

HBA Fort Wayne

# CONNECTIONS



September 2023



Connecting area Builders & Developers with industry leading material and service providers through networking and educational opportunities.

Connecting with local, state & national policy making through the Indiana Builders Association and the National Association of Home Builders.

# 10th Annual CHILI COOK OFF



**Thursday  
October 19, 2022**

**5:30 - 7:30 pm**

*hosted by*



Fort Wayne Construction Trades  
Development at FWCS  
125 Murray Street  
Fort Wayne, IN 46802

## Event sponsorship - \$300

Includes:

- 2 tickets to the event
- Logo and recognition here and in our Weekly Update emails, Monthly CONNECTIONS newsletter, in social media and at the event

## GET INVOLVED

Sponsor or purchase tickets!  
Donate to our Silent Auction!

Are you interested in competing with your chili recipe?

Contact Rebecca at [rebecca@hbaftortwayne.com](mailto:rebecca@hbaftortwayne.com)  
(260) 420-2020 to donate or sponsor!

Thank you to our sponsors!



Proceeds benefit our student chapters and workforce development in our community.

## WE NEED YOUR HELP!

We are looking for  
silent auction items valued at \$100+

### IDEAS for Great Auction Items:

Gift cards for donor business services, outdoor living items (grill, furniture), date night or family activity package, sporting event tickets, golf packages, auto needs (gas cards, vehicle service, car washes), house fixtures, tools, etc.

Auction items need to be delivered  
to the HBA of Fort Wayne office  
by 4 pm on Wednesday, October 11.  
We are located at 305 W. Main Street,  
Fort Wayne, IN 46802.

We are happy to pick up your item(s)  
please let us know.

### OR...here's an easy way to help!

See page 25 for a list of items you can choose  
from - you send the \$\$\$ and  
we will round up your auction  
item and tag it with your logo!

**Event  
Tickets  
only \$20  
click here!**

The successful high  
bidder on this item  
will take home a  
one-of-a-kind  
bourbon barrell that  
our custom blend  
2023 Woodford  
Reserve Bourbon  
was aged in!



Do you want to compete as  
one of our chili cooks?

Contact Rebecca at  
[rebecca@hbaftortwayne.com](mailto:rebecca@hbaftortwayne.com)

Number of  
competitors limited!

## 2023 HBA Annual Sponsors

### PLATINUM



### GOLD



### SILVER



### BRONZE



CONNECTIONS is published by the Home Builders Association of Fort Wayne, Inc.  
305 West Main Street | Fort Wayne, IN 46802 | (260) 420-2020 | [hbaftortwayne.com](http://hbaftortwayne.com)

### HBA STAFF

Rebecca Cameron | Executive Officer | [rebecca@hbaftortwayne.com](mailto:rebecca@hbaftortwayne.com)

Elise Ramel | Services Director | [elise@hbaftortwayne.com](mailto:elise@hbaftortwayne.com)

CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.

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## On the cover

Granite Ridge Builders featured home is inspired by the popular rustic and modern farmhouse styles. At nearly 6,000 square-feet, it features a gourmet custom kitchen, 5 bedrooms, 5.5 bathrooms, a walk out-basement with an exercise room, a theater room, craft room and kitchen. The outdoor living is second to none with a large covered front porch and a backyard with an outdoor fireplace, two levels of entertaining space, and gorgeous water views.



Granite Ridge Builders  
HBA Fort Wayne  
member since 1997

2023 HBA BOARD OF DIRECTORS



2023 HBA Executive Officers

President	Logan Buescher	Bob Buescher Homes, Inc.
Vice President	Harrison Heller	Heller Homes
Treasurer	Greg Gerbers	The DeHayes Group
Secretary	Nate Delagrange	Colonial Homes
Immediate Past President	Luke Hoffman	Granite Ridge Builders

BOARD MEMBERS

Barclay Allen, Timberlin Homes	Tyler Kees, Zion Build Group
Glenn Claycomb, Rivers Edge Construction	Dave Korte, Korte Does It All
Al Hamed, Hamed Homes	Austin Lundquist, Wayne Pipe & Supply
Nic Hoeffel, Windsor Homes	Alex Miller, Star Homes by Delagrange & Richhart
Mike Jenkins, Home Lumber	Amy Schiltz, Metropolitan Title
Jhonelle Kees, Zion Real Estate & Development Group	Nate Shade, Builders First Source
	Brad Wallace, Bittersweet Development, LLC

*Tax Ruling:* Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB and the Indiana Builders Association, when calculating your business deduction for your association dues you must subtract \$35.64 of NAHB's \$198 dues (18%) and \$8.51 of the HBA of Fort Wayne's IBA Franchise Affiliation Fee as non-deductible.



Home Builders Association of Fort Wayne, Inc.  
2023 Board of Directors

Standing: Jhonelle Kees, Tyler Kees, Barclay Allen, Nate Shade, Mike Jenkins, Brad Wallace, Nic Hoeffel, Alex Miller, Dave Korte, Austin Lundquist, Glenn Claycomb, Amy Schiltz, Al Hamed  
Seated: Greg Gerbers, Treasurer; Harrison Heller, Vice-President; Logan Buescher, President; Luke Hoffman, Immediate-Past President; Nate Delagrange, Secretary



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that building a home can be challenging and full of decisions, but with ProFed, we take the worry and hassle out of the lending process. Discover the benefits of being pre-approved and prepared as our local mortgage experts walk you through the process.

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President's Pen

If you missed the Cornhole Tournament and BINGO event on August 17, you sure missed a great night! The "friendly competition" was in full swing, with 15 teams in attendance. At the end of the night, two of the five teams from Korte Does It All battled for the championship. Congratulations to Trevor Miller and Stacy Hatfield (Korte-4) on winning the championship round, and job well done to runners up Cory Hayden and Jake Scroggin (Korte-5).



There are still plenty of things on the horizon to keep in mind as we look ahead to fall. Next month we'll focus on recruitment with our Membership Drive Day on Thursday, October 12. NAHB is also running a Fall Recruitment Competition, September 1 to November 30, where Builder and Associate members compete to win prizes from corporate sponsor LG and Signature Kitchen Suite. Details will be coming soon.

We'll also be supporting our student chapters with our 10th Annual Chili Cook-Off & Silent Auction on October 19 -- save the date and invest some time in the future of our area's residential building industry.

Just a reminder that 2024 Board nominations are open until the end of the month. Email Rebecca if you're interested in serving on our Board of Directors.

Have a great month, and hope to see you at one of our upcoming events!

Have a great month!  
Sincerely,

Logan Buescher  
2023 Board President

Have a Codes issue? We can help!

If you're currently dealing with an issue related to building codes, bring it to the HBA Codes Committee.

For more information, contact Rebecca at the HBA office (260) 420-2020 or [rebecca@hbaftwayne.com](mailto:rebecca@hbaftwayne.com)

Member Events

Tuesday, September 12  
**Fall Golf Outing**  
Cherry Hill Golf Course - 10:30 am check-in;  
11am tee time



Wednesday, September 20  
**Business Card Breakfast**  
HBA office - 8am  
free event sponsored by Brickworks Supply Center



Thursday, October 12  
**Membership Recruitment Day**  
HBA office -ALL DAY! *Details to follow*

Wednesday, October 18  
**Business Card Breakfast**  
HBA Office - 8am  
free event sponsored by Brickworks Supply Center



Thursday, October 19  
**10th Annual Chili Cook-Off**  
FWCS Career Academy, 5:30 - 7:30pm  
125 Murray Street, Fort Wayne



Wednesday, November 15  
**Business Card Breakfast**  
HBA Office - 8am  
free event sponsored by Brickworks Supply Center

SAVE THE DATE!  
Thursday, November 16  
**HBA Bowl-a-Rama**  
CrazyPinz



Home Builders Association of Fort Wayne, Inc.  
Online registrations at  
[hbafortwayne.com/events](http://hbafortwayne.com/events) or contact  
[elise@hbafortwayne.com](mailto:elise@hbafortwayne.com) to register

HBA Committee Meetings

Tuesday, September 12  
**Board Meeting**  
Cherry Hill Golf Course - 9:30 am  
  
Monday, September 18  
**Membership Committee**  
HBA office - 7:45am  
  
Thursday, September 21  
**HBA Young Professionals**  
HBA office - 8am

**HBA Board of Directors  
nominations now open**

Submit candidates for the ballot by  
email: [rebecca@hbafortwayne.com](mailto:rebecca@hbafortwayne.com)  
or call (260) 420-2020  
Deadline: Friday, September 29

*Contact the HBA office  
for more information*

Now you can see all your  
HBA Fort Wayne, Indiana Builders Association  
and National Association of Home Builders  
member benefits in one document!

Availble on the Resources tab in the infohub or  
email [elise@hbafortwayne.com](mailto:elise@hbafortwayne.com) to receive a copy.

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At Edward Jones, we deliver candid guidance and personalized investment strategies to help you plan for and realize the possibilities of your future — for you, your family and generations to follow.

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## August Board Meeting Minutes

HBA Board of Directors Meeting  
Tuesday, August 8, 2023  
8:00 a.m. at HBA Office

Attendees: Greg Gerbers, Mike Jenkins, Austin Lundquist, Nate Delagrange, Amy Schiltz, Logan Buescher, Brad Wallace, Harrison Heller, Tyler Kees, Glenn Claycomb, Nic Hoeffel, Alex Miller, Barclay Allen, Al Hamed, Luke Hoffman, Dave Korte, Nate Shade, Jhonelle Kees, Rebecca Cameron

### Call to Order:

- The meeting was called to order @ 8:00 a.m. by Logan Buescher - President.

### Concurrence Items: Motion to Approve and Accepted

- Treasurer's Report was not available for meeting.
- Approved to move \$50,000.00 from funds at F&M bank to money market account with Wattercutter.
- Secretary's Report was accepted as presented.

### Committee/Group Updates

#### Membership -- Greg:

- Four new members approved – Pending BBB report.
- October 12 Fall membership drive – Food truck and drink truck to follow in the afternoon.
- Chili cook-off will be held at the Construction Trades Center on October 19.

#### Program – Austin:

- TinCaps event had a profit of \$766.00.
- Cornhole & Bingo event is on August 17.
- Fall golf outing is September 12. Two drink tickets per golfer.
- Bourbon Bus Tour trip was discussed with a price of \$145.00 per person.

#### Workforce Development – Alex:

- Job fair mid-November at the Construction Trades Center.
- Job sparks November 7-8. Will have three booths.
- Working with Brick Works to be at the Home & Garden Show.
- Scholarship application - Working on getting students educated on what the HBA is about.

#### Young Professionals – Logan Buescher:

- Looking for more young professionals to join the group.
- Will be helping with the Cornhole and Bingo event.
- Looking to set a Meet Me at 5 with Vans.
- Working on setting up a St. Francis tailgating event.
- Vincent Village volunteer event on November 9.
- Habitat day on October 21.

#### Professional Women in Building:

- Rebecca and Jhonelle met with Girl Scouts and working to join the Stem event at PFW on October 7.

### EO Report: Rebecca:


- Growth Zone is fully transitioned.
- Discussed Board attendance.
- Discussed Board member recruitment of two new members.
- Mike Fruchey donation will take before PAC committee and will then have a Board vote through email.
- New intern will be starting on August 9.
- Board nominations will be open soon. Need four Builders and 2 Associates.
- Revised dates for events will be coming out soon.

### Open Discussion:

- Discussed meeting with Joe Hutter and executive board. Joe could use five more inspectors to help with keeping up on inspections.
- Looking to have builders email Joe to show their support on needing these inspectors to help keep inspection lead times down to a normal 24-hour period.
- Will send survey to Builders about raising permit fees to help generate money to help hire more inspectors.

The meeting adjourned @ 8:55 a.m.

Respectfully submitted,  
Nate Delagrange  
Secretary



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## DRIVE WITH PRIDE!

Help support the next generation of building professionals and raise awareness of IBA's mission by pledging to purchase an IBA license plate!



**IBA needs 500 commitments  
by April 1, 2024,  
to make the license plate a reality.**

Proceeds from the license plate fees support the IBA Educational Scholarship Foundation and Indiana Builders Charitable Foundation. Click [HERE](#) for the commitment form; return the completed form to [mollie@buildindiana.org](mailto:mollie@buildindiana.org) or mail to IBA at 101 W. Ohio Street, Suite 710, Indianapolis, IN 46204.

### Education Program



### Certified Aging-in-Place Specialist (CAPS) Program:

A designation program that teaches the technical, business management, and customer service skills essential to competing in the fastest growing segment of the residential remodeling industry: home modifications for the aging-in-place.

CAPS I | Oct. 23  
CAPS II | Oct. 24  
CAPS III | Oct. 25

Location: Speedway Concrete Training Center  
4817 Industrial Rd., Fort Wayne, IN 46825  
Time: 8:30 a.m. - 4:00 p.m. each day



Instructor Paul Schwinghammer  
IBA Immediate Past President

HBA members attend at no charge.  
Visit <https://business.buildindiana.org/events> for details or to register.

SPIKE UPDATES

DON'T LOSE  
YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



STATESMEN (500-999)	
620	Rob Wacker
583	Herb Delagrang
552	Jeff Thomas
SUPER SPIKES (250-499)	
440	Bob Buescher
256	Jamie Lancia
ROYAL SPIKES (150-249)	
240	Jay Shipley
238	Roger Delagrang
234	Matt Momper
231	Duane Kees
203	Charlie Giese
194	Jim Klotz
155	Kay Feichter
RED SPIKES (100-149)	
146	Barclay Allen
129	Matt Lancia
128	Ric Zehr
106	Kevan Biggs
106	Jerry Korte
GREEN SPIKES (50-99)	
91	Greg Gerbers
89	Rodney Robrock
80	Gregg Richhart
74	Jim Bauman
74	Josh Barkley
72	Lynn Delagrang
55	Brad Cayot
51	Logan Buescher
50	Luke Hoffman

LIFE SPIKE (25-49)	
47	Brad Jackson
44	Terry Stauffer
40	Tyler Kees
37	James Burkhardt
37	Austin Lundquist
30	Jessica Scheurich
27	Jeff Bushey
BLUE SPIKES (6-24)	
25	Chad Delagrang
21	Michael Coe
19	Brad Lombard
18	Chad Korte
18	Brad Wallace
16	Mark Heller
11	Joseph Lenehan
9	Adam Clemens
7	Ryan Schiltz
SPIKE CANDIDATES	
5	Bob Barney
5	Tong Nokaya
5	Brian Poor
4	Michael Jenkins
4	John Miller
4	Ross Smith
4	Ryan Wannemacher
3	Tyler Miller
2	Jhonelle Kees
2	Jen Luke
2	Kamran Mirza
2	Kristy Ottinger
2	Kevin Walsh
1	Ralph Anderson
1	Emanuel Brandenberger
1	Nate Delagrang
1	Stefan Hartman
1	Jeff Heiniger
1	Denny Kees
1	Alex Miller
1	Troy Slattery



HBA Fort Wayne 2023 Printed Directory

The HBA of Fort Wayne has partnered with E&M Consulting, Inc. to produce our Membership Directory. The publication will be available in both print and digital formats. E&M will be managing the project, including advertising sales and layout/graphic design. They are highly professional and produce a high-quality publication, and we ask that you give them a moment of your time. E&M will be contacting all members about the advertising opportunities available. The publication will be mailed to every member – a great opportunity to promote and give your company additional exposure.

*Note: As we are transitioning to Growth Zone & our own dynamic, on-line directory, the 2023 Directory through E & M will not include category listing.*

**YOU'LL Fall IN LOVE WITH OUR SERVICE**

Thanks to Indiana's #1 Title Insurance Team!

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Amy Schiltz  
260.414.5127

Carla Boerger  
260.312.4062

Leah Graham  
260.705.1410

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- One-time closing, prior to start of construction.
- Low 5% minimum down payment for purchase loans.
- Flexible terms available-10 to 30 years.
- Locked rate option & float-to-lock options available.
- No requalification once construction is complete.

**Partners 1st**  
FEDERAL CREDIT UNION

1330 Directors Row  
Fort Wayne, IN 46808

**260.471.8336**  
mortgage@partners1stcu.org

Equal Housing Opportunity

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\*Maximum loan-to-value (LTV) is 95%. Minimum loan amount of \$30,000. Construction product available in NE Indiana only. Builder is subject to Lender approval. Normal loan underwriting guidelines apply. Consult your tax advisor for tax deductibility and applicable state associated costs. Property insurance is required. Private Mortgage Insurance (PMI) is required for loan-to-value's (LTV) over 80%.



SHAPE THE FUTURE OF  
RESIDENTIAL CONSTRUCTION  
IN NORTHEAST INDIANA

There are many opportunities to connect with area construction trades students through our three student chapters, and partnerships with Junior Achievement and The Boys & Girls Club.

- Fort Wayne Community Schools Career Academy
  - Garrett High School Career Development Program
  - East Allen County Schools Career Center
  - Boys & Girls Clubs of Fort Wayne School year hours are Monday-Friday, 2:30-6pm
  - Junior Achievement of Northern Indiana/ JA In a Day Program
- Register for a date beginning in early October, covering 30+ local elementary schools.

Be a  
Workforce  
Development  
Champion!





## HELP US BUILD TO 400 MEMBERS STRONG!

We are still actively recruiting to meet our  
membership goal by January 2024!

Think of the people you do business with...  
Would they benefit from being a part of HBA  
Fort Wayne?

Could their businesses benefit from IBA and  
NAHB savings programs?

If you have any prospects and would like us to  
provide them with membership information  
contact Elise at [elise@hbafortwayne.com](mailto:elise@hbafortwayne.com)

### NAHB FALL RECRUITMENT COMPETITION

Builder and Associate members are  
automatically entered in the Fall 2023  
Recruitment Competition, with the  
chance to win prizes!

Additional details coming soon!



### Have you created your NEW login?

If we have your email associated with your member  
company you should have received an invitation to create  
a new account for access to our infohub.

Once you create your NEW login you will see this screen  
*(your old password will not link you to the new site,  
you will need to create a new account)*

### A few features we think you'll enjoy:

#### Manage your Membership

Pay invoices, post member-to-member discounts, register  
for events and access our Resource Library of videos, links  
and documents.

#### Easily Update Profile

Members can update contact information, upload photos  
and choose preferences and other account settings.

#### Register for events!

our events calendar can be found at  
[hbafortwayne.com/events](http://hbafortwayne.com/events) or on the infohub

#### Resources

We've restored all the documents you used to find on our  
website in the Resource Library. You'll see a tab for this on  
the left side of the screen. There are folders for contracts,  
residential code resources, permit data and more.

### paperLESS BILLING

Invoices will now be sent via email to the primary or  
billing contact of each organization.  
If you prefer to receive invoices by mail,  
contact [elise@hbafortwayne.com](mailto:elise@hbafortwayne.com)



### CREATE YOUR LOGIN & YOU COULD WIN...

Set up your user account in September  
and you will be registered to win 2 free tickets  
to our annual Chili Cook-Off!

*If you have already created your account  
you will be automatically registered to win.*

If your login invitation has expired contact  
[elise@hbafortwayne.com](mailto:elise@hbafortwayne.com)

### OUR "Log In & Win" WINNER FOR AUGUST IS...

**Alex Miller**  
Star Homes by Delagrang &  
Richhart

Thank you to everyone who has  
created their new login!



When you are looking for  
products & services search our  
online directory to find a fellow  
HBA Fort Wayne Member!

If you work with these businesses please encourage them to renew their membership!

- A.M.E. Cleaning
- A-1 Concrete
- Abonmarche Donovan
- Bridgewater Development
- Byall Homes
- Comcast Xfinity
- Fairfield Galleries
- Habegger Corp
- Keller Williams Realty Group
- MDM Stoneworks
- MidWest America FCU
- National Door & Trim
- National Property Inspections
- PlungeLife LLC
- Pond Champs
- Prestige Tile & Stone
- Renaissance Title Company
- Smash My Trash - Fort Wayne
- SRL Corp
- The Granite Shop
- The Mortgage Corp.
- Vino Concrete Construction LLC
- VIP Mortgage
- Watercutter Financial Services
- WaterFurnace
- Wiegman Excavating
- Wolf Excavating

Renewing Members

ASSOCIATES

- ABC Supply Company
- Apex Electric
- Best Deal Auto Sales
- C L & S,Inc.
- F & M Tile& Terrazzo Co
- Jack Laurie Home Floor Designs
- RE/MAX Results
- Seiler Excavating
- Sherwin-Williams
- U.S. Lumber

BUILDERS

- Barkley Builders
- Legacy Homes by Delagrang
- Habitat for Humanity
- Lone Wolf Builders
- Sauder Built, Inc.
- Timber Rock Construction

Thank you for your continued support!

New Associate Member

**Steel Dynamics**  
Barry Schneider  
7575 West Jefferson Boulevard  
Fort Wayne, IN 46804  
(260) 969-3500  
barry.schneider@steeldynamics.com  
www.steeldynamics.com



We are one of the largest domestic steel producers and metal recyclers in the United States, with one of the most diversified product and end-market portfolios in the domestic steel industry. We operate using a circular manufacturing model, producing lower-carbon-emission, quality steel using electric arc furnace (EAF) technology with recycled ferrous scrap as the primary input. Our circular economy is driven by the passion and dedication of our innovative teams at each of our operating platforms: steel, steel fabrication, and metals recycling.

Welcome to HBA Fort Wayne!



2023 Dropped Members

We would love to welcome them back!  
If you work with any of these businesses please encourage them to renew their membership.

- Applied Technology Group
- Best Blinds
- Centier Bank
- Classic Stereo & Video
- EcoWater Systems
- EPIC Insurance Midwest
- Fort Wayne Generators
- Foster & Park Homes
- Gerke Concrete
- Holley's Landscape Company
- Koch Air
- Premier Bank
- Principle Builders
- The Tile Shop



# MEMBERSHIP \$AVINGS

AT A GLANCE

[buildindiana.org/benefits/](https://buildindiana.org/benefits/)

## SAVE MONEY AND BOOST BUSINESS THROUGH IBA'S MEMBER EXCLUSIVE PARTNERSHIPS

### Insurance Plans



Indiana Employers Trust  
Health Insurance



Cental Insurance  
Business Insurance



Quality Builder Warranty  
Business Insurance



Great American  
Builders Risk Insurance

### Business Solutions



Evolv  
Payment Processing



Small Business  
Growth Partners  
Business Coaching



Thurston Springer  
Employee 401k Plans



Association Partner  
Business Advertising

### Discounts & Rebates



HBA Rebates  
Building Product  
Rebates



National Purchasing  
Partner  
Product Discounts



Speedway Superfleet  
Gas Savings Program



Onriva Travel  
Travel Savings  
Platform

Connections - September - 15

House Notes

Hello, Builders & Associates --  
Happy Fall! I admit, I'm a couple weeks early, but it's my favorite time of year. There's something about crisp, cool, sunny days ... apple & pumpkin picking and looking toward the festive events on the calendar as the year winds down. And that includes the HBA calendar!

September kicks off with our annual Fall Golf Outing to benefit PAC. This outing sold out with nearly a full month to spare, and I consider us truly fortunate to host so many of our members for what I hope will be a fun day of fun and friendship on the course.


September is Associate Member Appreciation Month, and we'll never pass up a chance to let our Associate members know how much we value their membership, volunteerism and support! Our social media campaign will run throughout the month, making sure all our followers know about our fabulous Associate members! September 11-15 is Professional Women in Building Week, so be sure to keep an eye out for facts, stats and interesting information related to women in the residential construction industry.

We're putting a new spin on our monthly member breakfast this month as we introduce the Business Card Breakfast. Join us for a free breakfast buffet courtesy of Brickworks, and bring at least two business cards -- one for networking and one for a prize drawing.


Our Young Professionals will have a chance to connect and network at Home Lumber on Tuesday, September 26 from 4-6pm. Drinks and light hors d'oeuvres will be served. If you're under 45 and haven't checked out a YP event before, mark your calendar and we'll see you there!

Have a great month!

*Rebecca*  
Rebecca Cameron  
Executive Director - HBA of Fort Wayne



*A revolutionary  
porcelain  
shower surround  
system!*





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## QUESTIONS?

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# HBA FALL GOLF OUTING

Home Builders Association of Fort Wayne, Inc.

## SEPTEMBER 12, 2023

*in support of our annual PAC contributions*



CHECK-IN & LUNCH - 10:30 am  
TEE TIME - 11:00 am  
DINNER - 5:00 pm

6615 Wheelock Road  
Fort Wayne, IN 46835

### Bring CA\$H for the 50/50 Raffle!

(2) complimentary drink tickets per golfer.  
Additional beverages  
available for purchase with  
CASH on course;  
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**TEAMS ARE SOLD OUT!!!**  
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- |                                    |                                 |
|------------------------------------|---------------------------------|
| 1- Wayne Pipe & Supply             | 19-Arnold Lumber                |
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| 3- D.R. Horton                     | 21-Home Lumber                  |
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| 8- Delagrang Homes                 | 26-Paul Davis                   |
| 9- Ad Lab                          | 27-Kiracofe Homes               |
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| 11- Rivers Edge Construction       | 29-Ruoff Mortgage               |
| 12- Reese Wholesale                | 30-Wayne Pipe & Supply          |
| 13- Reese Wholesale                | 31-MBN Properties               |
| 14- 3 Rivers FCU                   | 32-C. Smith Construction        |
| 15- NIPSCO                         | 33-Flow-Tech Plumbing & Heating |
| 16- Carter Lumber                  | 34-Rabb Water Systems           |
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your appointment!**



**Business Hours:**

**Monday - Friday  
8:00am - 4:00pm**

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Allen County Permit Activity Summary

Type	2022											2023						
	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July
Single Family	106	173	136	144	108	113	114	94	121	153	73	74	128	90	242	155	152	180
Duplex	0	12	12	2	4	0	0	0	4	0	14	24	0	0	0	0	18	2
Apartments	1	0	4	6	0	0	0	0	0	0	11	0	0	0	0	0	8	0
Res Add 'n in \$1000	1337	2595	3978	2783	4029	3250	3933	3386	2794	2079	1373	1375	1671	2198	2736	2944	3150	2202
Res Repair in \$1000	4777	10318	15351	14192	12119	17457	20992	18249	15817	12537	8924	8857	9407	12179	18042	16212	14052	13572
Garages	8	6	12	16	14	10	15	15	13	8	7	3	4	9	17	10	14	6
Total Dwellings	107	185	152	152	112	113	114	94	125	153	98	98	128	90	242	155	178	182

The Permit History has been restored to our website. You can access it through the infohub, go to the Resources tab on the left menu.  
If you are looking for specific historical data not available there, please contact [elise@hbafortwayne.com](mailto:elise@hbafortwayne.com)

Remodeling Permit Totals for Allen County

Type	July 2023		July 2022		2023 YEAR TO DATE		2022 YEAR TO DATE	
	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$
Addition	70	\$2,201,706	88	\$3,259,172	444	\$16,194,875	501	\$19,054,462
Alteration	97	\$1,330,235	128	\$1,742,403	835	\$12,754,438	765	\$11,077,461
Remodel	65	\$2,729,008	60	\$1,888,262	469	\$16,749,322	418	\$15,640,215
Repair	39	\$909,332	54	\$1,508,676	318	\$7,000,785	293	\$6,611,719
Reroof	96	\$1,316,855	132	\$3,158,120	576	\$8,004,318	565	\$11,459,918
Tear Off	321	\$4,557,372	411	\$5,377,662	1998	\$3,925,018	1961	\$26,623,850
Siding	40	\$527,373	45	\$531,305	287	\$27,259,144	290	\$3,554,668
TOTAL	728	\$13,571,881	918	\$17,465,600	4927	\$91,887,900	4793	\$94,022,293

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And FRANKLY our insurance has you covered.

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The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at **260.969.1317** or [greg@dehayes.com](mailto:greg@dehayes.com).

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We're looking for people who will underwrite the cost of a terrific auction item for the Chili Cook-Off.

All you need to do is “write the check” and we will purchase the item and tag is with your logo for event night!

Just let us know which item you'd like to sponsor and we will invoice you and put together your item.



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Bourbon & Cigar Basket  
Fort Wayne - Out on the Town!  
Family Fun  
Mani/Pedi Package  
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Martini Basket  
Movie Night  
Wine from the Vinyard  
On the River  
Coffee Basket

#### **\$150 Items**

Dinner for Two at Eddie Merlot's  
Dinner for Two at Ruth Chris

#### **\$250 Item**

Golf for your foursome  
at Cherry Hill or Autum Ridge  
Spa Day



**The Bourbon has  
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2023 HBA Fort Wayne  
Custom Blend  
Woodford Reserve Bourbon  
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**\$79 per bottle**

**Case of 6 bottles - \$474**

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**Payment due at pick-up or on delivery**

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Because each barrel matures at its own rate, they take on a character of their own. At the Woodford Reserve Distillery in Kentucky we tasted several barrels as we crafted our own HBA two barrel batch. We selected our barrel picks with the help of Woodford Reserve's Katelyn Welsh under the direction of Master Distiller Chris Morris.

The art of making fine bourbon first took place on the site of the Woodford Reserve Distillery, a National Historic Landmark, in 1812. The perfectly balanced taste of our Kentucky Straight Bourbon Whiskey is comprised of more than 200 detectable flavor notes, from bold grain and wood, to sweet aromatics, spice, and fruit & floral notes.



We have transitioned to this new platform and are bringing our website management in-house. If you encounter any problems in event registration or accessing other information previously found on our site contact [rebecca@hbafortwayne.com](mailto:rebecca@hbafortwayne.com) or [elise@hbafortwayne.com](mailto:elise@hbafortwayne.com) for assistance.

BUILDERS

Would you like to see one of your homes on the cover of an upcoming issue of *Connection*? Email Elise at [elise@hbafortwayne.com](mailto:elise@hbafortwayne.com). We will need a photo that will likely be cropped to fit this format, your current logo and a brief description of the property.



You're invited to see first-hand just how SIMPLE and BENEFICIAL the Mont Synthesis Shower Surround System is with a live INSTALLATION DEMONSTRATION

Wednesday, September 30  
3 pm to 6 pm  
at Mont Surfaces - INDIANAPOLIS  
Wednesday, September 20

RSVP today or no later than 3 days prior to your session to: [jennifers@montsurfaces.com](mailto:jennifers@montsurfaces.com)

Light refreshments will be served

The ongoing shortage in the skilled trades is real! The Mont Synthesis Shower Surround System is offering a solution because it is designed to take advantage of a standard construction skillset that does not rely on a specialty trade installer.

To prepare for this uncomplicated and revolutionary shower surround system installation demonstration

WE URGE YOU to check out our Mont Synthesis Page and Installation Video

We look forward to seeing you!

Save the Date  
for these  
upcoming HBA Fort Wayne events!

Thursday, November 16  
HBA Bowl-a-Rama  
CrazyPinz, 5-7pm  
1414 Northland Boulevard, Fort Wayne



Teams of 5 players needed to compete for fun AND prizes!

Thursday, December 14  
HBA Board Inauguration Luncheon & General Membership Meeting  
Ceruti's, 11:30am -2pm  
6601 Innovation Boulevard, Fort Wayne

Sponsorships are available for both events starting at \$300.  
Email [rebecca@hbafortwayne.com](mailto:rebecca@hbafortwayne.com) or call (260) 420-2020



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1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Aug-22	Aug-21
Framing	\$ 20,039	\$ 19,102	\$ 18,559	\$ 18,165	\$ 17,999	\$ 17,955	\$ 17,934	\$ 18,194	\$ 18,584	\$ 18,561	\$ 22,713	\$ 20,768
Roof	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,624
Exterior Doors	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 580
Garage Doors	\$ 751	\$ 751	\$ 751	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751	\$ 742
Drywall	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 3,071
Interior Doors	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 2,610
Interior Trim	\$ 2,910	\$ 2,910	\$ 2,911	\$ 2,911	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,910	\$ 2,115
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 482
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 36,284	\$ 35,348	\$ 34,806	\$ 34,403	\$ 34,238	\$ 34,194	\$ 34,173	\$ 34,433	\$ 34,823	\$ 34,801	\$ 38,958	\$ 35,314

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Aug-22	Aug-21
Framing	\$ 27,942	\$ 26,965	\$ 26,422	\$ 25,478	\$ 25,288	\$ 25,255	\$ 25,217	\$ 25,380	\$ 26,040	\$ 26,204	\$ 32,569	\$ 33,639
Roof	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,076
Drywall	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,296
Exterior Doors	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,310
Exterior Trim	\$ 2,932	\$ 2,932	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 2,932	\$ 2,780
Garage Doors	\$ 751	\$ 751	\$ 751	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751	\$ 742
Final Material	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 596
Interior Doors	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,606
Interior Trim	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,055	\$ 4,532
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 1,607	\$ 1,607	\$ 1,607	\$ 1,607	\$ 1,607	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,607	\$ 1,413
Total	\$ 51,093	\$ 50,115	\$ 49,660	\$ 48,708	\$ 48,518	\$ 48,498	\$ 48,460	\$ 48,622	\$ 49,283	\$ 49,447	\$ 55,626	\$ 55,312

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Aug-22	Aug-21
Framing	\$ 47,455	\$ 46,460	\$ 45,295	\$ 44,521	\$ 44,248	\$ 44,240	\$ 44,162	\$ 44,226	\$ 44,633	\$ 44,487	\$ 52,751	\$ 49,614
Roof	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,341
Exterior Doors	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,657
Garage Doors	\$ 939	\$ 939	\$ 939	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 939	\$ 930
Fireplace	\$ 3,313	\$ 3,313	\$ 3,313	\$ 3,313	\$ 3,313	\$ 3,314	\$ 3,314	\$ 3,314	\$ 3,637	\$ 3,637	\$ 3,313	\$ 3,111
Deck	\$ 9,973	\$ 11,436	\$ 10,755	\$ 10,768	\$ 10,716	\$ 10,716	\$ 10,739	\$ 10,739	\$ 10,421	\$ 10,421	\$ 9,721	\$ 10,864
Drywall	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,915
Exterior Trim	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,297
Interior Trim	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,670	\$ 8,617
Interior Doors	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,531
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 702
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 93,839	\$ 94,306	\$ 92,460	\$ 91,692	\$ 91,367	\$ 91,360	\$ 91,305	\$ 91,691	\$ 91,781	\$ 91,634	\$ 98,848	\$ 93,901

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Aug-22	Aug-21
Framing	\$ 57,347	\$ 56,139	\$ 54,965	\$ 54,291	\$ 53,954	\$ 53,987	\$ 49,531	\$ 49,222	\$ 49,663	\$ 49,511	\$ 62,222	\$ 61,935
Roof	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,639
Exterior Doors	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,422
Garage Doors	\$ 1,023	\$ 1,023	\$ 1,023	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,023	\$ 1,014
Drywall	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,831
Exterior Trim	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,118
Deck	\$ 6,757	\$ 7,458	\$ 7,193	\$ 7,267	\$ 6,885	\$ 6,885	\$ 6,900	\$ 6,900	\$ 6,835	\$ 6,835	\$ 6,936	\$ 7,469
Interior Doors	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,216
Interior Trim	\$ 8,561	\$ 8,545	\$ 8,545	\$ 8,545	\$ 8,545	\$ 8,555	\$ 8,600	\$ 8,613	\$ 8,604	\$ 8,604	\$ 8,611	\$ 6,887
Final Material	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 424
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 5,549	\$ 5,549	\$ 5,549	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,609	\$ 4,961
Total	\$ 109,426	\$ 108,903	\$ 107,463	\$ 106,864	\$ 106,145	\$ 106,188	\$ 101,792	\$ 101,496	\$ 101,863	\$ 101,711	\$ 114,590	\$ 111,238



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