

HBA Fort Wayne

CONNECTIONS

HBA

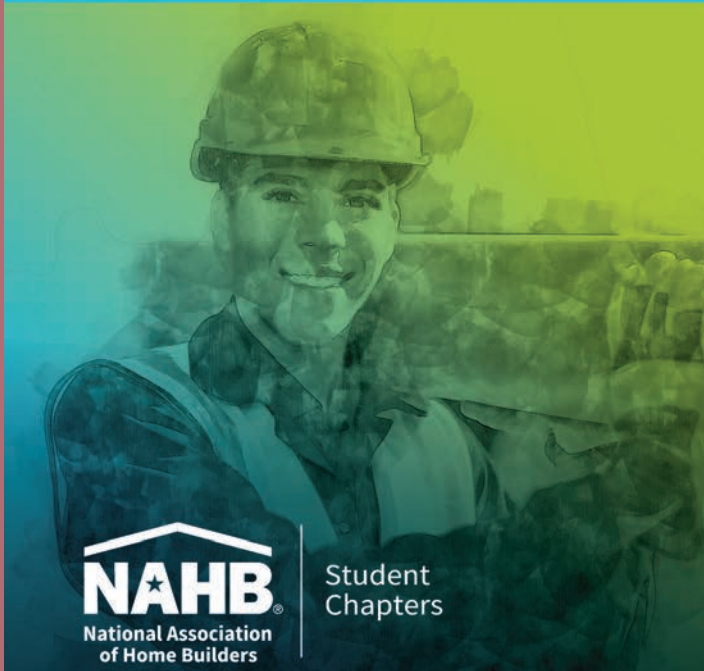
Home Builders Association
of Fort Wayne

February 2026

Career and Technical Education Month

MONTH OF FEBRUARY

#CTEMONTH



NAHB
National Association
of Home Builders

Student
Chapters



Connecting area builders & developers with industry leading material and service providers through networking and educational opportunities.

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Greg Gerbers

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To renew or learn more about the benefits of sponsorship contact:

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(260) 420-2020

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On the cover

For more information on
how you can participate in
Construction & Technical
Education Month, see page 26.



Home Builders Association of Fort Wayne, Inc.

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.

Connections - February 2026 - 3



2026 HBA Executive Officers

President	Nic Hoeffel	Windsor Homes
Vice-President	Glenn Claycomb	Rivers Edge Construction
Treasurer	Al Hamed	Hamed Homes
Secretary	Greg Gerbers	The DeHayes Group
Immediate Past President	Nate Delagrange	Colonial Homes

BOARD MEMBERS

Barclay Allen, *Timberlin Homes*
John Belote, *Rabb Water Systems*
Tyler Cady, *MBN Properties*
Bob Fisher, *Prime Homes*
Brad Giese, *D.R. Horton*
Mike Jenkins, *Home Lumber*

Jhonelle Kees, *Zion Real Estate & Development Group*

Rachel Kees, *Quality Crafted Homes*
Austin Lundquist, *Wayne Pipe & Supply*
Matt Lancia, *Matt Lancia Signature Homes*
Amy Schiltz, *Metropolitan Title*
A.J. Sheehee, *Hickory Creek Homes*
Nick Toney, *Lake City Bank*

TAX RULING: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by the National Association of Home Builders (NAHB) and the Indiana Builders Association (IBA), For BUILDERS \$28.70 is not deductible for income tax purposes and for ASSOCIATES \$25.90 is not deductible.

IBA's most important
event of the year!



Builders Day at the Statehouse

Join the Indiana Builders Association for a legislative briefing followed by a luncheon at the Statehouse with state legislators to discuss priority issues.

Monday, February 9th

Embassy Suites Hotel, Indianapolis
110 West Washington St, Indianapolis, IN 46204
Briefing 10:00 a.m. | Luncheon 11:30 a.m.

For more information
or to register, visit
www.buildindiana.org

As we turn the calendar to February, I can't help but be excited for the year that is taking shape. We have a lot on our agenda for 2026, and I am eager to be part of our HBA's growth for years to come. This is a busy month for us at the HBA office. We encourage all of you to seize the opportunities ahead and attend these events not only for yourselves but for the betterment of the association as a whole. It is you, our members, who benefit the most from strong engagement and attendance at these events and it is one of the keys to getting the most out of your membership.



The month ahead is short, but it is packed with critical opportunities for our industry to lead. Chief among these is our upcoming trip to Indianapolis for the IBA Builders Day at the Statehouse on February 9th and 10th. If you have never attended this event, we encourage you to spend the time and make the trip. Advocacy is one of the most important roles we play as an association, and these meetings are our chance to speak directly with legislators about the issues that impact your bottom line. From sensible building regulations to housing affordability. We aren't just building houses, we are the experts providing the framework for Indiana's growth, and it is vital that our voices are heard where the decisions are made. There's still time to sign up! Please reach out to me or Rebecca if you are interested in going and we can help facilitate your registration.

Closer to home, I am looking forward to seeing everyone at our HBA Networking Night on February 5th. This is always one of my favorite events because it highlights the incredible synergy between our builder and associate members. Our associates will have their products and services on full display, and it's the perfect environment to foster those local partnerships that keep our projects moving forward. It is FREE for builders to attend, we just ask that you register through the HBA, so we know who's coming. I hope to see you all there.

Lastly, some of us are planning our yearly pilgrimage to the International Builders Show, this year in Orlando, Florida. Three days of nonstop education and discovery. Whether you're attending educational sessions or exploring the exhibit floors, I encourage you to bring those innovative ideas and products to life back here at home in Fort Wayne.

Whether we are walking the halls of the State House or the aisles of our networking floor, our strength lies in our connection to one another. Let's keep this momentum going and make February a month of significant progress.

I hope to see you all very soon!

A handwritten signature in black ink that reads "Nic Hoeffel". The signature is written in a cursive, flowing style.

Nic Hoeffel
2026 Board President

Member Events



MARCH MADNESS

Meet Me @ 3

Thursday, March 19, 3-5pm



106 Peckhart Court, Auburn

Event is FREE, but please REGISTER:

hbafterwayne.com/events



Available on the Resources tab in Infohub or email services@hbafterwayne.com to receive a copy.



Home Builders Association of Fort Wayne, Inc.

Online registrations at

hbafortwayne.com/events or contact
elise@hbafortwayne.com to register

SAVE THE DATE

for these upcoming events:

Building Blocks Education Series: Rural Construction & Development

April 29, 2026

hosted by Rural 1st

Meet Me @ 3: Cinco de Mayo

May 5, 2026

hosted by Central Supply

**Spring GMM &
Builder Appreciation Luncheon**
May 21, 2026

May 21, 2026

PAC GOLF OUTING

June 11, 2026

**Building Blocks Education Series:
2026 Remodeling Expo**
July 14, 2026

July 14, 2026

**See all your HBA Fort Wayne,
Indiana Builders Association and
National Association of Home
Builders member benefits
in one document!**

Hello, Members!

Even though it's only February, we've got a lot going on in the HBA office for this year.

Our annual Network Night is kicking things off tomorrow, with is SOLD. OUT. for yet another year! Thank you to our Associate members for filling all booth spaces, and to our Builder members who plan to attend and learn about all the products and services available from our Associate member businesses.

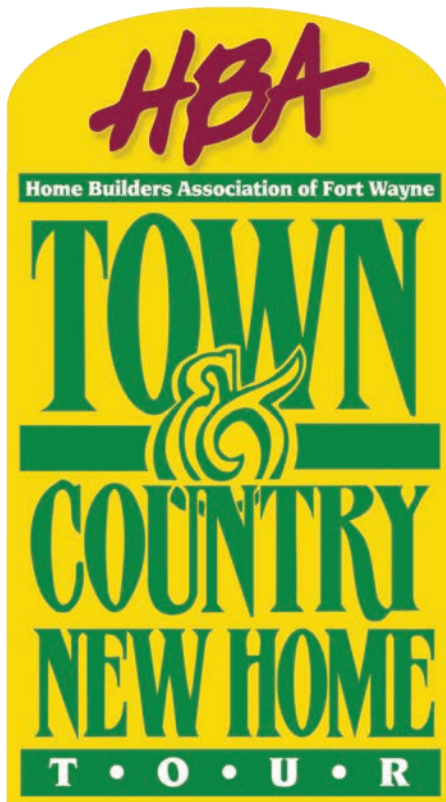
Also coming up February 9 is Indiana Builder Association's Legislative Day in Indianapolis. HBA members have an incredible opportunity to attend a legislative briefing, followed by a lunch at the State House where Senators and Representatives will be present for conversation. If you're interested in attending, contact Jenna Blackwell at IBA, (317) 917-1100, ext. 207.

We've had many members step up their recruiting efforts recently, and that's so awesome to see! We appreciate every conversation you have with business colleagues who aren't members, sharing your HBA experience and encouraging others to join. Recruiting in January were **Nic Hoeffel** and **Glenn Claycomb** -- thank you!

Be sure to check out details for our upcoming events on page 12, including our **36th Annual Town & Country New Home Tour**, running April 25-26 and May 2-3. Registration is now open on the HBA website, or contact the office for more information.

Have a great month!

Rebecca



2026 Town & Country New Home Tour

**Saturday & Sunday
April 25 & 26
Saturday & Sunday
May 2 & 3**

Registration open NOW!





2026 State & National Association Calendar of Events



Date	Event	Location
February 9-10	IBA Legislative Conference	Embassy Suites, Indianapolis, IN
February 17 - 19	International Builders' Show	Orange County Convention Center, Orlando, FL
February 18	Networking Night at IBS	TBD
April 15	IBA Executive Committee Meeting	Gaylor Electric
June 9-13	NAHB Spring Leadership Meeting & Legislative Conference	Grand Hyatt, Washington, D.C.
June 17	IBA Executive Committee Meeting	South Bend, IN
August 19	IBA Executive Committee Meeting	Madison County, IN
October 6-8	NAHB Fall Board and Committee Meetings	Detroit Marriott @ Renaissance Center, Detroit, Michigan
October 14	IBA Executive Committee Meeting	Indiana Construction Roundtable Foundation, Indianapolis, IN
November 12-13	NAHB Area 9 Leadership Conference	TBD
TBD	Hoosier Excellence Awards & IBA Board Meeting	TBD
TBD	NAHB BUILD-PAC Event	TBD

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The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at
260.969.1317 or greg@dehayes.com.

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Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



**HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!**

STATESMEN (500-999)

668 Rob Wacker
610 Jeff Thomas
602 Herb Delagrang

SUPER SPIKES (250-499)

449 Bob Buescher
285 Jamie Lancia

ROYAL SPIKES (150-249)

243 Jay Shipley
241 Matt Momper
238 Roger Delagrang
236 Duane Kees
214 Charlie Giese
199 Jim Klotz
170 Greg Gerbers
165 Barclay Allen
155 Kay Feichter

RED SPIKES (100-149)

147 Matt Lancia
142 Ric Zehr
112 Kevan Biggs
108 Jerry Korte
106 Rodney Robrock
104 Logan Buescher

GREEN SPIKES (50-99)

85 Josh Barkley
81 Gregg Richhart
75 Jim Bauman
74 Lynn Delagrang
71 Luke Hoffman
58 Brad Cayot
56 Tyler Kees
51 Austin Lundquist

LIFE SPIKE (25-49)

47 Bruce Jackson
46 Nate Delagrang
44 Terry Stauffer
37 James Burkhardt
28 Jeff Bushey
27 Chad Delagrang
27 Brad Wallace
25 Chad Korte

BLUE SPIKES (6-24)

23 Michael Coe
22 Brad Lombard
18 Mark Heller
16 Adam Clemens
10 Glenn Claycomb
10 Michael Jenkins
9 Ryan Schiltz
6 Alex Miller
6 John Miller
6 Tong Nokaya
6 Ryan Wannemacher

SPIKE CANDIDATES

5 Jhonelle Kees
5 Brian Poor
3 Amy Schiltz
2 Bradley Davis
2 Stefan Hartman
2 Nic Hoeffel
2 Ronald Lee
2 Kamran Mirza
2 Kevin Walsh
1 Emanuel Brandenberger
1 Al Hamed
1 Jeff Heiniger
1 Denny Kees
1 Linda Maynhart
1 Troy Slattery
1 Michael Woodfill



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\$1,650.24

- 1 Register
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- 3 Receive a Rebate Check

PARTICIPATING MANUFACTURERS

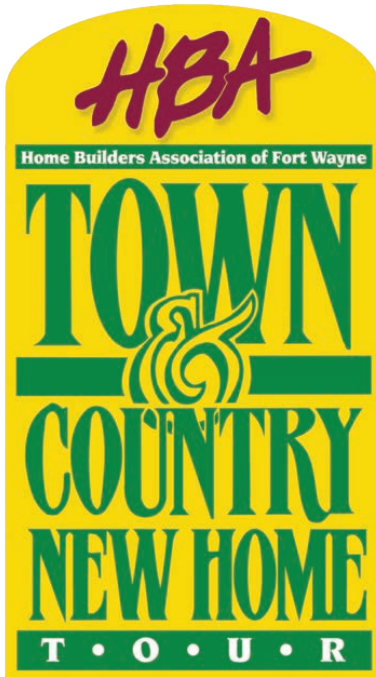


Contact Us:

 HBArebates.com
 info@HBArebates.com

 866.849.8400
 @HBArebates





Thank you to the members who braved the winter cold to attend the January Lunch and Learn event where we discussed Town & Country details!



MARCH MADNESS kick-off! Thursday, March 19



hosted by
Van's Home Center
106 Peckhart Court
Auburn IN 46706

3-5pm
Food & Drinks
provided by
Van's Home Center!

HBA Members
can register now
for this free event!



January 2026 Board Meeting Minutes

HBA Fort Wayne Board of Directors

01/13/26 Meeting Minutes

Roll Call:

Present: Nic Hoeffel, Glenn Claycomb, Al Hamed, Greg Gerbers, Nate Delagrange, Barclay Allen, John Belote, Tyler Cady, Bob Fisher, Brad Giese, Mike Jenkins, Jhonelle Kees, Rachel Kees, Matt Lancia, Austin Lundquist, AJ Sheehe, Nick Toney

Absent: Amy Schiltz

Call to Order: 8:00a, by President Nic Hoeffel

Mission Statement: The Home Builders Association of Fort Wayne, Inc. supports all segments of the residential building industry through advocacy, education, workforce development, networking and community involvement.

Consent Agenda

- Secretary's Report – December Board meeting minutes were reviewed and approved
- Financial Report – December 2025 financial review/summary was presented
- Committee Reports

A motion was made and approved to provide financial support related to governmental affairs initiatives:

\$500 support to Paul Lagemann

\$600 support to Supreme Welding (related workforce legislative support activities)

Membership

- NAHB Membership report as of 12/31/25 was reviewed.
- Applications for review/approval:
 - Classic Graphics (Giese); FW Housing Authority; Mutton Rentals; Wagoners Floor Systems
- Approval for participation with the BPP program as noted

Motion to approve Consent Agenda reports and new member applications (pending BBB); approved

Strategic Planning 2026

Initial discussion was held regarding strategic planning priorities for 2026.

Notes/Action Items

Outreach to Indianapolis regarding membership opportunities

Develop and launch a social media campaign to support member engagement

Adjourned: 9:10am

Submitted by Greg Gerbers, Secretary, HBA Board of Directors



2026 PAC Sponsorship

Part of our HBA Fort Wayne mission is to support the local residential construction industry with advocacy efforts. PAC donations received with dues payments continue to support these efforts, and we encourage members to consider renewing or donating as a PAC Sponsor, to support and elevate our PAC program.

Sponsorship is available at three levels:

GOLD - \$1,500

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rebecca@hbafortwayne.com



Thank you to our 2025 PAC Sponsors:

GOLD LEVEL



BRONZE LEVEL



At minimum, donors will be recognized in the monthly Connections magazine, Weekly Update email and on signage at HBA member events. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.

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Network Night

Thursday, February 5
4:00 to 6:30 pm

at Ceruti's
 6601 Innovation Boulevard - Fort Wayne

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Participating Associates

- 3Kings Flooring
- ABC Supply Company
- Aqua Systems
- Brickworks*
- Builders FirstSource
- Central Supply Company
- Closet Concepts Inc
- Cornerstone
- First Federal Savings Bank*
- Floor Coverings International
- H & H Sales Company
- Habitat for Humanity of Greater Fort Wayne
- Home Lumber
- Inspired Closets/BOS Garage Floors
- Leading Edge Countertops
- Lee Supply*
- Leatherman Supply
- Meridian Title*
- Momper Insulation Inc
- Mont Surfaces by Mont Granite
- Nob Brick & Fireplaces
- ONEils Glass
- Overhead Door Company of Fort Wayne*
- Partners 1st FCU
- Pella Windows & Doors
- ProFed Federal Credit Union*
- Rabb Water Systems*
- Raber Patio
- Raynor Door Authority
- Residential Warranty Company
- Ruoff Mortgage*
- Rural1st
- Screenmobile
- STAR Financial Bank
- Taylor Rental Center/Auburn Rental and Supply
- The DeHayes Group
- The Granite Shop
- United Dumpsters
- Water Out
- Wayne Pipe*
- Wible's U-Pick Hardwoods Fort Wayne

EVENT SPONSORS



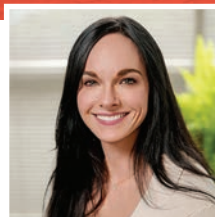
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Leah Graham
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RENEWING MEMBERS *Thank you!*

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Bin There Dump That Michianas
Bone Dry Roofing
Collier's Comfort Services
Fairfield Electric, Inc.
Fifth Third Bank
Fox Contractors Corp.
Graber Masonry
Hahn Systems
Hartman Brothers Heating & Air
Home Lumber, Inc.
Integrity Surfaces LLC
Matt Klotz Heating & Plumbing

ASSOCIATES

Momper Insulation
Nesseth Concrete
Overhead Door Company of Fort Wayne
Prestige Heating & Air
ProFed Federal Credit Union
Raynor Door Authority
Residential Warranty Company
The DeHayes Group
Trane Supply
UpRight Garage Door Services
Van's Home Center
Water Out
Westlake Royal Building Products

NEW ASSOCIATE MEMBERS

Art Home Photo

Dustin McKibben
7722 Lima Road
Fort Wayne IN 46818
(260) 241-6631
dustin@arthomephoto.com
ArtHomePhoto.com



Art Home Photo is a premier real estate marketing company specializing in high-end photos, video, and creative media that help listings stand out and agents look like the best in the business. From crisp, true-to-life imagery to cinematic tours and attention-grabbing creative concepts, our team is built to deliver standout visuals with fast turnaround and an easy, professional experience from booking to delivery. Art Social is the social media agency arm—built for brands that want consistent, premium content without the headache—creating Reels, TikToks, testimonials, and ad creatives that plug directly into an in-house marketing team's strategy. Together, Art Home Photo and Art Social help businesses and real estate professionals show up with confidence, build trust faster, and turn scrolls into leads.

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bluethoryconstruction.com



Blue Theory Construction Installation Services provides specialized, professional installation of windows, doors, and specialty exterior products for custom home builders, high end renovation firms, and product dealerships. While we perform routine installation of common products, our team is also highly experienced and certified in the installation of complex and technically demanding entry door systems, including oversized, multi panel, and specialty configurations that require advanced planning and precision execution.



*Have an issue
with codes or legislation?*

If you're dealing with an issue
related to building codes or
legislation, bring it to the HBA
Governmental Affairs Committee.

For more information,
contact Rebecca
at the HBA office
(260) 420-2020 or

rebecca@hbafortwayne.com

NEW ASSOCIATE MEMBERS

Creative Tone Media

Tony Bottone
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Fort Wayne IN 46804
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creativetonemedia.com



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Fort Wayne IN 46808
(260) 483-5600
joe@fortwaynedoor.com
fortwaynedoor.com



At Fort Wayne Door & Dock, we're more than just a door company—we're your trusted local partner for reliable, safe, and high-quality garage door and dock solutions. Based in Fort Wayne, Indiana, we proudly serve both homeowners and commercial facilities across Northeast Indiana with expert installation, repair, and maintenance services.

Leatherman Supply

Kevin Park
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Goshen IN 46528
(574) 533-0597
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leathermansupply.com



Leatherman Supply is a team of professionals delivering the highest quality products and service in the construction industry. While providing two premier showrooms in Northern Indiana, Leatherman Supply is your trusted kitchen, bath, window and door specialists who consistently deliver the highest quality craftsmanship and exceptional customer service. Every project begins with a commitment to understanding the unique needs of our clients, ensuring we provide an excellent job, every time. Our expert team works closely with our clients to bring their vision to life.

Prestige Heating & Air

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prestigeheatandcooling.com



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Prestige Heating And Air is dedicated to providing the best possible solution for your home or business. You can count on us to provide you with a system and solution that fits your unique needs and since we've installed many systems in this area, we've earned a reputation for doing the job right the first time. We service and repair all brands!

Building Blocks Educational Series

Rural Construction & Development
April 29, 2026
hosted by Rural 1st
HBA Office

RENEWING MEMBERS *Thank you!*

BUILDERS

Cornerstone Custom Homes
Hamed Homes
Heller Homes
Home Enterprises Inc
Maggos Builders Inc
Nixon Homes Inc
Olive + Oak Custom Homes
Property X Contracting
RW Robrock Design-Build
Sky Hill Homes Inc. by Larry Myers
Star Homes By Delagrange & Richhart
Vision Homz

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Here at Partners 1st, it's about U. We work side-by-side to provide the best financial solutions during your home's construction. We understand your vision and your budget, and with our flexible rates and terms, we can help you build your tomorrow.

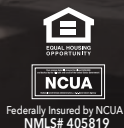
- One-time closing, prior to start of construction.
- Low 5% minimum down payment for purchase loans.
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- Locked rate & float-to-lock options available.
- No requalification once construction is complete.



Partners 1st
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1330 Directors Row
Fort Wayne, IN 46808

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mortgage@partners1stcu.org



www.partners1stcu.org



Mark your calendars and join us for this year's events.

DATE	EVENT	VENUE
2-Feb	Town + Country registration open	
5-Feb	Network Night	Ceruti's
Feb 9-10	IBA Legislative Conference	Indianapolis
February 17-19	International Builders Show	Orlando
19-Mar	Meet Me @ 3: March Madness Tip-off	Van's Home Center, Auburn
April 25-26	Town + Country New Home Tour	
May 2-3	Town + Country New Home Tour	
5-May	Meet Me @ 3: Cinco de Mayo	Central Supply
21-May	Spring General Membership Meeting	Ceruti's
11-Jun	PAC Golf Outing	
14-Jul	Building Blocks: Remodeling Expo	HBA office
23-Jul	Meet Me @ 3: <i>Open for sponsorship!</i>	
20-Aug	Cornhole Tournament	
September	Associate Member Appreciation Month	
September 7-11	Professional Women in Building Week	
8-Sep	Meet Me @ 3: PWB	
17-Sep	HBA Golf Outing	
October	Careers in Construction Month	
22-Oct	13th Annual Chili Cook-Off + Silent Auction	
November 7-8	3rd Annual Remodeling Expo	Memorial Coliseum
25-Nov	Night of Lights	HBA office
11-Dec	Inaugural/GMM	Ceruti's

Sponsorships available for all events!
Contact the HBA office for details (260) 420-2020



HONOR ROLL

PLATINUM LEVEL



GOLD LEVEL



SILVER LEVEL



COMMUNITY PARTNERS



*Thank you to everyone who donated time and talent
in 2025 to help educate local students and
introduce them to construction trades!*



Workforce Development Champions 2026

Workforce Development Champions is an HBA Fort Wayne initiative in conjunction with NAHB's established program. Beginning January 1 of each year, member businesses will track hours for workforce development activities and report to the HBA office.* Member participation will be tracked throughout the year; achievements/rewards will be announced in December at the Inaugural Gala.

Earn hours for the following activities:

- Visit or be a guest speaker at a local student chapter or school
- Serve on an educational advisory board
- Donate materials or equipment to a local student chapter
- Provide job-shadowing opportunities for students in a construction trades program; or host a student for National Job Shadowing Day on/around February 2
- Offer internships, pre-apprenticeships/apprenticeships
- Host construction trades instructor externships
- Participate in a Career Day event at an area middle school
- Volunteer to be a SkillsUSA competition judge
- Host a job fair for interns/paid employees
- Volunteer with construction-related programs at Boys & Girls Club of Fort Wayne or Junior Achievement JobSpark
- Sponsor a student chapter
- Serve on the HBA Workforce Development committee
- Host construction trades students at your business or job site



CHAMPION LEVELS

Platinum: 100 hours

Recognition in HBA publications, digital platforms and all Workforce Development-related events.

Gold: 50 hours

Recognition on digital platforms and signage at Workforce Development-related events.

Silver: 25 hours

Recognition on social media and at Workforce Development-related events.

Bronze: 15 hours

Recognition on HBA website and at Workforce Development-related events.

Community Partner: 10 hours

Recognition at Workforce Development-related events.

** Hours must be submitted quarterly to HBA office by March 25, June 26, September 25 and December 4; participant summary will appear in April/July/October issues of Connections.*



REGISTRATION NOW OPEN!

Registration closes Monday, February 23

Sign up today at
hbafterwayne.com/events
 contact
elise@hbafterwayne.com
 for more information

Event Sponsors



2026 Town & County New Home Tour Dates

Saturday, April 25
Sunday, April 26
Saturday, May 2
Sunday, May 3

Noon to 5pm each day

Home entry: \$1,500
5+ locations: \$1,400 per entry
*discount given when invoiced
 through HBA office*

In-Home Vendor*
Single location: \$500
\$50 discount for
2+ locations: \$450 each
*discount given when invoiced
 through HBA office*

***In-Home Vendors make
 arrangements directly with builders
 for specific homes in the show.
 HBA office can provide a list of
 participating builders and homes.
 In-Home Vendors must be members
 of HBA Fort Wayne.**

GUIDEBOOK ADVERTISING

Full-Page	\$1,200
Half-Page	\$850
1/4 Page	\$525

PREMIUM ADS

2-page Center Spread	\$2,600
Back Cover	\$2,100
Inside Front Cover	\$1,650
Inside Front Facing	\$1,475
Inside Back Cover	\$1,650
Inside Back Facing	\$1,475

EVENT SPONSORSHIP: \$3,000

- Sponsor may display product/service in up to (2) participating Town & Country Tour homes. (\$900 value) **Subject to participating builder and sponsor mutually agreeing upon location and product being displayed in home.*
- Print advertisement in the official event guidebook
 1/2-page full-color (\$850 value), or \$850 applied to full-page ad
- Sponsorship mentions in all radio spots over a two-week span
- Logo placement on all TV spots over a two-week span
- Logo and sponsorship mention on all print advertising, including placement on guidebook cover (\$1,500 value)
- Logo and sponsorship mention on HBAfterwayne.com linking directly to your website (\$1,000 value)
- Recognition on HBA social media thanking you for your sponsorship and linking to your website (\$250 value)
- *CONNECTIONS* magazine and Weekly Update e-newsletter mentions from time of sign-up through end of the event (\$200 value)
- Your business will serve as a point of distribution for the official Guidebook, driving traffic to your location (\$250 value)
- Six month ad schedule in *CONNECTIONS* magazine
 1/4-page, full-color (3.75" wide by 4.5" tall) (\$430 value), or \$430 value applied to a larger ad

**For questions and assistance with registering or invoicing,
 please contact elise@hbafterwayne.com (260) 420-2020**



Home Builders Association of Fort Wayne, Inc.

WAYS WE KEEP IN TOUCH!

Monthly *CONNECTIONS* online magazine

Weekly Update email sent via Mail Chimp

Email sent through our Growth Zone management system

Reports and invoicing through our Infohub

If you are not hearing from us - please contact Jen Cameron at Services@hbafortwayne.com and we will update your information!



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- ◀ Education & CE Opportunities
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BPA stands for Business Diagnostic & Plan of Actions and is an exclusive and private business planning tool from Small Business Growth Partners, developed through focusing on the issues of builders, remodelers, HBA Associate members and how to solve them.

01

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02

CLICK "REDEEM YOUR BPA"

03

CHOOSE "HBA MEMBERS"

*The deliverable is an extremely accurate and personalized 30+ page, step-by-step and time-based 12-month plan for you and your business.



SMALL BUSINESS
GROWTH PARTNERS

FEBRUARY CAREERS IN TECHNICAL EDUCATION MONTH

What is CTE?

Career and technical education, or CTE, is education that directly prepares students for high-wage, high-demand careers. CTE covers many different fields, information technology, construction, advanced manufacturing and many more. CTE encompasses many different types of education, from classroom learning to certification programs to work-based learning opportunities outside the classroom.

What is CTE Month?

Career and Technical Education Month®, or CTE Month®, is a public awareness campaign that takes place each February to celebrate the value of CTE.

What can you do?

WEEK ONE - Participate in Job Shadow Week. Members can host students for a day at their place of business, either individually or in small groups, so that students can see real-world examples of careers in action, as well as be exposed to the workplace.

WEEK TWO - Host a Career Exploration Panel at your company or home builders' association office. Discuss local career opportunities for students.

WEEK THREE - Donate Equipment. Members may be in a prime position to donate equipment or supplies that meet industry standards, ensuring that students in secondary and post-secondary institutions have access to appropriate instruments for the respective career fields they hope to enter.

WEEK FOUR - Teach a middle school lesson plan for Teach-In Week. Engage students at the middle school level, creating excitement for technical career pathways.

More information can be found
at nahb.org/workforce.



Student
Chapters



Lumber Report

1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Jan-25	Jan-24
Framing	\$ 17,434	\$ 17,440	\$ 17,426	\$ 17,371	\$ 16,681	\$ 16,677	\$ 16,560	\$ 16,537	\$ 16,537	\$ 16,481	\$ 17,005	\$ 17,329
Roof	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,704	\$ 4,644
Exterior Doors	\$ 684	\$ 684	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 684	\$ 679
Garage Doors	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 743	\$ 743
Drywall	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 2,976
Interior Doors	\$ 3,370	\$ 3,370	\$ 3,387	\$ 3,387	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,370	\$ 3,365
Interior Trim	\$ 2,909	\$ 2,914	\$ 2,914	\$ 2,914	\$ 3,028	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,027	\$ 2,908	\$ 2,909
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Total	\$ 33,830	\$ 33,841	\$ 33,870	\$ 33,814	\$ 33,329	\$ 33,323	\$ 33,205	\$ 33,208	\$ 33,208	\$ 33,152	\$ 33,416	\$ 33,565

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Jan-25	Jan-24
Framing	\$ 24,397	\$ 24,499	\$ 24,619	\$ 24,458	\$ 23,575	\$ 23,015	\$ 22,877	\$ 22,877	\$ 22,837	\$ 22,756	\$ 23,910	\$ 24,966
Roof	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,257	\$ 4,096
Drywall	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,192
Exterior Doors	\$ 1,674	\$ 1,674	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,674	\$ 1,653
Exterior Trim	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,020	\$ 3,020
Garage Doors	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 743	\$ 743
Final Material	\$ 749	\$ 749	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 749	\$ 749
Interior Doors	\$ 1,737	\$ 1,783	\$ 1,783	\$ 1,783	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,737	\$ 1,701
Interior Trim	\$ 6,440	\$ 6,447	\$ 6,447	\$ 6,447	\$ 6,571	\$ 6,566	\$ 6,566	\$ 6,566	\$ 6,561	\$ 6,561	\$ 9,906	\$ 5,148
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 332	\$ 322
Fireplace	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,733	\$ 1,619
Total	\$ 49,541	\$ 49,695	\$ 49,920	\$ 49,759	\$ 49,022	\$ 48,456	\$ 48,354	\$ 48,354	\$ 48,334	\$ 48,253	\$ 52,379	\$ 48,209

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Jan-25	Jan-24
Framing	\$ 40,169	\$ 40,233	\$ 41,024	\$ 40,939	\$ 39,658	\$ 39,272	\$ 39,073	\$ 39,044	\$ 39,076	\$ 39,093	\$ 39,502	\$ 40,532
Roof	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,451	\$ 4,361
Exterior Doors	\$ 2,876	\$ 2,876	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,876	\$ 2,854
Garage Doors	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 931	\$ 931
Fireplace	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 3,985	\$ 3,995	\$ 3,995	\$ 3,995	\$ 4,071	\$ 4,007	\$ 4,001
Deck	\$ 7,857	\$ 8,669	\$ 8,673	\$ 7,455	\$ 7,446	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,877	\$ 10,398
Drywall	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,740
Exterior Trim	\$ 1,430	\$ 1,430	\$ 1,430	\$ 1,430	\$ 1,436	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,363	\$ 1,363
Interior Trim	\$ 10,749	\$ 10,777	\$ 10,777	\$ 10,777	\$ 11,022	\$ 11,010	\$ 11,010	\$ 11,010	\$ 11,006	\$ 11,006	\$ 10,752	\$ 10,705
Interior Doors	\$ 6,938	\$ 6,938	\$ 6,968	\$ 6,968	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 6,938	\$ 5,903
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Total	\$ 86,560	\$ 87,462	\$ 88,405	\$ 87,102	\$ 86,188	\$ 85,756	\$ 85,568	\$ 85,563	\$ 85,591	\$ 85,684	\$ 85,861	\$ 88,021

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Jan-25	Jan-24
Framing	\$ 44,292	\$ 44,465	\$ 44,872	\$ 44,710	\$ 43,452	\$ 42,781	\$ 42,478	\$ 42,523	\$ 42,456	\$ 42,552	\$ 43,690	\$ 45,581
Roof	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,856	\$ 5,660
Exterior Doors	\$ 1,757	\$ 1,757	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,757	\$ 1,743
Garage Doors	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 1,015	\$ 1,015
Drywall	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,641
Exterior Trim	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,390	\$ 4,390
Deck	\$ 5,871	\$ 6,270	\$ 6,280	\$ 5,832	\$ 5,796	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,986	\$ 6,775
Interior Doors	\$ 12,638	\$ 12,638	\$ 12,698	\$ 12,698	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,638	\$ 10,910
Interior Trim	\$ 8,466	\$ 8,490	\$ 8,483	\$ 8,475	\$ 8,719	\$ 8,716	\$ 8,714	\$ 8,714	\$ 8,709	\$ 8,709	\$ 12,509	\$ 8,565
Final Material	\$ 522	\$ 522	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 522	\$ 522
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Fireplace	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,309	\$ 6,309	\$ 6,309	\$ 6,309	\$ 5,779	\$ 5,559
Total	\$ 98,306	\$ 98,902	\$ 99,464	\$ 98,845	\$ 97,985	\$ 97,293	\$ 97,092	\$ 97,162	\$ 97,090	\$ 97,186	\$ 101,322	\$ 97,682

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