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CONNECTIONS



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of Fort Wayne

April 2026



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Home Builders Association of Fort Wayne, Inc.

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CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.

2026 HBA BOARD OF DIRECTORS



2026 HBA Executive Officers

President	Nic Hoeffel	Windsor Homes
Vice-President	Glenn Claycomb	Rivers Edge Construction
Treasurer	Al Hamed	Hamed Homes
Secretary	Greg Gerbers	The DeHayes Group
Immediate Past President	Nate Delagrange	Colonial Homes

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Barclay Allen, *Timberlin Homes*
John Belote, *Rabb Water Systems*
Tyler Cady, *MBN Properties*
Bob Fisher, *Prime Homes*
Brad Giese, *D.R. Horton*
Mike Jenkins, *Home Lumber*

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Matt Lancia, *Matt Lancia Signature Homes*
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A.J. Sheehe, *Hickory Creek Homes*
Nick Toney, *Lake City Bank*

Jhonelle Kees, *Zion Real Estate & Development Group*

TAX RULING: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as an ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by the National Association of Home Builders (NAHB) and the Indiana Builders Association (IBA), For BUILDERS \$28.70 is not deductible for income tax purposes and for ASSOCIATES \$25.90 is not deductible.



2026 Board of Directors

Standing: Brad Giese, John Belote, Mike Jenkins, Rachel Kees, Amy Schiltz, Jhonelle Kees, AJ Sheehe, Austin Lundquist, Bob Fisher, Matt Lancia
Seated: Al Hamed, Treasurer; Glenn Claycomb, Vice-President; Nic Hoeffel, President; Nate Delagrange, Immediate Past President; Greg Gerbers, Secretary

Not pictured: Barclay Allen, Tyler Cady, Nick Toney



As the winter weather FINALLY starts to break, it means we are staring down the barrel of our busy season and with that comes our highly anticipated Town & Country event at the end of April. It's the time of year when our industry truly comes alive, and I am continually inspired by the energy, collaboration, and dedication of our members. We have some incredible momentum behind us and even bigger opportunities just over the horizon.

Thank you to everyone who came out to Van's for the March Madness Meet Me @ 3 and thank you to Van's for hosting another great event. It was great to catch up with everyone, and it was nice to hear that I wasn't the only one who had Wisconsin beating High point, oh well, there's always next year. If you couldn't attend, our next Meet Me @ 3 event is scheduled for May 5th, Cinco De Mayo, at Central Supply Company from 3pm-5pm. We also have a New Member Mixer at Madison Interiors scheduled for April 30th, 3pm-5pm. Get those dates on your calendar and we hope to see you all there! Included in the mix of those two events we have the highly anticipated Town & Country for the weekends of April 25th & 26th, then May 2nd & 3rd. Stay tuned for messages from the office for signage pick up times. I can't wait to see what you all have in store for the show this year. We have one more event coming up at the end of April, a Lunch & Learn on Rural Development scheduled for April 29th at the office hosted by Rural 1st. If you have clients coming in asking questions about purchasing land or building on their own land, this is a great opportunity to ask questions and get more information on facilitating an out lot project.

As we head into the thick of the busy spring building season, I want to challenge each of you to stay actively involved. The stronger our connections, the stronger our collective voice in the community. Let's keep working together to champion quality construction and homeownership. Here's to a busy and prosperous spring for everyone! Get your yards and driveways in and let's get started on foundations!

A handwritten signature in black ink that reads "Nic Hoeffel".

Nic Hoeffel
2026 Board President



Member Events

SAVE THE DATE

for these upcoming events:

**Building Blocks Education Series:
Rural Construction & Development**
Wednesday, April 29
hosted by Rural 1st
See page 20 for details!

Meet Me @ 3: Cinco de Mayo
Tuesday, May 5
hosted by Central Supply

**Spring GMM &
Builder Appreciation Luncheon**
Thursday, May 21
Ceruti's

Summer Golf Outing
Thursday, June 11
Autumn Ridge Golf Course

**Building Blocks Education Series:
2026 Remodeling Expo**
Tuesday, July 14



Home Builders Association of Fort Wayne, Inc.

Online registrations at

hbafortwayne.com/events or contact
elise@hbafortwayne.com to register

NEW MEMBER MIXER IN FULL SWING

THURSDAY, APRIL 30

3-5PM

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See all your HBA Fort Wayne, Indiana Builders Association and National Association of Home Builders member benefits in one document!

Available on the Resources tab in Infohub or email services@hbafortwayne.com to receive a copy.

Hello, Members!

We've got a few weeks before our HBA calendar starts picking up for the spring/summer months, but there are plenty of dates to get on your calendars.

Rural 1st will host a Lunch + Learn about rural development on Wednesday, April 29 (full details on page 12). Join us at the HBA office for catered lunch and learn about loan processes and what the experts are seeing in the building markets.

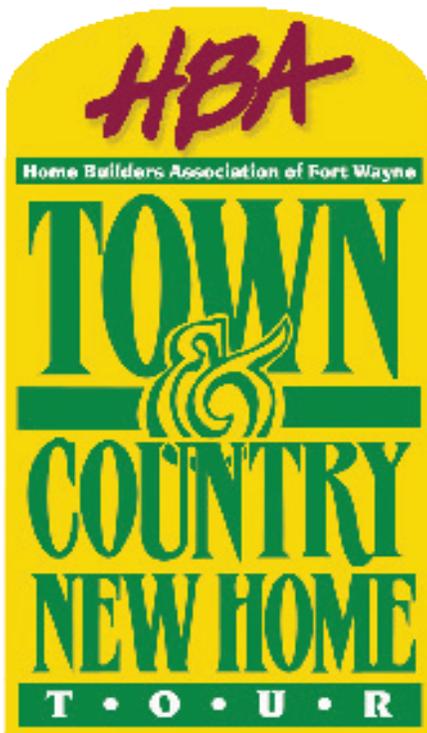
On Thursday, April 30, get to know one of our new members -- **Madison Interiors!** They are inviting HBA members to a mixer at their facility, featuring a golf simulator, cornhole and raffle prizes.

Central Supply Company is hosting our 2Q Meet Me @ 3 event on Tuesday, May 5 with a festive Cinco de Mayo celebration! Hopefully we'll see plenty of members out and about at one (or all three!) events. We look forward to catching up with you!

Have a great month!

Rebecca

THANK YOU Town & Country Builders, Sponsors, In-Home Vendors & Advertisers



Bob Buescher Homes	MBN Properties
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Heller Homes	Prime Homes FW
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Jack Laurie Group	Ruoff Mortgage
Kendall Lighting	Slattery Builders
Kiracofe Homes	Star Homes
Lancia Homes	Timberlin Homes
Majestic Homes	TND Homes
Matt Lancia Signature Homes	Windsor Homes





The Indiana House and Senate recently wrapped up its spring 2026 legislative session, and the Indiana Builders Association provided members with a recap.

To read the full report, visit www.buildindiana.org/advocacy and click the link under Legislative Report.

IBA Legislative Objectives

1	2	3	4
HEIGHTEN	OPPOSE	MOBILIZE	ELEVATE
Awareness of IBA and the Housing Industry	Harmful Housing Legislation	Coalitions to Broaden Outreach	Housing Affordability Through Increased Supply & Reduced Development Costs

WE ACHIEVED OUR OBJECTIVES

Session Summary

The Indiana General Assembly adjourned sine die on February 27, 2026 and passed 22% of the 742 bills introduced. A breakdown of the bills is provided below. Enrolled acts have been sent to Governor Braun to sign, veto, or allow to become law on the eighth day without his signature.

Bills By-The-Numbers

	Introduced	Passed one chamber	Passed both chambers	Eligible for Governor signature	Pass Rate
House Bills	452	113	86	83	18%
Senate Bills	290	111	81	80	28%
Total	742	224	167	163	22%

IBA Legislative Priorities

1	2	3	4
REDUCE REGULATORY BURDENS	IMPROVE CODE REVIEW PROCESS	GROW HOUSING INVENTORY	PROTECT FUEL CHOICE
Track housing through reporting, cap fees, preempt product mandates, restore residential TIF, & ensure impact fees are proximate to the new development	Transfer building codes from the commission to a state agency & require code changes be authorized by the Indiana General Assembly	Expand the tax benefits in the Model & Spec Home Acts and allow owners of privately owned residential property to rent the property	Preempt bans & restrictions on the use of gas-powered tools & equipment
PASSED	PASSED	PASSED	PASSED

WE ACHIEVED OUR PRIORITIES

2026 State & National Event Calendar

April 15	IBA Executive Committee Meeting	Gaylor Electric
June 9-13	NAHB Spring Leadership Meeting & Legislative Conference	Grand Hyatt, Washington, D.C.
June 17	IBA Executive Committee Meeting	South Bend, IN
August 19	IBA Executive Committee Meeting	Madison County, IN
October 6-8	NAHB Fall Board and Committee Meetings	Detroit Marriott @ Renaissance Center, Detroit, Michigan
October 14	IBA Executive Committee Meeting	Indiana Construction Roundtable Foundation, Indianapolis, IN
November 12-13	NAHB Area 9 Leadership Conference	TBD
TBD	Hoosier Excellence Awards & IBA Board Meeting	TBD
TBD	NAHB BUILD-PAC Event	TBD

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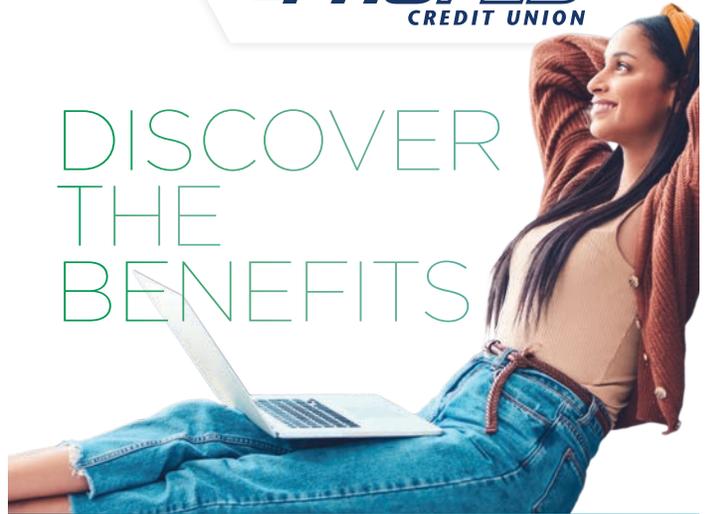
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-Justin Daniel Kuhn Sr



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Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



**HIGHLIGHTED NAMES
INCREASED POINTS
LAST MONTH!**

STATESMEN (500-999)	
672	Rob Wacker
614	Jeff Thomas
604	Herb Delagrange
SUPER SPIKES (250-499)	
449	Bob Buescher
287	Jamie Lancia
ROYAL SPIKES (150-249)	
243	Jay Shipley
241	Matt Momper
238	Roger Delagrange
236	Duane Kees
214	Charlie Giese
201	Jim Klotz
174	Greg Gerbers
166	Barclay Allen
155	Kay Feichter
RED SPIKES (100-149)	
149	Matt Lancia
143	Ric Zehr
113	Kevan Biggs
109	Jerry Korte
106	Logan Buescher
106	Rodney Robrock
GREEN SPIKES (50-99)	
85	Josh Barkley
81	Gregg Richhart
75	Jim Bauman
75	Lynn Delagrange
71	Luke Hoffman
58	Brad Cayot
57	Tyler Kees
53	Austin Lundquist

LIFE SPIKE (25-49)	
49	Nate Delagrange
47	Bruce Jackson
44	Terry Stauffer
37	James Burkhardt
28	Jeff Bushey
27	Chad Delagrange
27	Brad Wallace
25	Chad Korte
BLUE SPIKES (6-24)	
23	Michael Coe
22	Brad Lombard
18	Mark Heller
17	Adam Clemens
12	Glenn Claycomb
12	Michael Jenkins
10	Tyler Miller
9	Ryan Schiltz
7	Jhonelle Kees
7	John Miller
6	Nic Hoeffel
6	Alex Miller
6	Tong Nokaya
6	Ryan Wannemacher
SPIKE CANDIDATES	
5	Brian Poor
3	Amy Schiltz
2	Brad Botts
2	Bradley Davis
2	Stefan Hartman
2	Ronald Lee
2	Kamran Mirza
2	Kevin Walsh
1	Ralph Anderson
1	Emanuel Brandenberger
1	Heath Guenin
1	Al Hamed
1	Jeff Heiniger
1	Denny Kees
1	Justin Kuhn
1	Linda Maynhart
1	Troy Slattery
1	Michael Woodfill



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- 3 Receive a Rebate Check

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Home Builders Association of Fort Wayne - Building Blocks Education Series

Rural Living

 presented by  **RURAL 1st**
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Join us for a Lunch & Learn on rural development, with clear, practical guidance straight from the specialists.



Home Builders Association of Fort Wayne, Inc.

Lunch is provided by Rural 1st at this event, please register by 4/27 at hbafortwayne.com/events



Wednesday, April 29, 12pm - 1pm
HBA office, 305 W. Main Street, Fort Wayne

Whether you work with clients who want to purchase land, build on acreage, renovate a rural property, or simply understand how rural appraisal and lending differ from urban markets you'll find all the information you need. Lunch provided.



RURAL 1st
Closer to What Matters

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March 2026 Board Meeting Minutes

Home Builders Association of Fort Wayne Board of Directors

03/10/26 Meeting Minutes

Location: HBA Office, Fort Wayne, Indiana

Present: Nate Delagrange, Nic Hoeffel, Greg Gerbers, John Belote, Brad Giese, Mike Jenkins, Austin Lundquist, Glenn Claycomb, Jhonelle Kees, Matt Lancia, Schlitz Nick Toney, Tyler Cady

Absent: Al Hamed, A.J. Sheehe, Bob Fisher, Amy, Barclay Allen

Call to Order

The meeting of the HBA Board of Directors was called to order by President Nic Hoeffel. 8:00am

Consent Agenda

A motion was made and seconded to approve the Consent Agenda as presented. Motion carried.

Secretary's Report

- February Board Meeting Minutes were reviewed and approved.

Financial Report

- February 2026 financial review/summary was presented.
- A motion was made and approved to accept the February 2026 Financial Report.

Committee Reports

Workforce Development

- Report was presented. Items discussed

Program / Marketing

- Report was presented. No additional action required.

Governmental Affairs

- o Discussion on Hometown Candidates and Support Plan.

Membership

- Applications for membership were presented and approved, including approval for participation with the BBB program as noted.

EO Report

Update on reports and events

NAHB Grant writing opportunities to explore discussion and virtual course to support our grant writing for workforce.

NAHB Show discussion

Notes / Action Items

Adjournment

There being no further business, the meeting was adjourned. 9:28

Submitted by:

Secretary, Gregory R. Gerbers HBA Board of Directors



Part of our HBA Fort Wayne mission is to support the local residential construction industry with advocacy efforts. PAC donations received with dues payments continue to support these efforts, and we encourage members to consider renewing or donating as a PAC Sponsor, to support, elevate and broaden the reach of our PAC program. Sponsorship is available at three levels:

GOLD - \$1,500

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GOLD LEVEL



SILVER LEVEL



Thank you for your support!

At minimum, donors will be recognized in the monthly Connections magazine, Weekly Update email and on signage at HBA member events. Checks made payable to Northeast Indiana BUILD PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.

PAC Pick of the Month

Thank you to our members like HALLIGAN HOMES who include a PAC donation with their annual dues payment. Please contact the HBA office for a token of gratitude for supporting the Northeast Indiana BUILD PAC!



MEET ME @3
MARCH MADNESS
TIP-OFF



THURSDAY, MARCH 19, 3-5PM

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The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at
260.969.1317 or greg@dehayes.com.

Let's have a frank conversation

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Membership and Benefits



140,000+

NAHB members



32%

of NAHB members are home builders and remodelers.



68%

of NAHB members are Associate members in housing-related fields.



700+

affiliated state and local home builder associations (HBAs).



\$100,000

amount NAHB provided to support recovery efforts in regions impacted by hurricanes Helene and Milton.



\$550,000

total amount of financial assistance allocated through NAHB's State and Local Issues Fund and Legal Action Fund in 2024 to help HBAs in advocacy and legal victories.



\$40,000,000+

total savings members received in 2024 through member-exclusive discounts.

RENEWING MEMBERS *Thank you!*

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Bradley Overhead Door
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Energy Control Inc
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Sandstone Masonry LLC
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Thank you for your continued support!

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(260) 740-3334
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Established in 1971, Madison Interiors is a third-generation company with decades of hands-on experience in cabinetry and stone. Founded through the partnership of Heath Guenin and Josh Spencer, Madison Interiors offers a unique advantage: direct manufacturing of both cabinetry and stone surfaces, with cabinets fabricated in Hoagland and a dedicated slab yard in Cicero. This approach ensures better pricing, faster timelines, and consistent quality across every project. Madison Interiors celebrates the grand opening of its showroom in Fort Wayne, providing clients with an inspiring space to explore design possibilities. From kitchens and baths to offices and commercial spaces, Madison Interiors partners with builders, designers, developers, and homeowners to deliver customized, high-quality results.



NEW ASSOCIATE MEMBERS

Atomic Water Solutions

Lee Ketron
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Thank you to everyone who donated time and talent in 2025 to help educate local students and introduce them to construction trades!



Home Builders Association of Fort Wayne, Inc.

Workforce Development Champions 2026

Q1 VOLUNTEER HOURS DUE!

Check the bullet-points below and send details/hours to rebecca@hbafortwayne.com

Earn hours for the following activities:

- Visit or be a guest speaker at a local student chapter or school
- Serve on an educational advisory board
- Donate materials or equipment to a local student chapter
- Provide job-shadowing opportunities for students
- Offer internships, pre-apprenticeships/apprenticeships
- Host construction trades instructor externships
- Participate in a Career Day event at an area middle school
- Volunteer to be a SkillsUSA competition judge
- Host a job fair for interns/paid employees
- Volunteer with construction-related programs at Boys & Girls Club of Fort Wayne or Junior Achievement JobSpark
- Sponsor a student chapter
- Serve on the HBA Workforce Development committee
- Host construction trades students at your business or job site



Whitko Career Academy's 5th Annual Showcase Day
Thursday, April 23, 2026 / 11:30am - 2:30pm
Your Partnership Makes The Difference!

- Observe students mastering skills in our labs
- Set up a booth at our Business Expo
- Tour the school and see the impact of your partnership
- Taste Culinary creations made by our students

For more information visit:

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DATE	EVENT	VENUE
April 25-26	Town + Country New Home Tour	
29-Apr	Building Blocks: Rural 1st	HBA office
May 2-3	Town + Country New Home Tour	
5-May	Meet Me @ 3: Cinco de Mayo	Central Supply
21-May	Spring General Membership Meeting	Ceruti's
11-Jun	Summer Golf Outing (PAC)	Autumn Ridge GC
14-Jul	Building Blocks: Home & Remodeling Expo	HBA office
23-Jul	Meet Me @ 3: Big Equipment Petting Zoo	Hull Lift Truck
20-Aug	Cornhole Tournament	
September	Associate Member Appreciation Month	
September 7-11	Professional Women in Building Week	

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Lumber Report

1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Mar-25	Mar-24
Framing	\$ 17,426	\$ 17,371	\$ 16,681	\$ 16,677	\$ 16,560	\$ 16,537	\$ 16,537	\$ 16,481	\$ 16,564	\$ 16,492	\$ 10,375	\$ 17,620
Roof	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,709	\$ 4,644
Exterior Doors	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 709	\$ 684	\$ 679
Garage Doors	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 743	\$ 743
Drywall	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 3,071	\$ 2,976
Interior Doors	\$ 3,387	\$ 3,387	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,477	\$ 3,370	\$ 3,365
Interior Trim	\$ 2,914	\$ 2,914	\$ 3,028	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,027	\$ 3,028	\$ 2,905	\$ 2,909
Final Material	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598	\$ 598
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Total	\$ 33,870	\$ 33,814	\$ 33,329	\$ 33,323	\$ 33,205	\$ 33,208	\$ 33,208	\$ 33,152	\$ 33,236	\$ 33,164	\$ 26,787	\$ 33,856

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Mar-25	Mar-24
Framing	\$ 24,619	\$ 24,458	\$ 23,575	\$ 23,015	\$ 22,877	\$ 22,877	\$ 22,837	\$ 22,756	\$ 22,874	\$ 22,926	\$ 24,168	\$ 24,818
Roof	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,262	\$ 4,096
Drywall	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,318	\$ 4,192
Exterior Doors	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,746	\$ 1,674	\$ 1,653
Exterior Trim	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,034	\$ 3,091	\$ 3,091	\$ 3,020	\$ 3,020
Garage Doors	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 723	\$ 743	\$ 743
Final Material	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 783	\$ 749	\$ 749
Interior Doors	\$ 1,783	\$ 1,783	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,804	\$ 1,737	\$ 1,701
Interior Trim	\$ 6,447	\$ 6,447	\$ 6,571	\$ 6,566	\$ 6,566	\$ 6,566	\$ 6,561	\$ 6,561	\$ 6,561	\$ 6,561	\$ 6,440	\$ 5,202
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Fireplace	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,874	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,909	\$ 1,872	\$ 1,686
Total	\$ 49,920	\$ 49,759	\$ 49,022	\$ 48,456	\$ 48,354	\$ 48,354	\$ 48,334	\$ 48,253	\$ 48,428	\$ 48,479	\$ 49,316	\$ 48,181

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Mar-25	Mar-24
Framing	\$ 41,024	\$ 40,939	\$ 39,658	\$ 39,272	\$ 39,073	\$ 39,044	\$ 39,076	\$ 39,093	\$ 39,319	\$ 39,388	\$ 39,864	\$ 40,353
Roof	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,460	\$ 4,361
Exterior Doors	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,992	\$ 2,876	\$ 2,854
Garage Doors	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 910	\$ 931	\$ 931
Fireplace	\$ 4,007	\$ 4,007	\$ 4,007	\$ 3,985	\$ 3,995	\$ 3,995	\$ 3,995	\$ 4,071	\$ 4,071	\$ 4,071	\$ 4,007	\$ 4,001
Deck	\$ 8,673	\$ 7,455	\$ 7,446	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,435	\$ 7,877	\$ 10,595
Drywall	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,921	\$ 5,740
Exterior Trim	\$ 1,430	\$ 1,430	\$ 1,436	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,434	\$ 1,460	\$ 1,460	\$ 1,363	\$ 1,363
Interior Trim	\$ 10,777	\$ 10,777	\$ 11,022	\$ 11,010	\$ 11,010	\$ 11,010	\$ 11,006	\$ 11,006	\$ 11,006	\$ 11,237	\$ 10,749	\$ 10,745
Interior Doors	\$ 6,968	\$ 6,968	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 7,094	\$ 6,938	\$ 5,937
Final Material	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911	\$ 911
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Total	\$ 88,405	\$ 87,102	\$ 86,188	\$ 85,756	\$ 85,568	\$ 85,563	\$ 85,591	\$ 85,684	\$ 85,936	\$ 86,236	\$ 86,229	\$ 88,113

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Mar-25	Mar-24
Framing	\$ 44,872	\$ 44,710	\$ 43,452	\$ 42,781	\$ 42,478	\$ 42,523	\$ 42,456	\$ 42,552	\$ 42,763	\$ 42,899	\$ 43,717	\$ 44,877
Roof	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,865	\$ 5,660
Exterior Doors	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,827	\$ 1,757	\$ 1,743
Garage Doors	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 997	\$ 1,015	\$ 1,015
Drywall	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,847	\$ 6,641
Exterior Trim	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,515	\$ 4,630	\$ 4,630	\$ 4,390	\$ 4,390
Deck	\$ 6,280	\$ 5,832	\$ 5,796	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,778	\$ 5,986	\$ 6,756
Interior Doors	\$ 12,698	\$ 12,698	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,887	\$ 12,638	\$ 11,381
Interior Trim	\$ 8,483	\$ 8,475	\$ 8,719	\$ 8,716	\$ 8,714	\$ 8,714	\$ 8,709	\$ 8,709	\$ 8,716	\$ 8,716	\$ 8,468	\$ 8,514
Final Material	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 545	\$ 522	\$ 522
Garage Door Oper.	\$ 332	\$ 332	\$ 332	\$ 332	\$ 332	\$ 357	\$ 357	\$ 357	\$ 357	\$ 357	\$ 332	\$ 322
Fireplace	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,205	\$ 6,309	\$ 6,309	\$ 6,309	\$ 6,309	\$ 6,309	\$ 6,309	\$ 6,197	\$ 5,779
Total	\$ 99,464	\$ 98,845	\$ 97,985	\$ 97,293	\$ 97,092	\$ 97,162	\$ 97,090	\$ 97,186	\$ 97,520	\$ 97,656	\$ 97,734	\$ 97,600

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