | I | May-25 | Jun-25 | Jun-24 | Jun-23 |
|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----|--------|--------------|--------------|--------------|
| Framing | \$ 16,885 | \$ 16,793 | \$ 16,777 | \$ 17,037 | \$ 17,005 | \$ 10,375 | \$ 10,375 | \$ 17,434 | \$ | 17,440 | \$ 17,426 | \$ 17,872 | \$ 18,194 |
| Roof | \$ 4,644 | \$ 4,644 | \$ 4,644 | \$ 4,704 | \$ 4,704 | \$ 4,709 | \$ 4,709 | \$ 4,709 | \$ | 4,709 | \$ 4,709 | \$ 4,644 | \$ 4,644 |
| Exterior Doors | \$ 679 | \$ 679 | \$ 679 | \$ 679 | \$ 684 | \$ 684 | \$ 684 | \$ 684 | \$ | 684 | \$ 709 | \$ 679 | \$ 679 |
| Garage Doors | \$ 743 | \$ 723 | \$ | 723 | \$ 723 | \$ 743 | \$ 743 |
| Drywall | \$ 3,071 | \$ | 3,071 | \$ 3,071 | \$ 2,976 | \$ 2,976 |
| Interior Doors | \$ 3,365 | \$ 3,365 | \$ 3,365 | \$ 3,365 | \$ 3,370 | \$ 3,370 | \$ 3,370 | \$ 3,370 | \$ | 3,370 | \$ 3,387 | \$ 3,365 | \$ 3,365 |
| Interior Trim | \$ 2,908 | \$ 2,908 | \$ 2,908 | \$ 2,908 | \$ 2,908 | \$ 2,905 | \$ 2,905 | \$ 2,909 | \$ | 2,914 | \$ 2,914 | \$ 2,909 | \$ 2,912 |
| Final Material | \$ 598 | \$ | 598 | \$ 598 | \$ 598 | \$ 598 |
| Garage Door Oper. | \$ 322 | \$ 322 | \$ 322 | \$ 322 | \$ 332 | \$ 332 | \$ 332 | \$ 332 | \$ | 332 | \$ 332 | \$ 322 | \$ 322 |
| Total | \$ 33,215 | \$ 33,122 | \$ 33,106 | \$ 33,426 | \$ 33,416 | \$ 26,787 | \$ 26,787 | \$ 33,830 | \$ | 33,841 | \$ 33,870 | \$ 34,109 | \$ 34,433 |

2. Basic 2-Story on Slab 2,080 sq. ft. of living area, 500 sq. ft. garage

| 2,080 sq. rt. or living a | iea, | 500 sq. n. g | sarag | ;e | | | | | | | | | | |
|---------------------------|------|--------------|-------|--------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Price Summary | | Sep-24 | | Oct-24 | Nov-24 | Dec-24 | Jan-25 | Feb-25 | Mar-25 | Apr-25 | May-25 | Jun-25 | Jun-24 | Jun-23 |
| Framing | \$ | 23,632 | \$ | 23,624 | \$ 23,685 | \$ 23,975 | \$ 23,910 | \$ 23,894 | \$ 24,168 | \$ 24,397 | \$ 24,499 | \$ 24,619 | \$ 25,012 | \$ 25,380 |
| Roof | \$ | 4,096 | \$ | 4,096 | \$ 4,096 | \$ 4,257 | \$ 4,257 | \$ 4,262 | \$ 4,262 | \$ 4,262 | \$ 4,262 | \$ 4,262 | \$ 4,096 | \$ 4,096 |
| Drywall | \$ | 4,318 | \$ | 4,318 | \$ 4,318 | \$ 4,192 | \$ 4,192 |
| Exterior Doors | \$ | 1,653 | \$ | 1,653 | \$ 1,653 | \$ 1,653 | \$ 1,674 | \$ 1,674 | \$ 1,674 | \$ 1,674 | \$ 1,674 | \$ 1,746 | \$ 1,653 | \$ 1,653 |
| Exterior Trim | \$ | 3,020 | \$ | 3,020 | \$ 3,020 | \$ 3,020 | \$ 3,020 | \$ 3,020 | \$ 3,020 | \$ 3,034 | \$ 3,034 | \$ 3,034 | \$ 3,020 | \$ 3,020 |
| Garage Doors | \$ | 743 | \$ | 743 | \$ 743 | \$ 743 | \$ 743 | \$ 743 | \$ 743 | \$ 723 | \$ 723 | \$ 723 | \$ 743 | \$ 743 |
| Final Material | \$ | 749 | \$ | 749 | \$ 749 | \$ 783 | \$ 749 | \$ 749 |
| Interior Doors | \$ | 1,701 | \$ | 1,701 | \$ 1,733 | \$ 1,733 | \$ 1,737 | \$ 1,737 | \$ 1,737 | \$ 1,737 | \$ 1,783 | \$ 1,783 | \$ 1,701 | \$ 1,701 |
| Interior Trim | \$ | 9,833 | \$ | 9,833 | \$ 9,906 | \$ 9,906 | \$ 9,906 | \$ 6,443 | \$ 6,440 | \$ 6,440 | \$ 6,447 | \$ 6,447 | \$ 5,202 | \$ 5,148 |
| Garage Door Oper. | \$ | 322 | \$ | 322 | \$ 322 | \$ 322 | \$ 332 | \$ 332 | \$ 332 | \$ 332 | \$ 332 | \$ 332 | \$ 322 | \$ 322 |
| Fireplace | \$ | 1,686 | \$ | 1,733 | \$ 1,737 | \$ 1,737 | \$ 1,733 | \$ 1,733 | \$ 1,872 | \$ 1,874 | \$ 1,874 | \$ 1,874 | \$ 1,686 | \$ 1,619 |
| Total | \$ | 51,752 | \$ | 51,792 | \$ 51,962 | \$ 52,413 | \$ 52,379 | \$ 48,905 | \$ 49,316 | \$ 49,541 | \$ 49,695 | \$ 49,920 | \$ 48,375 | \$ 48,622 |

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

| Price Summary | Sep-24 | Oct-24 | Nov-24 | Dec-24 | Jan-25 | Feb-25 | Mar-25 | Apr-25 | May-25 | Jun-25 | Jun-24 | Jun-23 |
|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Framing | \$ 39,432 | \$ 39,277 | \$ 39,393 | \$ 39,506 | \$ 39,502 | \$ 39,540 | \$ 39,864 | \$ 40,169 | \$ 40,233 | \$ 41,024 | \$ 40,469 | \$ 44,226 |
| Roof | \$ 4,361 | \$ 4,361 | \$ 4,361 | \$ 4,451 | \$ 4,451 | \$ 4,460 | \$ 4,460 | \$ 4,460 | \$ 4,460 | \$ 4,460 | \$ 4,361 | \$ 4,361 |
| Exterior Doors | \$ 2,854 | \$ 2,854 | \$ 2,854 | \$ 2,854 | \$ 2,876 | \$ 2,876 | \$ 2,876 | \$ 2,876 | \$ 2,876 | \$ 2,992 | \$ 2,854 | \$ 2,854 |
| Garage Doors | \$ 931 | \$ 910 | \$ 910 | \$ 910 | \$ 931 | \$ 931 |
| Fireplace | \$ 4,001 | \$ 4,007 | \$ 4,001 | \$ 3,637 |
| Deck | \$ 9,328 | \$ 9,328 | \$ 7,877 | \$ 7,877 | \$ 7,877 | \$ 7,877 | \$ 7,877 | \$ 7,857 | \$ 8,669 | \$ 8,673 | \$ 10,591 | \$ 10,739 |
| Drywall | \$ 5,921 | \$ 5,740 | \$ 5,740 |
| Exterior Trim | \$ 1,363 | \$ 1,430 | \$ 1,430 | \$ 1,430 | \$ 1,363 | \$ 1,363 |
| Interior Trim | \$ 10,745 | \$ 10,745 | \$ 10,745 | \$ 10,745 | \$ 10,752 | \$ 10,752 | \$ 10,749 | \$ 10,749 | \$ 10,777 | \$ 10,777 | \$ 10,745 | \$ 10,705 |
| Interior Doors | \$ 5,937 | \$ 5,937 | \$ 5,937 | \$ 6,933 | \$ 6,938 | \$ 6,938 | \$ 6,938 | \$ 6,938 | \$ 6,938 | \$ 6,968 | \$ 5,937 | \$ 5,903 |
| Final Material | \$ 911 |
| Garage Door Oper. | \$ 322 | \$ 322 | \$ 322 | \$ 322 | \$ 332 | \$ 332 | \$ 332 | \$ 332 | \$ 332 | \$ 332 | \$ 322 | \$ 322 |
| Total | \$ 86,105 | \$ 85,955 | \$ 84,620 | \$ 85,819 | \$ 85,861 | \$ 85,907 | \$ 86,229 | \$ 86,560 | \$ 87,462 | \$ 88,405 | \$ 88,225 | \$ 91,691 |

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

| Price Summary | Sep-24 | Oct-24 | Nov-24 | Dec-24 | Jan-25 | Feb-25 | Mar-25 | Apr-25 | May-25 | Jun-25 | Jun-24 | Jun-23 |
|-------------------|--------------|--------------|--------------|---------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| Framing | \$ 43,119 | \$ 43,123 | \$ 43,695 | \$ 43,847 | \$ 43,690 | \$ 43,717 | \$ 43,717 | \$ 44,292 | \$ 44,465 | \$ 44,872 | \$ 44,575 | \$ 49,222 |
| Roof | \$ 5,660 | \$ 5,660 | \$ 5,660 | \$ 5,856 | \$ 5,856 | \$ 5,865 | \$ 5,865 | \$ 5,865 | \$ 5,865 | \$ 5,865 | \$ 5,660 | \$ 5,660 |
| Exterior Doors | \$ 1,743 | \$ 1,743 | \$ 1,743 | \$ 1,743 | \$ 1,757 | \$ 1,757 | \$ 1,757 | \$ 1,757 | \$ 1,757 | \$ 1,827 | \$ 1,743 | \$ 1,743 |
| Garage Doors | \$ 1,015 | \$ 1,015 | \$ 1,015 | \$ 1,015 | \$ 1,015 | \$ 1,015 | \$ 1,015 | \$ 997 | \$ 997 | \$ 997 | \$ 1,015 | \$ 1,015 |
| Drywall | \$ 6,847 | \$ 6,847 | \$ 6,847 | \$ 6,847 | \$ 6,847 | \$ 6,847 | \$ 6,847 | \$ 6,847 | \$ 6,847 | \$ 6,847 | \$ 6,641 | \$ 6,641 |
| Exterior Trim | \$ 4,390 | \$ 4,390 | \$ 4,390 | \$ 4,390 | \$ 4,390 | \$ 4,390 | \$ 4,390 | \$ 4,515 | \$ 4,515 | \$ 4,515 | \$ 4,390 | \$ 4,390 |
| Deck | \$ 6,192 | \$ 6,192 | \$ 5,986 | \$ 5,986 | \$ 5,986 | \$ 5,986 | \$ 5,986 | \$ 5,871 | \$ 6,270 | \$ 6,280 | \$ 6,770 | \$ 6,900 |
| Interior Doors | \$ 11,381 | \$ 11,381 | \$ 11,381 | \$ 12,633 | \$ 12,638 | \$ 12,638 | \$ 12,638 | \$ 12,638 | \$ 12,638 | \$ 12,698 | \$ 11,381 | \$ 10,910 |
| Interior Trim | \$ 12,525 | \$ 12,473 | \$ 12,473 | \$ 12,508 | \$ 12,509 | \$ 8,468 | \$ 8,468 | \$ 8,466 | \$ 8,490 | \$ 8,483 | \$ 8,508 | \$ 8,613 |
| Final Material | \$ 522 | \$ 522 | \$ 522 | \$ 522 | \$ 522 | \$ 522 | \$ 522 | \$ 522 | \$ 522 | \$ 545 | \$ 522 | \$ 522 |
| Garage Door Oper. | \$ 322 | \$ 322 | \$ 322 | \$ 322 | \$ 332 | \$ 332 | \$ 332 | \$ 332 | \$ 332 | \$ 332 | \$ 322 | \$ 322 |
| Fireplace | \$ 5,779 | \$ 5,779 | \$ 5,779 | \$ 5,779 | \$ 5,779 | \$ 5,779 | \$ 6,197 | \$ 6,205 | \$ 6,205 | \$ 6,205 | \$ 5,779 | \$ 5,559 |
| Total | \$ 99,494 | \$ 99,446 | \$ 99,813 | \$ 101,449 | \$ 101,322 | \$ 97,316 | \$ 97,734 | \$ 98,306 | \$ 98,902 | \$ 99,464 | \$ 97,305 | \$ 101,496 |

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