HBA Fort Wayne

CONNECTIONS





Connecting area Builders & Developers with industry leading material and service providers through networking and educational opportunities.

Connecting with local, state & national policy making through the Indiana Builders Association and the National Association of Home Builders.

See Yourself in a Better Light[™]

with Northern Indiana and West Michigan's premier lighting showrooms.

Visit us online at kendalllightingcenter.com or stop by our showroom to view the latest decorative lighting and home decor trends.



4621 Executive Blvd Fort Wayne, Indiana (260) 483-8820







CONNECTIONS is published by the Home Builders Association of Fort Wayne, Inc. 305 West Main Street | Fort Wayne, IN 46802 | (260) 420-2020 | hbafortwayne.com

HBA STAFF

Rebecca Cameron | Executive Officer | <u>rebecca@hbafortwayne.com</u> Elise Ramel | Services Director | <u>elise@hbafortwayne.com</u>

CONNECTIONS is published 12 times per year and distributed to all members in good standing. HBA membership is open to all builders and businesses that benefit from new residential construction in northeastern Indiana. Subscription to CONNECTIONS is included in annual membership dues. Advertising space is open to HBA members only, and is available throughout the year.

2024 HBA BOARD OF DIRECTORS



2024 HBA Executive Officers

President Vice-President Treasurer Secretary

Immediate

Greg Gerbers Nate Delagrange Nic Hoeffel Glenn Claycomb The DeHayes Group Colonial Homes Windsor Homes Rivers Edge Construction

Bob Buescher Homes

BOARD MEMBERS

Past President Logan Buescher

Barclay Allen, Timberlin Homes John Belote, Rabb Water Systems Al Hamed, Hamed Homes Harrison Heller, Heller Homes Luke Hoffman, Granite Ridge Builders Mike Jenkins, Home Lumber Jhonelle Kees, Zion Real Estate & Development Group Tyler Kees, Zion Build Group Dave Korte, Korte Does It All Austin Lundquist, Wayne Pipe & Supply Alex Miller, Star Homes by Delagrange & Richhart Amy Schiltz, Metropolitan Title Brad Wallace, Bittersweet Development, LLC

Tax Ruling: Dues payments to the Home Builders Association of Fort Wayne, Inc. are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expense, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by NAHB and the Indiana Builders Association, when calculating your business deduction for your association dues you must subtract \$35.64 of NAHB's \$198 dues (18%) and \$8.51 of the HBA of Fort Wayne's IBA Franchise Affiliation Fee as non-deductible.



2024 Board of Directors

Standing: Luke Hoffman, John Belote, Al Hamed, Jhonelle Kees, Amy Schiltz, Austin Lundquist, Alex Miller, Barclay Allen Seated: Nic Hoeffel, Treasurer; Nate Delagrange, Vice-President, Greg Gerbers, President; Logan Buescher, Immediate Past President, Glenn Claycomb, Secretary Not pictured: Harrison Heller, Mike Jenkins, Tyler Kees, Dave Korte, Brad Wallace

President's Pen

As I look into April to write this message, I can't help but think about how fast the year is going. May we all take a minute and look back on 2024 so far and where we have come from. We are so blessed in NE Indiana and continue to grow our homebuilding efforts regardless of the grit and grind. What do I mean? As members of the HBA we lobby on your behalf to keep housing affordable. However, it takes us all working together to accomplish this goal. Whether through state call to actions or PAC Committee emails, I ask you to pay attention as we work on your behalf. It amazes me every day how people think adding costs to homes doesn't affect the end user.



We build an amazing product here in NE Indiana, one in which we should be proud.

Hold your heads up and continue to provide the exceptional value that you have provided over the past 8 years as we come into our 80th anniversary. We are amongst the best value out there and you all never cease to amaze me with your forward-thinking ideas and new concepts that I saw at the IBIS show in Las Vagas. Keep up the amazing work!

On a local level, I ask that you keep asking non-members and invite them to join an amazing association called the Homebuilders Association of Fort Wayne! Everyone should want to be a member of our awesome association!!!!

Greg Gerbers 2024 Board President



Written Insured Warranties for New Home Construction

Minimize liability and reduce financial risk.
Attract more buyers and boost the home's value.
Wide range of warranty options and terms.
Our free mediation process resolves about 95% of claims.



Staci Cool / 800.247.1812 x2622 / sales@rwcwarranty.com www.rwcwarranty.com



MERIDIAN TITLE



Your New Home Title Insurance Specialists

Ashley Robey Account Manager 269.841.6896

Katelyn High Account Manager 260.450.7656 Nichole Jehl Regional Sales Manager 260.740.4578

Chris Alexander Senior Account Manager 260.246.1687



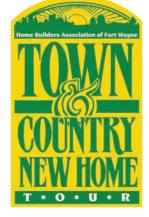
Member Events

2024 Town & County New Home Tour





Home Builders Association of Fort Wayne, Inc.



Saturday, April 27 Sunday, April 28 Saturday, May 4 Sunday, May 5 Noon to 5 p.m.

each day

SAVE THE DATE

EDNESDAY, JUNE 5, 202 9AM SHOTGUN START Online registrations at <u>hbafortwayne.com/events</u> or contact <u>elise@hbafortwayne.com</u> to register

HBA Committee Meetings

Tuesday, April 9 Workforce Development Committee HBA office - 8:00am

> Wednesday, April 10 Program Committee Coyote Creek Golf Club- 4:00pm

> > Thursday, April 11 Executive Board Lunch Box Cofe - 8:00am

Monday, April 15 Membership Committee HBA office - 7:45am

Monday, April 15 Marketing Committee HBA office - 4:00pm

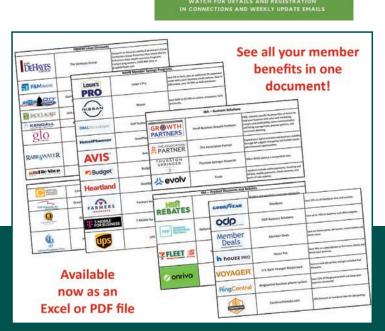
> Tuesday, April 16 Board Meeting HBA Office - 8:00am

Now you can see all your HBA Fort Wayne Indiana Builders Association and National Association of Home Builders member benefits in one document!

Wednesday, June 5 9am Shotgun Start

> Autumn Ridge Golf Club

Proceeds benefit HBA Fort Wayne BUILD PAC FUND



Availble on the Resources tab in the infohub or email elise@hbafortwayne.com to receive a copy.

PROMASTER



Either/And

We know it's usually "Either/OR". You're usually forced to choose, one or the other. Comfort or style. Efficiency or durability. Cargo room or integrated shelving. But with RAM and PROMASTER work vehicles, there's no need to pick just one. With customizable interiors, and a variety of sizes and powertrains, you really can have it all. Get the best of both worlds with RAM and PROMASTER.



100 W. Coliseum Blvd. Fort Wayne 260-918-8960 • glenbrookdodge.com Contact Ken Starnes Commercial Sales Manager to test drive 260-403-0698 kstarnes@glenbrookdodge.com



Connections - April 2024 - 7

March Board Meeting Minutes

HBA Board of Directors Meeting Tuesday, March 12, 2024 8:00 HBA Office

Members in Attendance: Alex Miller, Luke Hoffman, Nate Delagrange, Greg Gerbers, Logan Buscher, Harrison Heller, Mike Jenkins, Glenn Claycomb, Rebecca Cameron

Members on Zoom Call: Jhonelle Kees, Nic Hoeffel, John Belote, Austin Lundquist, Tyler Kees, Dave Korte, Brad Wallace, Al Hamed Call to Order:

• The meeting was called to order @ 8:00 a.m. by Greg Gerbers - President.

Concurrence Items: Motion to Approve and Accepted

- Treasurer's Report
 - Secretary's Report
 - Alex Miller motion
- Logan Buscher second

Committee/Group Updates

Membership

• New members. Blake Taylor / Crystal Clarity, LLC / Thomas Penny/Penny Lane Homes /

- R&P Dumpster Service / Sally Martin
 - o Logan Buscher motion
 - o Barclay Allen second
- Congratulations to Rebecca for her efforts for membership retention
- Membership Drive is April 1st June 30th
- Spike Awards Greg at 105 / Barclay at 151

Program

Upcoming events

- o Builder Expo We raised \$4,900.00. The event was well attended.
- o Town & Country marketing going out
- o Builder Breakfast is May 8th
- o PAC Golf is going to be at Autumn RIdge Golf Club on June 5th edited by E. Ramel for this document
- o Looking at summer events such as Tin Caps Pavilion, but also looking at different options.

Workforce

- Continuing to work with HBA and Boys & Girls Club relationship
- AMP Lab April 30th at Electric Works
- EACS mock interviews
- EACS Job fair

Young Professionals

• N/A

Governmental Affairs:

- Looking for PAC level sponsors
- Currently at gold level is Lancia Homes, Buscher Homes, Delagrange Homes and DeHayes Group
- Executive board met with Wendy Davis and Mike Fruchey
- It was recommended that we donate \$1,000 to Ron Turpin's election campaign, and
- \$500 to Tom Harris' election campaign
 - o Mike Jenkins motion
 - o Glenn Claycomb second
 - o Yes carried
- Allen County celebrating bi-centennial

EO Report

- Fort Wayne Great American Cleanup is May 4th
- We have 41 homes in the Town & Country
- Still sponsorship available for Town & Country
- Production deadline for Town & Country magazine is March 25th

- Event Reminders
- April 27-28 May 4-5
- Town & Country New Home Tour
- May 8 Builder Breakfast
- May 30 Summer GMM

Open Forum:

- 80 Years for HBA is September 28th
- Greg Gerbers asked if we would be willing to participate in an office update within a seven-day period

The meeting was adjourned @ 9:20 a.m.

Respectfully submitted, Glenn Claycomb Secretary



Owning a business is a labor of love.

And FRANKLY our insurance has you covered.

Members of Home Builders Association of Fort Wayne can save money on commercial insurance.

- · Commercial insurance discount
- · Workers' compensation discount
- · Streamlined audit procedures
- · Discount on subcontract rates
- · Bundled coverages including errors & omissions
- Endorsements for property, liability and auto

The DeHayes Group's Greg Gerbers is a past President (2015) and current Treasurer (2018) of HBA of Fort Wayne and also serves as IBA: OSHA Chairman, AVP and State Director.

Contact Greg Gerbers, CIC at 260.969.1317 or greg@dehayes.com.





Building codes issue? We can help!

If you're dealing with an issue related to building codes, bring it to the Governmental Affairs Committee.

For more information, contact Rebecca **at the HBA office** (260) 420-2020 or rebecca@hbafortwayne.com



Spike Updates

DON'T LOSE YOUR SPIKE CREDITS!

Per NAHB, any recruiter with less than 25 spikes who does not recruit a new member or accumulate retention credits for a year will lose their spike points. Make sure your recruited members are renewing or that you are recruiting a new member into the association!



HIGHLIGHTED NAMES INCREASED POINTS LAST MONTH!

STATESMEN (500-999) 633 **Rob Wacker** 588 **Herb Delagrange** 567 Jeff Thomas SUPER SPIKES (250-499) 442 **Bob Buescher** 265 Jamie Lancia ROYAL SPIKES (150-249) 242 Jay Shipley **Roger Delagrange** 238 **Matt Momper** 235 **Duane Kees** 233 **Charlie Giese** 205 196 Jim Klotz **Kay Feichter** 155 **Barclay Allen** 153 **RED SPIKES (100-149)** Matt Lancia 135 131 **Ric Zehr Kevan Biggs** 107 Jerry Korte 107 **Greg Gerbers** 103 **GREEN SPIKES (50-99)** 96 **Rodney Robrock Gregg Richhart** 80 78 **Josh Barkley** 74 Jim Bauman Logan Buescher 73 73 Lynn Delagrange Luke Hoffman 57 55 **Brad Cayot**

	LIFE SPIKE (25-49)
47	Brad Jackson
44	Tyler Kees
44	Terry Stauffer
43	Austin Lundquist
37	James Burkhardt
27	Jeff Bushey
25	Chad Delagrange
	BLUE SPIKES (6-24)
21	Michael Coe
21	Brad Wallace
20	Brad Lombard
18	Chad Korte
17	Mark Heller
11	Adam Clemens
8	Ryan Schiltz
7	Nate Delagrange
6	Michael Jenkins
	SPIKE CANDIDATES
5	Bob Barney
5	John Miller
5	Tong Nokaya
5	Brian Poor
5	Ryan Wannemacher
4	Ross Smith
3	Glenn Claycomb
3	Jen Luke
3	Tyler Miller
2	Stefan Hartman
2	Jhonelle Kees
2	Alex Miller
2	Kamran Mirza
2	Kevin Walsh
1	Ralph Anderson
1	Emanuel Brandenberger
1	Jeff Heiniger
1	Nic Hoeffel
1	Denny Kees
1	Linda Maynhart
1	Amy Schiltz
1	Troy Slattery

1 Michael Woodfill

We understand

that building a home can be challenging and full of decisions, but with ProFed, we take the worry and hassle out of the lending process. Discover the benefits of being pre-approved and prepared as our local mortgage experts walk you through the process.

We offer

- One-time closing
- A locked, competitive fixed rate
- Interest-only payments during the construction phase
- 5% down conventional financing

CREDIT UNION

- In-house underwriting and servicing
- Bridge and Land loans

GET STARTED ON YOUR NEW CONSTRUCTION LOAN TODAY!

READY TO CONTACT US?

Call us at **260.373.1636** or **800.752.4613** x1636, schedule an appointment at **profedcu.org/appointments**, or apply online at **profedcu.mortgagewebcenter.com**.



2024 NAHB Membership Drive

READY TO



DRIVE DATES: APRIL 1 - JUNE 30

onal Associatio Home Builders

3.00 - 4.99% increase (1) complimentary IBS 2025 registration \$500 stipend for travel/hotel 2x bonus Spike points

5.00-6.00% increase

(1) complimentary IBS 2025 registration\$1,000 stipend for travel/hotel2x bonus Spike points

7.00+% increase

(2) complimentary IBS 2025 registrations(2) \$1,000 stipends for travel/hotel 3x bonus Spike points



CARTER LUMBER Build on a Strong Foundation

W.E. Carter opened the doors of his first lumberyard in 1932 in Akron, Ohio. He set out to have a family-run company that treated its customers like they were family. Over 85 years later, we're still operating with the same philosophy. We are dedicated to providing our professional customers with a broad range of building materials and exceptional customer service.

We are a practical, no-nonsense company that understands the growth of our business is directly tied to the growth of your business. We see our relationships as more than a supplier and customer. To us, it's a partnership. Wouldn't you prefer to do business with a company that considers you a partner?

Contact your representative or local Carter Lumber to see how having Carter Lumber as a part of your team can help you grow your business and your bottom line.



6630 US Hwy. 30 East Fort Wayne, IN 46803 (260) 493-4333

carterlumber.com

Connections - April 2024 - 12



GOLD LEVEL

Thank you, PAC Sponsors!







The Indiana Builders Association is one of the most effective lobbying and political organizations in our state, focused entirely on housing issues. HBA Fort Wayne has a long history of supporting IBA's lobbying team of CEO Rick Wajda and Governmental Affairs Director Carlie Hopper, and we'd like to continue that support, as well as grow local awareness on affordable housing issues.

PAC donations received with dues payments continue to support our efforts, and we're now offering sponsorships for additional support and elevation of our PAC program at three levels:

GOLD - \$1,500 SILVER - \$1,000 BRONZE - \$500

Donors will be recognized in the monthly Connections magazine, weekly Email Update and on signage at the HBA annual PAC Golf event. Checks made payable to HBA Fort Wayne Build PAC may be mailed to 305 W. Main Street, Fort Wayne, IN 46802.

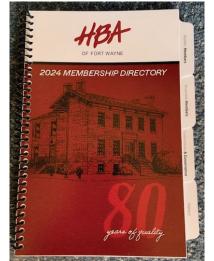


Up for Renewal February-April

ABC Seamless of Fort Wayne Air Stoppers Insulation AKM/KAM Construction Barrett McMagny **Bojrab Landscape Management Brookwood Cabinet Company** Morsches Builders Mart **C & J Custom Construction Cascade Cabinets Contract Interiors DHI Mortgage Doc Dancer E.E. Brandenberger Construction Everwise Credit Union** Fall Creek Homes **Fort Wayne Newspapers** GAF **Gary Crossgrove Painting Guild Mortgage** JATS **Jozac Corporation Klepper Building Company** Lawnscape Land Management **Masters Heating & Cooling** Miracle Contracting MSI **Northen Star Landscaping Oasis Lifestyle Pfister Sprinkler Systems** Preferred **Property X Quality Builders Warranty Republic Services** Schwartz's Custom Woodworking **Shawnee Construction & Engineering** Wells Heating & Cooling

If you work with these businesses please encourage them to renew their membership!





MISTAKES HAPPEN.

Despite our best efforts we know there are a few errors in the printed directory. We are able to correct them for the online "flipbook" version - so if you see an error in your listing contact Elise at **elise@hbafortwayne.com** by Monday, April 8 and we will correct it wherever we can. Thank you for your understanding.

RENEWING MEMBERS

ASSOCIATES

API Construction Biggs **Bradley Overhead Door Builders FirstSource Carter Lumber Copper River Cabinet - Panel Mart** David L. Wade & Associates. PC **Earth Source** Fleming Excavating **Grabill Painting & Dry Wall** Hartman Brothers Heating & Air Conditioning **Interior Products Supply** J.D. Kuhn Heating & Air Conditioning **Korte Does It All Nierman Brothers Pools & Spas** Partners 1st Federal Credit Union Pella Windows & Doors **Raynor Door Authority Richards Building Supply** Simplx Security & Simplx Sound **Springfield Restoration & Remodeling**

BUILDERS

Amstutz Construction & Supplies Cornerstone Custom Homes Graber Roofing & Gutters Heller Homes Lynn Delagrange, Inc. Palatial Homes Paul Davis Slattery Builders

Thank you for your continued support!

Connections - April 2024 - 14

NEW BUILDER MEMBERS

Penny Lane Luxury Homes

Thomas Penny 14308 Bainbridge Court Fort Wayne IN 468014 (260) 450-4143 thomas.penny@pennylane.homes www.pennylane.homes



We are Penny Lane Luxury Homes of Fort Wayne, Indiana with over 40 years of one-on-one experience. We have provided exceptional service on residential projects ranging from \$750,000.00 to over \$3,500,000.00. Our team of experts are dedicated to guiding you in your travels to the successful completion of your dream home and setting. Whether it is a million-dollar masterpiece or an existing home remodel with extravagant detail were always there to help from your ideas to your move in.

Ross Restoration

Sally Martin 2025 S. Anthony Boulevard Fort Wayne IN 46803 (260) 625-6677 sally@rossrestoration.com www.rossrestoration.com



Ross Restoration offers cleaning and restoration services including fire and water damage restoration and mold damage restoration. They provide on-going communication, thorough cleanup, industry certified technicians and stateof-the-art technology.

NEW ASSOCIATE MEMBERS

Crystal Clarity Cleaners

Johnathan Hernandez 3311 Clermont Avenue Fort Wayne IN 468206 (260) 205-1067 johnathanhdz@crystalclaritycleaners.com

R&P Dumpsters

Penelope Gentile 7812 Bluffton Road Fort Wayne IN 46809 (260) 888-6224 rpdumpster19@gmail.com www.randpdumpster.com



Locally owned & operated dumpster rental and trash removal services. One call, we haul our dumpsters to your residential or business location. Please contact us to schedule a dumpster rental or trash pick-up today! If you are a new customer, we encourage you to contact us to discuss your specific cleanout.

We now offer on-site trash removal including mattresses, frames and box springs, couches and loveseats, appliances, tables and dressers.



House Notes

Did you know April is New Homes Month? I can think of no better way to recognize this than to welcome the public to the 2024 Town + Country New Homes Tour!

This year's show features 41 new properties from 17 of our Builder members, scattered throughout Allen County and outlying areas. While the show runs April 27-28 and May 4-5, many of you already know we began working on this event mid-January. I'd like to offer heartfelt thanks to our event sponsors: **Rabb Water, Wayne Pipe & Supply, Carter Lumber, 3 Rivers Federal Credit Union, Kendall Lighting Center and Spray Foam Genie**; as well as all the Builder and Associate members who are participating, and HBA advertisers. Look for the official guidebook in the April 20 Journal Gazette, at sponsor locations and in racks throughout Fort Wayne. Keep a look out for our television ads and builder features on our social media pages!

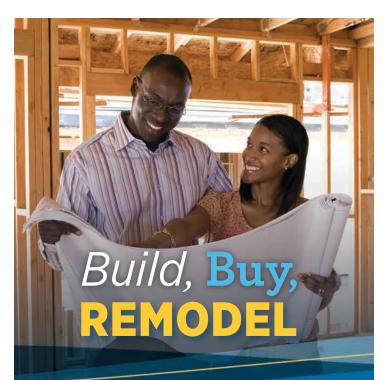
NAHB's Spring Membership Drive runs April 1 to June 30, with prizes including double and triple Spike points to those who recruit and help us grow our Association. See details on page 11 and watch your email for distribution of resources the week of April 8. Remember that there are many selling points for HBA membership, with networking, advocacy, education, and workforce development topping the list. Members have their own answers to WHY they chose membership in HBA -- think about what motivated *you* to join and share your story with a potential new member!

Lastly, I want to thank **Brian Carnes** and **Gabe Miller** from Home Lumber, **Rachel Kees** from Quality Crafted Homes and **Glenn Claycomb** from Rivers Edge Construction for participating in East Allen Career Center's mock interview event this month. Thank you for taking time out of your workday to assist their program and help the students learn how to have a successful interview with a potential employer. Big thanks also go out to **Dylan Kiracofe** of Kiracofe Homes, for visiting with Garrett High School's construction trades students earlier this year, talking about career opportunities in residential construction.

I strongly encourage all members to consider visiting one of our student chapters--giving a little time to these students can have a great impact.

Have a great month!

Rubecca



When your clients are ready to build, buy, or remodel their dream homes, 3Rivers' dedicated Mortgage Team is ready to provide them with the personalized servicing and support needed to make it happen, every step of the way!

3Rivers offer a wide range of solutions to cover every situation, including:

- Conventional Loans
- One & Two-Time Close Construction Loans
- Home Equity Loans
- Bridge Loans
- Jumbo Loans
- Purchase-Remodel Loans

Let's talk about how we can help your clients reach their homeownership goals.

Visit 3riversfcu.org/mortgages or call us today!



3riversfcu.org/mortgages | 260.399.8249

Federally insured by the <u>NCUA</u>.

NCUA

Ð

NMLS# 556303



Opportunity to provide gives ways placed on every cart
 Laga recognition in CONNECTORS & weekly email update

- Tre- and post-event social media posts
- North and ion during event program

hbafortwayne.com/svenie ar castact: clina@bbalortwayne.com





Home Builders Association of Fort Wayne, Inc.





Connect with Amp Lab Juniors and Seniors about possible high school internships and post-grad employment opportunities.

🗂 ЗОТН APRIL 🕥 9:00 – 10:30 AM & 12:30 – 2:00 PM	
DON WOLF CONFERENCE CENTER ELECTRIC WORKS CAMPUS	
REGISTER TO ATTEND AT BIT.LY/AMPLABFAIR	
260-467-7360	
riley.johnson@fwcs.k12.in.us	

East Allen Career Center Job Fair Thursday, April 11

Session I: 8am to 10:20am Session II: 12pm to 2:30pm 1065 Woodmere Drive, New Haven (Enter Door #1 and you will be directed to the Construction Lab)

Don't miss this opportunity to meet the construction trades students and possibly find a future employee! Many of these students are in the market to find construction-related summer jobs, internships or post-graduation employment, so now is a great time to connect with them.

Tables provided for your business materials or display.

Contact Gordon Liechty, gliechty@eacs.k12.in.us to RSVP and reserve a table. You may attend a single session or both.



Dylan Kiracofe with Kiracofe Homes visited with construction trades students at Garrett High School earlier this semester. The Garrett students are currently building the program's 50th home (photos below).



"We believe our Building Trades program is the oldest in Indiana (haven't been proved wrong). We are celebrating the 50th year with the biggest house ever. The elementary and middle school students watched when the trusses were hung. One 5th grader said, 'Wait... those guys are in school right now,' and I saw it click in his head. This is what school can be."

-- Corey Schoon, Director of Career Development Program at Garrett High School





13505 David Drive, Grabill 260-627-3645 www.rabbwater.com



Kinetico[®] Water Systems join the Mike Holmes products that **"Make it Right"**

Store Locations

Warsaw Huntington Kokomo Grabill Logansport Lafayette



Kinetico

home water systems Independent Authorized Dealer

MEMBER TO MEMBER PERKS DISCOUNT PROGRAM

We hope you all have taken the time to login to our website featuring the members Infohub. That's were you will find a number of resources including permit data, contracts and more.

We have also started adding MEMBER TO MEMBER PERKS. If you would like to offer a discount to HBA members we will help promote it to our membership. We can set it up for you, but you would be able to edit it at anytime. You can choose to offer a coupon code, set expiration dates and terms of the discount. Contact elise@ hbafortwayne.com to set up your discount!

If you have yet to create a login for the "new" site, contact elise@ hbafortwayne.com and we will resend your login invitation.



owers must meet underwriting guidelines. First Federal Savings Bank is FDIC Insured and an Equal Housing Lender. NMLS#399927



Allen County Permit Activity Summary -

	2022				2023												2024	
Туре	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Single Family	94	121	153	73	74	128	90	242	155	152	180	157	110	103	97	54	60	134
Duplex	0	4	0	14	24	0	0	0	0	18	2	31	16	16	0	0	0	0
Apartments	0	0	0	11	0	0	0	0	0	8	0	0	0	1	8	0	0	0
Res Add 'n in \$1000	3386	2794	2079	1373	1375	1671	2198	2736	2944	3150	2202	2648	2137	2872	3396	2103	1086	2205
Res Repair in \$1000	14863	13024	10458	7551	7482	7736	9981	15306	13268	10902	11370	12316	10068	14928	10043	6013	8538	9077
Garages	15	13	8	7	3	4	9	17	10	14	6	11	11	12	7	9	1	6
Total Dwellings	94	125	153	98	98	128	90	242	155	178	182	188	126	126	105	54	60	134

The Permit History has been restored to our website. You can access it through the infohub, go to the Resources tab on the left menu. If you are looking for specific historical data not available there, please contact elise@hbafortwayne.com

Remodeling Permit Totals for Allen County-

	Febr	uary 2024	Febr	uary 2023	2024 Y	EAR TO DATE	2023 YEAR TO DATE					
Туре	# Permits	\$	# Permits	\$	# Permits	\$	# Permits	\$				
Addition	47	\$2,204,792	33	\$1,671,157	78	\$3,341,151	63	\$3,047,308				
Alteration	95	\$1,615,831	95	\$1,572,959	188	\$3,537,906	197	\$2,828,233				
Remodel	76	\$2,462,108	56	\$2,660,286	168	\$5,594,311	114	\$5,135,451				
Repair	46	\$983,995	32	\$676,581	89	\$1,804,280	67	\$1,534,791				
Reroof	45	\$864,010	55	\$761,321	94	\$1,652,424	101	\$1,464,536				
Tear Off	177	\$2,588,792	133	\$1,593,489	267	\$4,042,748	266	\$3,501,999				
Siding	38	\$562,747	33	\$471,303	54	\$984,028	48	\$748,833				
TOTAL	524 \$11,282,275		437	\$9,407,096	938	\$20,956,848	856	\$18,261,151				

Experience Worry-Free Closings

With Indiana's #1 Title Insurance Team







Remodeler Expo & Builder Showcase September 13-15, 2024

Allen County War Memorial Coliseum



BRICKWORKS®

In support of HBA Fort Wayne:

For all brick/masonry home that is purchased through Brickworks Fort Wayne by an HBA FW member Builder, Brickworks will make a \$50 donation to the HBA.

Member-to Member Discount:

On top of that, on the 5th qualifying home (per HBA builder) for that year, we pay the entire membership dues for that builder for the next calendar year (\$608).

Details on this offer:

- Valid for work initiated after March 10, 2024
- All Brick/Masonry is defined as Brick, Thin Brick, Manufactured Stone, Natural Stone, or Mac Metal Siding
- Minimum requirements include:
 - Brickworks brick/masonry needs to be used on the entire first floor on all sides of the home.
 - Donation will be made within 30 days after the invoice for the home is paid in full by builder.
 - The Builder needs to work with Chris Hoy (Sales Representative) to confirm qualifications beforehand.
 - Must be purchased directly or indirectly from Brickworks Supply Fort Wayne
 - We understand that builders do purchase material indirectly through masons and we intend to honor those transactions if it's approved ahead of time.

To participate or if you have questions contact: **Chris Hoy** Outside Sales - Residential Direct (260) 622-5549

Cell (260) 622-5549 Cell (260) 403-0103 Email Chris.Hoy@brickworkssupply.com Brickworks Supply Center 3000 N Wells St Fort Wayne, IN 46808



The Official News Blog of the National Association of Home Builders

Connections - April 2024 - 22







Want To Start Getting Money Back For Products You Already Use?



FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA (\land) Atlantic AMERICAN OLEAN HBArebates.com COMPANY BLANCO Boise Cascade Engineered Wood Products Carrier bryant BRADFORD WHITE BRIZO EASY TO PARTICIPATE! Turn to the Experts Clopay CELECT Chameleon" IF YOU USE ANY OF OUR CLOSETMAID CRANEBOARD SOLID CORE SIDING 🛆 DELTA PARTICIPATING STONEWORKS. MANUFACTURERS PORTFOLIO ELEMENT FranklinBrass FYPON GENERAC GENIE HEAT GAF h∩ven Register THE BRAND YOU TRUST Honeywell heatilator HUNTSMAN Submit a in sink erator Home BUILDING SOLUTIONS **Rebate Claim** Kidde KLEER LARSON LEVITON. (Jacvzzi) Receive a Rebate Check MANSFIELD MARAZZI NAE-**NORITZ** THE AVERAGE REBATE PER PROGRESS Panasonic PEERLE LIGHTING BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2022 WAS: MROYAL' Trim & Mouldings SimpliFire r Siding 1.526.65 SIMPSON Sturdi Mount () SWDGET THERMA TRU Tru**Exterior** TimberTech **TruTeam**

EVACUFLO

HBArebates.com info@HBArebates.com

3



866.849.8400 @MemberRebateProgram

Connections - April 2024 - 23

Vestlake Royal Building Products

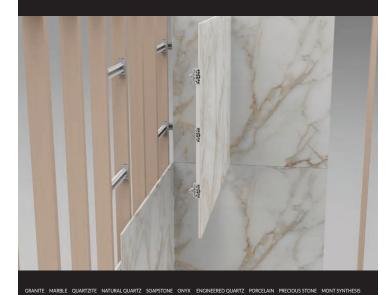
VELUX®

VERSETTA STONE

zurn



A revolutionary porcelain shower surround system!



MontSurfaces.com

Indianapolis | 5945 W. 84th Street, Suite A | Indianapolis, IN 46278 | 317.875.5800 Linda Maynhart | 419. 779.3043 | Iindam@montsurfaces.com

Grand Rapids Cincinnati Columbus Louisville Pittsburgh Detroit Cleveland Indianapolis

Thank you, Sponsors!

We would like to extend our gratitude and thanks to the Associate member sponsors for their support of the 2024 Town & Country New Home Tour!







RABB WATER

SprayFoamGenie POWBYEd by Ter Rhino Linings







1. Basic Ranch on Slab

1,414 sq. ft. of living area, 656 sq. ft. garage

Price Summary	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Mar-23	Mar-22
Framing	\$ 18,194	\$ 18,584	\$ 18,561	\$ 18,769	\$ 18,271	\$ 17,713	\$ 17,329	\$ 17,329	\$ 17,234	\$ 17,620	\$ 17,999	\$ 28,292
Roof	\$ 4,644											
Exterior Doors	\$ 679	\$ 611										
Garage Doors	\$ 743	\$ 746										
Drywall	\$ 2,976	\$ 3,289										
Interior Doors	\$ 3,365	\$ 2,902										
Interior Trim	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,912	\$ 2,911	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,909	\$ 2,912	\$ 2,830
Final Material	\$ 598	\$ 555										
Garage Door Oper.	\$ 322											
Total	\$ 34,433	\$ 34,823	\$ 34,801	\$ 35,009	\$ 34,509	\$ 33,950	\$ 33,565	\$ 33,565	\$ 33,471	\$ 33,856	\$ 34,238	\$ 44,190

2. Basic 2-Story on Slab

2,080 sq. ft. of living area, 500 sq. ft. garage

Price Summary	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	1	Mar-23	Mar-22
Framing	\$ 25,380	\$ 26,040	\$ 26,204	\$ 26,646	\$ 25,722	\$ 25,069	\$ 24,966	\$ 24,966	\$ 24,264	\$ 24,818	\$	25,288	\$ 43,729
Roof	\$ 4,096	\$	4,096	\$ 4,096									
Drywall	\$ 4,192	\$	4,192	\$ 4,599									
Exterior Doors	\$ 1,653	\$	1,653	\$ 1,546									
Exterior Trim	\$ 3,020	\$	3,020	\$ 2,814									
Garage Doors	\$ 743	\$	743	\$ 746									
Final Material	\$ 749	\$	749	\$ 693									
Interior Doors	\$ 1,701	\$	1,701	\$ 1,651									
Interior Trim	\$ 5,148	\$ 5,202	\$ 5,202	\$	5,148	\$ 4,909							
Garage Door Oper.	\$ 322	\$	322	\$ 322									
Fireplace	\$ 1,619	\$ 1,686	\$ 1,686	\$	1,607	\$ 1,596							
Total	\$ 48,622	\$ 49,283	\$ 49,447	\$ 49,889	\$ 48,965	\$ 48,312	\$ 48,209	\$ 48,209	\$ 47,627	\$ 48,181	\$	48,518	\$ 66,702

3. Custom Ranch with Walkout Basement & Screened Porch

3,034 sq. ft. living area with finished basement, 598 sq. ft. garage

Price Summary	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Mar-23	Mar-22
Framing	\$ 44,226	\$ 44,633	\$ 44,487	\$ 42,432	\$ 42,078	\$ 41,302	\$ 40,532	\$ 40,532	\$ 39,958	\$ 40,353	\$ 44,248	\$ 61,884
Roof	\$ 4,361											
Exterior Doors	\$ 2,854	\$ 2,691										
Garage Doors	\$ 931	\$ 934										
Fireplace	\$ 3,637	\$ 3,637	\$ 3,637	\$ 3,637	\$ 3,637	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 4,001	\$ 3,313	\$ 3,224
Deck	\$ 10,739	\$ 10,421	\$ 10,421	\$ 10,398	\$ 10,398	\$ 10,398	\$ 10,398	\$ 10,398	\$ 10,405	\$ 10,595	\$ 10,716	\$ 14,910
Drywall	\$ 5,740	\$ 6,335										
Exterior Trim	\$ 1,363	\$ 1,325										
Interior Trim	\$ 10,705	\$ 10,745	\$ 10,745	\$ 10,705	\$ 10,490							
Interior Doors	\$ 5,903	\$ 5,937	\$ 5,903	\$ 5,343								
Final Material	\$ 911	\$ 835										
Garage Door Oper.	\$ 322											
Total	\$ 91,691	\$ 91,781	\$ 91,634	\$ 89,556	\$ 89,202	\$ 88,791	\$ 88,021	\$ 88,021	\$ 87,494	\$ 88,113	\$ 91,367	\$ 112,654

4. Custom 2-Story with Walkout Basement & Screened Porch

4,081 sq. ft. living area with finished basement, 562 sq. ft. garage

Price Summary	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Mar-23	Mar-22
Framing	\$ 49,222	\$ 49,663	\$ 49,511	\$ 47,383	\$ 46,901	\$ 45,887	\$ 45,581	\$ 45,581	\$ 44,566	\$ 44,877	\$ 53,954	\$ 74,863
Roof	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660	\$ 5,660
Exterior Doors	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,743	\$ 1,582
Garage Doors	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,015	\$ 1,018
Drywall	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 6,641	\$ 7,315
Exterior Trim	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,390	\$ 4,306
Deck	\$ 6,900	\$ 6,835	\$ 6,835	\$ 6,775	\$ 6,775	\$ 6,775	\$ 6,775	\$ 6,775	\$ 6,701	\$ 6,756	\$ 6,885	\$ 9,867
Interior Doors	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 10,910	\$ 11,381	\$ 10,910	\$ 9,743
Interior Trim	\$ 8,613	\$ 8,604	\$ 8,604	\$ 8,604	\$ 8,587	\$ 8,587	\$ 8,565	\$ 8,565	\$ 8,514	\$ 8,514	\$ 8,545	\$ 8,459
Final Material	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 522	\$ 485
Garage Door Oper.	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322	\$ 322
Fireplace	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,559	\$ 5,779	\$ 5,779	\$ 5,559	\$ 5,533
Total	\$ 101,496	\$ 101,863	\$ 101,711	\$ 99,523	\$ 99,025	\$ 98,011	\$ 97,682	\$ 97,682	\$ 96,763	\$ 97,600	\$ 106,145	\$ 129,153

WE WELCOME YOU TO OUR RESIDENTIAL SHOWROOM!

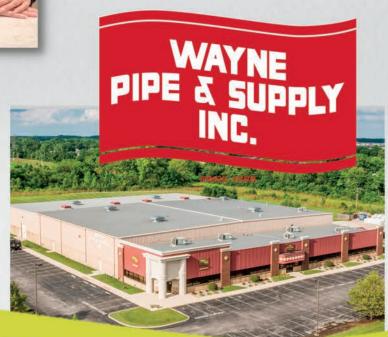


Be sure to call and schedule your appointment!

Business Hours: Monday - Friday

en&Bath

8:00am - 4:00pm



6040 Innovation Blvd. • Fort Wayne, IN 46818 • 260.423.9577 • www.waynepipe.com Connections - April 2024 - 26