

HBA Fort Wayne

CONNECTIONS

HBA

Home Builders Association
of Fort Wayne

December 2024

Merry
Christmas
and
happy
New Year!

HBA

Home Builders Association of Fort Wayne, Inc.



Connecting area Builders & Developers with industry leading material and service providers through networking and educational opportunities.

Connecting with local, state & national policy making through the Indiana Builders Association and the National Association of Home Builders.

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2024 HBA Annual Sponsors



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On the cover

Wishing all of our valued members a very happy holiday season and prosperity in the coming year.

*from the
HBA Board of Directors
& Staff*



Home Builders Association of Fort Wayne, Inc.



Home Builders Association of Fort Wayne, Inc.

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.



2024 HBA Executive Officers

President	Greg Gerbers	The DeHayes Group
Vice-President	Nate Delagrange	Colonial Homes
Treasurer	Nic Hoeffel	Windsor Homes
Secretary	Glenn Claycomb	Rivers Edge Construction
Immediate Past President	Logan Buescher	Bob Buescher Homes

BOARD MEMBERS

Barclay Allen, Timberlin Homes
John Belote, Rabb Water Systems
Tyler Cady, MBN Properties
Al Hamed, Hamed Homes
Harrison Heller, Heller Homes
Luke Hoffman, Granite Ridge Builders
Mike Jenkins, Home Lumber

Jhonelle Kees, Zion Real Estate & Development Group
Tyler Kees, Zion Build Group
Austin Lundquist, Wayne Pipe & Supply
Alex Miller, Star Homes by Delagrange & Richhart
Amy Schiltz, Metropolitan Title
Nick Toney, Lake City Bank

Tax Ruling: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB and the Indiana Builders Association, when calculating your business deduction for your association dues you must subtract \$35.64 of NAHB's \$198 dues (18%) and \$8.51 of the HBA of Fort Wayne's IBA Franchise Affiliation Fee as non-deductible.



2024 Board of Directors

Standing: Luke Hoffman, John Belote, Al Hamed, Jhonelle Kees, Amy Schiltz, Austin Lundquist, Alex Miller, Barclay Allen

Seated: Nic Hoeffel, Treasurer; Nate Delagrange, Vice-President, Greg Gerbers, President; Logan Buescher, Immediate Past President, Glenn Claycomb, Secretary

Not pictured: Harrison Heller, Mike Jenkins, Tyler Kees, Dave Korte, Brad Wallace

As we approach the close of 2024, I want to take a moment to reflect on the incredible accomplishments we have achieved together as a community. This year has been a testament to the strength, dedication, and passion of every member of the Home Builders Association of Fort Wayne.



First and foremost, I want to extend my deepest gratitude to each of you. Whether you've been with us for decades or have just joined our ranks, your commitment and involvement are what make the HBA of Fort Wayne such a vibrant and impactful organization. Together, we have weathered challenges, celebrated successes, and continued to push forward the mission of advocating for the home building industry and its professionals in our region.

This year, we've seen tremendous growth in membership, which has allowed us to expand our collective influence and provide more valuable resources to our members. From hosting successful educational events and networking opportunities to advocating for industry-friendly policies, your participation has been crucial in helping us make great strides in the work we do.

Our charitable efforts also shone brightly this year, as we worked together to give back to our community through our events and/or our various outreach initiatives, we've made a real difference in the lives of those around us.

Looking ahead to 2025, we remain committed to building on this momentum. The future is bright, and with your continued engagement, there's no limit to what we can accomplish together.

Thank you once again for your dedication, hard work, and support throughout the year. It has been an honor to serve as your president, and I am excited to see what we will achieve in the months ahead.

Wishing you and your loved ones a Merry Christmas and a prosperous New Year.

Sincerely,



Greg Gerbers
President, Home Builders Association of Fort Wayne



WAYS WE KEEP IN TOUCH!

Monthly **CONNECTIONS** online Magazine

Weekly Updates sent via Mail Chimp

Email sent through our Growth Zone management system

Text-casting - We are getting ready to launch a new texting app. If you haven't been receiving information by texts and would like to be added contact Jen!

Reports and invoicing through our Infohub



If you would like to be added to any of these communications please contact Jen at

services@hbafortwayne.com

Looking for products & services?

Search our online directory to find a fellow HBA Fort Wayne Member!



Home Builders Association of Fort Wayne, Inc.

Member Events



Home Builders Association of Fort Wayne, Inc.
 Online registrations at
hbafortwayne.com/events or contact
elise@hbafortwayne.com to register



**Friday
 December 13**
 Board Inaugural &
 General Membership Meeting
Dinner Event at Ceruti's
 6601 Innovation Boulevard
 6-10pm
see page 21 for details

\$40 per person
Reserved table of 8 - \$280
RSVP by NOON on Tuesday 12/10!

Sunday, January 5 - 5pm
Komets vs. Cincinnati Cyclones
 HBA Night in the Budweiser Super Suite -
 Memorial Coliseum
\$40 per person - Registration open now
see page 28 for details



SUCCESS!



Thursday, February 6
HBA NETWORK NIGHT (formerly Builder/Associate Expo)
 Ceruti's - 6601 Innovation Boulevard - 4:00-6:30pm

Join us for this event where our Associate Members have the opportunity to showcase their products and services to our Builders. The event features complimentary hors d'oeuvres and cash bar.

REGISTRATION IS OPEN NOW!
see page 13 for details

See all your member benefits in one document!

Available now as an Excel or PDF file



Now you can see all your HBA Fort Wayne Indiana Builders Association and National Association of Home Builders member benefits in one document!

Available on the Resources tab in the infohub or email elise@hbafortwayne.com to receive a copy.

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D.R. Horton and over 50 local partners collaborate on a new Habitat for Humanity Home

This past month Habitat for Humanity and local partners created a new home for a local family. “We’re incredibly grateful for the D.R. Horton Fort Wayne team and all of the local trade partners who donated both time and materials to make this home possible for Sabrina and her family,” shared Hailie Boes, Director of Development, Habitat GFW. “It’s hard to believe that in less than two months, this home went from a vision to reality. It’s community collaborations/partnerships like these that make the dream of affordable homeownership a reality for Habitat families in Greater Fort Wayne.”



Sabrina and her children have patiently waited for their “forever” home for many years. Through the Habitat Homeownership Program, their dream of homeownership will soon become a reality through the help of local trade partners and D.R. Horton’s Fort Wayne division.

Since joining the Habitat Homeownership Program in 2023, Sabrina has completed 200 hours of sweat equity — including volunteering on the Habitat construction site and at the Fort Wayne ReStore and completing financial empowerment and homeowner readiness classes. Sabrina works for a local nonprofit that serves individuals with disabilities and she truly enjoys her job. In addition to working full-time, Sabrina completed her degree in healthcare administration and was recently promoted. Sabrina is steadfast in her faith and reports that she was able to balance work, school, Habitat, and raising her sons through God’s grace.



With very active kids, Sabrina and her family are anxious to leave apartment living behind and soon enjoy their very own backyard — a space for cookouts, playing sports, and a spot dedicated to a trampoline they’ve always wanted.

“Thank you everyone for supporting me and my family, we’re so grateful,” said Sabrina, Habitat Homeowner.

This Habitat home was made possible by the following trade partners: 84 Lumber, ABC Supply Co. Inc., Air Stoppers Insulation, Angel Painting, Carter Lumber, Central Supply Company, Energy Diagnostics, Carrier, IMI, JS Construction, KLS Landscaping & Lawn Maintenance, Lee, Maxim Lighting, Momper Insulation, Miller’s Concrete Pumping, MI Windows and Doors, RHEIA, Sauer Land Surveying, Inc., Sims-Lohman Fine Kitchens and Granite, Southwest Rentals, Speedway Construction, Tonner Dumpster Services, Trinity Home Center, Whitehall Products, Mark Andrews Construction Inc, Advanced Heating & Air, Longenberger Excavating, MS Concrete, Hilty Construction, Countryside Construction, Quality Home Exteriors, C & P Concrete, Creative Design, Genesis Electric, MKS Siding, Brickworks, Gutterman, Blanco Drywall, Bapel Drywall, Interior Supply, Stucky Brothers, LZ Construction, Circle J Painting, Kendall Electric, Ground Effects, Indy Sod, FBM, Masterbuild, Tong Rock, Premier Flooring, Biggs Concrete, Kerman’s Flooring, Hoosier Plumbing, Kwikset, Graybill Painting and Drywall.



About Habitat for Humanity of Greater Fort Wayne

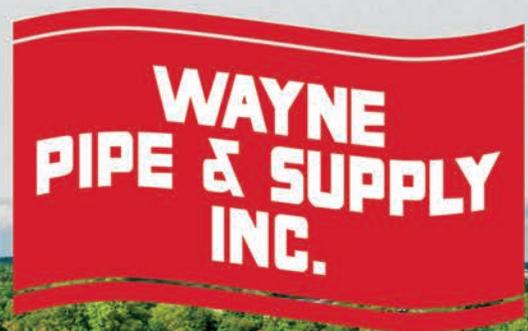
Habitat for Humanity of Greater Fort Wayne is a non-profit homebuilder that seeks to put God’s love into action by uniting community donors, volunteers, and qualified Habitat families to build homes, communities, and hope. Greater Fort Wayne Habitat serves Allen, Huntington, and Wells counties and has provided 358+ families an opportunity to build wealth through affordable homeownership in the region since 1986. Habitat GFW also operates the Habitat ReStore, a non-profit home improvement store and donation center open to the public. Sales from the store directly support building homes in the community. Visit habitatgfw.com for more information.



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**Monday - Friday
8:00am - 4:00pm**



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November Board Meeting Minutes

In Attendance: Greg Gerbers, Nate Delagrange, Nic Hoeffel, Logan Buescher, Barclay Allen, John Belote, Harrison Heller, Mike Jenkins, Jhonelle Kees, Tyler Kees, Nick Toney, Austin Lundquist, Alex Miller, Amy Schiltz, Tyler Cady
Absent: Glenn Claycomb, Al Hamed, Luke Hoffman,

Call to Order:

- Meeting called to order @ 8am by Greg Gerbers - President.

Concurrence Items: Motion to Approve and Accept Secretary's Report, Committee Reports; Review/Acceptance of Financial Reports

- Logan Buescher, motion
- Alex Miller, second

Brief discussion regarding 2025 golf outings. Greg, Nate and Logan plan to meet with Roger Delagrange to talk about having both outings at Autumn Ridge. Update will be provided as information becomes available.

Also, Rebecca recapped meeting with Hilary at Baden, Gage, Schroeder on 11/08—QB Chart of Accounts was edited and streamlined to use "classes;" this will help in running P/L reports in areas HBA general, PAC, Events, Fundraising.

Rebecca announced results of 2025 Board election, which includes the following:

President: Nate Delagrange, Colonial Homes

Vice President: Nic Hoeffel, Windsor Homes

Treasurer: Glenn Claycomb, Rivers Edge Construction & Remodeling

Secretary: Logan Buescher, Bob Buescher Homes

Immediate Past President: Greg Gerbers, The DeHayes Group

Barclay Allen, Timberlin Homes*

John Belote, Rabb Water Systems*

Tyler Cady, MBN Homes*

Brad Giese, D.R. Horton*

Al Hamed, Hamed Homes*

Harrison Heller, Heller Homes

Luke Hoffman, Granite Ridge Builders

Mike Jenkins, Home Lumber

Jhonelle Kees, Zion RED

Austin Lundquist, Wayne Pipe*

Alex Miller, Star Homes

Amy Schiltz, Metropolitan Title*

Nick Toney, Lake City Bank

(* Beginning 2025-2026 term)

EO Report

- Rebecca provided current NAHB Membership report
- Volunteers still needed for remaining dates with Boys + Girls Club project; EACS asking for program donations; \$250+ will have company logo on student sweatshirts.
- Mike Jenkins was recognized as a new NAHB Spike Club member with pin and certificate
- 2025 Annual Sponsorships are ready for renewals/distribution

Open Forum:

Greg provided information/overview of raising dues and/or considering Affiliate memberships. This would increase revenue, but concern was voiced that a dues increase may deter members from renewing. Information was left with the Board for thought and consideration. Logan Buescher motioned to table the discussion for now; Barclay Allen, second.

Event Reminders:

- Wednesday, November 27 Night of Lights, HBA office
- Thursday, December 5 MM@5, Habitat for Humanity ReStore
- Friday, December 13 Inaugural, Ceruti's

Next Board Meeting: December 10

Meeting adjourned @ 9:07am

Respectfully submitted,
Rebecca Cameron
Executive Officer

Upcoming Events

Business.buildindiana.org/events

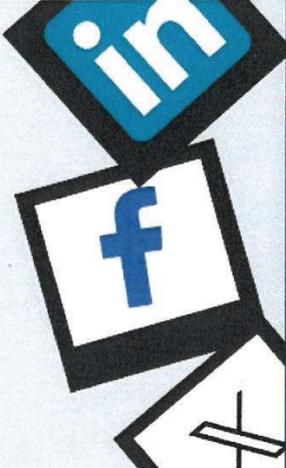


2025 State & National Association Calendar of Events



DATE	EVENT	LOCATION
January 15	IBA Executive Committee Meeting	IBA Office, Indianapolis
February 25 - 27	International Builders' Show	Las Vegas Convention Center
February 26	Networking Night at IBS	El Segundo Sol, Las Vegas
March 10 - 11	IBA Legislative Conference	Embassy Suites, Indianapolis
May 14	IBA Executive Committee Meeting	TBD
June 10-13	NAHB Spring Leadership Meeting & Legislative Conference	Marriott Marque, Washington DC
July 23	IBA Executive Committee Meeting	Idle Creek Golf Course, Terre Haute
September 17	IBA Executive Committee Meeting	French Lick IN
November 17 - 19	NAHB Fall Leadership Meeting	Hyatt Regency Denver, Denver CO
December 4 - 5	NAHB Area 9 Leadership Conference	Embassy Suites, Notre Dame -South Bend
Coming in Spring 2025	Certified Aging-In-Place (CAPS) Program	TBD
Coming in Fall 2025	NAHB Build PAC Golf Outing	TBD
	Certified Lead Renovator Training	TBD
	Certified Aging-In-Place (CAPS) Program	TBD
	IBA Fall Board & Committee Meetings	TBD

as of 11/11/2024*



ARE YOU ON SOCIAL MEDIA?

IBA is too!

Connect with IBA on LinkedIn, Facebook, and X.

Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



**HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!**

STATESMEN (500-999)	
645	Rob Wacker
594	Herb Delagrang
583	Jeff Thomas
SUPER SPIKES (250-499)	
444	Bob Buescher
273	Jamie Lancia
ROYAL SPIKES (150-249)	
242	Jay Shipley
238	Roger Delagrang
238	Matt Momper
234	Duane Kees
208	Charlie Giese
197	Jim Klotz
158	Barclay Allen
155	Kay Feichter
RED SPIKES (100-149)	
140	Matt Lancia
137	Greg Gerbers
135	Ric Zehr
109	Kevan Biggs
107	Jerry Korte
GREEN SPIKES (50-99)	
99	Rodney Robrock
83	Logan Buescher
81	Gregg Richhart
79	Josh Barkley
75	Jim Bauman
73	Lynn Delagrang
62	Luke Hoffman
56	Brad Cayot

LIFE SPIKE (25-49)	
49	Tyler Kees
47	Brad Jackson
44	Terry Stauffer
43	Austin Lundquist
37	James Burkhardt
27	Jeff Bushey
26	Chad Delagrang
25	Brad Wallace
BLUE SPIKES (6-24)	
22	Michael Coe
23	Chad Korte
21	Brad Lombard
18	Mark Heller
13	Adam Clemens
8	Ryan Schiltz
7	Nate Delagrang
7	Michael Jenkins
6	Tyler Miller
SPIKE CANDIDATES	
5	Bob Barney
5	John Miller
5	Tong Nokaya
5	Brian Poor
5	Ryan Wannemacher
4	Alex Miller
3	Glenn Claycomb
3	Jhonelle Kees
2	Stefan Hartman
2	Kamran Mirza
2	Kevin Walsh
1	Ralph Anderson
1	Emanuel Brandenberger
1	Jeff Heiniger
1	Nic Hoeffel
1	Denny Kees
1	Linda Maynhart
1	Amy Schiltz
1	Troy Slattery
1	Michael Woodfill



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REGISTRATION OPEN NOW!

Last year's event sold out very quickly...Associates who register before 12/31/2024 receive 2 complimentary drink tickets!

Builders - please plan to come and learn more about our many associate members and how they can help your business succeed. Feel free to bring or send your staff as well!

SUCCESS!

HBA

Home Builders Association of Fort Wayne, Inc.

BUILDER

ASSOCIATE

HBA Network Night

Thursday, February 6

4:00 to 6:30 pm

at Ceruti's

6601 Innovation Boulevard - Fort Wayne

Join us for this event where our Associate Members have the opportunity to showcase their products and services to our Builders. The event features complimentary hors d'oeuvres and cash bar.

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BUILDERS

Builders attend free, but we need to register you for the event! Please let us know if you will attend so we can promote that to our Associates. Register before 1/15 and you will receive two complimentary drink tickets!

Contact:

elise@hbaforrtwayne.com

ASSOCIATES Be a part of the event as a sponsor for \$500

As a sponsor you receive: your table entry, recognition and logo signage at event; logo placement in weekly/monthly HBA online publications and social media leading up to the event.

ASSOCIATE MEMBERS TABLE ONLY ENTRY is \$250

Includes table at event, promotion in all event materials after you have registered. Participating members need to provide a door prize valued at \$50+

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Thank you, PAC Sponsors!

GOLD LEVEL



BRONZE LEVEL



The Indiana Builders Association is one of the most effective lobbying and political organizations in our state, focused entirely on housing issues. HBA Fort Wayne has a long history of supporting IBA's lobbying team of CEO Rick Wajda and Governmental Affairs Director Carlie Hopper, and we'd like to continue that support, as well as grow local awareness on affordable housing issues.

PAC donations received with dues payments continue to support our efforts, and we're now offering sponsorships for additional support and elevation of our PAC program at three levels:

- GOLD - \$1,500**
- SILVER - \$1,000**
- BRONZE - \$500**

Donors will be recognized in the monthly Connections magazine, weekly Email Update and on signage at HBA member events. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.



RENEWING MEMBERS *Thank you!*

ASSOCIATES

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GFL Environmental
GME Testing
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Fox Homes
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Lancia Homes
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Thank you for your continued support



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IBS 2025 will take place at the Las Vegas Convention Center, February 25 – 27.

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Visit www.buildersshow.com for details or to register!

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The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at
260.969.1317 or greg@dehayes.com.

Let's have a frank conversation



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House Notes

Rebecca Cameron, Executive Officer

Hello, Builders + Associates --

It seems like just a month or two ago we were looking ahead to 2024, and now here we are with just a few weeks left in the year. Together, we've accomplished so much in the past 11 months -- from an outstanding annual Town & Country New Home Tour to our golf outings and our inaugural Remodeling Expo ... this year has been one of great achievements, and I thank everyone who supported our efforts.

We also branched out beyond our student chapters this year, engaging with the Boys & Girls Club of Fort Wayne. This new partnership was formed after we received an NAHB grant, and while it was very exciting to have our HBA chosen to participate in this national cohort, the enthusiasm we saw from the Boys & Girls Club was overwhelming. Watching our members lead younger students to a new area of learning and skills made me so proud to be associated with industry professionals with such hearts for giving back to the community.

In addition to dedicating time to introducing younger students to construction trades, I've been overwhelmed with appreciation for everyone who prioritizes supporting our HBA. We understand that our members have their own businesses and "day jobs," so when we continually see people showing up and generously sponsoring events, it means even more that they go above and beyond to help our Association grow and thrive.

And speaking of growing our Association, we want to offer thanks once again, to everyone who has helped us celebrate the HBA of Fort Wayne's 80th anniversary this year. From pitching in to spruce up the office, to attending the Anniversary Celebration in late September, we know this Association wouldn't be what it is today if it weren't for the many individuals who came before us, just as much as those who are currently active members -- thank you all. From myself, Elise and Jen, we wish you all a very joyous holiday season, and look forward to so many great things in 2025!

Rebecca



WE WISH YOU AND THE WORLD PEACE AND LOVE THIS
HOLIDAY SEASON.



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HOLIDAYS**

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Build-a-Bench program comes to a close

December 5th was the last “work day” with our friends at the Boys & Girls Clubs of Fort Wayne. As the last bench was assembled, and finishing touches were added to the three already completed, it was so great to see the sense of accomplishment the kids had with this project. Thank you to builder members Alex Miller, Glenn Claycomb and Greg Munster and Nic Hoefel for generously giving time and talent to the program! The final meeting, scheduled for Thursday, December 12 will be a celebration of everyone’s hard work with a pizza party! Students who participated in the program will receive a 30-piece tool set, generously donated by Quality Crafted Homes -- THANK YOU!



Alex Miller (left) assists a Boys & Girls Club member as he lines up the saw blade before making a cut. Teaching the students proper procedures and technique for using hand and power tools was of utmost importance during the project.



(Above) Assembly of the final bench occurs as Glenn Claycomb supervises painting of completed benches (left).



Be a Workforce Development Champion!



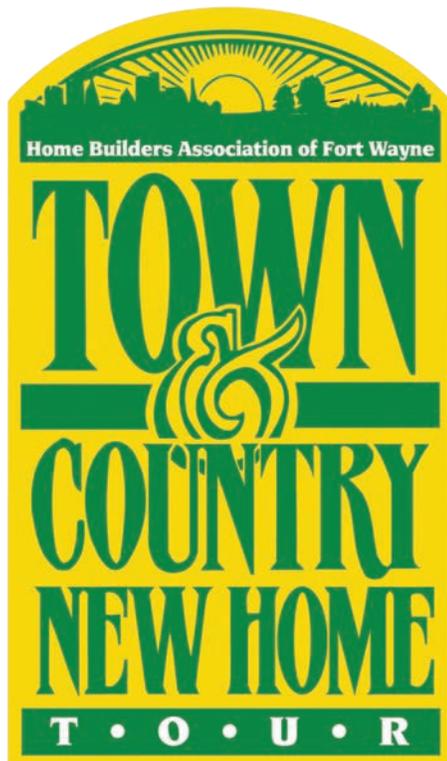
You can achieve Workforce Development Champion status simply by volunteering even a few hours per month!

Participating in career fairs, donating supplies and/or equipment to construction trades classes, hosting students on your job site and serving on the Workforce Development Committee are just a few of the many ways YOU can help build the next generation of students and prepare them for starting a career in construction trades.

CLICK THE WORKFORCE DEVELOPMENT LOGO TO LEARN HOW YOU CAN BECOME AN NAHB WORKFORCE DEVELOPMENT CHAMPION!

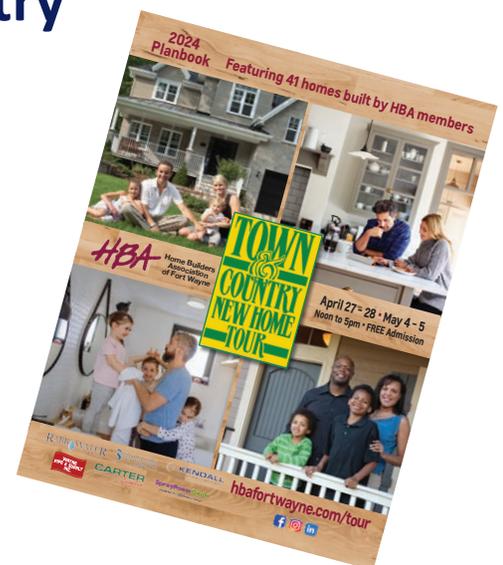
Reservation deadline is Tuesday 12/10 at NOON

 <p>Friday December 13 Board Inaugural & General Membership Meeting</p> <p><i>Dinner Event at Ceruti's 6pm to 10pm 6601 Innovation Boulevard</i></p> <p>Cost is \$40 per person Reserved table of 8 - \$280 Cornhole Team of 2 - \$20*</p> <p>Registration is open now! <i>*after you purchase your event tickets there is the option to add your Cornhole Team Limit 16 teams</i></p>	 <p>Holiday Buffet Dinner with Delectable Dessert Table Cash Bar</p> <p>Wine & Bourbon Pull</p> <p>CORNHOLE TOURNAMENT!</p> <p>Year-End Awards</p> <p>Inauguration of 2025 Board of Directors</p> 	<p>Thank you to our sponsors!</p>           
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2025 Town & Country New Home Tour

**Saturday & Sunday
April 26 & 27**
**Saturday & Sunday
May 3 & 4**



Registration opens February 3

*Plan to join us at the HBA Office on Wednesday, January 29 for a
Lunch & Learn event about Town & Country participation.*

2024 HBA Builder Activity - 2024 January through September

2024 HBA Builders January - September			
Builder	Units	Total	Avg Cost
Arbor Home Building	1	\$ 722,000	\$ 722,000
Barkley Builders	1	\$ 200,000	\$ 200,000
Blevins Builders	1	\$ 545,000	\$ 545,000
Bob Buescher Homes	16	\$ 8,620,635	\$ 538,790
Canyon Creek Homes	5	\$ 2,160,000	\$ 432,000
Carriage Place Homes	19	\$ 6,722,558	\$ 353,819
Colonial Homes	3	\$ 4,468,498	\$ 1,489,499
Cornerstone Custom Homes	4	\$ 4,305,000	\$ 1,076,250
D.R. Horton	190	\$ 64,917,011	\$ 343,476
Delagrang Builders	2	\$ 2,980,000	\$ 1,490,000
Delagrang Homes	4	\$ 1,828,078	\$ 457,020
E.E. Brandenberger Construction	2	\$ 400,000	\$ 200,000
Fall Creek Homes	12	\$ 5,075,000	\$ 422,917
Fox Homes	5	\$ 2,543,000	\$ 508,600
Garrett Keyser Butler Schools	1	\$ 350,000	\$ 350,000
Granite Ridge Builders	152	\$ 60,528,329	\$ 398,213
Habitat for Humanity	15	\$ 2,000,000	\$ 133,333
Hamed Homes	2	\$ 2,765,000	\$ 1,382,500
Heller Homes	51	\$ 17,936,000	\$ 351,686
Integrity Builders	1	value requested	
Ideal Builders	37	\$ 9,156,532	\$ 277,471
JRN Construction	4	\$ 1,050,000	\$ 262,500
KAM Construction	1	\$ 600,000	\$ 600,000
Kiracofe Homes	43	\$ 17,180,885	\$ 399,555
Lancia Homes	109	\$ 31,154,776	\$ 285,824
Legacy Homes by Delagrang	3	\$ 1,998,000	\$ 666,000
Lynn Delagrang	2	\$ 795,400	\$ 397,700
Maggos Builders	3	\$ 1,650,000	\$ 550,000
Majestic Homes	41	\$ 14,505,934	\$ 353,803
Matt Lancia Signature Homes	5	\$ 1,258,000	\$ 251,600
MBN Properties	23	\$ 13,237,268	\$ 575,533
Nixon Homes	3	\$ 1,038,000	\$ 346,000
Olive + Oak Custom Homes	2	\$ 1,580,000	\$ 790,000
Preston Allen Homes	10	\$ 6,324,879	\$ 632,488
Prime Homes	10	\$ 7,114,839	\$ 711,484
Property X Contracting	27	\$ 3,375,000	\$ 125,000
Quality Crafted Homes	6	\$ 3,719,023	\$ 619,837
River's Edge Construction	1	\$ 550,000	\$ 550,000
Secrist Marketing Group	1	\$ 410,000	\$ 410,000
Shawnee Construction & Engineering	5	\$ 2,077,500	\$ 415,500
Sky Hill Homes	1	\$ 351,000	\$ 351,000
Star Homes by Delagrang & Richhart	9	\$ 5,314,799	\$ 590,533
Starks Signature Homes	25	\$ 8,547,800	\$ 341,912
Steury Homes	1	\$ 680,000	\$ 680,000
Timberlin Homes	4	\$ 5,582,108	\$ 1,395,527
TND Homes	1	\$ 700,000	\$ 700,000
Wannemacher Design Build	5	\$ 5,068,355	\$ 1,013,671
Windsor Homes	19	\$ 8,122,552	\$ 427,503
Wolf Homes	6	\$ 1,694,000	\$ 282,333
Woodmark Homes	2	\$ 1,028,000	\$ 514,000
Yoder Homes	1	\$ 135,000	\$ 135,000
Zion Build Group	3	\$ 2,752,424	\$ 917,475
TOTALS	900	\$ 347,818,183	\$ 386,465

2024 Q1-Q3 Summary REVISED



Home Builders Association of Fort Wayne, Inc.

by Number of Units

D.R. Horton	190
Granite Ridge Builders	152
Lancia Homes	109
Heller Homes	51
Kiracofe Homes	43

by Dollar Volume

D.R. Horton	190	\$ 64,917,011
Granite Ridge Builders	152	\$ 60,528,329
Lancia Homes	109	\$ 31,154,776
Heller Homes	51	\$ 17,936,000
Kiracofe Homes	43	\$ 17,180,855

by Average Cost

Delagrang Builders	2	\$ 1,490,000
Colonial Homes	3	\$ 1,489,499
Timberlin Homes	4	\$ 1,395,527
Hamed Homes	2	\$ 1,382,500
Cornerstone Custom Homes	4	\$ 1,076,250

2024 Q1-Q3 Summary

PERMITS ISSUED ALLEN COUNTY BY PRICE RANGE

Year	2021		2022		2023		2024 (Jan-Sept)	
Total # of Permits	1702		1367		1414		945	
Price Range	# Permits	Percent	# Permits	Percent	# Permits	Percent	# Permits	Percent
\$150,000 and under	122	7%	78	6%	90	6%	53	6%
\$150,001 - \$200,000	223	13%	123	9%	223	16%	38	4%
\$200,001 - \$300,000	739	43%	422	31%	450	32%	159	17%
\$300,001-\$400,000*	618	36%	365	27%	386	27%	490	52%
\$400,001-\$500,000			180	13%	112	8%	84	9%
Over \$500,001			199	15%	153	11%	121	13%

* Final 2022 numbers and going forward have more breakdowns, pre-2022 stopped at over \$300,001

REMODELING PERMIT ACTIVITY FOR ALLEN COUNTY 2023

	2021		2022		2023		2024 (Jan-Sept)	
	#	\$	#	\$	#	\$	#	\$
Addition	908	27,887,853	829	32,582,444	818	29,439,766	736	28,164,718
Alteration	1388	15,942,430	1273	18,851,760	1306	19,411,744	907	15,109,760
Remodel	793	24,555,287	733	27,622,794	812	25,156,791	707	24,970,002
Repair	789	8,501,042	575	14,589,464	530	10,120,869	407	8,060,116
Reroof	971	10,527,936	1067	18,168,262	1079	15,929,783	817	12,154,212
Siding	451	5,031,705	506	6,337,285	509	7,021,125	419	6,412,002
Tear Off	3349	38,637,034	3758	51,166,633	3548	50,765,611	2165	31,096,993
Total	8649	\$131,083,287	8741	\$169,318,642	8602	\$157,845,689	6158	\$125,967,803

ALLEN COUNTY	945	\$	362,901,354	\$	384,023
Aboite	160	\$	68,833,514	\$	430,209
Adams	134	\$	42,479,951	\$	317,015
Cedar Creek	46	\$	23,600,821	\$	513,061
Eel River	111	\$	36,670,106	\$	330,361
Jackson	1	\$	778,255	\$	778,255
Jefferson	2	\$	645,000	\$	322,500
Lafayette	18	\$	8,977,355	\$	498,742
Lake	8	\$	4,514,000	\$	564,250
Marion	2	\$	594,360	\$	297,180
Maumee	13	\$	4,966,917	\$	382,071
Milan	28	\$	9,699,500	\$	346,411
Perry	250	\$	106,952,379	\$	427,810
Pleasant	1	\$	423,440	\$	423,440
Springfield	10	\$	2,898,152	\$	289,815
St. Joseph	49	\$	23,582,947	\$	481,285
Washington	60	\$	18,750,557	\$	312,509
Wayne	52	\$	8,534,100	\$	164,117
ADAMS COUNTY	55	\$	\$14,045,765	\$	255,378
DEKALB COUNTY	88	\$	\$32,472,018	\$	369,000
HUNTINGTON COUNTY	56	\$	\$21,114,520	\$	377,045
WELLS COUNTY*	35	\$	\$853,018	\$	426,509
WHITLEY COUNTY	53	\$	\$18,685,419	\$	352,555
	1232	\$	450,072,094	\$	1,203,401

2024 Summary by Jurisdiction

*\$ not provided on all permits, average is on permits with \$ reported

*\$ not provided by jurisdiction



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Allen County Permit Activity Summary

Type	2023								2024									
	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct
Single Family	155	152	180	157	110	103	97	54	60	134	109	119	138	97	99	136	88	128
Duplex	0	18	2	31	16	16	0	0	0	0	10	0	2	3	18	3	14	4
Apartments	0	8	0	0	0	1	8	0	0	0	0	0	0	0	0	0	0	0
Res Add 'n in \$1000	2944	3150	2202	2648	2137	2872	3396	2103	1086	2205	2015	3366	4210	3913	2214	5047	4098	2446
Res Repair in \$1000	13268	10902	11370	12316	10068	14928	10043	6013	8538	9077	9959	12770	13211	12992	9934	11171	11036	11074
Garages	10	14	6	11	11	12	7	9	1	6	12	10	10	15	7	15	15	13
Total Dwellings	155	178	182	188	126	126	105	54	60	134	119	119	140	100	117	139	102	132

Permit History can be found on our website. You can access it through the infohub, go to the Resources tab on the left menu. If you are looking for specific historical data not available there, please contact elise@hbafortwayne.com

Remodeling Permit Totals for Allen County

Type	October 2024		October 2023		2024 YEAR TO DATE		2023 YEAR TO DATE	
	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$
Addition	84	\$2,446,309	71	\$2,872,444	819	\$30,599,027	651	\$22,753,232
Alteration	98	\$1,490,075	158	\$2,250,902	1005	\$16,599,835	1045	\$15,827,891
Remodel	87	\$2,539,013	95	\$2,363,035	792	\$27,492,915	631	\$21,204,048
Repair	75	\$1,107,122	51	\$747,543	479	\$9,098,238	416	\$8,389,923
Reroof	101	\$1,362,827	140	\$2,599,493	916	\$13,505,289	840	\$12,323,805
Tear Off	260	\$3,595,705	382	\$6,194,362	2423	\$34,670,298	2853	\$40,126,484
Siding	62	\$979,051	54	\$773,053	480	\$7,384,553	412	\$5,706,512
TOTAL	767	\$13,520,102	951	\$17,800,832	6914	\$139,350,155	6848	\$126,331,895

Meet Jen Cameron
HBA FW
Services Director



Jennifer Cameron joined the staff in August as our new Services Director. Former Services Director Elise Ramel will be reducing her hours and focusing on events and publications as our Special Projects Coordinator.

If you have questions on membership, event registrations or other general questions please contact Jen at services@hbafortwayne.com



Thank you to Andrew Sherman and the Homestead Show Choirs for entertaining and to Granite Ridge Builders for providing the vintage truck & display.



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Announcement

New Sherwin Williams Quarterly Rebate Program for HBA Builder & Remodeler members.

Starting Q3 2024, Sherwin Williams is launching a new rebate program available exclusively for HBA members. This opportunity is open to all new and existing Sherwin Williams customers!



How to Secure Your Quarterly Rebate:



Register with HBA Rebates:

Builder Registration:

www.HBArebates.com/Registration



Complete and Submit Your Sherwin Williams Painter Tracking Form:

www.HBArebates.com/PainterForm



Spend \$1,200 Quarterly

Spend a minimum of \$1,200 each quarter on Sherwin Williams paint, brushes/rollers, and associated paint products to qualify.



Receive Your Rebate Check

Sherwin Williams will track your quarterly sales under your provided account number—no receipts or additional information needed!

Program Benefits:

www.HBArebates.com/SW

Automatic Rebate Tracking

Sherwin Williams tracks your sales, making the process seamless and hassle-free.

Quarterly Rebate Payments

Receive rebates based on total quarterly sales of qualifying Sherwin Williams products.

Contact Us:



HBArebates.com



(866) 849-8400



info@HBArebates.com

Sunday, January 5 - 5pm

Komets vs. Cincinnati Cyclones

HBA Night in the

Budweiser Super Suite - Memorial Coliseum

\$40 per person - Registration Open Now

hbafortwayne.com/events



Event ticket includes:

Admission Ticket

Three Point Sampler

Angus Beef Sliders w/cheddar

House Smoked Pork Sliders

Mini Brats

Popcorn, Chips & Salsa, Gourmet Cookies

Sodas

Cash Bar

HBA

Home Builders Association of Fort Wayne, Inc.



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02

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If you're dealing with an issue related to building codes or legislation, bring it to the Governmental Affairs Committee.

For more information, contact Rebecca at the HBA office (260) 420-2020 or rebecca@hbafortwayne.com



1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Nov-23	Nov-22
Framing	\$ 17,234	\$ 17,620	\$ 18,165	\$ 18,104	\$ 17,872	\$ 17,592	\$ 17,036	\$ 16,885	\$ 16,793	\$ 16,777	\$ 17,713	\$ 20,039
Roof	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644	\$ 4,644
Exterior Doors	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679	\$ 679
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751
Drywall	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 2,976	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 2,976	\$ 2,976
Interior Doors	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365	\$ 3,365
Interior Trim	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,908	\$ 2,907	\$ 2,908	\$ 2,908	\$ 2,908	\$ 2,909	\$ 2,910
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 33,471	\$ 33,856	\$ 34,402	\$ 34,340	\$ 34,109	\$ 33,921	\$ 33,365	\$ 33,215	\$ 33,122	\$ 33,106	\$ 33,950	\$ 36,284

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Nov-23	Nov-22
Framing	\$ 24,264	\$ 24,818	\$ 25,348	\$ 25,330	\$ 25,012	\$ 26,040	\$ 23,801	\$ 23,632	\$ 23,624	\$ 23,685	\$ 25,069	\$ 27,942
Roof	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096	\$ 4,096
Drywall	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,192	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,192	\$ 4,192
Exterior Doors	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653	\$ 1,653
Exterior Trim	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 3,020	\$ 2,932
Garage Doors	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 743	\$ 751
Final Material	\$ 749	\$ 749	\$ 1,653	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749	\$ 749
Interior Doors	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,701	\$ 1,733	\$ 1,701	\$ 1,701
Interior Trim	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,202	\$ 5,148	\$ 9,505	\$ 9,833	\$ 9,833	\$ 9,906	\$ 5,148	\$ 5,148
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,686	\$ 1,619	\$ 1,686	\$ 1,686	\$ 1,733	\$ 1,737	\$ 1,619	\$ 1,607
Total	\$ 47,627	\$ 48,181	\$ 49,615	\$ 48,693	\$ 48,375	\$ 49,283	\$ 51,594	\$ 51,752	\$ 51,792	\$ 51,962	\$ 48,312	\$ 51,093

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Nov-23	Nov-22
Framing	\$ 39,958	\$ 40,353	\$ 40,717	\$ 40,756	\$ 40,469	\$ 40,226	\$ 39,370	\$ 39,432	\$ 39,277	\$ 39,393	\$ 41,302	\$ 47,455
Roof	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361	\$ 4,361
Exterior Doors	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854	\$ 2,854
Garage Doors	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 931	\$ 939
Fireplace	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,007	\$ 4,001	\$ 3,313
Deck	\$ 10,405	\$ 10,595	\$ 10,595	\$ 10,591	\$ 10,591	\$ 10,591	\$ 9,328	\$ 9,328	\$ 9,328	\$ 7,877	\$ 10,398	\$ 9,973
Drywall	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,740	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,740	\$ 5,740
Exterior Trim	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363	\$ 1,363
Interior Trim	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,745	\$ 10,705	\$ 10,705
Interior Doors	\$ 5,903	\$ 5,937	\$ 5,937	\$ 5,937	\$ 5,937	\$ 5,893	\$ 5,893	\$ 5,937	\$ 5,937	\$ 5,937	\$ 5,903	\$ 5,903
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Total	\$ 87,494	\$ 88,113	\$ 88,477	\$ 88,512	\$ 88,225	\$ 88,120	\$ 86,000	\$ 86,105	\$ 85,955	\$ 84,620	\$ 88,791	\$ 93,839

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Feb-24	Mar-24	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Nov-23	Nov-22
Framing	\$ 44,566	\$ 44,877	\$ 45,107	\$ 45,071	\$ 44,575	\$ 43,868	\$ 43,145	\$ 43,119	\$ 43,123	\$ 43,695	\$ 45,887	\$ 57,347
Roof	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660
Exterior Doors	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743
Garage Doors	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,023
Drywall	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,641	\$ 6,641
Exterior Trim	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390
Deck	\$ 6,701	\$ 6,756	\$ 6,724	\$ 6,770	\$ 6,770	\$ 6,770	\$ 6,223	\$ 6,192	\$ 6,192	\$ 5,986	\$ 6,775	\$ 6,757
Interior Doors	\$ 10,910	\$ 11,381	\$ 11,381	\$ 11,381	\$ 11,381	\$ 11,033	\$ 11,033	\$ 11,381	\$ 11,381	\$ 11,381	\$ 10,910	\$ 10,910
Interior Trim	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,514	\$ 8,508	\$ 12,536	\$ 12,525	\$ 12,525	\$ 12,473	\$ 12,473	\$ 8,587	\$ 8,561
Final Material	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,779	\$ 5,559	\$ 5,549
Total	\$ 96,763	\$ 97,600	\$ 97,797	\$ 97,808	\$ 97,305	\$ 100,485	\$ 99,204	\$ 99,494	\$ 99,446	\$ 99,813	\$ 98,011	\$ 109,426



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