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CONNECTIONS



February 2026

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Inside this issue

Page

5	President's Pen - Nic Hoeffel
6	HBA Upcoming Events
7	House Notes
8	IBA 2026 Event Calendar
10	Spike Club Update
12	January Lunch + Learn March Meet Me @3
13	HBA January Board Meeting Minutes
14	PAC Sponsorships
16	Network Night
18-19	Membership Updates <ul style="list-style-type: none"> • New Members • Renewed Members
21	HBA FW 2026 Events Calendar
22-23	Workforce Development
24	Town & Country New Home Tour
27	Lumber Report January 2026

On the cover

**For more information on
how you can participate in
Construction & Technical
Education Month, see page 26.**



Home Builders Association of Fort Wayne, Inc.

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.

2026 HBA BOARD OF DIRECTORS



2026 HBA Executive Officers

President	Nic Hoeffel	Windsor Homes
Vice-President	Glenn Claycomb	Rivers Edge Construction
Treasurer	Al Hamed	Hamed Homes
Secretary	Greg Gerbers	The DeHayes Group
Immediate Past President	Nate Delagrange	Colonial Homes

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TAX RULING: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by the National Association of Home Builders (NAHB) and the Indiana Builders Association (IBA), For BUILDERS \$28.70 is not deductible for income tax purposes and for ASSOCIATES \$25.90 is not deductible.

IBA's most important event of the year!

2026

Builders Day at the Statehouse

Join the Indiana Builders Association for a legislative briefing followed by a luncheon at the Statehouse with state legislators to discuss priority issues.

Monday, February 9th
Embassy Suites Hotel, Indianapolis
110 West Washington St, Indianapolis, IN 46204
Briefing 10:00 a.m. | Luncheon 11:30 a.m.

For more information or to register, visit www.buildindiana.org

As we turn the calendar to February, I can't help but be excited for the year that is taking shape. We have a lot on our agenda for 2026, and I am eager to be part of our HBA's growth for years to come. This is a busy month for us at the HBA office. We encourage all of you to seize the opportunities ahead and attend these events not only for yourselves but for the betterment of the association as a whole. It is you, our members, who benefit the most from strong engagement and attendance at these events and it is one of the keys to getting the most out of your membership.



The month ahead is short, but it is packed with critical opportunities for our industry to lead. Chief among these is our upcoming trip to Indianapolis for the IBA Builders Day at the Statehouse on February 9th and 10th. If you have never attended this event, we encourage you to spend the time and make the trip. Advocacy is one of the most important roles we play as an association, and these meetings are our chance to speak directly with legislators about the issues that impact your bottom line. From sensible building regulations to housing affordability. We aren't just building houses, we are the experts providing the framework for Indiana's growth, and it is vital that our voices are heard where the decisions are made. There's still time to sign up! Please reach out to me or Rebecca if you are interested in going and we can help facilitate your registration.

Closer to home, I am looking forward to seeing everyone at our HBA Networking Night on February 5th. This is always one of my favorite events because it highlights the incredible synergy between our builder and associate members. Our associates will have their products and services on full display, and it's the perfect environment to foster those local partnerships that keep our projects moving forward. It is FREE for builders to attend, we just ask that you register through the HBA, so we know who's coming. I hope to see you all there.

Lastly, some of us are planning our yearly pilgrimage to the International Builders Show, this year in Orlando, Florida. Three days of nonstop education and discovery. Whether you're attending educational sessions or exploring the exhibit floors, I encourage you to bring those innovative ideas and products to life back here at home in Fort Wayne.

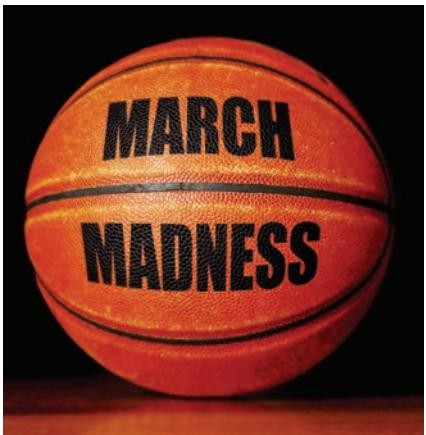
Whether we are walking the halls of the State House or the aisles of our networking floor, our strength lies in our connection to one another. Let's keep this momentum going and make February a month of significant progress.

I hope to see you all very soon!

A handwritten signature in black ink, appearing to read "Nic Hoeffel".

Nic Hoeffel
2026 Board President

Member Events



MARCH MADNESS

Meet Me @ 3

Thursday, March 19, 3-5pm



106 Peckhart Court, Auburn

**Event is FREE, but please
REGISTER:**
hbafortwayne.com/events

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HBA

Home Builders Association of Fort Wayne, Inc.
Online registrations at
hbafortwayne.com/events or contact
elise@hbafortwayne.com to register

SAVE THE DATE
for these upcoming events:

**Building Blocks Education Series:
Rural Construction & Development**
April 29, 2026
hosted by Rural 1st

Meet Me @ 3: Cinco de Mayo
May 5, 2026
hosted by Central Supply

**Spring GMM &
Builder Appreciation Luncheon**
May 21, 2026

PAC GOLF OUTING
June 11, 2026

**Building Blocks Education Series:
2026 Remodeling Expo**
July 14, 2026

**See all your HBA Fort Wayne,
Indiana Builders Association and
National Association of Home
Builders member benefits
in one document!**

Hello, Members!

Even though it's only February, we've got a lot going on in the HBA office for this year.

Our annual Network Night is kicking things off tomorrow, with is SOLD. OUT. for yet another year! Thank you to our Associate members for filling all booth spaces, and to our Builder members who plan to attend and learn about all the products and services available from our Associate member businesses.

Also coming up February 9 is Indiana Builder Association's Legislative Day in Indianapolis. HBA members have an incredible opportunity to attend a legislative briefing, followed by a lunch at the State House where Senators and Representatives will be present for conversation. If you're interested in attending, contact Jenna Blackwell at IBA, (317) 917-1100, ext. 207.

We've had many members step up their recruiting efforts recently, and that's so awesome to see! We appreciate every conversation you have with business colleagues who aren't members, sharing your HBA experience and encouraging others to join. Recruiting in January were **Nic Hoeffel** and **Glenn Claycomb** -- thank you!

Be sure to check out details for our upcoming events on page 12, including our **36th Annual Town & Country New Home Tour**, running April 25-26 and May 2-3. Registration is now open on the HBA website, or contact the office for more information.

Have a great month!

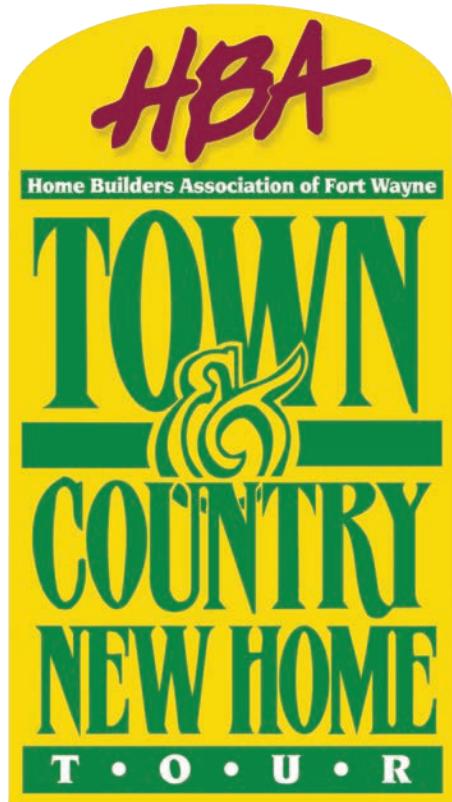
Rebecca

2026 Town & Country New Home Tour

Saturday & Sunday
April 25 & 26
Saturday & Sunday
May 2 & 3



Registration open NOW!





2026 State & National Association Calendar of Events



Date	Event	Location
February 9-10	IBA Legislative Conference	Embassy Suites, Indianapolis, IN
February 17 - 19	International Builders' Show	Orange County Convention Center, Orlando, FL
February 18	Networking Night at IBS	TBD
April 15	IBA Executive Committee Meeting	Gaylor Electric
June 9-13	NAHB Spring Leadership Meeting & Legislative Conference	Grand Hyatt, Washington, D.C.
June 17	IBA Executive Committee Meeting	South Bend, IN
August 19	IBA Executive Committee Meeting	Madison County, IN
October 6-8	NAHB Fall Board and Committee Meetings	Detroit Marriott @ Renaissance Center, Detroit, Michigan
October 14	IBA Executive Committee Meeting	Indiana Construction Roundtable Foundation, Indianapolis, IN
November 12-13	NAHB Area 9 Leadership Conference	TBD
TBD	Hoosier Excellence Awards & IBA Board Meeting	TBD
TBD	NAHB BUILD-PAC Event	TBD

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The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at **260.969.1317** or greg@dehayes.com.

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Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!

STATESMEN (500-999)	
668	Rob Wacker
610	Jeff Thomas
602	Herb Delagrange
SUPER SPIKES (250-499)	
449	Bob Buescher
285	Jamie Lancia
ROYAL SPIKES (150-249)	
243	Jay Shipley
241	Matt Momper
238	Roger Delagrange
236	Duane Kees
214	Charlie Giese
199	Jim Klotz
170	Greg Gerbers
165	Barclay Allen
155	Kay Feichter
RED SPIKES (100-149)	
147	Matt Lancia
142	Ric Zehr
112	Kevan Biggs
108	Jerry Korte
106	Rodney Robrock
104	Logan Buescher
GREEN SPIKES (50-99)	
85	Josh Barkley
81	Gregg Richhart
75	Jim Bauman
74	Lynn Delagrange
71	Luke Hoffman
58	Brad Cayot
56	Tyler Kees
51	Austin Lundquist

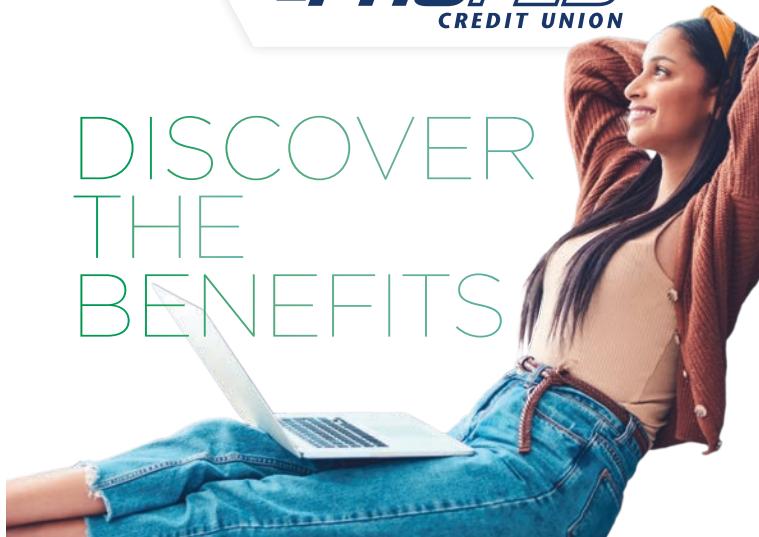


HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!

LIFE SPIKE (25-49)	
47	Bruce Jackson
46	Nate Delagrange
44	Terry Stauffer
37	James Burkhardt
28	Jeff Bushey
27	Chad Delagrange
27	Brad Wallace
25	Chad Korte
BLUE SPIKES (6-24)	
23	Michael Coe
22	Brad Lombard
18	Mark Heller
16	Adam Clemens
10	Glenn Claycomb
10	Michael Jenkins
9	Ryan Schiltz
6	Alex Miller
6	John Miller
6	Tong Nokaya
6	Ryan Wannemacher
SPIKE CANDIDATES	
5	Jhonelle Kees
5	Brian Poor
3	Amy Schiltz
2	Bradley Davis
2	Stefan Hartman
2	Nic Hoeffel
2	Ronald Lee
2	Kamran Mirza
2	Kevin Walsh
1	Emanuel Brandenberger
1	Al Hamed
1	Jeff Heiniger
1	Denny Kees
1	Linda Maynhart
1	Troy Slattery
1	Michael Woodfill

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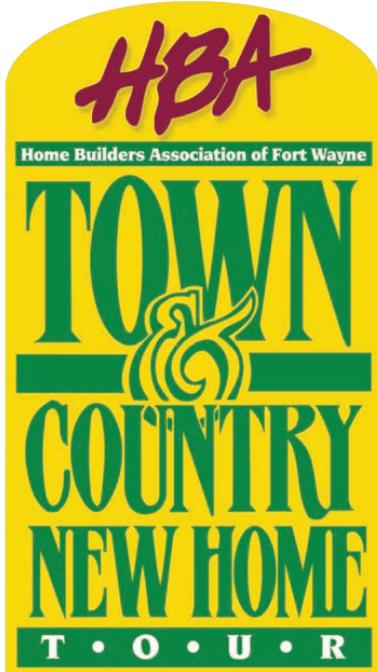


Contact Us:

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 info@HBArebates.com

866.849.8400
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Thank you to the members who braved the winter cold to attend the January Lunch and Learn event where we discussed Town & Country details!



MARCH MADNESS kick-off!

Thursday, March 19



hosted by
Van's Home Center
106 Peckhart Court
Auburn IN 46706

3-5pm
Food & Drinks
provided by
Van's Home Center!

HBA Members
can register now
for this free event!



January 2026 Board Meeting Minutes

HBA Fort Wayne Board of Directors

01/13/26 Meeting Minutes

Roll Call:

Present: Nic Hoeffel, Glenn Claycomb, Al Hamed, Greg Gerbers, Nate Delagrange, Barclay Allen, John Belote, Tyler Cady, Bob Fisher, Brad Giese, Mike Jenkins, Jhonelle Kees, Rachel Kees, Matt Lancia, Austin Lundquist, AJ Sheehe, Nick Toney

Absent: Amy Schiltz

Call to Order: 8:00a, by President Nic Hoeffel

Mission Statement: The Home Builders Association of Fort Wayne, Inc. supports all segments of the residential building industry through advocacy, education, workforce development, networking and community involvement.

Consent Agenda

- Secretary's Report – December Board meeting minutes were reviewed and approved
- Financial Report – December 2025 financial review/summary was presented
- Committee Reports

A motion was made and approved to provide financial support related to governmental affairs initiatives:

\$500 support to Paul Lagemann

\$600 support to Supreme Welding (related workforce legislative support activities)

Membership

- NAHB Membership report as of 12/31/25 was reviewed.
- Applications for review/approval:
 - Classic Graphics (Giese); FW Housing Authority; Mutton Rentals; Wagoners Floor Systems
- Approval for participation with the BPP program as noted

Motion to approve Consent Agenda reports and new member applications (pending BBB); approved

Strategic Planning 2026

Initial discussion was held regarding strategic planning priorities for 2026.

Notes/Action Items

Outreach to Indianapolis regarding membership opportunities

Develop and launch a social media campaign to support member engagement

Adjourned: 9:10am

Submitted by Greg Gerbers, Secretary, HBA Board of Directors



Home Builders Association of Fort Wayne, Inc.

BUILD-PAC

2026 PAC Sponsorship

Part of our HBA Fort Wayne mission is to support the local residential construction industry with advocacy efforts. PAC donations received with dues payments continue to support these efforts, and we encourage members to consider renewing or donating as a PAC Sponsor, to support and elevate our PAC program.

Sponsorship is available at three levels:

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BRONZE LEVEL



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SYSTEMS

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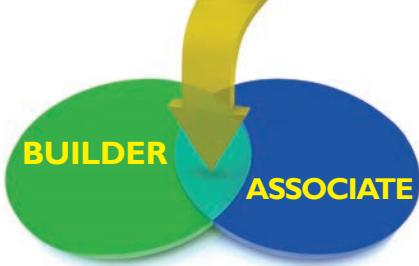
3riversfcu.org | 800.825.3641

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NMLS# 556303

SUCCESS!



HBA
Home Builders Association of Fort Wayne, Inc.

Network Night

Thursday, February 5
4:00 to 6:30 pm

at Ceruti's
6601 Innovation Boulevard - Fort Wayne

BUILDERS CAN STILL SIGN UP TO ATTEND FOR FREE!

Paticipating Associates

3Kings Flooring
ABC Supply Company
Aqua Systems
Brickworks*
Builders FirstSource
Central Supply Company
Closet Concepts Inc
Cornerstone
First Federal Savings Bank*
Floor Coverings International
H & H Sales Company
Habitat for Humanity of Greater Fort Wayne
Home Lumber
Inspired Closets/BOS Garage Floors
Leading Edge Countertops
Lee Supply*
Leatherman Supply
Meridian Title*
Momper Insulation Inc
Mont Surfaces by Mont Granite
Nob Brick & Fireplaces
ONeils Glass
Overhead Door Company of Fort Wayne*
Partners 1st FCU
Pella Windows & Doors
ProFed Federal Credit Union*
Rabb Water Systems*
Raber Patio
Raynor Door Authority
Residential Warranty Company
Ruoff Mortgage*
Rural1st
Screenmobile
STAR Financial Bank
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Bone Dry Roofing
Collier's Comfort Services
Fairfield Electric, Inc.
Fifth Third Bank
Fox Contractors Corp.
Graber Masonry
Hahn Systems
Hartman Brothers Heating & Air
Home Lumber, Inc.
Integrity Surfaces LLC
Matt Klotz Heating & Plumbing

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Overhead Door Company of Fort Wayne
Prestige Heating & Air
ProFed Federal Credit Union
Raynor Door Authority
Residential Warranty Company
The DeHayes Group
Trane Supply
UpRight Garage Door Services
Van's Home Center
Water Out
Westlake Royal Building Products

NEW ASSOCIATE MEMBERS

Art Home Photo

Dustin McKibben
7722 Lima Road
Fort Wayne IN 46818
(260) 241-6631
dustin@arthomephoto.com
ArtHomePhoto.com



Art Home Photo is a premier real estate marketing company specializing in high-end photos, video, and creative media that help listings stand out and agents look like the best in the business. From crisp, true-to-life imagery to cinematic tours and attention-grabbing creative concepts, our team is built to deliver standout visuals with fast turnaround and an easy, professional experience from booking to delivery. Art Social is the social media agency arm—built for brands that want consistent, premium content without the headache—creating Reels, TikToks, testimonials, and ad creatives that plug directly into an in-house marketing team's strategy. Together, Art Home Photo and Art Social help businesses and real estate professionals show up with confidence, build trust faster, and turn scrolls into leads.

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*Have an issue
with codes or legislation?*

If you're dealing with an issue related to building codes or legislation, bring it to the HBA Governmental Affairs Committee.

For more information,
contact Rebecca
at the HBA office
(260) 420-2020 or

rebecca@hbafortwayne.com

NEW ASSOCIATE MEMBERS

Creative Tone Media

Tony Bottone
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Fort Wayne IN 46808
(260) 483-5600
joe@fortwaynedoor.com
fortwaynedoor.com



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Fort Wayne IN 46825
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Prestigehvafortwayne@gmail.com
prestigeheatandcooling.com



Prestige Heating And Air is dedicated to providing the best possible solution for your home or business. You can count on us to provide you with a system and solution that fits your unique needs and since we've installed many systems in this area, we've earned a reputation for doing the job right the first time. We service and repair all brands!

Building Blocks Educational Series

Rural Construction & Development
April 29, 2026
hosted by Rural 1st
HBA Office

RENEWING MEMBERS *Thank you!*

BUILDERS

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Hamed Homes
Heller Homes
Home Enterprises Inc
Maggos Builders Inc
Nixon Homes Inc
Olive + Oak Custom Homes
Property X Contracting
RW Robrock Design-Build
Sky Hill Homes Inc. by Larry Myers
Star Homes By Delagrange & Richhart
Vision Homz

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- Low 5% minimum down payment for purchase loans.
- Flexible terms available: 10 to 30 years.
- Locked rate & float-to-lock options available.
- No requalification once construction is complete.



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Home Builders Association of Fort Wayne, Inc.

Mark your calendars and join us for this year's events.

DATE	EVENT	VENUE
2-Feb	Town + Country registration open	
5-Feb	Network Night	Ceruti's
Feb 9-10	IBA Legislative Conference	Indianapolis
February 17-19	International Builders Show	Orlando
19-Mar	Meet Me @ 3: March Madness Tip-off	Van's Home Center, Auburn
April 25-26	Town + Country New Home Tour	
May 2-3	Town + Country New Home Tour	
5-May	Meet Me @ 3: Cinco de Mayo	Central Supply
21-May	Spring General Membership Meeting	Ceruti's
11-Jun	PAC Golf Outing	
14-Jul	Building Blocks: Remodeling Expo	HBA office
23-Jul	Meet Me @ 3: <i>Open for sponsorship!</i>	
20-Aug	Cornhole Tournament	
September	Associate Member Appreciation Month	
September 7-11	Professional Women in Building Week	
8-Sep	Meet Me @ 3: PWB	
17-Sep	HBA Golf Outing	
October	Careers in Construction Month	
22-Oct	13th Annual Chili Cook-Off + Silent Auction	
November 7-8	3rd Annual Remodeling Expo	Memorial Coliseum
25-Nov	Night of Lights	HBA office
11-Dec	Inaugural/GMM	Ceruti's

Sponsorships available for all events!
Contact the HBA office for details (260) 420-2020



HONOR ROLL

PLATINUM LEVEL



GOLD LEVEL



SILVER LEVEL



COMMUNITY PARTNERS



Thank you to everyone who donated time and talent in 2025 to help educate local students and introduce them to construction trades!



Home Builders Association of Fort Wayne, Inc.

Workforce Development Champions 2026

Workforce Development Champions is an HBA Fort Wayne initiative in conjunction with NAHB's established program. Beginning January 1 of each year, member businesses will track hours for workforce development activities and report to the HBA office.* Member participation will be tracked throughout the year; achievements/rewards will be announced in December at the Inaugural Gala.

Earn hours for the following activities:

- Visit or be a guest speaker at a local student chapter or school
- Serve on an educational advisory board
- Donate materials or equipment to a local student chapter
- Provide job-shadowing opportunities for students in a construction trades program; or host a student for National Job Shadowing Day on/around February 2
- Offer internships, pre-apprenticeships/apprenticeships
- Host construction trades instructor externships
- Participate in a Career Day event at an area middle school
- Volunteer to be a SkillsUSA competition judge
- Host a job fair for interns/paid employees
- Volunteer with construction-related programs at Boys & Girls Club of Fort Wayne or Junior Achievement JobSpark
- Sponsor a student chapter
- Serve on the HBA Workforce Development committee
- Host construction trades students at your business or job site



CHAMPION LEVELS

Platinum: 100 hours

Recognition in HBA publications, digital platforms and all Workforce Development-related events.

Gold: 50 hours

Recognition on digital platforms and signage at Workforce Development-related events.

Silver: 25 hours

Recognition on social media and at Workforce Development-related events.

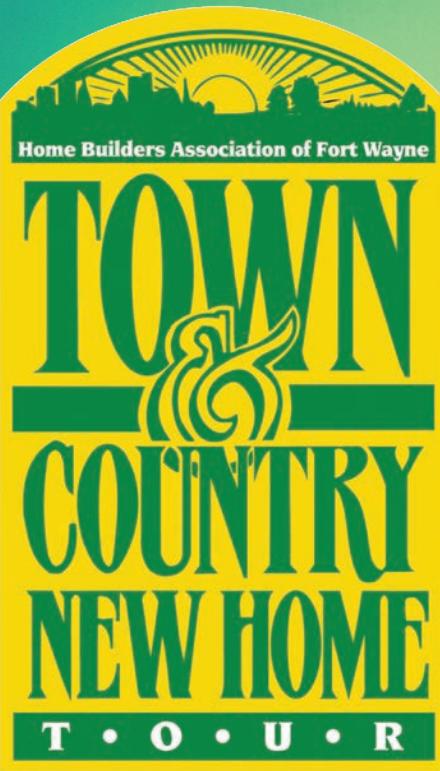
Bronze: 15 hours

Recognition on HBA website and at Workforce Development-related events.

Community Partner: 10 hours

Recognition at Workforce Development-related events.

* Hours must be submitted quarterly to HBA office by March 25, June 26, September 25 and December 4; participant summary will appear in April/July/October issues of *Connections*.



Home entry: \$1,500
5+ locations: \$1,400 per entry

*discount given when invoiced
through HBA office*

In-Home Vendor*
Single location: \$500
\$50 discount for

2+ locations: \$450 each

*discount given when invoiced
through HBA office*

***In-Home Vendors make
arrangements directly with builders
for specific homes in the show.
HBA office can provide a list of
participating builders and homes.
In-Home Vendors must be members
of HBA Fort Wayne.**

GUIDEBOOK ADVERTISING

Full-Page	\$1,200
Half-Page	\$850
1/4 Page	\$525

PREMIUM ADS

2-page Center Spread	\$2,600
Back Cover	\$2,100
Inside Front Cover	\$1,650
Inside Front Facing	\$1,475
Inside Back Cover	\$1,650
Inside Back Facing	\$1,475

REGISTRATION NOW OPEN!

Registration closes Monday, February 23

Sign up today at
hbafortwayne.com/events
 contact
 elise@hbafortwayne.com
 for more information

Event Sponsors



2026 Town & County New Home Tour Dates

Saturday, April 25
Sunday, April 26
Saturday, May 2
Sunday, May 3

Noon to 5pm each day

EVENT SPONSORSHIP: \$3,000

- Sponsor may display product/service in up to (2) participating Town & Country Tour homes. (\$900 value) *Subject to participating builder and sponsor mutually agreeing upon location and product being displayed in home.
- Print advertisement in the official event guidebook
1/2-page full-color (\$850 value), or \$850 applied to full-page ad
- Sponsorship mentions in all radio spots over a two-week span
- Logo placement on all TV spots over a two-week span
- Logo and sponsorship mention on all print advertising, including placement on guidebook cover (\$1,500 value)
- Logo and sponsorship mention on HBAfortwayne.com linking directly to your website (\$1,000 value)
- Recognition on HBA social media thanking you for your sponsorship and linking to your website (\$250 value)
- CONNECTIONS magazine and Weekly Update e-newsletter mentions from time of sign-up through end of the event (\$200 value)
- Your business will serve as a point of distribution for the official Guidebook, driving traffic to your location (\$250 value)
- Six month ad schedule in CONNECTIONS magazine
1/4-page, full-color (3.75" wide by 4.5" tall) (\$430 value), or \$430 value applied to a larger ad

**For questions and assistance with registering or invoicing,
please contact elise@hbafortwayne.com (260) 420-2020**



Home Builders Association of Fort Wayne, Inc.

WAYS WE KEEP IN TOUCH!

Monthly *CONNECTIONS* online magazine

Weekly Update email sent via Mail Chimp

Email sent through our Growth Zone management system

Reports and invoicing through our Infohub

If you are not hearing from us - please contact Jen Cameron at Services@hbafortwayne.com and we will update your information!



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01
02
03

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*The deliverable is an extremely accurate and personalized 30+ page, step-by-step and time-based 12-month plan for you and your business.



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FEBRUARY CAREERS IN TECHNICAL EDUCATION MONTH

What is CTE?

Career and technical education, or CTE, is education that directly prepares students for high-wage, high-demand careers. CTE covers many different fields, information technology, construction, advanced manufacturing and many more. CTE encompasses many different types of education, from classroom learning to certification programs to work-based learning opportunities outside the classroom.

What is CTE Month?

Career and Technical Education Month®, or CTE Month®, is a public awareness campaign that takes place each February to celebrate the value of CTE.

What can you do?

WEEK ONE - Participate in Job Shadow Week. Members can host students for a day at their place of business, either individually or in small groups, so that students can see real-world examples of careers in action, as well as be exposed to the workplace.

WEEK TWO - Host a Career Exploration Panel at your company or home builders' association office. Discuss local career opportunities for students.

WEEK THREE - Donate Equipment. Members may be in a prime position to donate equipment or supplies that meet industry standards, ensuring that students in secondary and post-secondary institutions have access to appropriate instruments for the respective career fields they hope to enter.

WEEK FOUR - Teach a middle school lesson plan for Teach-In Week. Engage students at the middle school level, creating excitement for technical career pathways.

More information can be found
at nahb.org/workforce.



Student
Chapters



Lumber Report

1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Jan-25	Jan-24
Framing	\$ 17,434	\$ 17,440	\$ 17,426	\$ 17,371	\$ 16,681	\$ 16,677	\$ 16,560	\$ 16,537	\$ 16,537	\$ 16,481	\$ 17,005	\$ 17,329
Roof	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,704	\$ 4,644
Exterior Doors	\$ 684	\$ 684	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 684	\$ 679
Garage Doors	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 743	\$ 743
Drywall	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 2,976
Interior Doors	\$ 3,370	\$ 3,370	\$ 3,387	\$ 3,387	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,370	\$ 3,365
Interior Trim	\$ 2,909	\$ 2,914	\$ 2,914	\$ 2,914	\$ 3,028	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,027	\$ 2,908	\$ 2,909
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 332	\$ 322
Total	\$ 33,830	\$ 33,841	\$ 33,870	\$ 33,814	\$ 33,329	\$ 33,323	\$ 33,205	\$ 33,208	\$ 33,208	\$ 33,152	\$ 33,416	\$ 33,565

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Jan-25	Jan-24
Framing	\$ 24,397	\$ 24,499	\$ 24,619	\$ 24,458	\$ 23,575	\$ 23,015	\$ 22,877	\$ 22,877	\$ 22,837	\$ 22,756	\$ 23,910	\$ 24,966
Roof	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,257	\$ 4,096
Drywall	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,192
Exterior Doors	\$ 1,674	\$ 1,674	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,674	\$ 1,653
Exterior Trim	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,020	\$ 3,020
Garage Doors	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 743	\$ 743
Final Material	\$ 749	\$ 749	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 749	\$ 749
Interior Doors	\$ 1,737	\$ 1,783	\$ 1,783	\$ 1,783	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,737	\$ 1,701
Interior Trim	\$ 6,440	\$ 6,447	\$ 6,447	\$ 6,447	\$ 6,571	\$ 6,566	\$ 6,566	\$ 6,566	\$ 6,566	\$ 6,561	\$ 9,906	\$ 5,148
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 332	\$ 322
Fireplace	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,733	\$ 1,619
Total	\$ 49,541	\$ 49,695	\$ 49,920	\$ 49,759	\$ 49,022	\$ 48,456	\$ 48,354	\$ 48,354	\$ 48,334	\$ 48,253	\$ 52,379	\$ 48,209

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Jan-25	Jan-24
Framing	\$ 40,169	\$ 40,233	\$ 41,024	\$ 40,939	\$ 39,658	\$ 39,272	\$ 39,073	\$ 39,044	\$ 39,076	\$ 39,093	\$ 39,502	\$ 40,532
Roof	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,451	\$ 4,361
Exterior Doors	\$ 2,876	\$ 2,876	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,876	\$ 2,854
Garage Doors	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 931	\$ 931
Fireplace	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 3,985	\$ 3,995	\$ 3,995	\$ 3,995	\$ 4,071	\$ 4,007	\$ 4,001
Deck	\$ 7,857	\$ 8,669	\$ 8,673	\$ 7,455	\$ 7,446	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,877	\$ 10,398
Drywall	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,740
Exterior Trim	\$ 1,430	\$ 1,430	\$ 1,430	\$ 1,430	\$ 1,436	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,363	\$ 1,363
Interior Trim	\$ 10,749	\$ 10,777	\$ 10,777	\$ 10,777	\$ 11,022	\$ 11,010	\$ 11,010	\$ 11,010	\$ 11,006	\$ 11,006	\$ 10,752	\$ 10,705
Interior Doors	\$ 6,938	\$ 6,938	\$ 6,968	\$ 6,968	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 6,938	\$ 5,903
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Total	\$ 86,560	\$ 87,462	\$ 88,405	\$ 87,102	\$ 86,188	\$ 85,756	\$ 85,568	\$ 85,563	\$ 85,591	\$ 85,684	\$ 85,861	\$ 88,021

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Jan-25	Jan-24
Framing	\$ 44,292	\$ 44,465	\$ 44,872	\$ 44,710	\$ 43,452	\$ 42,781	\$ 42,478	\$ 42,523	\$ 42,456	\$ 42,552	\$ 43,690	\$ 45,581
Roof	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,856	\$ 5,660
Exterior Doors	\$ 1,757	\$ 1,757	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,757	\$ 1,743
Garage Doors	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 1,015	\$ 1,015
Drywall	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,641
Exterior Trim	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,390	\$ 4,390
Deck	\$ 5,871	\$ 6,270	\$ 6,280	\$ 5,832	\$ 5,796	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,986	\$ 6,775
Interior Doors	\$ 12,638	\$ 12,638	\$ 12,698	\$ 12,698	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,638	\$ 10,910
Interior Trim	\$ 8,466	\$ 8,490	\$ 8,483	\$ 8,475	\$ 8,719	\$ 8,716	\$ 8,714	\$ 8,714	\$ 8,709	\$ 8,709	\$ 12,509	\$ 8,565
Final Material	\$ 522	\$ 522	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 522	\$ 522
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Fireplace	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,309	\$ 6,309	\$ 6,309	\$ 6,309	\$ 5,779	\$ 5,559
Total	\$ 98,306	\$ 98,902	\$ 99,464	\$ 98,845	\$ 97,985	\$ 97,293	\$ 97,092	\$ 97,162	\$ 97,090	\$ 97,186	\$ 101,322	\$ 97,682

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