HBA Fort Wayne

CONNECTIONS



December 2025



Connecting area builders & developers with industry leading material and service providers through networking and educational opportunities.

Connecting with local, state & national policy-makers through the Indiana Builders Association and the National Association of Home Builders.







On the cover

Thank you to Star Homes for bringing their vintage truck in for Night of Lights 2025!





To renew or learn more about the benefits of sponsorship contact:

Rebecca@hbafortwayne.com (260) 420-2020



CONNECTIONS is published by the Home Builders Association of Fort Wayne, Inc. 305 West Main Street | Fort Wayne, IN 46802 | (260) 420-2020 | hbafortwayne.com

HBA STAFF

Rebecca Cameron | Executive Officer | rebecca@hbafortwayne.com
Jen Cameron | Member Services Director | services@hbafortwayne.com
Elise Ramel | Special Projects Coordinator | elise@hbafortwayne.com

CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.

2025 HBA BOARD OF DIRECTORS



2025 HBA Executive Officers

President Nate Delagrange Colonial Homes Vice-President Nic Hoeffel Windsor Homes

Treasurer Glenn Claycomb Rivers Edge Construction
Secretary Logan Buescher Bob Buescher Homes

Immediate

Past President Greg Gerbers The DeHayes Group

BOARD MEMBERS

Barclay Allen, Timberlin Homes
John Belote, Rabb Water Systems
Tyler Cady, MBN Properties
Brad Giese, D.R. Horton
Al Hamed, Hamed Homes
Harrison Heller, Heller Homes
Luke Hoffman, Granite Ridge Builders

Mike Jenkins, Home Lumber of New Haven
Jhonelle Kees, Zion Real Estate & Development Group
Austin Lundquist, Wayne Pipe & Supply
Alex Miller, Star Homes by Delagrange & Richhart
Amy Schiltz, Metropolitan Title
Nick Toney, Lake City Bank

TAX RULING: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by the National Association of Home Builders (NAHB) and the Indiana Builders Association (IBA), For BUILDERS \$48.08 is not deductible for income tax purposes and for ASSOCIATES \$46.48 is not deductible.



2025 Board of Directors

Standing: John Belote, Tyler Cady, Nick Toney, Mike Jenkins, Jhonelle Kees, Amy Schiltz, Austin Lundquist, Barclay Allen, Brad Giese, Al Hamed

Seated: Glenn Claycomb, Treasurer; Nic Hoeffel, Vice-President; Nate Delagrange, President; Greg Gerbers, Immediate Past President; Logan Buescher, Secretary

Not pictured: Harrison Heller, Luke Hoffman, Alex Miller

We are in the final stretch of 2025! I have been taking time to reflect on all that we have accomplished this year. It has consistently shown our successes through collaboration, shared wins, and meaningful conversations. Each event and initiative has reminded me of how strong and engaged our membership is. With this new and exciting year ahead, I look forward to seeing Nic Hoeffel fill my place and bring a fresh, new energy into 2026.



November offered several chances for us to come together for the final few events of the year. The Remodeling Expo at the beginning of the month showcased so much creativity and craftsmanship across our industry; it was inspiring to see the range of ideas on display. On November 17, the Allen County Building Department hosted an educational forum to discuss pressing and current issues. Lastly was the Night of Lights, adding a bright and cheery celebration to conclude November's events.

Looking forward, we have one final event to close out the year: the Winter GMM and Inaugural. It is always a significant evening, and this year we will officially introduce Nic Hoeffel as the next HBA Board President. Transitions like this highlight the strength of our membership and the support that keeps our work moving forward. It has been an honor serving the HBA this year; thank you all for making this year a wonderful one.

I have so much to be grateful for. I would like to extend a thank you to the people who have made this year so meaningful: to the people who I have worked alongside, the ones from whom I have learned, and the people I have led. And thank you to my most favorite daughter ever who has written every single President's Pen and speech for me. You have turned 2025 into an unforgettable year.

Here's to finishing 2025 strong!

With Blogo

Nate Delagrange

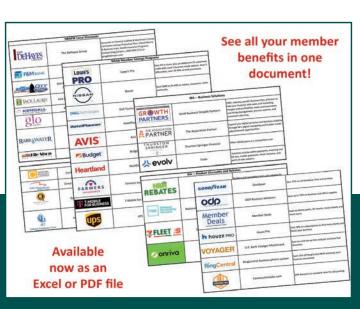
2025 Board President



Member Events

Register by Friday, December 5 to attend Casino Night!





Available on the Resources tab in Infohub or email services@hbafortwayne.com to receive a copy.



Home Builders Association of Fort Wayne, Inc.
Online registrations at
hbafortwayne.com/events or contact

<u>hbafortwayne.com/events</u> or contact <u>elise@hbafortwayne.com</u> to register



Network Night Returns! Thursday, February 5

To encourage more conversations, this year Associates are encouraged to give away their door prize from entries at their respective tables. BUILDERS ATTEND FREE!

Registration now open!
see page 19 for details

See all your HBA Fort Wayne,
Indiana Builders Association and
National Association of Home
Builders member benefits
in one document!

Seasons Greetings from the HBA office!

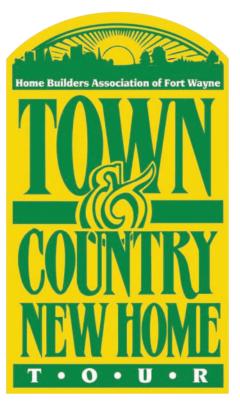
December lends itself to be a great month for both reflection of the past year, and looking forward to a new year of opportunities and adventures.

In 2025, our HBA has welcomed 60 new member businesses, and we've been so excited to see these new members jump into participating at events, networking and seeing how HBA can positively impact their companies. We saw member engagement increase dramatically at our events this year, and hope this trend continues into 2026 and beyond. Being engaged not only helps strengthen our Association, but also increases the opportunities we have to make a difference in our community by building business relationships, and especially with regard to workforce development.

As we look forward to ushering in 2026 and planning for the year, I hope you'll all consider for a moment how you can make the most of your membership. Jen, Elise and I are always here to help in any way we can with that, whether it's helping you find a committee on which to serve, connecting you with outreach to area trades students or participating/volunteering at an HBA event. Engagement looks very different across our membership; the key is to find what works for you and what gives you the best value for your investment.

We're putting the finishing touches on our 2026 calendar, and we've got a great year of events planned -- from our 36th Annual Town & Country New Home Tour and ever-popular golf outings, to Meet Me @ 3 networking events and new endeavors like the Cornhole Tournament. I strongly encourage members to take advantage of IBA's Legislative Conference on February 9, having lunch with area legislators at the State House.

On behalf of Jen and Elise, I want to thank our leadership team, Board of Directors and all members for their support throughout the year. Have a very festive and joyous holiday season!



2026 Town & Country
New Home Tour

Saturday & Sunday
April 25 & 26
Saturday & Sunday
May 2 & 3



Registration opens February 2

Interested in learning more about this event? Please join us at the HBA Office on Wednesday, January 28 for a Lunch & Learn to find out how you can be part of Town & Country 2026!



CARTER LUMBER Build on a Strong Foundation

W.E. Carter opened his first lumberyard in 1932 in Akron, Ohio, with a simple mission—build a family-run company that treats customers like family. 93 years later and now the fifth largest building materials supplier in the nation, Carter Lumber continues to operate with that same commitment, providing top-quality materials and expert service to the region's best builders.

We're more than just a supplier—we're a partner. The most successful builders in Indiana trust Carter Lumber because we understand their needs, offer a broad range of high-quality materials, and deliver exceptional service that keeps projects on track.

If you're looking for a supplier that works as hard as you do, contact your Carter Lumber representative today. Let's build something great together.







6630 Lincoln Hwy. East Fort Wayne, IN **46803** (260) 493-4333

carterlumber.com



2026 State & National Association Calendar of Events



Date	Event	Location
February 9-10	IBA Legislative Conference	Embassy Suites, Indianapolis, IN
February 17 - 19	International Builders' Show	Orange County Convention Center, Orlando, FL
February 18	Networking Night at IBS	TBD
April 15	IBA Executive Committee Meeting	Gaylor Electric
June 9-13	NAHB Spring Leadership Meeting & Legislative Conference	Grand Hyatt, Washington, D.C.
June 17	IBA Executive Committee Meeting	South Bend, IN
August 19	IBA Executive Committee Meeting	Madison County, IN
October 6-8	NAHB Fall Board and Committee Meetings	Detroit Marriott @ Renaissance Center, Detroit, Michigan
October 14	IBA Executive Committee Meeting	Indiana Construction Roundtable Foundation, Indianapolis, IN
November 12-13	NAHB Area 9 Leadership Conference	TBD
TBD	Hoosier Excellence Awards & IBA Board Meeting	TBD
TBD	NAHB BUILD-PAC Event	TBD



Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



HIGHLIGHTED NAMES INCREASED POINTS LAST MONTH!

STATESMEN (500-999)

664 Rob Wacker

606 Jeff Thomas

601 Herb Delagrange

SUPER SPIKES (250-499)

448 Bob Buescher

283 Jamie Lancia

ROYAL SPIKES (150-249)

243 Jay Shipley

241 Matt Momper

238 Roger Delagrange

236 Duane Kees

212 Charlie Giese

199 Jim Klotz

164 Barclay Allen

164 Greg Gerbers

155 Kay Feichter

RED SPIKES (100-149)

145 Matt Lancia

141 Ric Zehr

112 Kevan Biggs

108 Jerry Korte

106 Rodney Robrock

100 Logan Buescher

GREEN SPIKES (50-99)

84 Josh Barkley

81 Gregg Richhart

75 Jim Bauman

74 Lynn Delagrange

70 Luke Hoffman

58 Brad Cayot

55 Tyler Kees

50 Austin Lundquist



47 Bruce Jackson

44 Terry Stauffer

37 James Burkhardt

36 Nate Delagrange

28 Jeff Bushey

27 Chad Delagrange

27 Brad Wallace

25 Chad Korte

BLUE SPIKES (6-24)

23 Michael Coe

22 Brad Lombard

18 Mark Heller

15 Adam Clemens

10 Michael Jenkins

9 Tyler Miller

9 Ryan Schiltz

8 Glenn Clavcomb

6 John Miller

6 Tong Nokaya

6

Ryan Wannemacher

SPIKE CANDIDATES

5 Bob Barney

5 Jhonelle Kees

5 Alex Miller

5 Brian Poor

3 Amy Schiltz

2 Bradley Davis

- Diddicy David

2 Stefan Hartman

2 Nic Hoeffel

2 Ronald Lee

2 Kamran Mirza

2 Kevin Walsh

1 Ralph Anderson

1 Emanuel Brandenberger

1 Jeff Heiniger

1 Denny Kees

1 Linda Maynhart

1 Troy Slattery

1 Michael Woodfill



One-time closing

A locked, competitive fixed rate

Interest only payments during construction phase

5% down conventional financing

In-house underwriting & servicing

Bridge and Land Loans

GET STARTED ON YOUR NEW CONSTRUCTION LOAN TODAY!

Call us at 260.373.1636 or 800.752.4613 x1636, schedule an appointment at profedcu.org/appointments, or apply online at profedcu.mortgagewebcenter.com.





Federally Insured by the NCUA

Q3'25 Claiming Deadline is Friday, November 14, 2025







Want To Start Getting Money Back for Products You Already Use?

FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA





EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR

PARTICIPATING MANUFACTURERS THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2024 WAS:

\$1,650.24



Contact Us:

Register



info@HBArebates.com

Submit a **Rebate Claim**



Receive a Rebate Check



@HBArebates

Register by Friday, December 5!



6:00pm
Cocktails &
Passed hors d'oeuvres

6:45pm Holdiay Buffet Dinner

7:15pm
Year-End Awards
Inauguration of
2026 Board of Directors

7:45 -10:30pm Casino Night!

followed by Prizes

Business Casual Attire
Register Now at
hbafortwayne.com/events





Friday December 12

Ceruti's 6601 Innovation Boulevard

Cost is \$60 per person Reserved table of 8 - \$450

Be a not-so-secret Santa

Host a round of drinks for \$500

You'll get your logo on a custom-created drink ticket given to everyone at the event! only 2 sponsorship available - register or call us now!



You'll get your logo displayed at one of the casino games!















November Board Meeting Minutes

HBA Fort Wayne Board of Directors 11/13/25 Meeting Minutes

Present: Nate Delagrange, Nic Hoeffel, Logan Buescher, Greg Gerbers, John Belote, Tyler Cady, Brad Giese, Al Hamed,

Harrison Heller, Mike Jenkins, Austin Lundquist, Amy Schiltz, Nick Toney

Absent: Barclay Allen, Glenn Claycomb, Luke Hoffman, Jhonelle Kees, Alex Miller

Call to Order: 8:02a, by President Nate Delagrange

Consent Agenda

- Secretary's Report
- Financial Report
- Committee Reports

Membership

Applications for review/approval:

Leaf Filter Gutter Protection, T-Mobile, Renewal by Anderson

Logan Buescher received NAHB 100 point Spike Award

Motion to approve reports and new member applications (pending BBB): Austin Lundquist, Al Hamed second

Rebecca announced 2026 Board election results. The following will serve 2026/2027 term:

Builder members: Bob Fisher, Prime Homes; Jhonelle Kees, Zion RED; Rachel Kees, Quality Crafted Homes; Matt

Lancia, Matt Lancia Signature Homes; A.J. Sheehe, Hickory Creek Homes

Associate members: Mike Jenkins, Home Lumber; Nick Toney, Lake City Bank

EO Report

Rebecca provided a recap of Remodeling Expo. Vendor participation and attendance was up from 2024; revenue will be negative +/- \$6,000. All Board members (incoming/outgoing) are encouraged to attend GMM/Inaugural on Friday, December 12. Cocktails, buffet dinner and awards will be followed by casino night event.

Briefly discussed new local magazine, Fort Wayne Lifestyle, in market. Editor wanted to trade membership for an HBA profile in March home edition. After discussion, trade memberships are not currently being considered.

Open Forum

Officers provided Board with a recap of meeting with future County Council candidate Ozzie Mitson.

Rebecca provided Board with information regarding hiring outside business to handle social media on an annual basis. Cost would run around \$20,000 for full year; however we can assess internal structure to accommodate handling social media in-house, without the expense.

Adjourned: 8:47a

Respectfully submitted, Rebecca Cameron, Executive Officer



Thank you, 2025 PAC Sponsors!

GOLD LEVEL

















BRONZE LEVEL









The Indiana Builders Association is one of the most effective lobbying and political organizations in our state, focused entirely on housing issues. HBA Fort Wayne has a long history of supporting IBA's lobbying team of CEO Rick Wajda and Governmental Affairs Director Carlie Hopper.

PAC donations received with dues payments continue to support our efforts. We also encourage members to consider renewing or donating as a PAC Sponsor, to support and elevate our PAC program at three levels:

GOLD - \$1,500 SILVER - \$1,000 BRONZE - \$500

At minimum, donors will be recognized in the monthly Connections magazine, Weekly Update email and on signage at HBA member events. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.





WE WISH YOU PEACE AND LOVE THIS HOLIDAY SEASON.



Cell: 574-453-1096 Office: 574-268-1089

juliam@firstfederalbanking.com

NMLS#399947





Borrowers must meet underwriting guidelines.
First Federal Savings Bank is FDIC Insured and an Equal Housing Lender. NMLS#399927



When you are looking for products & services search our online directory to find a fellow HBA Fort Wayne Member!

Have an issue? We can help!

If you're dealing with an issue related to building codes or legislation, bring it to the HBA Governmental Affairs Committee.

For more information, contact Rebecca at the HBA office (260) 420-2020 or

rebecca@hbafortwayne.com

Remodeling Expo

Thank you to the members who participated in the 2025 Remodeling Expo!



















Leaf



GUTTER PROTECTION







































Special Thanks to our Event Sponsors!

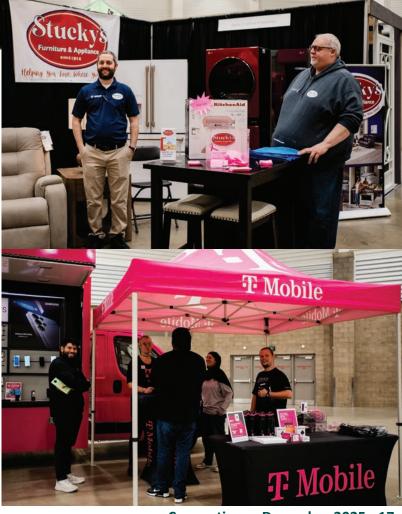






RABB WATER





Connections - December 2025 - 17

ASSOCIATES

1st Priority Plumbing
Applied Technology Group,
Baden Gage & Schroeder
Beers Mallers
Berne Ready Mix/Keystone Concrete
Boujie Boulders
City Carpet Outlet
Closet Tamers
Doc Dancer
Fisher Specialties
Four M Construction
GFL Environmental
glo Magazine / The Papers
Hallmark Home Mortgage
Horizon Bank

ASSOCIATES

Mudrack Tree Service, Inc. Mutton Rental Center Inc. Ruhl Furniture & Flooring State Bank

BUILDERS

Timber Rock Construction Quality Crafted Homes Wilson McComb Homes

Thank you for your continued support

NEW BUILDER MEMBER

Apex Building Company

Spencer Heller 347 W. Berry Street Suite 400 Fort Wayne IN 46802 (260) 445-8191 speheller@gmail.com



NEW ASSOCIATE MEMBERS

Boujie Boulders

Ronnie Junk 7611 Kern Valley Drive Fort Wayne IN 46815 (260) 205-3176 boujieboulders@gmail.com boujieboulders.com



Boujie Boulders is an employee-led company, with strong roots within the New England and Northeast Indiana regions. We believe that luxury and outdoor landscape can intertwine to create unforgettable outdoor spaces that you and your guests can enjoy for years to come.

Errand Angels

Hailee Wallen 714 Aviation Drive Ossian IN 46777 (260) 414-2543 errandangelsfw@gmail.com errandangelsfw.com



At Errand Angels, we're more than just a cleaning service — we're your trusted partner for life's everyday tasks. From deep cleans and organizing to errands and special projects, we handle the details so you don't have to. With our "Your 2nd You" approach, we bring reliability, flexibility, and care to every job. Our personalized services are designed to save you time, reduce stress, and help you focus on what matters most. Whether it's a tailored cleaning plan, errand-running, or expert organizing solutions, Errand Angels is here to make life easier, one task at a time.

SUCCESS!



Network Night

Thursday, February 5 4:00 to 6:30 pm

at Ceruti's 6601 Innovation Boulevard Fort Wayne

Join us for this event where our Associate Members showcase their products and services to our Builders. The event features complimentary hors d'oeuvres and cash bar.

Register Now at hbafortwayne.com/events

BUILDER

ASSOCIATE

Sponsored by









BUILDERS

Builders attend free, but we need to register you for the event! Please let us know if you will attend so we can promote that to our Associates.

Register before 1/15 and you will receive two complimentary drink tickets!

ASSOCIATES
Be a part of the event as a sponsor for \$800

As a sponsor you receive: your table entry, recognition and logo signage at event; logo placement in weekly/monthly HBA online publications and social media leading up to the event.



ASSOCIATE MEMBERS TABLE ENTRY is \$300

Includes table at event, promotion in all event materials after you have registered Participating members need to provide a door prize valued at \$50+ that you will give away at your table

Follow us...

WAYS WE KEEP IN TOUCH!

Monthly CONNECTIONS online magazine

Weekly Update email sent via Mail Chimp

Email sent through our Growth Zone management system

Text-casting - We are getting ready to launch a new texting app. If you haven't been receiving information by texts and would like to be added contact Jen!

Reports and invoicing through our Infohub



WE WELCOME YOU TO OUR RESIDENTIAL SHOWROOM!

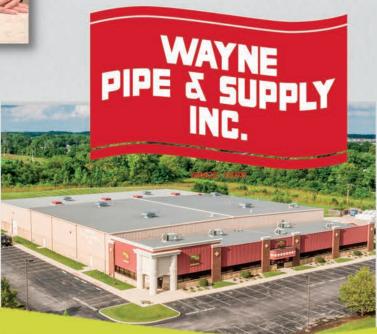


Be sure to call and schedule your appointment!



Business Hours:

Monday - Friday 8:00am - 4:00pm



6040 Innovation Blvd. • Fort Wayne, IN 46818 • 260.423.9577 • www.waynepipe.com



Mark your calendars and join us for this year's events.

DATE	EVENT	VENUE
28-Jan	Building Blocks: Town & Country Lunch + Learn	HBA office
2-Feb	Town + Country registration open	
5-Feb	Network Night	Ceruti's
Feb 9-10	IBA Legislative Conference	Indianapolis
February 17-19	International Builders Show	Orlando
19-Mar	Meet Me @ 3: March Madness Tip-off	Van's Home Center, Auburn
April 25-26	Town + Country New Home Tour	
May 2-3	Town + Country New Home Tour	
5-May	Meet Me @ 3: Cinco de Mayo	Central Supply
21-May	Spring General Membership Meeting	Ceruti's
11-Jun	PAC Golf Outing	
14-Jul	Building Blocks: Remodeling Expo	HBA office
23-Jul	Meet Me @ 3: Open for sponsorship!	
21-Aug	Cornhole Tournament	
September	Associate Member Appreciation Month	
September 7-11	Professional Women in Building Week	
8-Sep	Meet Me @ 3: PWB	
17-Sep	HBA Golf Outing	
October	Careers in Construction Month	
22-Oct	13th Annual Chili Cook-Off + Silent Auction	
November 7-8	3rd Annual Remodeling Expo	Memorial Coliseum
25-Nov	Night of Lights	HBA office
11-Dec	Inaugural/GMM	Ceruti's

Sponsorships available for all events!
Contact the HBA office for details (260) 420-2020

HBA COMMITTEES NEED YOU!

Looking for a way to become more involved with the HBA? Our committees play a vital role in our Association, and offer the perfect opportunity to become more engaged, meet new people and help our Association grow. To join a committee, or learn more about the function of our committees, contact Rebecca (rebecca@hbafortwayne) or Elise (elise@hbafortwayne.com), or call the office at (260) 420-2020.

HBA Fort Wayne Committees

Membership - meets third Monday of the month, 7:45a at HBA office
Workforce Development - meets first Tuesday of the month, 8:30am at HBA office
Program + Marketing - meets first Wednesday, 4pm at Coyote Creek Golf Course
Governmental Affairs - meets first Friday of even months, 8:30a at HBA office

Redeem Your BPA in 3 easy steps!

100% of the cost for your BPA is covered by your Association Membership

BPA stands for Business
Diagnostic & Plan of
Actions and is an exclusive
and private business
planning tool from Small
Business Growth Partners,
developed through
focusing on the issues of
builders, remodelers, HBA
Associate members and
how to solve them.





GROWTH PARTNERS



MERIDIAN TITLE

YOUR PEACE OF MIND

We're the Title Partner You Can Rely On.



CHOOSE MERIDIAN TITLE

- ◀ Top-Tier Products & Services



Account Manager 269.841.6896 arobey@meridiantitle.com

Katelyn High Account Manager 260.450.7656 khigh@meridiantitle.com

Nichole Jehl

Regional Sales Manager 260.740.4578

Chris Alexander Senior Account Manager 260.246.1687 calexander@meridiantitle.com

meridiantitle.com





2025 PAC **BOURBON BARREL CLUB** Our bourbon is here!

While supplies last!

Each donation of \$100 or more will receive a bottle as a free gift to thank you for your contribution.

Proceeds from this fundraiser benefit our local and state Political Action Comittees. PAC funds support pro-business candidates and other initiatives important to our local building industry.

> Donate \$350 or more to receive 4 bottles!

make your donation today contact

rebecca@hbafortwayne.com



Allen County Permit Activity Summary -

	2024									2025									
Туре	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Aug	Sep	Oct
Single Family	119	138	97	99	136	88	128	125	64	79	77	107	172	94	83	93	88	85	206
Duplex	0	2	3	18	3	14	4	6	2	2	6	4	4	4	6	0	8	2	2
Res Add 'n in \$1000	3366	4210	3913	2214	5047	4098	2446	1533	3190	4341	1151	4215	3234	5325	5106	5180	3273	6678	3584
Res Repair in \$1000	12770	13211	12992	9934	11171	11036	11074	9926	7798	9013	6629	13604	11996	12725	12829	12648	12954	14249	14280
Garages	10	10	15	7	15	15	13	13	12	4	5	10	12	12	8	10	10	7	13
Total Dwellings	119	140	100	117	139	102	132	131	66	81	83	111	176	98	89	93	96	87	208



Data on this report includes **120 Residential Townhouses**

Permit History can be found on our website. You can access it through the infohub, go to the Resources tab on the left menu. If you are looking for specific historical data not available there, please contact services@hbafortwayne.com

Remodeling Permit Totals for Allen County —

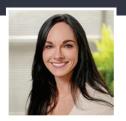
	Octo	ober 2025	Octo	ober 2024	2025	Year To Date	2024	Year To Date
Туре	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$
Addition	102	\$3,584,134	84	\$2,446,309	805	\$42,009,461	816	\$30,528,027
Alteration	105	\$1,729,174	98	\$1,490,075	1093	\$19,426,569	1005	\$16,599,835
Remodel	103	\$3,664,645	87	\$2,539,013	938	\$28,158,476	787	\$27,309,153
Repair	63	\$1,306,448	75	\$1,107,122	564	\$11,665,995	475	\$9,057,428
Reroof	127	\$2,202,269	101	\$1,362,827	1033	\$16,022,354	915	\$13,472,289
Tear Off	302	\$4,451,067	260	\$3,595,705	2545	\$37,996,931	2421	\$34,619,448
Siding	64	\$926,159	62	\$979,051	486	\$7,319,806	477	\$7,338,053
TOTAL	866	\$17,863,896	767	\$13,520,102	7464	\$162,599,592	6896	\$138,924,233



A FLURRY OF SUCCESSFUL DEALS AWAITS! WITH INDIANA'S #1 TITLE INSURANCE TEAM



Amy Schiltz aschiltz@metrotci.com 260.414.5127



Leah Graham lgraham@metrotci.com 260.705.1418

METROPOLITANTITLE.COM



Owning a business is a labor of love. And FRANKLY our insurance has you covered.

Members of Home Builders Association of Fort Wayne can save money on commercial insurance.

- Commercial insurance discount
- · Workers' compensation discount
- · Streamlined audit procedures
- · Discount on subcontract rates
- Bundled coverages including errors & omissions
- · Endorsements for property, liability and auto

The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at 260.969.1317 or greg@dehayes.com.











1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25
Framing	\$ 10,375	\$ 10,375	\$ 17,434	\$ 17,440	\$ 17,426	\$ 17,371	\$ 16,681	\$ 16,677	\$ 16,560
Roof	\$ 4,709								
Exterior Doors	\$ 684	\$ 684	\$ 684	\$ 684	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709
Garage Doors	\$ 743	\$ 743	\$ 723						
Drywall	\$ 3,071								
Interior Doors	\$ 3,370	\$ 3,370	\$ 3,370	\$ 3,370	\$ 3,387	\$ 3,387	\$ 3,477	\$ 3,477	\$ 3,477
Interior Trim	\$ 2,905	\$ 2,905	\$ 2,909	\$ 2,914	\$ 2,914	\$ 2,914	\$ 3,028	\$ 3,027	\$ 3,027
Final Material	\$ 598								
Garage Door Oper.	\$ 332								
Total	\$ 26,787	\$ 26,787	\$ 33,830	\$ 33,841	\$ 33,870	\$ 33,814	\$ 33,329	\$ 33,323	\$ 33,205

\$	16,537 4,709 709 723	\$ \$	16,777 4,644 679	\$	17,713 4,644
\$	709	·	,-	÷	4,644
_		\$	670		
4	722		0/3	\$	679
\$	723	\$	743	\$	743
\$	3,071	\$	3,071	\$	2,976
\$	3,477	\$	3,365	\$	3,365
\$	3,027	\$	2,908	\$	2,909
\$	598	\$	598	\$	598
\$	357	\$	322	\$	322
\$:	33,208	\$	33,106	\$	33,950

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25
Framing	\$ 23,894	\$ 24,168	\$ 24,397	\$ 24,499	\$ 24,619	\$ 24,458	\$ 23,575	\$ 23,015	\$ 22,877
Roof	\$ 4,262								
Drywall	\$ 4,318								
Exterior Doors	\$ 1,674	\$ 1,674	\$ 1,674	\$ 1,674	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746
Exterior Trim	\$ 3,020	\$ 3,020	\$ 3,034						
Garage Doors	\$ 743	\$ 743	\$ 723						
Final Material	\$ 749	\$ 749	\$ 749	\$ 749	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783
Interior Doors	\$ 1,737	\$ 1,737	\$ 1,737	\$ 1,783	\$ 1,783	\$ 1,783	\$ 1,804	\$ 1,804	\$ 1,804
Interior Trim	\$ 6,443	\$ 6,440	\$ 6,440	\$ 6,447	\$ 6,447	\$ 6,447	\$ 6,571	\$ 6,566	\$ 6,566
Garage Door Oper.	\$ 332								
Fireplace	\$ 1,733	\$ 1,872	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,909
Total	\$ 48,905	\$ 49,316	\$ 49,541	\$ 49,695	\$ 49,920	\$ 49,759	\$ 49,022	\$ 48,456	\$ 48,354

	I	Nov-25	Nov-24	I	Nov-23
1	\$	22,877	\$ 23,685	\$	25,069
	\$	4,262	\$ 4,096	\$	4,096
1	\$	4,318	\$ 4,318	\$	4,192
1	\$	1,746	\$ 1,653	\$	1,653
	\$	3,034	\$ 3,020	\$	3,020
	\$	723	\$ 743	\$	743
	\$	783	\$ 749	\$	749
1	\$	1,804	\$ 1,733	\$	1,701
1	\$	6,566	\$ 9,906	\$	5,148
	\$	332	\$ 322	\$	322
	\$	1,909	\$ 1,737	\$	1,619
	\$	48,354	\$ 51,962	\$	48,312

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Feb-25	Mar-25	Apr-25	ı	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25
Framing	\$ 39,540	\$ 39,864	\$ 40,169	\$	40,233	\$ 41,024	\$ 40,939	\$ 39,658	\$ 39,272	\$ 39,073
Roof	\$ 4,460	\$ 4,460	\$ 4,460	\$	4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460
Exterior Doors	\$ 2,876	\$ 2,876	\$ 2,876	\$	2,876	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992
Garage Doors	\$ 931	\$ 931	\$ 910	\$	910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910
Fireplace	\$ 4,007	\$ 4,007	\$ 4,007	\$	4,007	\$ 4,007	\$ 4,007	\$ 4,007	\$ 3,985	\$ 3,995
Deck	\$ 7,877	\$ 7,877	\$ 7,857	\$	8,669	\$ 8,673	\$ 7,455	\$ 7,446	\$ 7,435	\$ 7,435
Drywall	\$ 5,921	\$ 5,921	\$ 5,921	\$	5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921
Exterior Trim	\$ 1,363	\$ 1,363	\$ 1,430	\$	1,430	\$ 1,430	\$ 1,430	\$ 1,436	\$ 1,434	\$ 1,434
Interior Trim	\$ 10,752	\$ 10,749	\$ 10,749	\$	10,777	\$ 10,777	\$ 10,777	\$ 11,022	\$ 11,010	\$ 11,010
Interior Doors	\$ 6,938	\$ 6,938	\$ 6,938	\$	6,938	\$ 6,968	\$ 6,968	\$ 7,094	\$ 7,094	\$ 7,094
Final Material	\$ 911	\$ 911	\$ 911	\$	911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$	332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332
Total	\$ 85,907	\$ 86,229	\$ 86,560	\$	87,462	\$ 88,405	\$ 87,102	\$ 86,188	\$ 85,756	\$ 85,568

I	Nov-25	Nov-24	Nov-23
\$	39,044	\$ 39,393	\$ 41,302
\$	4,460	\$ 4,361	\$ 4,361
\$	2,992	\$ 2,854	\$ 2,854
\$	910	\$ 931	\$ 931
\$	3,995	\$ 4,007	\$ 4,001
\$	7,435	\$ 7,877	\$ 10,398
\$	5,921	\$ 5,921	\$ 5,740
\$	1,434	\$ 1,363	\$ 1,363
\$	11,010	\$ 10,745	\$ 10,705
\$	7,094	\$ 5,937	\$ 5,903
\$	911	\$ 911	\$ 911
\$	357	\$ 322	\$ 322
\$	85,563	\$ 84,620	\$ 88,791

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25
Framing	\$ 43,717	\$ 43,717	\$ 44,292	\$ 44,465	\$ 44,872	\$ 44,710	\$ 43,452	\$ 42,781	\$ 42,478
Roof	\$ 5,865								
Exterior Doors	\$ 1,757	\$ 1,757	\$ 1,757	\$ 1,757	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827
Garage Doors	\$ 1,015	\$ 1,015	\$ 997						
Drywall	\$ 6,847								
Exterior Trim	\$ 4,390	\$ 4,390	\$ 4,515						
Deck	\$ 5,986	\$ 5,986	\$ 5,871	\$ 6,270	\$ 6,280	\$ 5,832	\$ 5,796	\$ 5,778	\$ 5,778
Interior Doors	\$ 12,638	\$ 12,638	\$ 12,638	\$ 12,638	\$ 12,698	\$ 12,698	\$ 12,887	\$ 12,887	\$ 12,887
Interior Trim	\$ 8,468	\$ 8,468	\$ 8,466	\$ 8,490	\$ 8,483	\$ 8,475	\$ 8,719	\$ 8,716	\$ 8,714
Final Material	\$ 522	\$ 522	\$ 522	\$ 522	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545
Garage Door Oper.	\$ 332								
Fireplace	\$ 5,779	\$ 6,197	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,309
Total	\$ 97,316	\$ 97,734	\$ 98,306	\$ 98,902	\$ 99,464	\$ 98,845	\$ 97,985	\$ 97,293	\$ 97,092

Nov-25	ı	Nov-24	Nov-23
\$ 42,523	\$	43,695	\$ 45,887
\$ 5,865	\$	5,660	\$ 5,660
\$ 1,827	\$	1,743	\$ 1,743
\$ 997	\$	1,015	\$ 1,015
\$ 6,847	\$	6,847	\$ 6,641
\$ 4,515	\$	4,390	\$ 4,390
\$ 5,778	\$	5,986	\$ 6,775
\$ 12,887	\$	11,381	\$ 10,910
\$ 8,714	\$	12,473	\$ 8,587
\$ 545	\$	522	\$ 522
\$ 357	\$	322	\$ 322
\$ 6,309	\$	5,779	\$ 5,559
\$ 97,162	\$	99,813	\$ 98,011



13505 David Drive, Grabill 260-627-3645 www.rabbwater.com



Kinetico® Water Systems join the Mike Holmes products that "Make it Right"

Store Locations

Warsaw Huntington Kokomo Grabill Logansport Lafayette



home water systems

Independent Authorized Dealer