

HBA Fort Wayne

# CONNECTIONS

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Home Builders Association  
of Fort Wayne

February 2024



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## Inside this issue

### Page

**5** President's Pen - *Greg Gerbers*

**6** HBA Events & Committee Meetings

**8** HBA January Board Meeting Minutes

**9** Governmental Affairs

**10** Spike Club Update

**13** PAC Sponsorships

**14-15** Membership Updates

- *New Members*
- *Renewed Members*
- *Up for Renewal*
- *Dropped 2023*

**18** House Notes

**19** Town & Country New Home Tour Registration

**23** Member-to-Member Discount Program

**24-25** 2023 Permit Summary

**26** Permits

**27** 2024 Event Calendar

**28** Board Retreat

**30** NAHB News

**31** Lumber Report *January 2023*

## On the cover

*For more than 60 years, Star Homes has been dedicated to providing the highest level of design, craftsmanship, and quality to Fort Wayne and its surrounding areas in Indiana and Ohio. Whether it involves crafting a custom home, a lake cottage, or undertaking a renovation, we take pride in merging our customers' vision with our unwavering dedication to build "The Perfect Place to Call Home."*



Home Builders Association of Fort Wayne, Inc.

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305 West Main Street | Fort Wayne, IN 46802 | (260) 420-2020 | [hbaftfortwayne.com](http://hbaftfortwayne.com)

### HBA STAFF

Rebecca Cameron | Executive Officer | [rebecca@hbaftfortwayne.com](mailto:rebecca@hbaftfortwayne.com)

Elise Ramel | Services Director | [elise@hbaftfortwayne.com](mailto:elise@hbaftfortwayne.com)

CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.





### 2024 HBA Executive Officers

<b>President</b>	<b>Greg Gerbers</b>	<b>The DeHayes Group</b>
<b>Vice-President</b>	<b>Nate Delagrange</b>	<b>Colonial Homes</b>
<b>Treasurer</b>	<b>Nic Hoeffel</b>	<b>Windsor Homes</b>
<b>Secretary</b>	<b>Glenn Claycomb</b>	<b>Rivers Edge Construction</b>
<b>Immediate Past President</b>	<b>Logan Buescher</b>	<b>Bob Buescher Homes</b>

### BOARD MEMBERS

**Barclay Allen**, Timberlin Homes  
**John Belote**, Rabb Water Systems  
**Al Hamed**, Hamed Homes  
**Harrison Heller**, Heller Homes  
**Luke Hoffman**, Granite Ridge Builders  
**Mike Jenkins**, Home Lumber  
**Jhonelle Kees**, Zion Real Estate & Development Group

**Tyler Kees**, Zion Build Group  
**Dave Korte**, Korte Does It All  
**Austin Lundquist**, Wayne Pipe & Supply  
**Alex Miller**, Star Homes by Delagrange & Richhart  
**Amy Schiltz**, Metropolitan Title  
**Brad Wallace**, Bittersweet Development, LLC

*Tax Ruling: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB and the Indiana Builders Association, when calculating your business deduction for your association dues you must subtract \$35.64 of NAHB's \$198 dues (18%) and \$8.51 of the HBA of Fort Wayne's IBA Franchise Affiliation Fee as non-deductible.*



### 2024 Board of Directors

*Standing:* Luke Hoffman, John Belote, Al Hamed, Jhonelle Kees, Amy Schiltz, Austin Lundquist, Alex Miller, Barclay Allen

*Seated:* Nic Hoeffel, Treasurer; Nate Delagrange, Vice-President, Greg Gerbers, President; Logan Buescher, Immediate Past President, Glenn Claycomb, Secretary

*Not pictured:* Harrison Heller, Mike Jenkins, Tyler Kees, Dave Korte, Brad Wallace



### Vision 2024

#### Our Mission:

*The Home Builders Association of Fort Wayne, Inc. supports all segments of the residential building industry through advocacy, education, workforce development, networking, and community involvement.*



To carry on from last month and our Strategic Plan, let's focus specifically on Government-Regulatory Affairs. Membership is always important, but Government-Regulatory Affairs is important because it helps us grow our 5 Pillars including Membership, Workforce Development, Event Networking, and Public Relations. Locally, our concentration with Government-Regulatory Affairs comes down to Strengthening our advocacy impact through the following:

- 1) Developing a clear picture of national, state, and local advocacy efforts.
- 2) Serving as an educational resource for members and the industry on policy and legislation.
- 3) Re-engineering our Governmental and Regulatory committee.
- 4) Considering a quarterly County building commissioner forum.

You, personally, cannot spend each day at the Statehouse or in agency hearings on proposed rules and regulations. The IBA is there acting on your behalf. We feel contributing at least \$100 per builder/developer member is well within the financial reach of every builder/developer who has chosen this business for their livelihood. If you would like to be an Annual Sponsor for our Fort Wayne PAC, we are offering the following sponsorship levels:

Gold: \$1,500

Silver: \$1,000

Bronze: \$500

We're asking you to do your part to support this invaluable service. Please send your contribution by check made payable to: Home Builders Association of Fort Wayne Build PAC, 305 W. Main Street, Fort Wayne, IN 46802. Let's all work together to keep Indiana as one of the most affordable housing markets in the nation.

Here are a couple key web-links.

**HBA Fort Wayne Website:** [www.hbafortwayne.com](http://www.hbafortwayne.com)

#### Current Members:

<https://hbafortwayne.com/members/builders>

<https://hbafortwayne.com/members/associates>

#### HBA Fort Wayne YouTube Channel:

<https://www.youtube.com/@homebuildersassociationoff1632/videos>

#### Events:

<https://hbafortwayne.com/events>

My goal in showing you this is not only to be held accountable, but to show you everything going on if you were not aware. Where do you think you could get plugged in? Maybe it's just asking one prospective member a month to join, and now you have another reason why. If you have a question about something, please feel free to reach out to me and I will do all I can to assist.

Have a great month everyone!

A handwritten signature in black ink, appearing to read 'Greg Gerbers'.

Greg Gerbers  
2024 Board President

## Member Events

Thursday, February 15

### Play4JA

Crazy Pinz, 4:30 - 7:00pm

See page 11 for registration information!  
Help us support workforce development efforts through Junior Achievement.

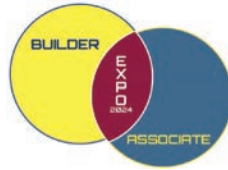
Thursday, February 22

### Builder/Associate Expo

Ceruti's, 4:00 - 6:30pm

Associate Tables are SOLD OUT!

Builders - contact [elise@hbafortwayne.com](mailto:elise@hbafortwayne.com) to sign up for this FREE event!



Thursday, February 29-Sunday, March 3

Visit our table at the **Fort Wayne Home & Garden Show**. Thank you to Brickworks Supply Center for hosting us!

**BRICKWORKS**  
SUPPLY CENTER



### SAVE THE DATE!

Wednesday, March 27

### Student Job Fair

Plan to join us for this event where our members can meet potential employees from our student chapters.

See all your member benefits in one document!

Available now as an Excel or PDF file

Available on the Resources tab in the infohub or email [elise@hbafortwayne.com](mailto:elise@hbafortwayne.com) to receive a copy.



Home Builders Association of Fort Wayne, Inc.

Online registrations at

[hbafortwayne.com/events](http://hbafortwayne.com/events) or contact

[elise@hbafortwayne.com](mailto:elise@hbafortwayne.com) to register

## HBA Committee Meetings

Monday, February 5  
**Membership Committee**  
HBA office - 7:45am

Monday, February 5  
**Marketing Committee**  
HBA Office - 4:00pm

Tuesday, February 6  
**Workforce Development Committee**  
HBA Office - 8:00sm

Wednesday, February 7  
**Program Committee**  
Coyote Creek - 4:00pm

Friday, February 2  
**Young Professionals Committee**  
HBA office - 8:00am

Tuesday, February 13  
**Board Meeting**  
HBA Office - 8:00am

Now you can see all your HBA Fort Wayne Indiana Builders Association and National Association of Home Builders member benefits in one document!



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# January Board Meeting Minutes

## HBA Board of Directors Meeting Tuesday, January 9, 2024 – 8am

**Present:** Greg Gerbers, Austin Lundquist, Nate Delagrange, Amy Schiltz, Logan Buescher, Al Hamed, Glenn Claycomb, Nic Hoeffel, Luke Hoffman, Jhonelle Kees, Alex Miller, John Belote, Barclay Allen, Rebecca Cameron

**Absent:** Harrison Heller, Mike Jenkins, Tyler Kees, Dave Korte, Brad Wallace

### Call to Order:

- The meeting was called to order @ 8:00 a.m. by Greg Gerbers - President.

### Concurrence Items: Motion to Approve and Accepted

- Treasurer's Report – Logan Buescher questioned Profit & Loss- was accepted as presented.
- Secretary's Report was accepted as presented.

### Committee/Group Updates

#### Membership:

- Rebecca Cameron to create lists of HBA members for each board member to call once a quarter.
- One new member: West Lake Royal Building
  - Motion to accept, Logan Buescher
  - Second, Al Hamed

#### Program – Rebecca Cameron:

- Next big event is the Associate Expo in February.
- Joseph Hutter, Building Commissioner, to be featured.
- Call out meeting for T&C next week.
- Looking at different ways to market ourselves.
- 80<sup>th</sup> anniversary committee was held to determine events.

#### Workforce – Rebecca Cameron:

- Asking members to attend student chapters.
- Working with the Boys & Girls Club on future events.

#### Young Professionals:

- N/A

#### EO Report – Rebecca Cameron:

- Passed out 2024 Board of Directors commitment letters and asked everyone to sign.
- Asking more Board members to attend more events.
- Board members should be on at least one committee.

#### Open Forum:

- Greg Gerbers asked all Board members to let him know if we had any questions or concerns.

The meeting was adjourned @ 9:00 a.m.

Respectfully submitted,  
*Glenn Claycomb, Secretary*



# Priority Issues Affecting Home Builders



During the 2024 Legislative Session, state lawmakers will debate many issues affecting Indiana's home building industry. IBA's Advocacy Team will closely monitor the following priority issues to foster growth in Indiana and to protect our members' ability to provide housing that is safe and affordable for Hoosiers.

## Isolated Wetlands

We support clearly defined isolated wetlands classifications to provide regulatory relief for property owners and developers while ensuring protection of high-quality isolated wetlands.

- In 2021, the Indiana General Assembly enacted legislation that protects high-quality isolated wetlands while reducing the regulatory costs and permitting requirements on low-quality Class I isolated wetlands in Indiana.
- In the years since the law was passed, property owners and environmental consultants who conduct wetland delineations have found that the State Regulated Wetland Class Determination Worksheet utilized by the Indiana Dept. of Environmental Management (IDEM) presented some implementation challenges as it related to the intent of SEA 389 and the classification of isolated wetlands in the state.
- After several stakeholder meetings with IDEM and wetlands consultants and developers from across the state to discuss concerns with the worksheet and the isolated wetlands classifications in Indiana, there is consensus to support legislation that more clearly defines isolated wetlands classifications.

**23%** of the over 2.7 million Indiana households can afford to buy a new median-priced home at **\$397,428**



## Residential Construction Inspections

We support allowing third-party inspection for residential construction.

- Indiana has statewide building codes that govern construction.
- By statute, local units must require compliance with statewide building codes, and many do so through inspections.
- Inspections typically include checking a jobsite at specific intervals to verify that construction complies with codes, standards, and other regulations.
- To ensure an efficient inspection process for residential construction, local units that require a building permit should allow a qualified, third-party to perform inspections.



Government regulations account for nearly **25%** of the price of a new single-family home



For every **\$1,000** price increase, **3,024** households are priced out of the market in Indiana



**See page 13 for details on how to become a PAC Sponsor!**

# Spike Updates

## DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



**HIGHLIGHTED NAMES  
INCREASED POINTS  
LAST MONTH!**

### STATESMEN (500-999)

626 Rob Wacker  
585 Herb Delagrang  
561 Jeff Thomas

### SUPER SPIKES (250-499)

442 Bob Buescher  
263 Jamie Lancia

### ROYAL SPIKES (150-249)

241 Jay Shipley  
238 Roger Delagrang  
234 Matt Momper  
232 Duane Kees  
204 Charlie Giese  
194 Jim Klotz  
155 Kay Feichter

151 Barclay Allen

### RED SPIKES (100-149)

133 Matt Lancia  
130 Ric Zehr  
107 Kevan Biggs  
106 Jerry Korte

### GREEN SPIKES (50-99)

99 Greg Gerbers  
95 Rodney Robrock  
80 Gregg Richhart  
74 Jim Bauman  
74 Josh Barkley  
73 Lynn Delagrang  
70 Logan Buescher  
56 Luke Hoffman  
55 Brad Cayot

### LIFE SPIKE (25-49)

47 Brad Jackson  
44 Terry Stauffer  
43 Tyler Kees  
43 Austin Lundquist  
37 James Burkhardt  
27 Jeff Bushey  
25 Chad Delagrang

### BLUE SPIKES (6-24)

21 Michael Coe  
20 Brad Lombard  
20 Brad Wallace  
18 Chad Korte  
16 Mark Heller  
11 Adam Clemens  
8 Ryan Schiltz  
7 Nate Delagrang

### SPIKE CANDIDATES

5 Bob Barney  
5 Michael Jenkins  
5 Tong Nokaya  
5 Brian Poor  
5 Ryan Wannemacher  
4 John Miller  
4 Ross Smith  
3 Glenn Claycomb  
3 Jen Luke  
3 Tyler Miller  
2 Stefan Hartman  
2 Jhonelle Kees  
2 Kamran Mirza  
2 Kevin Walsh  
1 Emanuel Brandenberger  
1 Jeff Heiniger  
1 Denny Kees  
1 Alex Miller  
1 Troy Slattery

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# Play4JA HBA Event

## Thursday, February 15th

### Sponsorship Opportunities

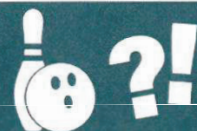
The funds raised provide area students with money management, career readiness, and entrepreneurship programming. Funds raised will be split 50/50 with HBA who helps students pursue careers in building trades and apprenticeship programs.

Thank you for making such a BIG difference in our community.

# PLAY 4JA



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of Northern Indiana



## Thursday, February 15th, 2024

### Crazy Pinz Entertainment Center

4:30-5:00 PM Registration & Networking

5:00-7:00 PM Bowling

### Team Entry Form

Teams consist of 4-5 players. Teams are asked to raise a minimum of \$600 or prepay \$750 for entry.

(Includes food, drinks, and bowling.)

Team Captain: \_\_\_\_\_

Player: \_\_\_\_\_

Player: \_\_\_\_\_

Player: \_\_\_\_\_

Player: \_\_\_\_\_

### Available Sponsorships

#### \_\_\_\_ \$1,500 Event Sponsor

*Includes one team entry & logo on all event materials.*

#### \_\_\_\_ \$750 Team Sponsor

*20 Lanes Available*

#### \_\_\_\_ \$750 Student Team Sponsor

#### \_\_\_\_ \$500 Pizza Sponsor

*Logo on table tents*

#### \_\_\_\_ \$500 Drink Sponsor

*Logo on drink tickets*

#### \_\_\_\_ \$500 Appetizer Sponsor

*Logo on appetizer tables*

#### \_\_\_\_ \$500 Trivia Prize Sponsor

*Logo on table and mentioned in script.*

#### \_\_\_\_ \$30 Spectator Only

*Food + drink included & sponsors a JA student.*



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Achievement™  
of Northern Indiana



**FORV/S**

Home Builders Association of Fort Wayne, Inc.

.....

Company Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Please return this completed form by February 8th to Aleana Branigan at [aleana.branigan@ja.org](mailto:aleana.branigan@ja.org).



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## ***PAC Sponsorships now available!***

The Indiana Builders Association is one of the most effective lobbying and political organizations in our state, focused entirely on housing issues. HBA Fort Wayne has a long history of supporting IBA's lobbying team of CEO Rick Wajda and Governmental Affairs Director Carlie Hopper, and we'd like to continue that support, as well as grow local awareness on affordable housing issues.

PAC donations received with dues payments continue to support our efforts, and we're now offering sponsorships for additional support and elevation of our PAC program at three levels:

**GOLD - \$1,500**

**SILVER - \$1,000**

**BRONZE - \$500**

*Donors will be recognized in the monthly Connections magazine, weekly Email Update and on signage at the HBA annual PAC Golf event. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.*

***Thank you, 2024 PAC Sponsors!***

### **GOLD LEVEL**



[www.theelegantkitchenandbath.com](http://www.theelegantkitchenandbath.com)

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## Up for Renewal December-February

If you work with these businesses  
please encourage them to  
renew their membership!

Academy Mortgage  
American Elegance Homes  
Aquatic Management  
Biggs, Inc.  
Bittersweet Development  
Cornerstone Custom Homes  
DHI Mortgage  
Fifth Third Bank  
Fox Contractors  
Graber Roofing & Gutters  
Hartman Brothers Heating & Air Conditioning  
Heller Homes  
Interior Products Supply  
Kendall Lighting Center  
Liberty Developing  
Madison Cabinets  
Raynor Door Authority  
Richards Building Supply  
Timberlin Homes  
Union Savings Bank  
Van's Home Center



When you are looking for  
products & services search our online directory  
to find a fellow HBA Fort Wayne Member!

## RENEWING MEMBERS

### ASSOCIATES

2-10 Home Buyers Warranty  
Abonmarche Consultants  
AdLab  
Anderson Heating & Air Conditioning  
Carpet One  
City Glass Specialty  
Collier's Comfort Services  
Four M Construction  
Gerke Concrete  
Glo Magazine  
Graber Masonry  
Hahn Systems  
Heidelberg Materials  
Keystone Concrete  
Koch Air, LLC  
Matt Klotz Heating & Plumbing  
MidWest America FCU  
Nesseth Concrete  
Overhead Door Company of Fort Wayne  
Residential Warranty Company  
Ruhl Furniture & Floors To Go  
Safe-way Door  
SERVPRO of Fort Wayne  
Vino Concrete Construction

### BUILDERS

Carriage Place Homes  
Foster & Park Homes  
Hamed Homes  
Ideal Builders  
L.G. Building & Design  
Nixon Homes  
Oakmont Development Company  
Preston Allen Homes  
R.W. Robrock Design Build  
Sky Hill Homes by Larry Myers  
The Chestnut Group  
TND Homes  
Vision Homz  
Windsor Homes  
Woodmark Homes  
Zion Build Group

Thank you for your continued support!



## 2023 Dropped Members

We would love to welcome them back!  
If you work with any of these businesses  
please encourage them to renew  
their membership.

A-1 Concrete Leveling  
Angel Painting  
Arbor Homes Building Corporation  
Atomic Water Solutions  
B & R Quality Construction  
Best Blinds  
Byall Homes  
Centier Bank  
Classic Stereo & Video  
D.O. Electric  
EcoWater Systems  
EPIC Insurance Midwest  
Fairfield Galleries  
Fort Wayne Generators  
Gerke Concrete  
Habegger Corp.  
Hitzer, Inc.  
Holley's Landscape Company  
Keller Williams Realty Group  
Koala Insulation  
Miller Heating & Air Conditioning  
National Door & Trim  
Plunge Life  
Pond Champs  
Premier Bank  
Principle Builders  
Renaissance Title Company  
Sterling Homes  
The Tile Shop  
Todd Farms Excavating

## NEW ASSOCIATE MEMBERS

### Fairway Independent Mortgage Company

Jamie Freeze  
1308 S Randolph St  
Unit D  
Garrett, IN 46783  
260-553-1133  
jamie.freeze@fairwaymc.com  
fairwayindependentmc.com



"At Fairway Independent Mortgage Corporation, customer service is a way of life. #FairwayNation mortgage loan officers are dedicated to finding great rates and loan options for our customers while offering some of the fastest turn times in the industry. Our goal is to act as a trusted mortgage advisor, providing highly personalized service and helping you through every step of the loan process — from application to closing and beyond. It's all designed to exceed expectations, provide satisfaction and earn trust. Our #FairwayNation strongly believes the way we do things is just as important as what we do. Every team member is guided by our core values, which define how we best serve our customers, team members and local communities. We strive to make our team members and customers feel like a part of the Fairway family while providing exceptional customer service, speed and support by being kind, humble and giving 100% every day — it's WHAT we do and it's WHO we are. #FairwayNation"

### Westlake Royal Building Products

Chris Harouff  
9420 Saratoga Road  
Fort Wayne IN 46804  
260-450-9840  
charouff@westlake.com  
westlakeroyalbuildingproducts.com



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## Building codes issue? We can help!

If you're dealing with an  
issue related to building  
codes, bring it to the  
Governmental Affairs  
Committee.

For more information,  
contact Rebecca  
**at the HBA office**  
(260) 420-2020 or  
[rebecca@hbafortwayne.com](mailto:rebecca@hbafortwayne.com)

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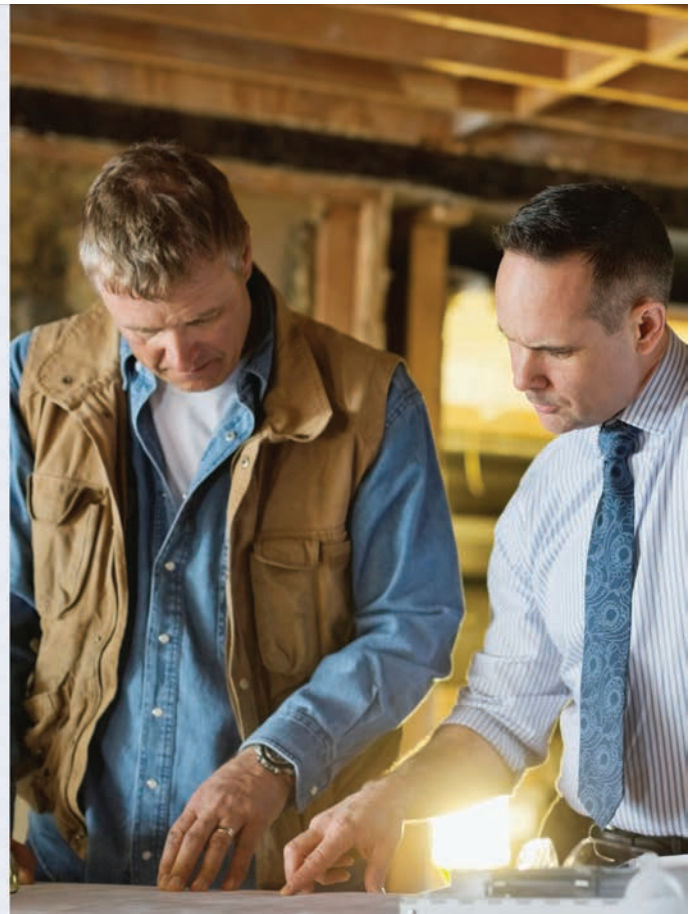
The DeHayes Group's Greg Gerbers is a past President  
(2015) and current Treasurer (2018) of HBA of Fort Wayne  
and also serves as IBA: OSHA Chairman, AVP and State  
Director.

Contact Greg Gerbers, CIC at  
**260.969.1317** or [greg@dehayes.com](mailto:greg@dehayes.com).

Let's have a frank  
conversation



THE  
**DEHAYES** GROUP



## House Notes

### Members --

On January 29-30, I attended the Indiana Builders Association (IBA) Legislative Conference with our Executive Board and a few other Fort Wayne members. As always, the IBA staff put together a fantastic meeting, jam-packed with vital information about the current legislative issues. While this annual event includes IBA business meetings, the highlight is definitely lunch at the State House where conference attendees meet and have face-to-face conversations with elected officials. This year the legislator turnout didn't disappoint, and our members spoke with several representatives.

The Legislative Conference only happens once a year, usually within the first couple months. I strongly encourage you to consider attending in 2025 -- please feel free to reach out to me or any of our members who attended if you'd like to hear more about it.

Have a great month!

*Rebecca*



Glenn Claycomb, Sen. Tyler Johnson (R-Leo), Nate Delagrang, Greg Gerbers, Luke Hoffman, Austin Buescher



John Linn, Chairman Abonmarche; Sen. Andy Zay (R-Huntington); Jamie Lancia.

*Additional photos on page 21*

**Connections - February 2024 - 18**



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Registration closes Friday, February 16

Sign up today at  
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 contact  
[rebecca@hbafortwayne.com](mailto:rebecca@hbafortwayne.com)  
 for more information

## Sponsors



## 2024 Town & County New Home Tour Dates

**Saturday, April 27**  
**Sunday, April 28**  
**Saturday, May 4**  
**Sunday, May 5**

*Noon to 5 p.m. each day*

## EVENT SPONSORSHIP: \$3,000

- Sponsor may display product/service in up to (2) participating Town & Country Tour homes. (\$900 value) *\*Subject to participating builder and sponsor mutually agreeing upon location and product being displayed in home.*
- Print advertisement in the official event guidebook  
 1/2-page full-color (\$825 value), or \$825 applied to full-page ad
- Sponsorship mentions in all radio spots over a two-week span
- Logo placement on all TV spots over a two-week span
- Logo and sponsorship mention on all print advertising, including placement on guidebook cover (\$1,500 value)
- Logo and sponsorship mention on HBAfortwayne.com linking directly to your website (\$1,000 value)
- Recognition on HBA social media thanking you for your sponsorship and linking to your website (\$250 value)
- *CONNECTIONS* magazine and Weekly Update e-newsletter mentions from time of sign-up through end of the event (\$200 value)
- Your business will serve as a point of distribution for the official guidebook, driving traffic to your location (\$250 value)
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 1/4-page, full-color (3.75" wide by 4.5" tall) (\$430 value), or \$430 value applied to a larger ad

**Home entry: \$1,500**  
**5+ locations: \$1,400 per etnry**  
*discount given when invoiced  
 through HBA Office*

**In-Home Vendor**  
**Single location: \$500**  
**\$50 discount for**  
**2+ locations: \$450 each**  
*discount given when invoiced  
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## GUIDEBOOK ADVERTISING

<b>Full-Page</b>	<b>\$1,200</b>
<b>Half-Page</b>	<b>\$825</b>
<b>1/4 Page</b>	<b>\$525</b>

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<b>Inside Front Cover</b>	<b>\$1,650</b>
<b>Inside Front Facing</b>	<b>\$1,475</b>
<b>Inside Back Cover</b>	<b>\$1,650</b>
<b>Inside Back Facing</b>	<b>\$1,475</b>

For rate sheet/contract contact:  
[elise@hbafortwayne.com](mailto:elise@hbafortwayne.com)





# INSIDE OUT



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*IBA Legislative Conference photos, continued*



Rebecca Cameron, HBA Fort Wayne; Rachael Rhodes, Cottage Watchman Security (BANCI); Lt. Governor Suzanne Crouch; Julia Moore, First Federal Savings Bank.



Logan Buescher, Greg Gerbers, Rep. Bob Morris (R-Fort Wayne), Rebecca Cameron, Nate Delagrange, Glenn Claycomb.



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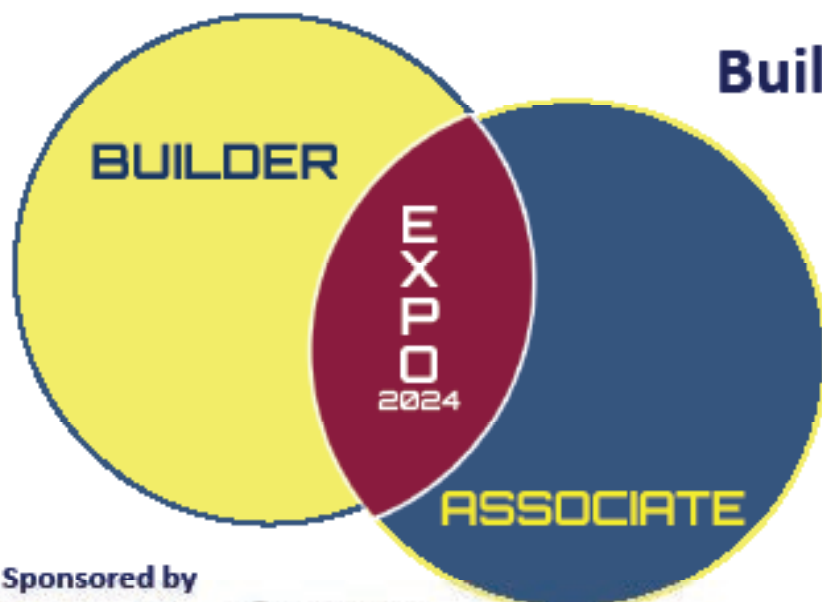
Borrowers must meet underwriting guidelines. FDIC Insured, Equal Housing Lender, NMLS# 399927



IBA members and legislators enjoyed a buffet lunch and networking at the State House at the January 29 Legislative Conference.

**BUILDERS** - Builders attend free, but we need to register you for the event!  
Please let us know if you will attend so we can promote that to our Associates.  
Builders are eligible to win great door prizes!

**ASSOCIATES - ALL SPACES SOLD OUT!**



## Builder/Associate Expo

Thursday, February 22

4:00 to 6:30 pm

at Ceruti's

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Fort Wayne

*Join us for this event where our Associate Members have the opportunity to showcase their products and services to our Builders. Complimentary hors d'oeuvres buffet and cash bar.*

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Registrations  
as of  
2/1/2024

### Builders

D.R. Horton  
Colonial Homes  
Granite Ridge Builders  
Delagrang Homes  
Lancia Homes  
Rivers Edge Construction  
Star Homes by Delagrang & Richhart  
Zion Real Estate & Development  
Zion Build Group  
Wolf Homes  
Heller Homes  
Bob Buescher Homes  
Windsor Homes  
  
To register email  
Elise@hbaftwayne.com

### Associates

101 Mobility  
Bin There Dump That\*  
Home Lumber  
Central Supply Company  
The DeHayes Group  
Meridian Title  
Wayne Kitchen & Bath Works  
Reilley Trucking  
Rabb Water Systems  
Closet Concepts  
A.M.E. Cleaning  
Daltille  
Aqua Systems  
Rural 1st  
Overhead Door Company of FW  
Knot Just Decks  
Habitat for Humanity

Momper Insulation  
NuTek Industries  
Brickworks Supply Center  
First Federal Savings Bank  
Inspired Closets/Better Organized Spaces  
Mont Surfaces by Mont Granite  
Kendall Lighting Center  
MDM Stoneworks  
Raynor Door Authority  
STAR Financial Bank  
Water Out  
F & M Bank  
H & H Sales Company  
MSI  
Hallmark Home Mortgage  
Sherwin-Williams  
Diamond Residential Mortgage

**BUILDERS ARE ELIGIBLE FOR GREAT DOOR PRIZES!**

\*DOOR PRIZES - Free Dumpster Rental from Bin There Dump That - \$455 value!  
Bourbon from Metropolitan Title

6' house mount flagpole with bracket and 3x5 nylon U.S. flag from Knot Just Decks

More On The Way!



## MEMBER TO MEMBER PERKS

### DISCOUNT PROGRAM

*and where to find permit data!*

We hope you all have taken the time to login to our website featuring the members Infohub. That's where you will find a number of resources including permit data!

We have also started adding MEMBER TO MEMBER PERKS. If you would like to offer a discount to HBA members we will help promote it to our membership. We can set it up for you, but you would be able to edit it at anytime. You can choose to offer a coupon code, set expiration dates and terms of the discount. Contact [elise@hbafortwayne.com](mailto:elise@hbafortwayne.com) to set up your discount!

Here is the menu for the Infohub ► ► ► ► ► ►

So where are the permits? They are under RESOURCES along with other documents and forms that you might find helpful.

If you have yet to create a login for the "new" site, contact [elise@hbafortwayne.com](mailto:elise@hbafortwayne.com) and we will resend your login invitation.

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Senior Account Manager  
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[calexander@meridiantitle.com](mailto:calexander@meridiantitle.com)

*Nichole Jehl*  
Regional Sales Manager  
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[njehl@meridiantitle.com](mailto:njehl@meridiantitle.com)


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Home Builders Association of Fort Wayne, Inc.





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 Member to Member  
Perks

## 2023 HBA Builder Activity - 2023 Summary

## 2023 Summary



Home Builders Association of Fort Wayne, Inc.

	Units	Total \$	Avg \$
Arbor Homes	3	\$ 1,899,000	\$ 633,000
Barkley Builders	4	\$ 1,897,000	\$ 474,250
Blevins Builders	2	\$ 1,052,000	\$ 526,000
Bob Buescher Homes	24	\$ 12,715,170	\$ 529,799
Canyon Creek Homes	3	\$ 1,550,000	\$ 516,667
Carriage Place Homes	23	\$ 8,225,735	\$ 357,641
Colonial Homes	1	\$ 950,000	\$ 950,000
Cornerstone Custom Home Builders	3	\$ 2,431,000	\$ 810,333
D.R. Horton	275	\$ 78,186,433	\$ 301,878
Delagrang Homes	10	\$ 3,484,224	\$ 348,422
E.E. Brandenberger Construction	3	\$ 1,820,000	\$ 910,000
Fall Creek Homes	16	\$ 6,341,695	\$ 396,356
Fort Wayne Construction Trades	1	\$ 300,000	\$ 300,000
Fox Homes	11	\$ 4,814,965	\$ 437,724
Fries-Parker Building & Development	2	\$ 715,000	\$ 357,500
G. Lengacher & Sons	1	\$ 462,627	\$ 462,627
Garrett Keyers Butler Schools	1	\$ 30,000	\$ 30,000
Granite Ridge Builders	241	\$ 90,956,906	\$ 377,415
Habitat for Humanity	26	\$ 3,065,000	\$ 117,885
Hamed Homes	4	\$ 4,550,000	\$ 1,137,500
Hawthorne Signature Homes	9	\$ 2,950,700	\$ 327,856
Heller Homes	52	\$ 17,813,317	\$ 342,564
Hickory Creek Homes	4	\$ 3,490,000	\$ 872,500
Ideal Builders	38	\$ 9,385,352	\$ 293,292
JRN Construction	4	\$ 1,360,000	\$ 340,000
KAM Construction	2	\$ 609,000	\$ 304,500
Keller Development	213	\$ 33,615,727	\$ 157,820
Kiracofe Homes	32	\$ 11,168,759	\$ 349,024
Lancia Homes	189	\$ 50,906,229	\$ 269,345
Legacy Homes by Delagrang	6	\$ 4,236,851	\$ 706,142
Lynne Delegrang	1	\$ 500,000	\$ 500,000
Maggos Builders	6	\$ 3,675,000	\$ 612,500
Majestic Homes	55	\$ 19,390,130	\$ 352,548
Matt Lancia Signature Homes	23	\$ 4,885,000	\$ 212,391
MBN Properties	28	\$ 15,690,500	\$ 560,375
Nixon Homes	10	\$ 3,573,600	\$ 357,360
Novati Construction	1	\$ 1,000,000	\$ 1,000,000
Olthof Homes	37	\$ 15,879,366	\$ 429,172
Palatial Homes	1	\$ 1,100,000	\$ 1,100,000
Preston Allen Homes	11	\$ 7,878,700	\$ 716,245
Prime Homes	14	\$ 10,433,237	\$ 745,231
Pursuit Properties	1	\$ 250,000	\$ 250,000
Quality Crafted Homes	6	\$ 3,937,622	\$ 656,270
RW Robrock Design-Build	1	\$ 769,350	\$ 769,350
Rivers Edge Construction	1	\$ 653,000	\$ 653,000
Sauder Built Homes	2	\$ 1,044,039	\$ 522,020
Sky Hill Homes	2	\$ 560,000	\$ 280,000
Slattery Builders	2	\$ 1,680,000	\$ 840,000
Star Homes by Delagrang & Richhart	11	\$ 5,625,356	\$ 511,396
TND Homes	2	\$ 850,000	\$ 425,000
Timberlin Homes	3	\$ 2,209,320	\$ 736,440
Wannemacher Design Build	5	\$ 3,235,847	\$ 647,169
Wilson & McComb Homes	1	\$ 550,000	\$ 550,000
Windsor Homes	30	\$ 12,204,086	\$ 406,803
Wolf Homes	4	\$ 1,050,000	\$ 262,500
Woodmark Homes	1	\$ 589,000	\$ 589,000
Zion Build Group	2	\$ 922,095	\$ 461,048
<b>TOTAL</b>	<b>1464</b>	<b>\$481,117,938</b>	<b>\$ 333,646</b>

### by Number of Units

D.R. Horton	275
Granite Ridge Builders	241
Keller Development	213
Lancia Homes	189
Majestic Homes	55

### by Dollar Volume

Granite Ridge Builders	241	\$ 90,956,906
D.R. Horton	275	\$ 78,186,433
Lancia Homes	189	\$ 50,906,229
Keller Development	213	\$ 33,615,727
Majestic Homes	55	\$ 19,390,130

### by Average Cost

Hamed Homes	3	\$ 1,137,500
Palatial Homes	1	\$ 1,100,000
Novati Construction	1	\$ 1,000,000
Colonial Homes	1	\$ 950,000
E.E. Brandenberger	4	\$ 910,000



## 2023 Summary

### PERMITS ISSUED IN ALLEN COUNTY BY PRICE RANGE

Year	2020		2021		2022		2023	
Total # of Permits	1352		1702		1367		1414	
Price Range	# Permits	Percent	# Permits	Percent	# Permits	Percent	# Permits	Percent
\$150,000 and under	152	11%	122	7%	78	6%	90	6%
\$150,001 - \$200,000	260	19%	223	13%	123	9%	223	16%
\$200,001 - \$300,000	559	41%	739	43%	422	31%	450	32%
\$300,001-\$400,000*	381	28%	618	36%	365	27%	386	28%
\$400,001-\$500,000					180	13%	112	8%
Over \$500,001					199	15%	153	11%

\* Final 2022 numbers and going forward have more breakdowns, pre-2022 stopped at over \$300,001

	2020		2021		2022		2023	
	#	\$	#	\$	#	\$	#	\$
Addition	895	25,652,315	908	27,887,853	829	32,582,444	818	\$29,439,766
Alteration	1338	13,755,913	1388	15,942,430	1273	18,851,760	1306	\$19,411,744
Remodel	636	20,720,609	793	24,555,287	733	27,622,794	812	\$25,156,791
Repair	533	10,846,478	789	8,501,042	575	14,589,464	530	\$10,120,869
Reroof	902	9,135,235	971	10,527,936	1067	18,168,262	1079	\$15,929,783
Siding	392	4,967,387	451	5,031,705	506	6,337,285	509	\$50,765,611
Tear Off	3297	35,703,712	3349	38,637,034	3758	51,166,633	3548	\$7,021,125
Total	7993	\$120,781,649	8649	\$131,083,287	8741	\$169,318,642	8602	157,845,689

ALLEN COUNTY	1414	\$	470,898,429	\$	333,026
Aboite	264	\$	101,153,755	\$	383,158
Adams	86	\$	23,258,308	\$	270,445
Cedar Creek	58	\$	32,588,748	\$	561,875
Eel River	40	\$	17,466,511	\$	436,663
Jackson	1	\$	425,000	\$	425,000
Jefferson	3	\$	925,900	\$	308,633
Lafayette	9	\$	5,110,269	\$	567,808
Lake	9	\$	3,597,351	\$	399,706
Madison	3	\$	1,220,008	\$	406,669
Marion	6	\$	3,388,847	\$	564,808
Maumee	35	\$	11,590,095	\$	331,146
Milan	28	\$	10,274,725	\$	366,954
Monroe	2	\$	493,244	\$	246,622
Perry	462	\$	164,814,465	\$	356,741
Pleasant	1	\$	200,000	\$	200,000
Scipio	3	\$	930,000	\$	310,000
Springfield	9	\$	3,369,461	\$	374,385
St. Joseph	71	\$	26,769,074	\$	377,029
Washington	280	\$	54,328,828	\$	194,032
Wayne	44	\$	8,993,840	\$	204,405
ADAMS COUNTY	66	\$	13,476,144	\$	204,184
DEKALB COUNTY*	134	\$	46,346,737	\$	348,472
HUNTINGTON COUNTY	80	\$	27,276,238	\$	340,953
WELLS COUNTY*	59	\$	7,218,532	\$	313,849
WHITLEY COUNTY	59	\$	20,925,747	\$	354,674
TOTAL	1812	\$	586,141,827	\$	323,478

### 2023 Summary by Jurisdiction

\*\$ not provided on all permits,  
average is on permits  
with \$ reported

## Allen County Permit Activity Summary

2022							2023											
Type	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec
Single Family	113	114	94	121	153	73	74	128	90	242	155	152	180	157	110	103	97	54
Duplex	0	0	0	4	0	14	24	0	0	0	0	18	2	31	16	16	0	0
Apartments	0	0	0	0	0	11	0	0	0	0	0	8	0	0	0	1	8	0
Res Add 'n in \$1000	3250	3933	3386	2794	2079	1373	1375	1671	2198	2736	2944	3150	2202	2648	2137	2872	3396	2103
Res Repair in \$1000	14207	17059	14863	13024	10458	7551	7482	7736	9981	15306	13268	10902	11370	12316	10068	14928	10043	6013
Garages	10	15	15	13	8	7	3	4	9	17	10	14	6	11	11	12	7	9
Total Dwellings	113	114	94	125	153	98	98	128	90	242	155	178	182	188	126	126	105	54

The Permit History has been restored to our website. You can access it through the infohub, go to the Resources tab on the left menu.  
If you are looking for specific historical data not available there, please contact [elise@hbaftortwayne.com](mailto:elise@hbaftortwayne.com)

## Remodeling Permit Totals for Allen County

	December 2023		December 2022		2023 YEAR TO DATE		2022 YEAR TO DATE	
Type	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$
Addition	65	\$2,103,298	37	\$1,372,981	818	\$29,439,766	826	\$32,540,944
Alteration	56	\$794,809	80	\$1,157,304	1306	\$19,411,744	1272	\$18,841,760
Remodel	45	\$926,783	48	\$2,228,416	812	\$25,156,791	728	\$27,437,294
Repair	25	\$319,314	54	\$1,536,770	530	\$10,120,869	564	\$14,074,418
Reroof	72	\$1,202,802	46	\$575,334	1079	\$15,929,783	1064	\$18,134,687
Tear Off	147	\$496,468	142	\$1,746,696	3548	\$50,765,611	3755	\$51,131,733
Siding	29	\$2,273,273	21	\$306,652	509	\$7,021,125	505	\$6,335,485
TOTAL	439	\$8,116,747	428	\$8,924,153	8602	\$157,845,689	8714	\$168,496,321





Home Builders Association  
of Fort Wayne

## 2024 EVENTS

Calendar subject to changes!  
Watch your weekly updates  
for upcoming events.

Thursday, February 15	Play for JA		CrazyPinz
Thursday, February 22	Builder & Associate Expo		Ceruti's
Thursday, February 29 through Sunday, March 3	Fort Wayne Home & Garden Show		Memorial Coliseum
Friday, March 15	Day Trip to Buffalo Trace Distillery		Frankfort, KY
Wednesday, March 27	Student Chapter Job Fair		TBD
Wednesday, April 10	Builder Breakfast		TBD
Saturday, April 27	Town & Country New Home Tour		Various Locations
Sunday, April 28	Town & Country New Home Tour		Various Locations
Saturday, May 4	Town & Country New Home Tour		Various Locations
Sunday, May 5	Town & Country New Home Tour		Various Locations
Thursday, May 30	Summer General Membership Meeting		TBD
Thursday, June 9	Summer Golf Outing		River Bend Golf Course
Friday, August 30	Cornhole Tournament		TBD
Friday, September 13	Builders' Showcase & Remodeler Expo		Memorial Coliseum
Saturday, September 14	Builders' Showcase & Remodeler Expo		Memorial Coliseum
Sunday, September 15	Builders' Showcase & Remodeler Expo		Memorial Coliseum
Thursday, October 24	11th Annual Chili Cook-Off		STAR Financial Bank (tentative)
Thursday, November 21	HBA Bowl-a-Rama		CrazyPinz
Wednesday, November 22	Night of Lights		HBA Office
Friday, December 20	Winter General Membership Meeting & 2025 Board Inauguration		TBD

More events will be scheduled throughout the year

To register and for the most current event updates go to [www.hbafortwayne.com/events](http://www.hbafortwayne.com/events)

## 2024 Board Retreat

The 2024 Board of Directors held its Strategic Planning session on Tuesday, January 9. Shari Pash, owner of Strategic Solutions for Growth, facilitated the planning session. Pash has been a presenter at NAHB and IBA conferences.

The annual Board Retreat gives us the opportunity to assess past strengths, identify weak areas and collaborate on goals/strategies for the coming year. After the meeting, Shari and Rebecca created a high-level action plan designed to guide our Board and committees in efforts to fortify membership and retention, create HBA brand awareness, strengthen workforce development programs, heighten our advocacy impact and diversify revenue growth.



Strategic growth strategist Shari Pash leads discussion with the 2024 Board of Directors at the annual retreat. The Board participated as a group to determine priority areas, 2024 goals and strategies to meet them.



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## Share of young adults living with their parents drops to decade low

Despite record high inflation rates, rising interest rates and worsening housing affordability, young adults continued to move out of parental homes in 2022. According to NAHB's analysis of the 2022 American Community Survey (ACS) Public Use Microdata Sample (PUMS), the share of young adults ages 25-34 living with their parents or parents-in-law declined and now stands at 19.1%. This percentage is a decade low and a welcome continuation of the post-pandemic trend toward rising independent living by young adults.

Traditionally, young adults ages 25 to 34 constitute around half of all first-time home buyers. Consequently, the number and share of young adults in this age group who choose to stay with their parents or parents-in-law has profound implications for household formation, housing demand and the housing market.

The share of adults ages 25 to 34 living with parents reached a peak of 22% in 2017-2018. Although a nearly three percentage point drop since then is a welcome development, the share remains elevated by historical standards, with almost one in five young adults in parental homes. Two decades ago, less than 12% of young adults, or 4.6 million, lived with their parents. The current share of 19.1% translates into 8.5 million of young adults living in the homes of their parents or parents-in-law.

Comparing NAHB's estimates of the share of young adults in parental homes against NAHB/Wells Fargo's Housing Opportunity Index (HOI) data reveals that, until the pandemic, the rising share of young adults living with parents had been associated with worsening affordability. Conversely, improving housing affordability had been linked with a declining share of 25- to 34-year-old adults continuing to live in parental homes. The strong negative correlation disappeared in the post-pandemic world, with young adults continuing to move out of parental homes despite worsening housing affordability and rising cost of independent living.

*NAHB Assistant Vice President for Housing Policy Research Natalia Siniavskaia highlights factors that contributed to this trend in this Eye on Housing post.*

**Connections - Febuary 2024 - 30**



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Partners 1st Federal Credit Union is your choice provider for construction loans in Northeast Indiana, and we're ready to help you get your project started! We know you have a budget, and our flexible rates and terms can make that happen.

- One-time closing, prior to start of construction.
- Low 5% minimum down payment for purchase loans.
- Flexible terms available-10 to 30 years.
- Locked rate option & float-to-lock options available.
- No requalification once construction is complete.



1330 Directors Row  
Fort Wayne, IN 46808

**260.471.8336**  
[mortgage@partners1stcu.org](mailto:mortgage@partners1stcu.org)



Federally Insured by NCUA  
NMLS# 405819



\*Maximum loan-to-value (LTV) is 95%. Minimum loan amount of \$30,000. Construction product available in NE Indiana only. Builder is subject to Lender approval. Normal loan underwriting guidelines apply. Consult your tax advisor for tax deductibility and applicable state associated costs. Property insurance is required. Private Mortgage Insurance (PMI) is required for loan-to-value's (LTV) over 80%.





## 1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Jan-23	Jan-22
Framing	\$ 17,955	\$ 17,934	\$ 18,194	\$ 18,584	\$ 18,561	\$ 18,769	\$ 18,271	\$ 17,713	\$ 17,329	\$ 17,329	\$ 18,559	\$ 22,413
Roof	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644
Exterior Doors	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 611
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751	\$ 742
Drywall	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 3,289
Interior Doors	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 2,902
Interior Trim	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,911	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,911	\$ 2,818
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 555
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 34,194	\$ 34,173	\$ 34,433	\$ 34,823	\$ 34,801	\$ 35,009	\$ 34,509	\$ 33,950	\$ 33,565	\$ 33,565	\$ 34,806	\$ 38,296

## 2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Jan-23	Jan-22
Framing	\$ 25,255	\$ 25,217	\$ 25,380	\$ 26,040	\$ 26,204	\$ 26,646	\$ 25,722	\$ 25,069	\$ 24,966	\$ 24,966	\$ 26,422	\$ 35,813
Roof	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096
Drywall	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,599
Exterior Doors	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,546
Exterior Trim	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 2,814
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751	\$ 742
Final Material	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 693
Interior Doors	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,651
Interior Trim	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,148	\$ 5,093
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,619	\$ 1,607	\$ 1,491
Total	\$ 48,498	\$ 48,460	\$ 48,622	\$ 49,283	\$ 49,447	\$ 49,889	\$ 48,965	\$ 48,312	\$ 48,209	\$ 48,209	\$ 49,660	\$ 58,860

## 3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Jan-23	Jan-22
Framing	\$ 44,240	\$ 44,162	\$ 44,226	\$ 44,633	\$ 44,487	\$ 42,432	\$ 42,078	\$ 41,302	\$ 40,532	\$ 40,532	\$ 45,295	\$ 53,498
Roof	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361
Exterior Doors	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,691
Garage Doors	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 939	\$ 930
Fireplace	\$ 3,314	\$ 3,314	\$ 3,637	\$ 3,637	\$ 3,637	\$ 3,637	\$ 3,637	\$ 4,001	\$ 4,001	\$ 4,001	\$ 3,313	\$ 3,111
Deck	\$ 10,716	\$ 10,739	\$ 10,739	\$ 10,421	\$ 10,421	\$ 10,398	\$ 10,398	\$ 10,398	\$ 10,398	\$ 10,398	\$ 10,755	\$ 10,283
Drywall	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 6,335
Exterior Trim	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,323
Interior Trim	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 10,705	\$ 9,980
Interior Doors	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,903	\$ 5,854
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 835
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 91,360	\$ 91,305	\$ 91,691	\$ 91,781	\$ 91,634	\$ 89,556	\$ 89,202	\$ 88,791	\$ 88,021	\$ 88,021	\$ 92,460	\$ 99,523

## 4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Apr-23	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Jan-23	Jan-22
Framing	\$ 53,987	\$ 49,531	\$ 49,222	\$ 49,663	\$ 49,511	\$ 47,383	\$ 46,901	\$ 45,887	\$ 45,581	\$ 45,581	\$ 54,965	\$ 65,234
Roof	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660
Exterior Doors	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,582
Garage Doors	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,023	\$ 1,014
Drywall	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 7,315
Exterior Trim	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,306
Deck	\$ 6,885	\$ 6,900	\$ 6,900	\$ 6,835	\$ 6,835	\$ 6,775	\$ 6,775	\$ 6,775	\$ 6,775	\$ 6,775	\$ 7,193	\$ 8,784
Interior Doors	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,692
Interior Trim	\$ 8,555	\$ 8,600	\$ 8,613	\$ 8,604	\$ 8,604	\$ 8,604	\$ 8,587	\$ 8,587	\$ 8,565	\$ 8,565	\$ 8,545	\$ 8,120
Final Material	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 485
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,549	\$ 5,196
Total	\$ 106,188	\$ 101,792	\$ 101,496	\$ 101,863	\$ 101,711	\$ 99,523	\$ 99,025	\$ 98,011	\$ 97,682	\$ 97,682	\$ 107,463	\$ 118,710

**Q4 2023 CLAIM DEADLINE: FRIDAY, FEBRUARY 16, 2024**

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